Heart disease is still the #1 killer in America.

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**Life-saving heart care is now close by,** thanks to our new interventional cardiology program at WellSpan Gettysburg Hospital.

Plus we have coordinators who handle all the details of patient care.

So people can concentrate on getting better.

Providing exceptional care close to home.

That’s the WellSpan Way.

And, I believe, the best way.

*Richard Howard Jr., MD, FACC, FSCAI*
Interventional Cardiologist
*WellSpan Gettysburg Hospital*
Chartered in 1919, The Chamber of Gettysburg & Adams County is Adams County’s oldest and largest business organization. The chamber supports and strengthens its members and the Adams County area by promoting diverse economic opportunities through advocacy, building relationships, providing timely information and developing leaders for the future. Nearly 530 local businesses and organizations have made an investment in Adams County through membership.

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Hanover, PA entrepreneur, Elizabeth Silbaugh Johnides, co-owner with her father of The Markets at Hanover, a 52,000 square foot year-round indoor farmer’s market that links people, commerce, and “good eats,” was selected recently to receive the Hanover Chamber of Commerce Community Leader of the Year Award. Along with overseeing merchants, events, and operations at The Markets, Liz is also a financial advisor, specializing in consulting for retirement plans. Through her board memberships, Liz contributes talents where critical needs are greatest. The Vault, TrueNorth Wellness Services, and The Chamber of Gettysburg & Adams County are past boards where she served. Supporting local businesses and non-profits while running a successful, unique, and ever-growing small business of her own takes leadership and community stewardship.

Construction on Gettysburg Mercy House Abuse Recovery Center is underway by Dave Lamberson of Gettysburg Construction Co. The facility will be the first substance abuse recovery center in Adams County. It will have public space for clients and residents to receive information, counseling, and other addiction services. The facility will also house seven adult men in recovery, where they will receive peer counseling, affordable housing, career assistance, and other services designed to help them break their addiction. This project is funded in part by donations and grants of $965,000.

Debbie Mandell recently joined the TREYSTA team as their new Business Manager. Debbie worked in sales and marketing at Capital BlueCross for 13 years before making the decision to stay home with her children for the next 7 years. Upon easing back into the work force, Debbie found Bookkeeping to be very clean and satisfying and has been working part-time in this field for the past 3 years.

Barley Snyder Attorney, and former York County president judge, the Hon. Stephen Linebaugh, is taking the experience he acquired from behind the bench and applying it to Barley Snyder’s newest service team. The firm has named Judge Linebaugh the chair of its Alternative Dispute Resolution (ADR) Service Team. The team will help businesses keep their disputes from reaching a courtroom. ADR includes non-courtroom solutions such as mediation and arbitration. The new group is comprised of more than a dozen attorneys whose experience both in and out of the courtroom, and in ADR specific cases, has trained them to be both fair and effective in reaching favorable, amicable, and cost saving solutions that can save business relationships.

Barley Snyder is pleased to announce the hire of attorney Luke T. Weber. Weber will be part of the firm’s Litigation Practice Group and Health Care Industry Group. An experienced litigator since he started his private-practice legal career in 2012, he’s already been part of cases in more than a dozen counties throughout Pennsylvania and in federal court. Pennsylvania Super Lawyers named Weber to its “Rising Stars” list in 2017, 2018, and 2019.

ACNB Bank has promoted three officers to Senior Vice President including Kevin J. Hayes, Gary W. Rappoldt, and Merle J. Zehr. Kevin J. Hayes, Esquire joined ACNB Bank in 2015 as Vice President/General Counsel. Gary W. Rappoldt joined ACNB Bank in 2008 as Vice President/Commercial Loan Officer and has more than 26 years of banking experience with 20 years focused specifically on commercial lending. Merle J. Zehr joined ACNB Bank in 2008 as Vice President/Commercial Loan Officer and has 29 years of banking experience, with the majority of those years in the commercial lending arena.

Three members of the Adams Electric Cooperative, Inc. board of directors recently renewed their Director Gold Certificate, for continued cooperative education from the National Rural Electric Cooperative Association (NRECA). The certificate program provides advanced learning opportunities to cooperative board members who have already completed NRECA’s Credentialed Cooperative Director and Board Leadership Certificates. Those who achieved the renewal are Board Secretary Dan Eisenhart, Jay Grove, and F.L. Ray Schwartz.
Stock and Leader, Attorneys at Law, is pleased to announce Joseph D. Baublitz has joined the Business, Real Estate, and School Law Practice Groups. Baublitz’s focus within the Business Law Practice Group consists of entity formation, commercial leasing and finance, shareholder and member agreements, and transaction support. He will also assist the Real Estate Team in commercial real estate matters, real estate litigation, and tax assessment appeals.

The York Water Company recently announced the promotions of Joseph T. Hand to the positions of President/CEO and Director and Mark A. Wheeler to the positions of COO and Secretary. These promotions resulted from the previously announced retirement of Jeffrey R. Hines. Hand served the past 12 years as COO and Chairman of the Pennsylvania Chapter of the National Association of Water Companies. Prior to his service with York Water, Hand retired as a Lieutenant-Colonel after a distinguished 22-year career with the US Army Corps of Engineers, serving in a variety of positions including Deputy Commander of the Baltimore District.

Town & Campus Hair Care, Inc. is proud to announce that in early March, our apprentice, Nico Powell, completed the barbering requirements of the Pennsylvania State Board. He is currently taking the next steps necessary to receive his PA. Barber License. An apprenticeship is a very unique way for a barber to receive their license. They learn the basics of the industry from a licensed barber, by receiving direction and supervision within the salon. He is a full-time employee of Town & Campus Hair Care.

Graphics Universal Inc. is proud to announce a new look that better reflects services offered. The “G” and “U” fit together as an extension of each other and similar to the appearance of a paperclip. This philosophy, as outlined in Invention by Design (Harvard University Press, 1996), notes that a paperclip, “comes fully assembled and doesn’t require batteries to operate.” Nor does a box of paperclips need instructions. Graphics intents for their print solutions and services to be an extension of your business or organizations; to be delivered with such attention to detail that customers don’t have to think about how it got there – a seamless extension of their clients.

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Sunday, April 12
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Hand

Wheeler
Ad Ams County Business

Our providers live in our community. They are invested in the health and well-being of their neighbors and our neighborhoods — just like you are. Through caring and commitment, they work to build strong, lasting relationships with their patients and provide the highest quality care at UPMC Hanover.

YOUR NEIGHBORS, OUR MIDWIVES

Meet our Midwives

Erica Greil, Larissa Crownover, and Morgan Alexander are midwives at UPMC Obstetrics and Gynecology Specialists in Hanover. They are certified by the American Midwifery Certification Board and have been practicing for more than 10 years combined. Midwives bring a special level of care and treatment to our expecting moms. They prepare them during their pregnancy and care for them and their newborn following labor.

L: Erica Greil, CNM
C: Larissa Crownover, CNM
R: Morgan Alexander, CNM

Our providers live in our community. They are invested in the health and well-being of their neighbors and our neighborhoods — just like you are. Through caring and commitment, they work to build strong, lasting relationships with their patients and provide the highest quality care at UPMC Hanover.

UPMCPinnacle.com/Maternity
GOVERNOR’S BUDGET PROPOSAL IS OUT OF TOUCH WITH REALITY  
PENNSYLVANIA SENATOR DOUG MASTRIANO (R-33)

Anyone hoping that Governor Wolf would unveil a realistic budget proposal in early February was surely disappointed. The fact of the matter is that the $36.1 billion spending plan is out of touch with reality, on many levels. My primary concern is that the Governor’s budget proposal does not align with the priorities of the 33rd Senate District. The bloated budget proposal (which will cost around $87 billion in total expenditures) features a $1.5 billion spending hike. How does the Governor envision paying for the new spending?

Sadly, our Governor has not met a tax or fee that he does not like. For instance, the governor is once again trying to impose a severance tax on the natural gas industry, which already pays every applicable tax in Pennsylvania, including an “impact fee.” How would you like to see a 17-cent hike in the state’s gas tax? The ill-conceived idea is part of the Transportation and Climate Initiative that Wolf supports. Also, the poorly-conceived State Police impact fee is back in the governor’s budget, and this time it would be imposed upon municipalities statewide.

Sadly, the only cuts in spending by the Governor are misguided and reduce funds available for Lyme disease research, agriculture and school safety programming. There is a lot of work to do, but I am hopeful that the final budget will meet the needs of Pennsylvanians without over-burdening our already cash-strapped citizenry. Each one of us has to live within our means, and it is about time that the Governor does the same with his budget.

NEGOTIATIONS SET TO BEING ON 2020–21 STATE BUDGET  
REPRESENTATIVE DAN MOUL

Three weeks of budget hearings wrapped up March 5 at the state Capitol with members of the House Appropriations Committee asking officials of state government departments and agencies to justify the funding requests in the governor’s budget proposal.

As chairman of the House Local Government Committee, I attended the budget hearing for the Pennsylvania Department of Community and Economic Development (DCED), which oversees the Act 47 program for distressed municipalities. I asked DCED Secretary Dennis Davin about the City of Harrisburg’s status in the program and why DCED is not holding the city accountable for signing an agreement that would enable the city to exit the program.

The governor’s budget would also take aim at Adams County’s economy by diverting $200 million from the Race Horse Development Fund to a scholarship program. The move would have a direct impact on Hanover Shoe Farms and many other farmers in the area that support the horse racing industry. I plan to fight this vigorously. The budget deadline is June 30. For updates on the 2020-21 budget, visit www.RepMoul.com.

PROTECTING ADAMS COUNTY HORSE INDUSTRY  
REPRESENTATIVE TORREN ECKER

Gov. Tom Wolf has a plan to raid a trust fund, which contains no tax dollars, to offer free college to low income residents at our state schools. The negative economic impact of this proposal would be felt hardest here in Adams County and would have a ripple effect across Pennsylvania.

Wolf wants to use money in the Race Horse Development Fund which is funded through slot machine revenue. This fund has propelled Pennsylvania to the top of the list in terms of horse racing. As a result, the equine community generates $4 billion in economic impact for the state and tens of thousands of jobs across the Commonwealth.

After meeting with local horse farm owners, I have heard firsthand how depleting this fund would impact the industry and all of us. One Adams County farm owner said he employs 80 people and they supply 500 indirect jobs both here, and across the state. That same owner said he spends about $900,000 on hay each year that comes from local farmers. That is just one farm. Imagine the economic toll and amount of jobs that would be lost in Adams County and beyond.

We cannot allow Wolf to dwindle away our horse pastures. I am committed to be the voice for this industry. More importantly, I will continue to fight for Pennsylvania agriculture as we move into final budget discussions this June.
Kanagy Communications exists to help local businesses improve their websites, social media practices and print materials so that their current and potential customers can more easily and quickly reach them when the need arises.

The company is owned by Beth and Duane Kanagy of Gettysburg who are finishing their first year in business. The company helps business owners who want a fresh online look and feel for their businesses. Given that more and more people are accessing the Internet with cellphones and tablets, businesses today also need their websites to have an effective mobile-friendly version.

Many business owners want to improve how they communicate with their potential and current customers, but they don’t have the time, or communication is an area where they don’t think they excel. Kanagy Communications helps businesses improve how they connect with their customers so the owners can concentrate on what they do best.

“We use our skills and talents to help small businesses reach their full potential,” says Duane.

The owners bring years of communications and promotional experience to the table. Beth is a communication/journalism professor at Shippensburg University and teaches classes on social media, promotional publications, introduction to public relations and other courses that keep her abreast of the latest trends in communications. Many locals may also know her as a reporter for the Gettysburg Times.

Duane is the retired manager of communications/community services with Adams Electric Cooperative and has years of experience in writing, communications planning and public relations strategy. Memberships in the Pennsylvania Public Relations Society and the Public Relations Society of America also help the owners keep current with the latest trends.

Each day the owners look forward to the challenge of producing a creative vision of how to communicate a business’s mission and story to their customers. They believe in small business; the jobs they create, the money they put back into the local economy and the good they contribute to their communities.

The Kanagy’s advice to new business owners is to plan, plan, and then plan some more. “Create a business plan that answers what you hope to accomplish by being in business, what needs your company will fill or what problems your company will help solve,” says Duane. As for finances, start on a shoestring. Don’t spend money on anything until you need it, he adds.

The true benefit from planning is not in the plan itself but in the process of creating the plan in the first place, according to Duane. It is during that planning process, when a business owner takes the time to concentrate on their company’s mission and reasons that it exists, that the owners become aware of how they can improve the business and benefit not only themselves but their customers as well.

“We are pleased to be Chamber members and fully support the Chamber’s mission of supporting local businesses,” says Duane. “The Chamber helps us build our business through word-of-mouth advertising and also by referring potential customers to our company.”

Given that Adams County thrives on tourism and agriculture, there are lots of small businesses in the area that could use the services offered by the Kanagys. “This is a great area in which to own a business,” says Duane. “There is a wealth of opportunities here for businesses to grow and for residents to thrive as they benefit from that growth.”
CENTURY CLUB MEMBERS

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Hoffman Homes for Youth
23rd Annual Golf Tournament
Monday, June 1, 2020
Hanover Country Club | Abbottstown, PA
12:30pm Shotgun Start

Lunch, Awards Dinner, Raffle, Contests & More!
Sponsorship Opportunities Available

To register and for more information contact:
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May is Chamber Member Appreciation Month

May 8
FEDERAL LEGISLATIVE LUNCHEON
11:30 a.m. – 1 p.m.
The Lodges at Gettysburg
Cost $25 for members
Registration deadline May 1

May 13
AWARDS LUNCHEON
11:30 a.m. – 1 p.m.
Gettysburg College Atrium
Cost is $25 for members
Registration deadline May 6

May 21
MEMBERSHIP MIXER
4 – 6 p.m.
Gettysburg Library
Free – registration deadline May 14

May 26
MEMBER APPRECIATION FIESTA
4 – 6 p.m.
Gettysburg Library
Free – registration deadline May 19

Sponsors: UPMC Hanover & Stock and Leader

REGISTRATION IS REQUIRED FOR ALL EVENTS
www.gettysburg-chamber.org or 717.334.8151

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OUT & ABOUT

County Connections Luncheon | February 5
bare Skin Care & Laser Center
1 year

County Connections Luncheon | February 5
Gettysburg Area Recreation Authority
5 years

County Connections Luncheon | February 5
Misfit Interactive
5 years

County Connections Luncheon | February 5
The Markets at Hanover
5 years

County Connections Luncheon | February 5
Home Instead Senior Care
10 years

County Connections Luncheon | February 5
Optimist Club of Gettysburg
10 years

County Connections Luncheon | February 5
Buchart Horn, Inc.
15 years

County Connections Luncheon | February 5
DL3 Systems, LLC
15 years

County Connections Luncheon | February 5
Hilton Garden Inn-Gettysburg
15 years
Membership Mixer  
February 20  
Non-Profit Spotlight at GARA

County Connections Luncheon | February 5  
Members 1st Federal Credit Union  
15 years

Non-Profit Spotlight at GARA

Membership Mixer  
February 20  
Non-Profit Spotlight at GARA

American Heart Association GoRed For Women Luncheon  
February 21
**CHAMBER EVENTS**

**APRIL 8**  
County Connections Luncheon  |  11:30 a.m., YWCA Gettysburg & Adams County

**APRIL 9**  
Governmental Affairs Committee  |  Noon, Gettysburg Eddies

**APRIL 10**  
Chamber Office Closed

**APRIL 14**  
Executive Committee  |  8:00 a.m., The Chamber

**APRIL 16 - REGISTRATION OPEN**  
Membership Mixer  |  4-6 p.m., Mason Dixon Distillery (hosted by Herbology)

**APRIL 22**  
Membership & Ambassador Committee  |  11:30 a.m., TBD

**APRIL 23**  
Board of Directors  |  7:30 a.m., The Chamber

*These dates are all tentative at this time. Please watch your inbox for updates, feel free to call with any questions.

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**COMMUNITY EVENTS**

**APRIL 3**  
7th Annual Empty Bowls  |  5:30 p.m., Plank Gymnasium at Gettysburg College  
717.220.0276  |  focusnonprofit.org

**APRIL 4**  
Focus Foundation’s Annual Autism Walk & Expo  
10 a.m. – 1 p.m., Gettysburg Area Recreation Park  
thegleaningproject.org

**APRIL 4**  
9th Annual Bunny Party & Easter Egg Hunt  
10 a.m. – 2 p.m., Mister Ed’s Elephant Museum & Candy Emporium  
eventbrite.com - search “Mister Ed’s Egg Hunt”

**APRIL 10**  
Drinks & DIY at Thirsty: Mason Jar Centerpieces  
6 p.m., Thirsty Farmer Brew Works  
717.334.3325  |  thirstyfarmer.com

**APRIL 11**  
Hop Along The Bunny Trail  |  10 a.m. – 1 p.m., Hollabaugh Bros., Inc.  
717.677.8412  |  hollabaughbros.com

**APRIL 23**  
Tee it Up Fore the Arts Golf Tournament  |  Noon, The Links at Gettysburg 717.334.5006  |  adamsarts.org

**APRIL 24-26**  
10th Anniversary Chili Cook-Off & Live Concert with The Willy’s  
Granite Hill Camping Resort  
717.642.8749  |  granitehillcampingresort.com

**APRIL 25-26**  
Gettysburg Festival of Races  
Gateway Gettysburg Complex  
Gettysburgfestivalofraces.com

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**THE CHAMBER**

Membership Mixer

**Thursday, April 16 | 4pm - 6pm**

Mason Dixon Distillery  
331 E. Water Street, Gettysburg

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orders@breamsps.com
breamsps.com
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Vicki Kime Cuttitta
35 Holly Estate Dr.
Gardners, PA 17324
717.486.4845
viccutt35@aol.com
Individual Members

Farmers Insurance Calugar Agency
Gabriela Calugar
135 S. Main St.
Spring Grove, PA 17362
717.739.4125
gcalugar@farmersagent.com
Services----Insurance Services

MEMBER RENEWALS

70-79 YEARS
Gettysburg Construction Co.

50-59 YEARS
Monahan Funeral Home

40-49 YEARS
Raffensperger, Martin & Finkenbiner, LLC
Dobbin House, Inc.
United Way of Adams County, Inc.
El Vista Orchards, Inc.
Historic Round Barn & Farm Market

30-39 YEARS
The Merchandiser
WellSpan Gettysburg Hospital
Gettysburg Campground
Gettysburg KOA Kampground
Knight Builders, Inc.
Salzmann Hughes, P.C.
Hockley & O’Donnell Insurance Agency
Inn at Herr Ridge
Town and Campus Hair Care, Inc.
Gettysburg Eddie’s
Berkshire Hathaway Homesale Realty
Bettina T. McBeth, D.M.D.
Bream Orchards
Coldwell Banker Bigham, Realtors
Fairfield Area School District
Frantz Plumbing, LLC
Gettysburg Cancer Center
Gettysburg Heritage Center
Hartman & Yannetti
Hull’s Electric Service, Inc.
International Paper
Met-Ed
PathStone
Peters Funeral Home, Inc.
Sandoe’s Mini Storage, Inc.
The Horse Soldier
Spectra-Kote Corp.

20-29 YEARS
Cross Keys Village - The Brethren Home Community
County of Adams
Norma L. Calhoun, CPA
APM Building Materials
Adams County Arts Council
Outlet Shoppes at Gettysburg
Battlefield Harley-Davidson
Scott & Co. Fine Jewelers

10-19 YEARS
Hunterstown Combined Cycle Generating Station
Johnson, Regina
Sites Realty, Inc.
Mediation Services of Adams County
Adams County Children’s Advocacy Center
Bridges Golf Club
Rotz & Stonesifer
McCleaf Landscaping, LLC

5-9 YEARS
School Express, Inc.
Bianna Richelle Photography
Mr. G’s Ice Cream
Artisans Design Build
American Heart Association - Adams Division
Misfit Interactive, LLC
Law Office of Katrina Luedtke LLC
Brother Floyd’s Pickles
PSI Pumping Solutions, Inc.
Gettysburg Trading Post

1-4 YEARS
Gettysburg Adams Kiwanis Club
Lincoln Intermediate Unit No. 12
Suzanne Christianson, Realtor at RE/MAX of Gettysburg
Paramount Senior Living at Chambersburg Road
Keller Williams Keystone Realty
Vida Charter School
Grossman, Henry
Graphics Universal Incorporated
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Introducing our Members Advantage Program where you could earn dividends

Members Advantage Program, or MAP, is a group business insurance program through Penn National Insurance that combines group premium volume and loss experience to give you the opportunity to earn a dividend. In fact, this program has returned more than $9 million in dividends to its members in York County over the last 15 years!

Learn more by calling these member agencies:

<table>
<thead>
<tr>
<th>Agency</th>
<th>City</th>
<th>Phone</th>
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<tbody>
<tr>
<td>Bergdale Insurance Agency</td>
<td>Gettysburg</td>
<td>717-334-8195</td>
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<tr>
<td>Hockley &amp; O’Donnell Agency</td>
<td>Gettysburg</td>
<td>717-334-6741</td>
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