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BUSINESS

January 2018

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Gettysburg Adams
Chamber of Commerce

BUSINESS BRIEFS

ADVOCACY UPDATES

EVENTS CALENDAR

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Adams County Business is published and produced by



Chartered in 1919, the Gettysburg Adams Chamber of Commerce is Adams County's oldest and largest business organization. The chamber supports and strengthens its members and the Adams County area by promoting diverse economic opportunities through advocacy, building relationships, providing timely information and developing leaders for the future. Nearly 530 local businesses and organizations have made an investment in Adams County through membership.

1382 Biglerville Road, Gettysburg, PA 17325 | 717.334.8151
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BUSINESS BRIEFS

The **bolded** businesses in Business Briefs are Chamber members. Submit news to news@gettysburg-chamber.org by the second Tuesday of each month for inclusion in the following month's publication.



ACNB Bank has promoted Lisa M. Miller to retail office manager of the McSherrystown Office. A veteran of the banking industry for 16 years, she is responsible for welcoming customers to the branch, fulfilling customers' needs for banking products and services, building relationships within the local community and managing office staff. Miller joined ACNB in 2010 as a customer service specialist and most recently served as a teller supervisor at the bank's Littlestown Office. She holds a bachelor's degree in international relations from Shawnee State University.



Anthony A. Spangler has joined **ACNB Bank** as assistant vice president/commercial loan officer. In his new role, he is responsible for building commercial customer relationships by providing commercial loans, deposit accounts and other banking services to assist in the operation and growth of a customer's business. Spangler has worked in the banking industry for 10 years and holds bachelor's degrees in economics and business administration from McDaniel College.

The **Adams County Library** has completed a refresh of two areas in its Gettysburg branch to accommodate the needs of community members and visitors. The new Local

History and Genealogy Research Center brings together the local history collection and a dedicated computer for genealogy and history research. A second floor meeting room has been upgraded to become a conference room suitable for use by 10-20 participants. The room features state of the art audio visual system as well as training tables, chairs and a lectern.

The **Adams County SPCA** raised nearly \$15,000 during its annual gala, held Nov. 4 at the 1863 Inn of Gettysburg. Hotel owner Anne Knox ensures 100 percent of the gala proceeds benefit the shelter by generously donating the venue, dinner and wait staff to the event. Less than one percent of the shelter's total budget comes from tax dollars, so fundraising events and donations from businesses and individuals are needed cover the remaining 99 percent of its nearly \$550,000 annual operating budget.

Adams Electric Cooperative Inc. received \$750,000 from its wholly-owned subsidiary, the Adams Utility Services Company (AUSCO). The payment results from several years of solid financial performance by the Mid-Atlantic Cooperative Solutions Inc. (MACS), which does business as Aero Energy. AUSCO currently owns a 39 percent share of MACS. Adams Electric has received more than \$3.6 million in dividends and other income through AUSCO from MACS since Aero Energy was acquired in 1998.

Adams Electric Cooperative Inc. named Mike Hawbaker systems administrator in the information technology department, where he previously served as information technology specialist. He has an associate degree from York Technical Institute.



APPI Energy has been selected as Aggregator, Broker and Consultant of the Year by The Energy Professionals Association. This is TEPA's third year presenting the award, which recognizes one company on its promise and innovation in areas such as contract negotiation, ethical business practices, and customer service. The winner is selected by a vote of the association's supplier membership. Founded in 1996, APPI Energy provides data-driven procurement solutions to commercial, industrial, and nonprofit customers in every deregulated energy market in the nation. APPI Energy delivers superior consulting, coordination of energy management strategies and world-class customer service. The firm reduces and manages electricity and natural gas costs for members of the 155 affinity groups that endorse it as their energy consultant.

Barley Snyder Attorneys at Law opened a new office at 19 E. Middle St., Gettysburg. "Being in Gettysburg is a strategic move for the firm that will help us continue the growth trajectory we've seen in Adams County and along the Route 15 Corridor," said Jeff Lobach, managing



Happy New Year!

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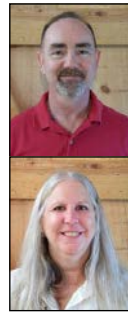
partner. The firm is already entrenched in the town, both with clients and in community service. Partner Scott Kelley is a member of the board of directors for **ACNB Bank**, and **Main Street Gettysburg** recently appointed associate Jennifer Stetter to its board.



Belco Community Credit Union recently announced several promotions within the company's senior management team: Mike Spohn, vice president of finance; Heather Cluck, vice president of sales and service; Marti Speck, vice president of human resources and training; Adam Stewart, vice president of marketing; Bob Hoke, vice president of corporate support; and Sam Glesner, senior vice president of corporate support. Belco is a community chartered credit union that is open to businesses and anyone who lives, works, worships, or attends school in Adams, Cumberland, Dauphin, Lancaster, Lebanon, Perry or York counties. Belco currently has over 64,000 members and \$585 million in assets, 14 branches, numerous ATM locations, and 24-hour account access through a telephone audio response system and online banking.



The **Farnsworth House Inn** was recognized as being listed on the National Register of Historic Places by the U.S. Department of the Interior. A plaque now hangs on the historic home, which was built in 1810 and 1833. The house sheltered Confederate sharpshooters during the three-day Battle of Gettysburg, one of whom is believed to have shot Jennie Wade, the only civilian who died during the battle. More than 100 bullet holes pock the walls.



Gettysburg Construction recently hired Joseph Nadolski as project manager. He comes to the construction contracting firm from New Jersey, where he ran a successful home building and remodeling firm. The company also promoted bookkeeper Becky Tims to accounting manager. Tims joined the firm in 2016 and has worked diligently to assist owner Dave Lamberson in implementing a foundation of administrative and accounting functions.



Gettysburg Construction Co. is proud to announce its 65th year in business. The company was founded in 1952 by several partners, one of which was Joel Hill. Hill eventually became the sole owner and then his son Wayne Hill took ownership in the 1980's. In October 2013, Dave Lamberson purchased the company and added his extensive experience of constructing projects in the mid-Atlantic area. Gettysburg Construction continues to prosper and was recently named the top general contractor by readers of the *Gettysburg Times* for the third year in a row.

Hollabaugh Bros. Inc. recently helped raise \$5,000 for several employees who lost their homes, churches and businesses in the 7.1 magnitude earthquake that hit Mexico City and surrounding areas on Sept. 19. The funds were raised by employees and customers of the fruit farm and market.

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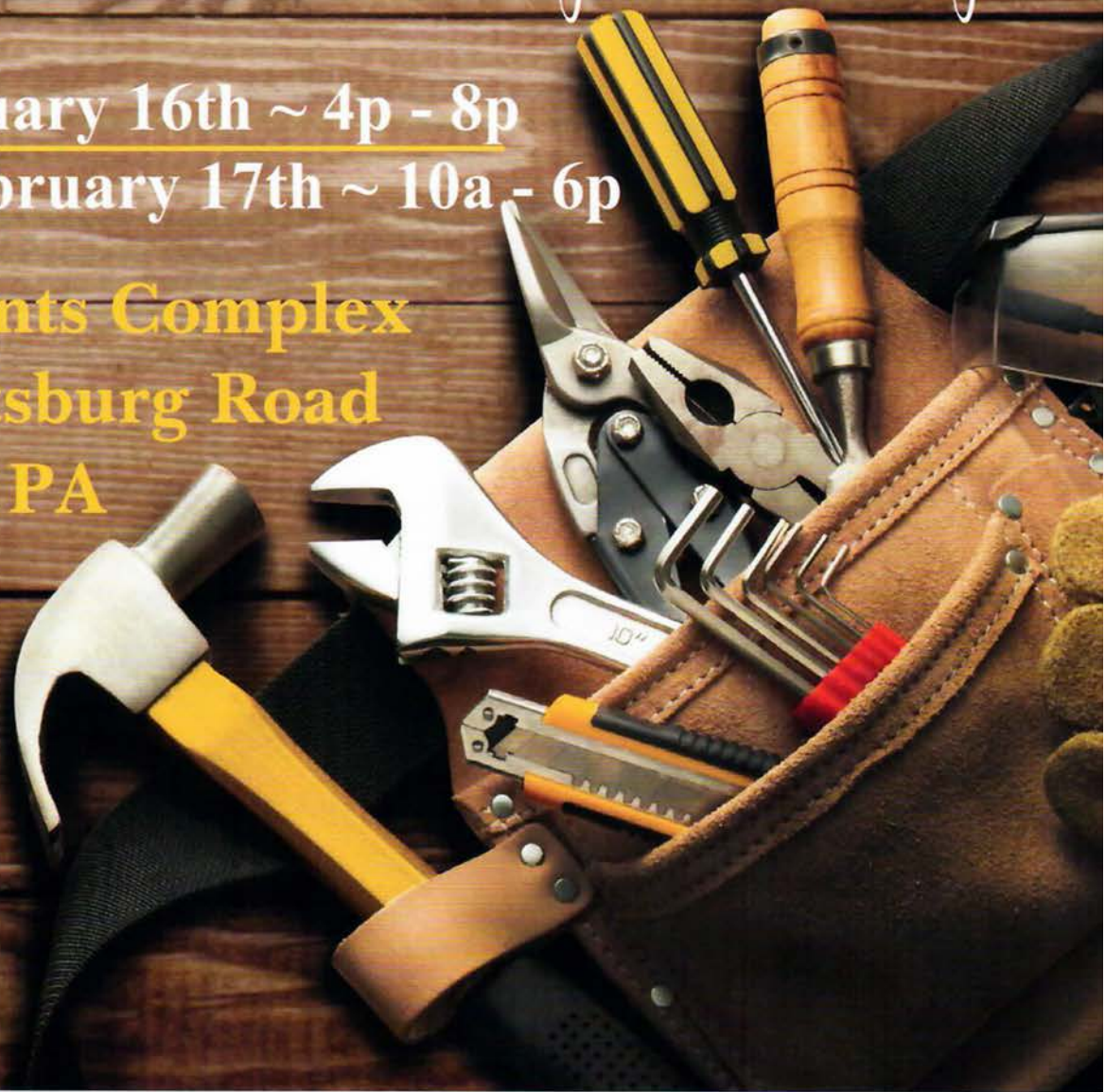
2018 Adams County Home Show

Presented by: Builder's Association of Adams County

Friday, February 16th ~ 4p - 8p

Saturday, February 17th ~ 10a - 6p

All Star Events Complex
2638 Emmitsburg Road
Gettysburg, PA



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Children's Activities (10a ~ 2p Saturday)

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For more information:

Contact: Sue Miller at

sueamiller88@comcast.net

or 717-337-5144

Proceeds Benefit The Student Scholarship Program

The **Land Conservancy of Adams County** preserved 60 acres owned by Ken and Connie Farabaugh, located along Middle Creek in Liberty Township. The land was among those purchased from the Iroquois in the early 1700s by the family of William Penn, part of the Manor of Maske, then belonged to Samuel Gettys later. The Land Conservancy of Adams County is an accredited, member-supported nonprofit land trust dedicated to preserving the rural lands and character of Adams County.

Main Street Gettysburg named Jennifer McKenrick Stetter as a board member. She is an associate in the Hanover and Gettysburg offices of Lancaster-based **Barley Snyder Attorneys at Law**. Main Street Gettysburg is a nonprofit organization committed to the preservation and revitalization of Historic Gettysburg for the benefit of its citizens, businesses, and visitors.

The Manufacturers' Association has developed and posted a web-based catalog of courses in its Apprenticeship Training Program. The multi-year programs are typically sponsored by an employer and allow a student to achieve journeyman status in the skilled trades in four pathways: Tool & Die Maker, Machinist, Maintenance Technician and Maintenance Mechanic. Coursework may transfer to a college associate degree program. The curriculum is established by employers in manufacturing who design courses for their employment needs, helping support future critical roles within their organizations. View the catalog at www.mascpa.org/ApprenticeCatalog.

A majority of manufacturers in Central Pennsylvania intend to hire more people over the next year, according to a survey conducted by **The Manufacturer's Association**. The 2017 Annual Wage & Salary Survey collected data from 70 companies throughout the region. About 60 percent of the survey respondents expect to add workers over the next year, while 25 percent expect their numbers to stay the same. The survey also showed that 43 percent of the companies are having difficulty hiring skilled hourly workers. Get the details at www.mascpa.org.



Members 1st Federal Credit Union named George Nahodil president and CEO, a position he held in an acting capacity since July. Nahodil, who lives in Palmyra, joined Members 1st in 2001 as executive vice president in charge of retail delivery, public relations and marketing. He previously worked as vice president of sales at TransUnion/Credit Plus Solutions Group and was first deputy comptroller of Mt. Vernon, N.Y. He is a founding member of the Harrisburg Hilton-Hill Society, committee chair for the Central Penn College MBA program and a board member for the Harrisburg Regional Chamber of Commerce. Members 1st has 60 branches in southcentral Pennsylvania and about 375,000 members.

Mister Ed's Elephant Museum & Candy Emporium owners Isaac and Nicole Bucher recently donated nearly 600



non-perishable food items collected during their annual Santa Party, held Nov. 26. The pair gave one "Santa Buck" for each item donated by customers, which could be spent as cash at the store. The food will go to families in need through **South Central Community Action Programs**.



Stock and Leader Attorneys at Law recently named attorney Kristen R. McGuire an associate. She will be a member of the estates group and focus her practice on estate planning, estate administration, elder law and fiduciary planning. She has a bachelor's degree from the University of Pittsburgh and a law degree from Dickinson School of Law.

ENX Magazine and *ENX The Week In Imaging* announced that **Quality Digital Office Technology** has been selected as a 2017 Elite Dealer. This annual designation recognizes dealers based on growth initiatives, innovative marketing programs, outstanding customer service, charitable contributions to the community, progressive workplace cultures and adaptability to an ever-changing market. Quality serves businesses in southcentral Pennsylvania, with a corporate office in York.



Quality Digital Office Technology donated more than \$100,000 in 2017 to local non-profit organizations and customers. The company's annual Giving Thanks event raised more than \$4,630 and generated 1,795 pounds of food that was donated to organizations like Project SHARE and LifePath Christian Ministries. Over the past 12 years, Quality has donated more than \$60,000 and 20,500 pounds from this event.

Under the Horizon and **The Arc of Adams County** have partnered on a new project, The Flying Fish, to help citizens with mental health and intellectual disabilities develop independence and self-awareness. The program will use activities to improve relationships with parents/caregivers by encouraging and living the motto: "Help me do it myself." The name was chosen based on Albert Einstein's quote, "Everyone is a genius. But if you judge a fish on its ability to climb a tree, it will live its whole life believing it is stupid."



WellSpan Health kicked off construction on an 80,000-square-foot space in Penn Township that will house an outpatient surgery suite, lab and imaging services, and primary care and specialty physician offices. Projected for a fall 2018 opening, the Hanover Health Center will be located at 1227 Baltimore St., Hanover. The facility will be constructed in two phases: first, an outpatient surgery suite with four operating rooms and four specialty procedure rooms, and second, primary and specialty care offices, with up to 36 exam rooms and treatment areas.



MEMBER SPOTLIGHT

TEVIS ENERGY

What makes Tevis Energy unique?

The pillars of our brand are Quality, Integrity, Response. We are passionate about the quality of our fuel because we know it makes a difference for both our residential and commercial customers. We vow to communicate honestly with each of our customers, providing personalized service and looking after their best interest. This includes responding quickly to our customer's needs and working proactively to ensure customers receive worry-free service from us. Our employees fully embrace these principles in their daily activities, regardless of their job title. Customers and employees alike tell us this is what makes Tevis unique.

What motivates you to jump out of bed each morning?

A genuine love for what we do! Our staff enjoys working with each other and the people we serve. Tevis also encourages volunteerism on and off the job. We are truly a family of people working together inside a family of companies.

What business challenges keep you awake at night?

Without hesitation, ensuring each driver makes it home to their families safely at the end of every shift. We have vehicles on the road carrying fuel to homes and businesses day and night, and in all kinds of weather. Nothing is more important to us than knowing that each of our employees has completed their duties to return safely home to their families.

What leadership advice would Tevis offer to other business and organization leaders?

Hold a deep and vested belief in the products and services you provide and the people who provide them. Stay actively engaged with your customers and the people in your communities.

What makes Adams County such a great place to do business?

Adams County offers a great mix of residential and business customers. In addition to wonderful residential areas, there is an abundance of agricultural and commercial opportunity for us. Plus, our new location on Harrisburg Road offers several of our employees a location that is closer to their homes.

As a business in Adams County, how do you give back to the local community?

Tevis is an active participant in the LIHEAP Program, which helps low-income families with their heating costs. We also participate in the NORA Tank Rebate program in both MD and PA. Internally, our employees are encouraged to identify outreach opportunities in the communities we serve, and that's rewarding for everyone.

BIZ BUZZ

Tevis Energy is local, privately-owned fuel supplier that is part of the "Tevis Family of Companies." Founded as S.H. Tevis & Son in 1932, the Tevis family of companies includes: Modern Comfort Systems, Tevis Propane, Tevis Home, and Jiffy Mart.

In the 85 years we have been in business, we have expanded our product lines to include petroleum fuel products (heating oil, diesel, and gasoline); heating and air conditioning; propane; fireplace services; and home security.

We are especially excited about the recent opening of our new office on Harrisburg Road, Gettysburg, which we will be sharing with our sister company, Modern Comfort Systems.



ADVOCACY UPDATE

COUNTY

COMMISSIONER RANDY PHIEL

The 2018 Adams County Tentative Proposed Budget presented on Nov. 15, was formally adopted and passed at the Dec. 13 Commissioners Meeting, with few changes from the proposed tentative budget. The result was a very positive year-long collaboration between Administration, Management, Finance and the Board not equaled in the board's previous five years. Monthly finance meetings were held with presentations on actual and projected income, expenses, trends and financial analysis. With a 2018 \$88.7M budget, increasing expenses, capital needs and flat revenues, largely caused by lack of commercial development, resulted in a modest tax increase for the first time in three years, as the board also engaged in a financial vision for the next three years. The county is in a very healthy financial position with a record high bond rating (received this year) and sufficient reserves. The board would like to thank our Administration, Management, Finance Department and all county staff for their efforts in providing the best quality of service possible to our residents in the most financially effective manner.



STATE

REPRESENTATIVE DAN MOUL

If you have an existing business or are looking to start one, Pennsylvania offers information and resources to help! The Pennsylvania Department of Community and Economic Development (DCED) has a website that offers information on how to develop a business plan, raise capital and register your business in the Commonwealth, as well as information on laws, regulations and taxes that may affect you. Visit <https://dced.pa.gov/business-assistance/small-business-assistance/entrepreneur-guide/> to learn more.

As your state legislator, I continually seek ways to make the Commonwealth more inviting to job creators. I recently participated in a House Policy Committee public hearing where business and agriculture industry leaders testified about the difficulties they face when dealing with cumbersome, costly and complex state regulations. This is an issue I am actively working to resolve. If you encounter a problem that can be corrected with legislation, please give me a call or email me at dmoul@pahousegop.com. Thank you and best wishes!



FEDERAL

CONGRESSMAN SCOTT PERRY

During the 115th Congress, the U.S. House of Representatives has been extremely active. From efforts to repeal the Affordable Care Act, to reforming the Tax Code, to providing regulatory relief, we've had one mission: to show the world America's open for business. In that spirit, the House just passed the Tax Cuts and Jobs Act. The plan's estimated to create about 1 million new jobs by reducing burdens on job creators of all sizes. It cuts the taxes of Main Street job creators to no more than 25% - the lowest tax rate on small businesses since World War II; lowers the corporate tax rate to 20% - down from 35% - which is the highest in the industrialized world; and creates a new, low tax rate of 9% for businesses earning less than \$75,000 to help small businesses fuel innovation and job creation in our communities. I'm looking forward to working with my colleagues to get this proposal over the finish line. I'm steadfast about creating opportunities for our economy to flourish.





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Thursdays \$49 Learn To Ski or Snowboard

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For more information, visit UPMCPinnacle.com/Hanover.

UPMC Pinnacle



ROCK YOUR NEXT CLIENT MEETING

TROY DEAN, VICE PRESIDENT OF CREATIVE | GRAPHCOM INC.

You're getting ready for a big meeting with a client or prospective donor, and you want them to feel like you're the only choice for them. You need to ooze confidence and sell yourself without appearing nervous or uncertain. Every person in the room has a different personality and set of concerns, but they all need to feel like you're speaking directly to them. No pressure, right?

Here are 10 tips for rocking your next meeting:

1 Prepare, Prepare, Prepare

All the swagger in the world doesn't mean a thing if you haven't done your research. Before your meeting, learn as much as you can about your client or prospect, the history of their company, their goals and their needs. Don't forget about the practical details either, like knowing where you're going and the names of the people you're meeting.

2 Look the Part

Wear clothing that makes you look and feel good, and present yourself in a way that shows confidence without being aggressive or arrogant. "Sounds silly, but I totally do the power pose thing," says Mark Brooks, business development specialist at Graphcom. "There are said to be measurable physiological advantages to standing like Superman. Whether that is true or 100 percent mental, it works for me."

3 Make Small Talk

Don't jump straight to the heavy stuff. Get to know your client or prospect on a personal level and talk

about topics that are safe and lack controversy. Mention the weather or talk about a big game the previous night. Ask about a mutual friend or a family member. Let them know they're doing business with a real person who genuinely cares.

4 Stay Cool

You really want to nail this meeting, and you know your organization is a perfect fit for their needs. But, you don't want to appear desperate. Be confident, not overeager. With a pep talk, tell yourself that while you'd love to gain their business, life will go on if they go in another direction.

5 Listen to What They Have to Say

Be careful not to turn the meeting into a one-sided conversation. Listen to your client or prospect, and understand their needs and concerns. They know their business and needs better than anyone, so let them help you understand what makes them unique. "Ask questions to engage and ensure the room is following with you," says Mark. "If you just blather on, even confidently, you could still lose the room. Keep them engaged and they'll stay with you."

6 Don't Read Your Lines

It's easy to tell the difference between someone who's speaking passionately about a topic and someone who's just reading lines from a page. Speaking off the cuff, you appear more confident and knowledgeable about the subject matter. "If you have to read, you don't know it," says Mark. "Have bullet point notes so you can easily find where you are, but it

will come across as more confident and natural if you let the presentation move organically.

7 Face Your Critics

No matter the room, you'll probably meet someone who doesn't see eye to eye with you on everything you say. Don't let them fluster you, and don't get angry. Listen to what they have to say, and politely respond as best you can. "Sometimes there is a person in the room who seems like they are out to get you. They probably aren't, or at least you can't think that they are," says Mark. "Most of the time, they want to get a point across. Respect their perspective, but you are the expert. If you prove your ultimate goal is to help them, then the respect will be returned."

8 Take Your Time

Don't rush through your presentation. Often, a presenter will go in with a plan of taking their time and speaking slowly, but they find themselves speeding through everything they wanted to say. Talking fast doesn't get your point across any better. "I've definitely suffered from this in my career," says Mark. "You actually see people's eyes start to spin when they're trying to keep up and can't."

9 Sell Your Merits

Don't be afraid to say exactly why you think you're perfect for the job. Give them examples of times

you've been successful with similar clients or prospects in the past, and have your portfolio ready to go so they have a better idea of what you could do for them. There's nothing arrogant about showing off your skills.

10 Follow Up

After you've wrapped up a successful meeting, make sure you follow up and leave a positive impression. Send them a friendly email or make a quick phone call thanking them for their time. Let them know that you're available if they have any questions or if they'd like to discuss next steps.

At Graphcom, we'd like to think that we know a thing or two about rocking a client meeting. Give us a call at 800.669.1664 or email us at info@graphcom.com to kick off your next marketing campaign.

Have an article to submit?

How about an idea for an article?

Submit your thoughts to news@gettysburg-chamber.org.

THE PEOPLE BEHIND THE POWER

We're not typical electric utility workers. We work for a local not-for-profit cooperative. The 32,000 member-owners in Adams, Cumberland, Franklin, Perry and York counties are our top priority. We do what it takes to keep the lights on and help our members save energy. Adams Electric Cooperative: Owned by Those We Serve. To learn more, visit adamsec.coop.



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CHAMBER NEWS

The chamber **Board of Directors** reviewed and approved the financial audit completed by Raffensperger, Martin and Finkenbinder. Looking ahead, board members are working with staff to carry out the strategic plan, first reorganizing committees. The Environmental Committee was folded into the Governmental Affairs Committee, while newly developed committees include Business Development, Workforce Development and Leadership Program. Other committees will remain the same. Board members have been assigned leadership roles and staff will seek chamber membership participation in these committees.

The **Holiday Jackpot Raffle** was a success, with Jeff Glahn winning the grand prize of \$1,000 with ticket 300. The \$500 winners were Richard Ohler, Don and Betty Howard and Matt Livelsberger. Other \$100 winners were: Rob Reed, Renee Foley, Chris Glatfelter, Dave Sites, Judy Chambers, Liz Johnides, William & Carolyn Scott, Eric Gladhill, Rose Fye, Galen Shelly, Amy Williams, Stacey Green, Linda Davidson and Mary Bottorf. Thanks to host Wyndham Gettysburg, drink sponsor Members 1st Federal Credit Union, and table sponsors Adams Electric Cooperative Inc., Destination Gettysburg, L & H Mechanical & Electrical Services Inc., The Markets at Hanover, School Express Inc., Schmuck Lumber Co. and TREYSTA technology management. Thanks also to silent auction donors Appalachian Brewing Company, Biggerstaff's Catering, Board & Brush Gettysburg, Brienna

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Taste of the Town tickets are on sale Jan. 1. This year's event has a new location at Liberty Mountain Resort, which will provide a stunning backdrop as 350 attendees enjoy tastes from more than 25 local businesses. The Top Local Celebrity Chef Competition returns with a Battle of the ALL-STARs, featuring the winning celebrities and chefs from each year going head-to-head in what is sure to be an action-packed celebration of the best culinary talent in the county. Also new is the Taste of the Town Marketplace, where some vendors will both sample and sell their products. Last year's event was a sell-out, so don't miss your chance to indulge.



NEW LUNCH

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Tuesday, Jan. 30

11:30 a.m. | Registration &
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Cost is \$18 (future member \$28)



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- Period dining and bed and breakfast accommodations
- Among the most haunted inns in America
- Newly listed on the National Register of Historic Places by the US Department of the Interior
- More than 100 original bullet holes from its three-day occupation by Confederate sharpshooters
- Memorabilia from the movie "Gettysburg"

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DID YOU KNOW?



The chamber works for you 24/7 by helping refer your business to potential customers in person, on the phone and online. In 2017, there were 5.8 million chamber referrals. Each member averaged 10,476 referrals. Contact us to see your stats.

NEW MEMBER

Littlestown Area School District

Christopher Bigger
200 E. Myrtle St.
Littlestown, PA 17340
717.359.4146
biggerc@lasd.k12.pa.us | lasd.k12.pa.us
Education

MEMBER RENEWALS

50+ Years

Crouse Electric Co. LLC

40-49 Years

Best Western Gettysburg Hotel

30-39 Years

1863 Inn of Gettysburg
Ferrara Kampstra
Gettysburg KOA Kampground
Knight Builders Inc.
Knouse Foods Cooperative Inc.

20-29 Years

Adams County Housing Authority/PA
Interfaith Community Programs Inc.
Adams County Library System
Americana Souvenirs & Gifts
APM Inc. True Value
Big Brothers/Big Sisters of York & Adams Counties
Brown, Mary
C.S. Davidson Inc.
Cross Keys Village - The Brethren Home Community
CRS Insurance Inc.
Fairfield Area School District
First Baptist Church of Gettysburg
Frantz Plumbing LLC
Gettysburg College
Gettysburg Eddie's
Gettysburg Group Reservations
Gettysburg Municipal Authority
Gettysburg Pediatrics
Hollabaugh Bros. Inc. Fruit Farm & Market
Horse Soldier
Liberty Mountain Resort at Ski Liberty
Moritz Machine & Repairs LLC
Myers Electrical Repairs
Phillips & Phillips

Puhl, Eastman & Thrasher
Quality Inn Gettysburg Battlefield
RLH CPAs & Business Advisors LLC
Upper Adams Jaycees
Upper Adams School District
Zeigler Bros. Inc.

10-19 Years

Aero Energy
Alexanders Plumbing & Pumps Inc.
EZ to Use.com
Historic Leadership Training by Tigrett Corp.
Keystone Podiatric Medical Associates P.C.
Land Conservancy of Adams County
Members 1st Federal Credit Union
Mister Ed's Elephant Museum & Candy Emporium
New Oxford Mechanical Services & Adams County Truck Repair
NRG Energy Inc.
Outlet Shoppes at Gettysburg
Redding Auction Service
Schmitt's Interiors Inc.
Sites Realty Inc.
Weikert's Livestock Inc.

5-9 Years

GBM Associates, dba SAGR products
Gene Latta Ford Inc.
G-Force Investigations LLC

1-4 Years

Brookmere Wine & Tasting Room
Donna L. Walker Realtor
Gettysburg Adams Kiwanis Club
Tulpehocken Spring Water & Mountainside Coffee

Join the
CHAMBER

CONTACT



Carrie Stuart
President
carries@gettysburg-chamber.org
717.334.8151



Jennifer McCleaf
Membership & Events Director
jenniferm@gettysburg-chamber.org
717.334.8151

CHAMBER EVENTS

JANUARY 1

Chamber Office CLOSED, New Year's Day

JANUARY 3

Ribbon Cutting | 5 p.m., Gettysburg Dental Associates

JANUARY 5

Golf Committee | 9 a.m., Chamber Office

JANUARY 9

Executive Committee | 7:30 a.m., Chamber Office
Marketing Advisory Committee | Noon, location TBD

JANUARY 10

Membership Committee | 11:30 a.m., location TBD
Taste of the Town Committee | 3:30 p.m., Liberty Mountain Resort

JANUARY 11

Legislative Committee | Noon, Gettysburg Eddie's

JANUARY 15

Chamber Office Closed

JANUARY 18

Membership Mixer | 5-7 p.m., Farnsworth House Inn

JANUARY 25

Board of Directors | 7:30 a.m., Adams Electric Cooperative Inc.

JANUARY 30

County Connections Lunch | 11:30 a.m., Hickory Bridge Farm

COMMUNITY EVENTS

JANUARY 5-21

Joseph and the Amazing Technicolor Dreamcoat
Gettysburg Community Theatre
717.334.2692 | gettysburgcommunitytheatre.org

JANUARY 18

Murder Mystery Dinner | 6 p.m.
Hickory Bridge Farm
717.642.5261 | hickorybridgefarm.com

JANUARY 20

Nicaragua Night Auction & Dinner | 4:15 p.m.
Gettysburg College Field House
717.337.6490 | gettysburg-leon.org

JANUARY 25

Eat, Drink and Be Married Bridal Show | 7 p.m.
Wyndham Gettysburg
717.339.0020 ext. 6011
gatewaygettysburg.com/weddings

JANUARY 27

Rusty Rail Brewery Beer Dinner | 7 p.m.
Farnsworth House Inn
717.334.8838 | farnsworthhouseinn.com



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Chamber of Commerce

In Memory...



Jay Brown | Gettysburg College
Chamber Volunteer of the Year, 2004
Raffle Committee member for 9 years
Top raffle ticket seller - in 2003 he sold
25% of the ticket income alone



Jake Grim | APM Inc.
Board President 1986
Small Business Person of the Year, 1992
Numerous years of board and
committee service



Roy E. Thomas
Outstanding Citizen of the Year, 1996
Environmental Committee member
for 15 years



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510 Spring Street, Roaring Spring, PA 16673 | Mon.–Fri. 9am–5pm, Sat. 9am–1pm
5576 Frankfort Hwy (Rt 28), Ridgeley, WV 26753 | Mon.–Fri. 8:30am–5pm

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OUT AND ABOUT





Holiday Jackpot Raffle Party | Dec. 7, 2017 | WYNDHAM Gettysburg MEMBERS



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Holiday Jackpot Raffle Party | Dec. 7, 2017 | WYNDHAM Gettysburg MEMBERS

Eat, Drink & Be Married

Bridal Show

Thursday, January 25, 2018 | 7-9 p.m.

at the Wyndham Gettysburg Hotel, 95 Presidential Circle, Gettysburg

Admission \$5.00 | Registered Brides FREE

717-339-0020 | gburginfo@interstatehotels.com





1382 Biglerville Rd. | Gettysburg, PA 17325
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