

BUSINESS



THE CHAMBER
GETTYSBURG & ADAMS COUNTY

Annual Meeting

Highlights







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Isaac Bucher, Chair*

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Sarah Dull, Secretary*

Comfort Suites

Stacey Schlosser, Immediate Past Chair*

Biggerstaff's Catering

Darlene A. Brown

Individual Member

Michael Cogliano, Sr.

WellSpan Gettysburg Hospital

Lisa Duffy

UPMC Hanover

Shawn Eckenrode

Adams County Technical Institute

John Husser*

ACNB Bank

Sharon Kebil-Whisler

M & T Bank

Jessica Knouse

Thirsty Farmer Brew Works

Judy Morley, PhD

The Gettysburg Cookie Co.

Kelly Mower

Graphics Universal, Inc.

Alicia Stanley*

Helix Strategies, LLC

Karen Tavenner

RE/MAX Quality Service, Inc.

Carrie S. Stuart, President*

The Chamber of Gettysburg & Adams County

**Denotes Executive Committee Member*

CHAMBER STAFF

Carrie S. Stuart, President

carries@gettysburg-chamber.org

Maura Herron, Manager of

Member Services

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Edith Cimino, Operations Manager

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ADAMS COUNTY BUSINESS IS PUBLISHED AND
PRODUCED BY



THE CHAMBER

GETTYSBURG & ADAMS COUNTY

Chartered in 1919, The Chamber of Gettysburg & Adams County is Adams County's oldest and largest business organization. The chamber supports and strengthens its members and the Adams County area by promoting diverse economic opportunities through advocacy, building relationships, providing timely information and developing leaders for the future. Nearly 530 local businesses and organizations have made an investment in Adams County through membership.

1382 BIGLERVILLE ROAD, GETTYSBURG, PA 17325 | 717.334.8151

BUSINESS BRIEFS

The **bolded** businesses in Business Briefs are Chamber members. Submit news to news@gettysburg-chamber.org by the second Tuesday of each month for inclusion in the following month's publication.



Bridget M. D'Arcy joined **ACNB Bank** as a Wealth Advisor & Account Officer. She is responsible for delivering customized, needs-based solutions to individuals, business owners, and not-for-profit organizations. Her areas of focus include financial planning, investments, insurance, college savings plans, employer-sponsored retirement plans, trust administration, and estate settlement. She has worked in the financial services industry for five years and holds FINRA Series 7 and 66 registrations through Cetera Investment Services LLC, as well as Pennsylvania licenses for life, accident and health.

Kristina Heister, the Deputy Superintendent at **Gettysburg National Military Park (NMP) and Eisenhower National Historic Site (NHS)**, will serve as Acting Superintendent, for a period of 120 days that began on November 5. Heister will step into this leadership role as former Superintendent Steve Sims begins his new assignment. Heister, a 31-year National Park Service (NPS) employee, is an experienced manager that previously served as the Superintendent of Upper Delaware Scenic and Recreational River and as Chief of Natural Resources for the NPS Northeast Region.

Zach Bolitho will serve as Acting Deputy Superintendent for a period of 120 days that began on November 5. Zach has worked at **Gettysburg NMP and Eisenhower NHS** since 2011 as the Chief of Resources Stewardship and Planning where he coordinates and develops preservation programs and planning initiatives. He's worked for the NPS for 24 years serving in the resource stewardship offices at several premiere cultural resource's sites throughout the country.



Barley Snyder is pleased to announce that the Pennsylvania Department of Environmental Protection (PA DEP) has reappointed attorney Martin R. Siegel to its Sewage Advisory Committee. As a member of the committee, Siegel will have the opportunity to review and provide

input on proposed and current rules, regulations, standards and procedures relating to the PA DEP's Sewage Facilities Act and will serve a two-year term representing the Pennsylvania Bar Association. Siegel is a member of the firm's Real Estate Practice Group and the Environment & Energy Industry Group.

UPMC **UPMC** recently opened the Surgical Oncology Center Mechanicsburg, the first of its kind in Central Pennsylvania. UPMC surgical oncologists helped to pioneer the

robotic Whipple and have performed more robotic Whipple procedures than any other institution in the country. Robotic technology allows surgeons to perform complex surgery with more precision than conventional methods, to improve recovery, reduce pain, and improve visualization during surgery.



Dr. Don Bell has been named Interim Superintendent at **Littlestown Area School District**. Bell replaces former superintendent, Chris Bigger and brings three decades of administrative experience, with nearly two decades as a superintendent. He began his career in education teaching in Northern York and

Chambersburg Area School Districts, then as principal at the Chambersburg Area and Northern York Senior High Schools prior to becoming superintendent in the Northern Lebanon School District. DiRocco Education Consulting LLC will lead the search for a new full-time/permanent superintendent.



Salzmann Hughes, P.C. recently announced the retirement of Robert "Bob" Campbell after 56 years of practicing law in Adams County. Campbell began practicing law by sharing an office with Eugene Hartman prior to merging and partnering with John White. During his 51 years in private practice he placed special emphasis on estate planning and estate administration, real estate law and settlements, municipal law, corporate law, and representation of small businesses including sales and transfer of businesses and obtaining and transferring liquor licenses for many Gettysburg area restaurants. And, for the past five years, he has been a distinguished member of Salzmann Hughes, P.C. Campbell was also very active in the community serving as a long-standing member of Gettysburg Optimist Club, a youth soccer coach for 30 years and co-founder of the AYSO soccer league in the Gettysburg region, among many others.



SEK, CPAs & Advisors first opened its doors in 1963. Over the next 60 years, a group of entrepreneurial-minded CPAs grew a small three-partner firm in Maryland into one of the premier CPA and advisory firms

in the region. Today, SEK has five offices in Pennsylvania and one in Maryland, employing a total of 200 team members. This milestone was only achieved with an incredible team of employees. Many team members are also active in their local communities through volunteerism, financial contributions, and holding positions on Boards and Committees.



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Lunch n Learn

EFFECTIVE INTERVIEWING TECHNIQUES FOR HIRING MANAGERS

February 22 - Noon - 1pm
at the Chamber Office



Leslie Elsner Bell

Join Leslie Elsner Bell, President of Elsner Bell & Associates LLC, as she defines the purpose of interviews, legal issues in hiring, body language, shares sample interview questions and gives a variety of sources for candidates!

Presented By: **ELSNER BELL**
We're All About People

Bring your own lunch and enjoy the program
Free to attend

Members may register at:
gettysburg-chamber.org



Welcome Tyson Noel



Tyson is a seasoned financial advisor with over two decades of industry experience. From stints with leading global financial institutions to his years serving individuals and small businesses across south-central Pennsylvania, Tyson's unique financial planning strategy and values are well aligned with the Riggle Wealth Group approach, and we're excited to welcome Tyson to the team.

Connect with Riggle Wealth Group today!

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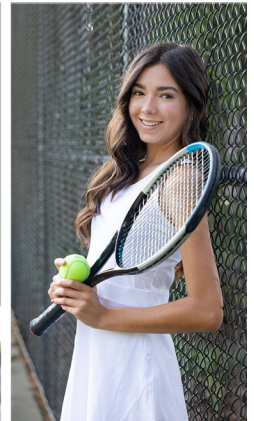
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ADVOCACY UPDATES

DOG LICENSE FEES TO INCREASE FEBRUARY

BY REP. DAN MOUL (R-ADAMS)



As Republican chairman of the House Agriculture and Rural Affairs Committee, I am quite familiar with the good work the Bureau of Dog Law Enforcement does to protect dogs and dog owners from unscrupulous breeders. It also oversees annual dog licensure and rabies vaccinations and protects our communities from dangerous and stray animals.

Bureau activities are supported through annual dog licensing fees, which have not been raised in years and have not kept pace with the cost of doing business. In fact, the bureau has been operating at a deficit for several years, which has left it understaffed.

Recently, I joined Gov. Josh Shapiro at a ceremonial bill signing for Act 18 of 2023, which updates Pennsylvania's Dog Law. It makes modest increases in annual licensing fees to help restore solvency to the bureau.

The Pennsylvania Department of Agriculture is reminding dog owners that all dogs three months of age and older are required to be licensed by January 1 of each year. Dog owners may choose to purchase single year licenses or a lifetime license, if their dog has some form of permanent identification, such as a microchip or tattoo. Currently, single year licenses cost \$6.70 if the animal is spayed or neutered, and \$8.70 for unaltered animals. Lifetime licenses cost \$31.70 for altered animals and \$51.70 for an unaltered animal. **New fee increases go into effect on February 1.**



FORECASTING FINANCIAL CLIMATE

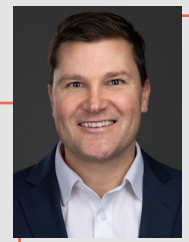
BY ADAMS COUNTY COMMISSIONER JIM MARTIN

The County Commissioners Association of Pennsylvania (CCAP) Joint Investment Committee, of which I am the chairman, meets quarterly with Cornerstone Investment Advisors. As we meet, we review the performance of the County Risk Pools portfolios of invested reserve funds of the respective pools. During this meeting we also get Cornerstone's perspective of the developing US macro-economic picture. They predict, with a high degree of probability, that we will enter a recession sometime in the first quarter of 2024, but with a soft landing. The duration is expected to be short lived.

Their prediction is based upon the inverted yield curve, declining disposable personal income, and a strong spike in debt. Alongside of their prediction, they feel good about holding greater amounts of cash than normal in our portfolios. This will allow for buying opportunities farther ahead. Until then cash (known as dry power), is providing a very low risk 5% to 5.4% return. It should be noted that Cornerstone is very measured in their philosophy not to raise cash for operating needs by unscheduled liquidation of assets. To do so is a sign of a lazy or poor asset manager. With a recession looming, now is the time for a year-end portfolio review.

COMMONWEALTH COURT DECISION OVERTURNING RGGI A WIN

BY LUKE BERNSTEIN, PRESIDENT AND CEO, PA CHAMBER OF BUSINESS AND INDUSTRY



The following statement in response to the Commonwealth Court decision that found former Gov. Tom Wolf's attempt to enter Pennsylvania into the Regional Greenhouse Gas Initiative (RGGI) to be unconstitutional:

"We agree with the Commonwealth Court's conclusion that joining RGGI would result in a tax on energy producers and that only the legislature has the power to tax. We emphasized this point in an amicus brief our organization submitted with several other groups, and we appreciate the Court's recognition of our concerns.

"We also shared other concerns of business, labor, consumers, and state lawmakers that Pennsylvania's entrance into RGGI would have threatened to significantly increase energy prices at a time when businesses and families are already facing high prices and the grid operator is raising red flags about the pace of power plant retirements. Policymakers should embrace abundant domestic energy production, facilitate building new infrastructure, support competitive markets, and set long-term policies that encourage innovation and prioritize reliability. This comprehensive approach is congruent with emissions reductions goals, and Pennsylvania - which is second nationally in the reduction of greenhouse gas emissions since 2005 - should continue these efforts.

"However, as we noted at the onset and throughout the process, the regulation did not sufficiently protect the state's electricity and manufacturing sectors, nor did it guard against the potential for significant run-up in electricity or commodity prices. Businesses, whether they generate or consume power, need both affordable energy and long-term certainty.

"We encourage the Governor to let the court's decision stand and continue working with stakeholders and the General Assembly on policy that leverages our state's strengths for the benefit of our economy, national security, and the environment."

ANNUAL MEETING UPDATES

2023 Award Recipients



Outstanding Citizen of the Year – Wayne Hill



Chamber Volunteer of the Year – Dakota McBride



Non-Profit of the Year – Visiting Nurse Association of Hanover & Spring Grove



Small Business Person of the Year – Jayanti Patel



Educator of the Year – Jeremy Schaffner

2023 New Members

November 2022-October 2023

Academy for Media Production & Production Studios

American Life Safety Fire Protection, LLC

Appalachian Running Co.

Becky Smith, State Farm Insurance

Beef Jerky Outlet

Big Brothers Big Sisters of York & Adams Counties

Bogey Boys

Bonnie Grady

Cynthia Forry, REALTOR® at Berkshire Hathaway

HomeServices Homesale Realty

Dawg Gone Bees

Doreen Laskiewicz Photography LLC

Edward Jones-Roger Tabler

Escape Gettysburg

FREDDIE JOYE Property Maintenance, LLC

Gallagher

Gettysburg Cookie Company

Gettysburg Osteopathic Family Health Center PC

Goodcents Fairfield

Goodcents Gettysburg

Hauser Hill Event Center

JunkClear

Lavender and Sage

Lincoln Social Food Market

LTP Rentals

Main Street Gettysburg, Inc.

Marsh Creek Social Works

Mighty Dog Roofing

Paint Corps of Westminster, MD

Pennsylvania Interfaith Community Programs, Inc.

Pennsylvania Municipal Code Alliance

Pilger Ruh Brewing

Precision Trades and Services LLC

Quality Service Settlements

Renewal by Anderson

Renn Kirby Chevrolet/Kia

Rock Solid Exteriors LLC

Servants, Inc.

Sign and Sail Cruises

SockEm Web Solutions LLC

Stonebridge Financial Group, LLC

The Sagebrush Shack LLC

Welcome to the following Board members elected in November:



Michael Cogliano, WellSpan Gettysburg Hospital
– elected to fulfill an unexpired seat for the 2022-2024 term



Lisa Duffy, UPMC
2024-2026 Term



Sarah Dull, Comfort Suites
2024-2026 Term



Bryan Johnson, SMB Associates, Inc
2024-2026 Term



Judy Morley, You Do You Coaching and Gettysburg Cookie Co.
2024-2026 Term



Stacey Schlosser, Biggerstaff's Catering
2024-2026 Term



Alicia Stanley, Helix Strategies
2024-2026 Term

By the Numbers

66,986

Clicks on Member Websites



2,397

Daily Average of Online Referrals



949,325

Website Referrals



677,325

Online Business Directory Displays

Financial Highlights

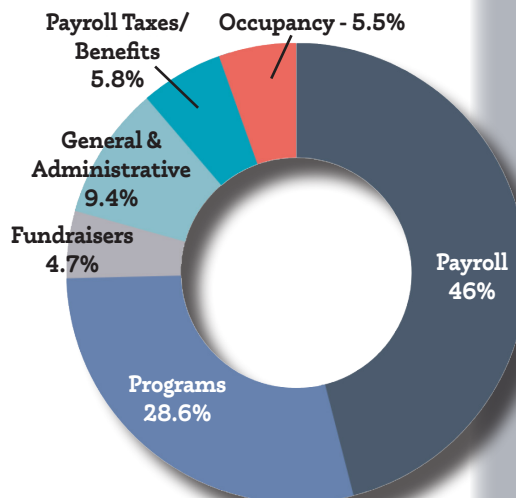
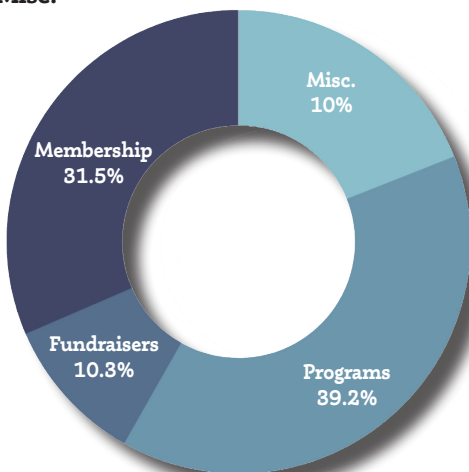
INCOME

Programs (County Connections, Legislative, Awards, Gettysburg Wine & Music Festival, etc.)

Fundraisers (Golf Outing, Bike Ride and The Chamber Chance Raffle)

Membership Investments

Misc.



EXPENDITURES

Payroll (Four Full-time employees)

Programs (County Connections, Legislative, Awards, Gettysburg Wine & Music Festival, etc.)

Fundraisers (Golf Outing, Bike Ride and The Chamber Chance Raffle)

General & Administrative

Payroll Taxes/Benefits

Occupancy

Christmas Cookie Cash Bash Fun!



**We unlock innovation
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The Chamber of Gettysburg & Adams County.

wellspan.org

THE CHAMBER Membership Mixer

January 18, 2024 | 4-6PM

at

**Ragged Edge Catering at the
Lutheran Seminary Refectory**

Food by Ragged Edge
Beer and Wine Available

**Showcasing the Seminary
and newly updated
Refectory**

RSVP by January 10 to gettysburg-chamber.org

CHAMBER EVENTS

JANUARY 1

New Year's Day | Office Closed

JANUARY 9

Executive Committee | 8 a.m., Chamber office

JANUARY 11

Governmental Affairs Committee | 12 p.m., Chamber office

JANUARY 15

Martin Luther King Jr. Day | Office Closed

JANUARY 17

Wine Festival Committee | 11:30 a.m., Chamber office

JANUARY 19

Membership Mixer | 4-6 p.m., Ragged Edge Catering at the Lutheran Seminary Refectory

JANUARY 23

County Connection Lunch with New Oxford Chamber of Commerce | 11:30 a.m., Location TBD

JANUARY 24

Ambassador Committee | 11:30 a.m., Chamber office

JANUARY 25

Board of Directors Meeting | 8 a.m., Chamber office

COMMUNITY EVENTS

JANUARY 3

Country Line Dancing
hickorybridgefarm.com

JANUARY 4-6

Indoor Yard Sale
ebacc.org

JANUARY 6

Gettysburg Sports Card Show
<https://www.facebook.com/captainromerosports>

JANUARY 6-13

Pennsylvania Farm Show
visitcumberlandvalley.com

JANUARY 11

L'il Dumplings program
Hollabaughbros.com

JANUARY 12

Dancing with the Local Stars
Gettysburgmajestic.org

JANUARY 12-14

Let it Be
Gettysburgcommunitytheatre.org

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Homes & Real Estate - Real Estate

MEMBER RENEWALS

30+ YEARS

CRS Insurance, Inc.

Gettysburg National Military Park

H.A.R.T. Center

South Central Community Action Programs, Inc.

20-29 YEARS

Americana Souvenirs & Gifts

Edward Jones-Frank Pizzuto, AAMS

Living Hope Presbyterian Church

10-19 YEARS

New Oxford Mechanical Services & Adams County
Truck Repair

Sharrah Design Group, Inc.

5-9 YEARS

East Berlin Area Community Center

Focus Foundation

Penn National Insurance

1-4 YEARS

Elsner Bell & Associates, LLC

Wolf, Martha

Did You Know?

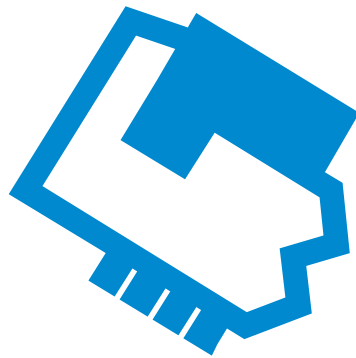
***All employees of member
businesses are eligible to
attend Chamber programs
at the member rate!***



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GETTYSBURG & ADAMS COUNTY

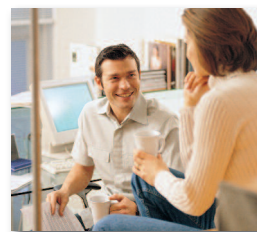
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