BUSINESS

THE CHAMBER
GETTYSBURG & ADAMS COUNTY



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ADAMS COUNTY BUSINESS IS PUBLISHED AND PRODUCED BY



Chartered in 1919, The Chamber of Gettysburg & Adams County is Adams County's oldest and largest business organization. The chamber supports and strengthens its members and the Adams County area by promoting diverse economic opportunities through advocacy, building relationships, providing timely information and developing leaders for the future. Nearly 530 local businesses and organizations have made an investment in Adams County through membership.

1382 BIGLERVILLE ROAD, GETTYSBURG, PA 17325 | 717.334.8151 INFO@GETTYSBURG-CHAMBER.ORG | GETTYSBURG-CHAMBER.ORG

BUSINESS BRIEFS

The **bolded** businesses in Business Briefs are Chamber members. Submit news to news@gettysburg-chamber.org by the second Tuesday of each month for inclusion in the following month's publication.



Rotz & Stonesifer, P.C. promoted Dennis Shindle to Senior Manager. Shindle has been with Rotz & Stonesifer. P.C. since 2009 and plays an integral role while working with closely held businesses, particularly in the construction industry. Dennis provides

tax, consulting, and financial statement services to partnerships, corporations, limited liability companies, and sole proprietorships.



ACNB Bank recently promoted Carolyn M. Dull to Vice President. Dull has 16 years of human resources experience. She currently coordinates ACNB Bank's payroll services, health and welfare benefits, human resources compliance, and employee relations

activities. She is based at the ACNB Corporation Operations Center at 100 V-Twin Drive, Gettysburg, PA.



ACNB Bank has welcomed Danielle L. Barto (top photo) and Robin L. Ritenour (bottom photo) to the position of Community Banking Manager for locations in Adams County, PA. In this role, they are responsible for welcoming customers to their respective offices, fulfilling customers' needs for banking products and services, building relationships with the local community, and managing the office staff.





Graphcom

recently launched a new and improved website at www. graphcom.com. The revamped

website features a streamlined yet innovative design, enriched content, and improved functionality and user experience. The website will be updated regularly with new content, including company news, industry articles, white papers, case studies, and more.



Adams Electric Cooperative directors Nadine Hubner, Tom Knaub, and S. Eugene Herritt recently renewed gold level leadership credentials with the National Rural Electric Cooperative

Association (NRECA). NRECA provides special training to help electric cooperative directors understand their roles and responsibilities and stay up-to-date on the key issues and trends in the industry.

Adams Electric Cooperative will return \$1.85 million in March as Ownership Rewards to cooperative members, which brings the amount returned for all years to nearly \$42 million. Ownership Rewards are a benefit of being a current or former member-owner of an electric cooperative. For more than 50 years, members have received a return on their investment in Adams Electric based upon their share of the cooperative's net profits. Members who move off co-op lines will continue to receive Ownership Rewards until their investment is completely returned. Recipients may choose to donate these rewards back to other cooperative members in need, through the co-op's Project Helping Hand (PHH) program.

HACC, Central Pennsylvania's Community College announced a gift of \$1,295,305.30 from the estate of Mrs. Gloria W. Paxton to empower the HACC Foundation to establish the John E. Paxton and Gloria W. Paxton Fund for Excellence in STEAM. This fund will provide access to innovative and advanced programing and technology that makes a significant difference for HACC students enrolled in science, technology, engineering, arts and mathematics (STEAM) programs.



Join as for BREAKFAST

in the Cortner Pavilion at Carroll Valley Borough Park Thursday, June 6

7:30 Registration & Breakfast

8:00 Program & Anniversary Recognitions



Cost is \$18 (future members \$28)



RSVP by May 30 to 717.334.8151 or gettysburg-chamber.org

Sponsored by:





Family owned Thirsty Farmer Brew Works in Cashtown celebrated their first business anniversary with a Thirsty Birthday Bash. The Chamber hosted the ribbon cutting ceremony in mid-March to kick off the bash. Knouse family members pictured are; manager of outside sales & events Jessica Knouse and owners Brian Knouse, Kyle Knouse, Kevin Knouse, Tonya K. White, Milton Knouse III and Milton Knouse II.



Country Inn & Suites By Radisson recently completed major renovations to their pool and spa area. Families can now enjoy a clean, modern look with brand new windows that allow them to enjoy the outdoor scenery while visiting the indoor pool. Restroom facilities were also added to accommodate guests and to enhance their experience of this amenity. The Chamber helped celebrate with a ribbon cutting ceremony.

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LOOKING TO THE FUTURE

CARRIE S. STUART, IOM | PRESIDENT OF THE CHAMBER



Two years ago, the board agreed that we needed to focus on the strategic direction of the organization and refocus efforts to better align with member expectations. Through that process, it became clear that it was time to rebrand The Chamber and make a bigger leap into the 21st century.

Following the bid process, a firm with local roots was selected to guide us, Viscul Creative. The Marketing Advisory Committee diligently worked with them on finding the right look and name to reflect the many facets of The Chamber.

The new logo represents a window looking into Adams County. The intersecting lines reflect the rolling hills of Adams County and all things connecting within. Five points inside the hexagon also represent The Chamber's focus on our five pillars:

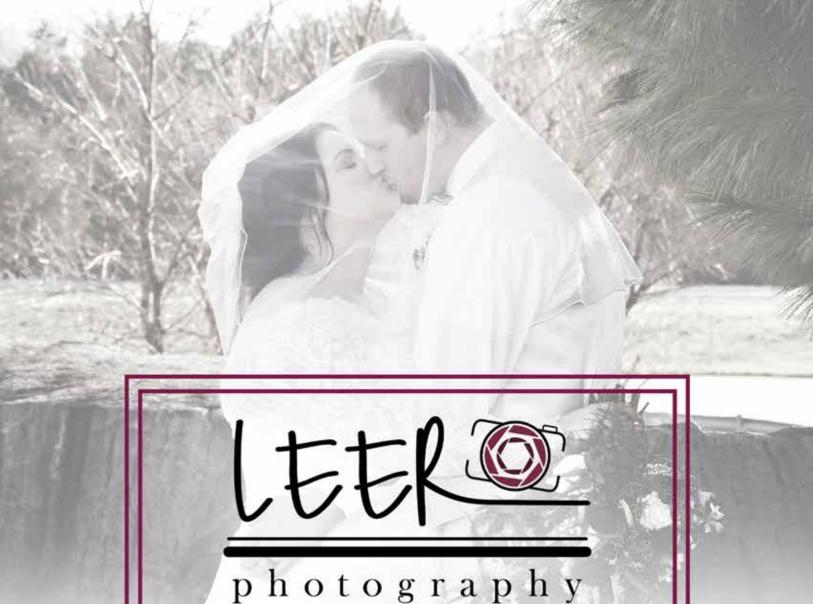
- Focusing on our members;
- Developing the Workforce and Leadership for the Future;
- Business and Entrepreneurial Development;
- · Telling our Story, and
- · Being the Voice of Adams County business.

None of these can be accomplished without the community partners we connect with. The six sided hexagon denotes the ability of The Chamber to work together in developing a stronger community with our partners. When you put together many hexagons, a stronger force is built, much like businesses working together for the greater good of the community and organizations with like areas of focus coming together.

While this is a more streamlined look, we felt it was important to recognize the top two industries that strengthen the Adams County economy. The blue/gray color honors the battle that changed our community forever and the orange denotes the bounty harvested by our agriculture businesses.

You will continue to see this change reflected in communications from The Chamber, including the new look for *Adams County Business*. This change is a result of not only a considerable amount of hard work by your chamber leaders, but most importantly, your input into what you want this organization to be now and into the future.





YORKPA SPRINGS











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ADVOCACY UPDATE

TOOMEY, MURPHY INTRODUCE BIPARTISAN LEGISLATION SUPPORTING SMALL BUSINESSES

PA SENATOR PAT TOOMEY

U.S. Senators Pat Toomey (R-Pa.) and Chris Murphy (D-Conn.) are teaming up in an effort to help small businesses and entrepreneurs. The bipartisan Helping Angels Lead our Startups (HALOS) Act better allows investors to help startups get out of the gate successfully and hire more workers. In order to secure capital to grow their businesses, entrepreneurs commonly attend "demo days" or conferences that allow them to showcase their business in front of angel investors and venture capitalists. It is estimated that angel investors provide 90 percent of outside equity to help grow these startups. Due to recent burdensome regulations, angel investors have been deterred from attending demo days, which harms economic growth. The HALOS Act preserves important investor vetting processes without forcing startups to jump through unnecessary hoops to get the investments they need to grow and create new

SUPPORT FOR FIRST RESPONDERS IN PA PA REPRESENTATIVE TORREN ECKER

The House and Senate Veterans Affairs and Emergency Preparedness committees held an informational meeting to discuss recommendations put forth late last year to address challenges faced by fire and emergency medical service organizations across the state. A lack of volunteers and financial resources is having significant impacts on municipalities' ability to reliably and safely provide public safety services to citizens. Considered by lawmakers were incentives such as tax credits or college loan forgiveness programs to help recruit new volunteers as well as affordable and accessible training to remove barriers to volunteering. These possibilities were among many offered by the Senate Resolution 6 Commission, which was charged with studying issues such as recruitment and retention, government support, innovation, training and operations, and more. Just last year, one of the report's recommendations was signed into law. This law requires insurers to reimburse ambulance companies for services provided even if no transport takes place. Lawmakers plan to introduce legislation this year implementing some of the additional recommendations.

EXPANDING CHOICES FOR PROPERTY OWNERS, BUILDERS PA REPRESENTATIVE DAN MOUL

When local governments require homeowners, builders or developers to use a specific building code inspector, it creates monopolies on enforcement that can lead to poor service and price gouging. I am co-sponsoring House Bill 349, which would require local governments that enforce the Uniform Construction Code (UCC) to have at least two or more agencies under contract for UCC administration. This legislation, which passed in the House and is now pending in the state Senate, would give property owners a choice when it comes to third-party agencies under contract to provide inspection services. Expanding the number of inspection agencies would not compromise enforcement standards. By law, all must be certified by the Department of Labor and Industry and thus legally required to enforce the standards of the code. Earlier in my life, I was a builder and encountered several of the same issues my constituents now complain about. I had the opportunity to share those experiences with my colleagues in debate on the House floor recently. To see my remarks, visit www.RepMoul.com.



We're not typical electric utility workers. We work for a local not-for-profit cooperative. The 32,000 member-owners in Adams, Cumberland, Franklin, Perry and York counties are our top priority. We do what it takes to keep the lights on and help our members save energy. Adams Electric Cooperative: Owned by Those We Serve. To learn more, visit adamsec.coop.





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Jo Saxton Author; Leadership Coach; Entrepreneur



Jason Dorsey #1 Rated Gen Z & Millennial Speaker; Researcher



Danielle Strickland Pastor; Author; Justice Advocate



Patrick Lencioni Best-Selling Author; Founder & CEO, The Table Group



Aja Brown Mayor, City of Compton



Liz Bohannon Co-Founder & Co-CEO, Sseko Designs



Dr. Krish Kandiah Founder, Home for Good; Consultant; Social Entrepreneur



Todd Henry Founder, Accidental Creative; Author; Leadership Consultant



lia liang Best-selling Author; Blogger; Entrepreneur



Chris Voss Former FBI Hostage Negotiator; CEO & Founder, The Black Swan Group



DeVon Franklin Producer, Author, Speaker; **CEO of Franklin Entertainment**

LOCAL HOST LOCATION: Gettysburg Foursquare Church | 328 W. Middle St.

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GlobalLeadership.org/Summit







OUT & ABOUT



Membership Mixer March 21 | Thrivent Financial



THRIVENT

Membership Mixer March 21 | Thrivent Financial



Membership Mixer March 21 | Thrivent Financial





Membership Mixer March 21 | Thrivent Financial



Meet & Greet Luncheon with Congressman Joyce March 20 | Ag Genter Achterical Agenter



Legislative Luncheon March 15 | Gettysburg Hotel





Legislative Luncheon March 15 | Gettysburg Hotel

UPMC Pinnacle



Legislative Luncheon March 15 | Gettysburg Hotel

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Legislative Luncheon March 15 | Gettysburg Hotel

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MAY IS CHAMBER MEMBER APPRECIATION MONTH

AWARDS LUNCHEON

TUESDAY, MAY 7 | 11:30 A.M.-1 P.M. THE LODGES AT GETTYSBURG Join the chamber in recognizing recipients of business excellence awards. Cost is \$25/member.



Stock Leader



PREAKNESS STAKES MEMBERSHIP MIXER

THURSDAY, MAY 16 | 5-7 P.M. NORTH GETTYSBURG BRANCH ACNB BANK Mix and mingle with the local business community in a relaxed setting thanks to the area's oldest community bank. No cost to attend this event.

MEMBERSHIP APPRECIATION PICNIC

WEDNESDAY, MAY 22 | 11:30 A.M.-1:30 P.M. ADAMS ELECTRIC COOPERATIVE PAVILION Join us for a Caribbean Beach themed event, featuring a delicious meal by Biggerstaff's Catering and your Board of Directors. No cost to attend this event.



M&T Bank

Registration required for all events: gettysburg-chamber.org or 717.334.8151.



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CHAMBER EVENTS

MAY 7 - REGISTRATION OPEN

Awards Luncheon | 11:30 a.m.-1p.m., The Lodges at Gettysburg

MAY 8

Wine Festival Committee | 11:30 a.m., Refectory at United Lutheran Seminary

MAY 9

Governmental Affairs Committee | Noon, Gettysburg Eddie's

MAY 14

Executive Committee | 7:30 a.m., The Chamber

MAY 16 - REGISTRATION OPEN

Membership Mixer | 5-7 p.m., ACNB Bank - North Gettysburg Branch

MAY 22 - REGISTRATION OPEN

Member Appreciation Picnic | 11:30 a.m.-1:30 p.m., pavilion at Adams Electric Cooperative, Inc.

MAY 23

Board of Directors | 7:30 a.m., Adams Electric Cooperative, Inc.

MAY 27

OFFICE CLOSED FOR HOLIDAY



COMMUNITY **EVENTS**

MAY 3-19

Nunsense II at Gettysburg Community Theatre gettysburgcommunitytheatre.org

MAY 4-5

Second Annual Bees and Blossoms Festival 12 - 4:30 p.m. | Hollabaugh Bros. Inc. 717.677.8412 | hollababughbros.com

MAY 16

Gettysburg Optimist Club's Annual Golf Tournament | 1 - 6 p.m. The Links at Gettysburg gettysburgoptimist.com

MAY 16-19

Gettysburg Spring Bluegrass Festival Granite Hill Camping Resort 717.642.8749 | gettysburgbluegrass.com

MAY 18

Gettysburg Outdoor Antique Show 7 a.m. - 4 p.m. | Downtown Gettysburg gettysburgretailsmerchants.com

29th Annual Loyalty Walk hosted by Adams County SPCA | 8:30 a.m. - 2 p.m. Oakside Community Park adamscountyspca.org

MAY 27

Memorial Day Parade and Activities Parade at 2 p.m. - Ceremony at 3 p.m. at the Rostrum in the Soldiers' National Cemetery

MAY 31 - JUNE 16

Shear Madness at Totem Pole Playhouse totempoleplayhouse.org

JUNE 1-2

Fourth Annual Strawberry Festival 12 - 4:30 p.m. | Hollabaugh Bros. Inc. 717.677.8412 | hollababughbros.com

JUNE 2

24th Annual Garden Tour | 12 - 5 p.m. 717.259. 8848 | ebacc.org

JUNE 3

22nd Annual Golf Tournament presented by Hoffman Homes for Youth Hanover Country Club 717.359.7148 | hoffmanhomes.com

JOIN the

CHAMBER



CARRIE STUART President

carries@gettysburg-chamber.org 717.334.8151



JENNIFER MCCLEAF Membership & Events Director jenniferm@gettysburg-chamber.org 717.334.8151

NEW MEMBERS

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MEMBER RENEWALS

40-49 YEARS

Drummer Boy Camping Resort

30-39 YEARS

The Merchandiser Days Inn Gettysburg

20-29 YEARS

Berkshire Hathaway Homesale Realty Bream Orchards Eisenhower Hotel & Conference Center United Lutheran Seminary Sixeas Premier Marketing Norma L. Calhoun, CPA Bergdale Insurance Agency gettysburg.com The Links At Gettysburg, LLC Heritage Assembly of God Adams County Arts Council

10-19 YEARS

Schmuck Lumber Company Motter, Gene R. Keystone Fur Dressing, Inc.

5-9 YEARS

Big Hill Kennel Lincoln Leadership Institute Reid's Orchard, Inc.

C.A.R.E. Property Services Adams County Farmers' Market Association Inc. Brienna Richelle Photography Gettysburg Dental Associates Adams County Habitat for Humanity Pella Corporation Littlestown Veterinary Hospital Event Central Gettysburg Community Theatre McKee Agency - Allstate

1-4 YEARS

Larry Swartz, Auctioneer PSI Pumping Solutions, Inc. Lark Gift Shop Terri L. Matlock Associate Broker at RE/MAX of Gettysburg Gallery 30 Scaringi Law Hutchison, Rosemary Bayliss, Everett Aura Integrative Medicine Clinic Brown and Brown of PA



Hoffman Homes for Youth 22nd Annual Golf Tournament

Monday, June 3, 2019 Hanover Country Club I Abbottstown, PA 12:30pm Shotgun Start

Lunch, Awards Dinner, Raffle, Contests & More! Sponsorship Opportunities Available

To register and for more information contact: Alicia Stanley, VP of Marketing & Development astanley@hoffmanhomes.com 717-359-7148 x4500

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OFFICE HOURS

Monday-Friday, 8:30 a.m.-4:30 p.m.



You know there's more to electricity than just flipping a switch. That's why you chose Unified Energy Alliance (UEA) as your trusted energy consultant.



Shed some light on this important decision – if you're a member of the Chamber, refer a business owner who may still be in the dark about their electric supply options. UEA will provide vital information about their product choices and determine personalized innovative solutions, budget certainty, and peace of mind – features your business already enjoys! For every qualified enrollment, you'll receive a BONU\$!

Here's how it works: we will come to your referral's business location to conduct a no-obligation FREE energy invoice analysis/site location audit. We ensure that there are no hidden fees or lost savings opportunities, see if they qualify for promotions offered in the area, tell them what to keep an eye on when buying energy, and make sure they are getting the services they're being promised.

Refer a business to Unified Energy Alliance and you'll both earn a bonus!

UEA is more than just a business. We take pride in working with the community to create a strong local economy and build everyone's business, not just our own. Through community outreach and our referral bonus system, we strive to help every business find success. Choose Unified Energy Alliance as your trusted energy consultant, and we'll find an energy supply plan that better suits the needs of your business' electricity usage patterns.



If your referral likes what they hear and signs on with us, you'll receive a bonus based on the size of their electricity needs. Your referral will receive a matching bonus as well! There's no limit to the number of referrals you can send or bonuses you can earn.