

ADAMS COUNTY

JULY 2020

BUSINESS



THE CHAMBER
GETTYSBURG & ADAMS COUNTY

#AdamsCountyTogether

APM
Building Materials
Lumber • Manufacturing • Hardware



Special Digital Edition Only

BUSINESS BRIEFS

ADVOCACY UPDATE

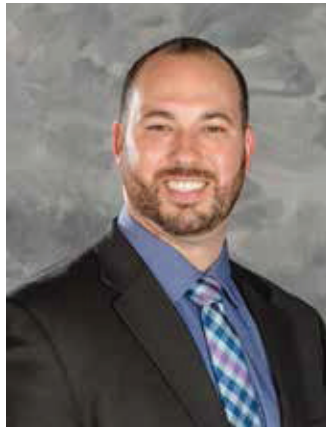
EVENTS CALENDAR

OSS HEALTH GETTYSBURG MEET OUR PHYSICIANS

To meet the growing orthopaedic needs of the Gettysburg area, OSS Health welcomes Dr. James Klunk.



Newly joined OSS — Dr. James Klunk, orthopaedic spine surgeon, has joined OSS Health. Dr. Klunk is seeing patients in the OSS Health Gettysburg and Hanover offices beginning in August.



Dr. Eric Jackson, orthopaedic knee and hip surgeon, sees patients in the OSS Health Gettysburg and Hanover clinics as well. He is one of very few surgeons in Central PA trained in robotic assisted knee surgery.



Owned and Operated by OSS Health Physicians

OSS Health Gettysburg
20 Expedition Trail, Suite 110B
Gettysburg, PA 17325

To schedule an appointment
with Dr. Klunk or Dr. Jackson,
please call 717-848-4800.

BOARD OF DIRECTORS

Pete Martin, Chair*

Amblebrook Gettysburg

Stacey Green, Vice Chair*

Biggerstaff's Catering

Wes Warehime, Treasurer*

Aero Energy

Bryan Johnson, Secretary*

SMB Associates

Chris Bigger*

Littlestown Area School District

Darlene A. Brown

Individual Member

Isaac Bucher*

Mister Ed's Elephant Museum & Candy Emporium

Lisa Duffy

UPMC Hanover

Melissa Ferguson

Holiday Inn Express & Suites Gettysburg

John Hanner

Bible Fellowship Church of Adams County

John Husser

ACNB Bank

Duane Kanagy*

Kanagy Communications

Sharon Kebil-Whisler

M & T Bank

Todd King

Salzmann Hughes, P.C.

Jessica Knouse

Thirsty Farmer Brew Works

Dave Lamberson

Gettysburg Construction Co.

Bill Shoemaker

USI Insurance Services

**Executive Committee Member*

CHAMBER STAFF

Carrie S. Stuart, President

carries@gettysburg-chamber.org

Jennifer McCleaf, Relationship Director

jenniferm@gettysburg-chamber.org

Edith Waldron, Operations Manager

edithw@gettysburg-chamber.org

Larissa Jacobsen, Program Coordinator

larissaj@gettysburg-chamber.org

Rosemary Laureano, Relationship

Assistant of the Hispanic Council

rosemaryl@gettysburg-chamber.org

IN THIS ISSUE

- 04** Business Briefs
- 06** Member Spotlight: Scott & Karen Coyle
Scott & Co. Fine Jewelers
- 07** Advocacy Update
- 08** Guest Spotlight: Fraud Prevention Quick Tips
Sharon Kebil-Whisler, Vice President - Sr. Relationship Banker
M & T Bank
- 10-11** Out & About
- 12** Chamber News

ADAMS COUNTY BUSINESS IS PUBLISHED AND PRODUCED BY



THE CHAMBER

GETTYSBURG & ADAMS COUNTY

Chartered in 1919, The Chamber of Gettysburg & Adams County is Adams County's oldest and largest business organization. The chamber supports and strengthens its members and the Adams County area by promoting diverse economic opportunities through advocacy, building relationships, providing timely information and developing leaders for the future. Nearly 530 local businesses and organizations have made an investment in Adams County through membership.

1382 BIGLERVILLE ROAD, GETTYSBURG, PA 17325 | 717.334.8151

INFO@GETTYSBURG-CHAMBER.ORG | GETTYSBURG-CHAMBER.ORG

BUSINESS BRIEFS

The **bolded** businesses in Business Briefs are Chamber members. Submit news to news@gettysburg-chamber.org by the second Tuesday of each month for inclusion in the following month's publication.



Stock and Leader Partner Brooke E.D. Say, Esquire has been named an honoree of the 2020 Central Penn Business Journal Women of Influence awards. Brooke was selected by judges for her leadership and achievements within Stock and Leader and the field of School and Special Education law and her contributions to the community. Brooke is the youngest and first female appointed as Chair of the Stock and Leader School Law practice group, a position she has held for the past five (5) years. In her specialty, Brooke leads efforts for school districts to more proactively meet their legal obligations in special education and advocates for strategic "relational" intelligence in managing conflict with parents of special education students. In 2014, the Central Penn Business Journal named Brooke one of Central Pennsylvania's Forty Under 40 business people. In 2015, The Legal Intelligencer named her one of Pennsylvania's Lawyers on the Fast Track. Ms. Say has been selected by her peers and Law and Politics magazine to the Pennsylvania Rising Star list for the last nine (9) consecutive years, an annual award bestowed to only 2.5% of all Pennsylvania attorneys considered in the selection process.

Glenn Bange of Hanover, Daniel Eisenhart of Newville, and Thomas Knaub of Wellsville, were each elected to new three-year terms on the **Adams Electric Cooperative** board of directors during an election process that ended during an Adams Electric Credentials and Election Committee teleconference meeting. Following the Credentials & Election Committee meeting, the board of directors held a reorganizational meeting during which Glenn Bange of Hanover was re-elected to serve as board president, Nadine Hubner of Felton was re-elected as board vice president, Dan Eisenhart of Newville was re-elected as board secretary, and Tom Knaub of Wellsville was re-elected board treasurer.



Attorney EmmaRose Boyle, a member of the **Barley Snyder** Food & Agribusiness Industry Group, has been named to the leadership team of an important Pennsylvania agricultural committee that will help shape and direct the future of the industrial hemp market. Boyle is part of a nine-person leadership team of the PA Industrial Hemp Steering Committee, which was formed through cooperation between the Pennsylvania Department of Agriculture and Team PA Foundation. In her law practice, she has been counseling clients in the booming

hemp-growing industry to track and navigate its emerging laws and regulations, including compliance and risk management. She has written often about the hemp industry, and in 2019, she was a panelist at the Pennsylvania Hemp Summit.



Barley Snyder attorney Reilly Noetzel has been named the recipient of the Pennsylvania Bar Association's 2020 Real Property, Probate and Trust Law Section Trailblazer Award. The award is given each year to an attorney who demonstrates excellence in the practice of law and the highest ethical standards, has a commitment to pro bono legal services and practices primarily in real estate or probate and trust law. The recipient also must demonstrate professionalism through participation in the Pennsylvania Bar Association or similar professional activities. Noetzel is the first real estate attorney to receive the award.



Crouse Electric Co. LLC recently celebrated Dustin and Austin's graduation from the Apprentice Training Program with **Central Pennsylvania Chapter Independent Electrical Contractors**. The

program requires four years of classroom training and 8,000 hours of on-the-job-training to prepare candidates for the high-demand field. Both gentlemen are life-long friends from Fairfield. Congratulations!



Emily E. Berwager recently joined **ACNB Bank** in the position of First Vice President/Human Resources Manager. In this role, she is transitioning the oversight responsibility of all areas of the Bank's human resources function in planning for the retirement of current Senior Vice President/Human Resources Manager Sandra A. Deaner in December 2020. ACNB Bank's human resources team supports more than 400 staff members in southcentral Pennsylvania and central Maryland from their offices at the ACNB Corporation Operations Center.

Membership Appreciation



TUESDAY, AUGUST 4

11:30am - 1:30pm

Pavilion at
Adams Electric Cooperative

Free lunch, catered by:
Biggerstaff's Catering, and served
by your Board of Directors

Sponsored by:
M&T Bank

Pre-registration is required,
deadline is July 28th

ADAMS ELECTRIC COOPERATIVE, INC.

Proudly
CELEBRATING
80 Years

★ ★ ★ **MOVING FORWARD** 80 Years of Progress ★ ★ ★

 Adams Electric Cooperative, Inc.
© A Tri-State Energy Cooperative

1-800-726-2324 | adamsec.coop



LAND PLANNING. LANDSCAPE ARCHITECTURE. CIVIL ENGINEERING



MEMBER SPOTLIGHT

SCOTT & CO. FINE JEWELERS

Scott & Karen Coyle

We are a family owned and operated business that was started 20 years ago. We are unique in that our entire job is to help you discover exactly what you want by listening and interacting. And then we make it or find it for you. We travel to Antwerp, Belgium to scope out the perfect diamond for our client. Our mission is to be York and Adams Counties premier jewelry/diamond destination. Whether you are looking for a new piece, a custom piece or you need a piece repaired, our goal is to accommodate all customer's needs. We believe in working hard, doing right and using good judgement. We serve our customers as we would want to be treated - we care!

How do you stay engaged with trends in your industry?

We attend multiple jewelry shows each year that showcase the latest trends and styles. We are constantly creating our own custom pieces with unique stones from world renowned cutters by attending the Tucson Gem Show yearly.

What motivates you to jump out of bed every morning?

What motivates us is when you have a young man looking to purchase the perfect symbol of his love for his future bride and we get to be part of that process. While this is exciting for us, we thrive on finding the perfect gift for each and every customer for their special occasion and hope that it will become a family heirloom.

We have also renovated 208 Lincoln Way East in New Oxford to be our new location in 2020. There is too much to be done to stay in bed!

What business challenges keep you awake at night?

Brainstorming new ideas to keep our customers coming back to us and attracting new customers. Trying new promotions and wondering if we will get the results we're looking for. And keeping up with social media is another challenge that keeps us awake at night.

Do you have any advice for new business owners?

Don't let other people tell you what you are or are not capable of doing. Set your vision in your mind and pursue it. Be passionate about what you do, it makes all the difference in the world.

What leadership advice would you offer to other business and organization leaders?

Build solid relationships with your customers. Help those who help you! Impact your community through giving back or donating your time to an organization or charity of your liking.

What makes Adams County such a great place to do business?

Adams County is a small community where everyone knows each other. It feels more like a family.

When you are not working, where in Adams County do you like to spend your time?

We enjoy walking and touring the Battlefield, it is a great stress reliever knowing that history that took place right in our backyard. And visiting Adams County restaurants, of course.

BIZ BUZZ

At Scott & Co. Fine Jewelers, we believe in delivering reliable, complete, and superior service because we know your choices should be meaningful, memorable, and substantially momentous. This paramount concern is not only yours - it is ours also, and we will do everything possible to ensure that your desires are fulfilled.



ADVOCACY UPDATE

BUSINESSES NEED REGULATORY REFORM PENNSYLVANIA SENATOR DOUG MASTRIANO (R-33)



Small businesses throughout the 33rd Senate District are beginning the process of reopening, following the statewide COVID-19 shutdown.

Sadly, many were forced to close permanently.

With a fragile economy, we need to ensure that over-regulation is not impacting our businesses.

According to a recent Forbes “Best States for Business Report,” Pennsylvania ranked 39th in regulatory environment – this isn’t good enough.

The panel that I chair, the Senate Intergovernmental Operations Committee, is reviewing regulatory reform measures that will help businesses regain their footing.

During a recent committee meeting, the panel advanced Senate Bill 119, by Senator John DiSanto, dubbed the Red Tape Reduction Act. The legislation would require the repeal of two existing regulations, for every new one implemented by a state agency.

Ohio’s most recent two-year budget contained a provision requiring a state agency to remove two regulations whenever adding a new one. Similarly, the following states are reducing regulations through other avenues: Idaho, North Carolina, Virginia, Rhode Island, Arizona, New Hampshire and Missouri.

The committee also passed Senate Bill 251, by Senator Kristin Phillips-Hill, which would establish the Independent Office of the Repealer. Even though our state has 153,000 regulations, we have no one reviewing the applicability and effectiveness of them.

Currently at least three other states either have an Office of the Repealer, or had one in the past. Review, modification and rescindment of onerous regulations has been widely credited as a genesis of economic resurgence.

State code contains 12.8 million words. How can any business in PA, especially a small business, possibly be an expert on so many rules? We need policies that foster business growth, opposed to being a hindrance.

FORGIVABLE LOANS FOR PA SMALL BUSINESSES PENNSYLVANIA 30 DAY FUND

Small businesses are experiencing a near-fatal cash crunch as they struggle to keep their doors open and jobs intact. These next few critical weeks will impact millions of jobs.

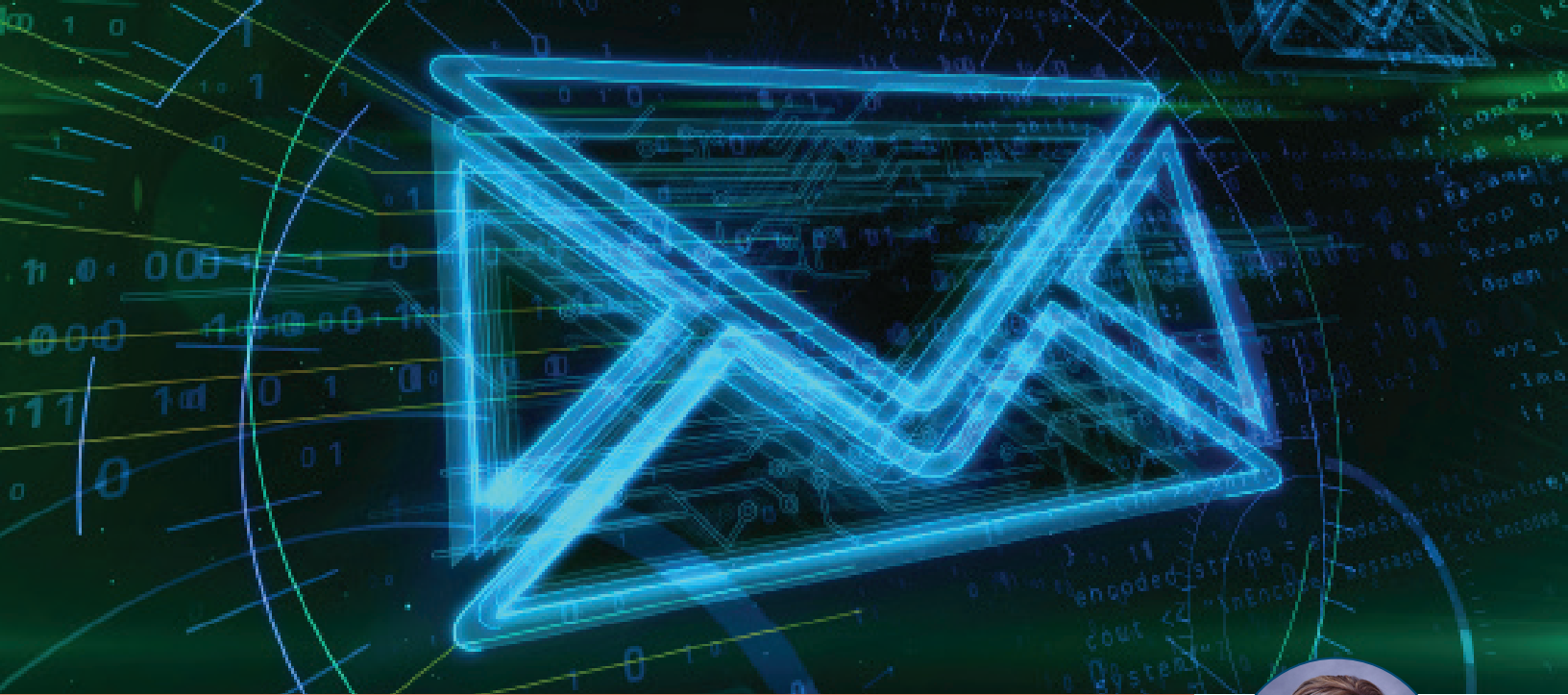
The non-profit Pennsylvania 30 Day Fund provides forgivable loans for Pennsylvania-based small businesses. The forgivable loan is intended to provide immediate financial assistance (within maximum three days) to meet payroll, preserve healthcare coverage for employees and save jobs while they await recently approved federal funding. The Fund is designed to be quick, easy, and free of red tape, as small business owners work to keep employees on board in the near term. All that is asked in return: if you can, pay it forward.

Those that qualify for assistance from the Fund are: small businesses that employ three to 30 people; based in PA and have been operating for at least one year and owned and operated by a resident of Pennsylvania. [Click here to apply.](#)

80 PA CHAMBERS OF COMMERCE URGE SAFE HARBOR PROTECTIONS FOR BUSINESS

The Chamber was part of a coalition of 80 chambers of commerce from across Pennsylvania that sent a letter to state and federal lawmakers last week urging support for safe harbor protections for employers as they operate in the COVID-19 pandemic era.

The letter stated that businesses are facing unprecedented financial challenges and as they gradually begin to reopen, are equally concerned with the threat of unwarranted lawsuits, including those alleging exposure to COVID-19 on a business’s premises or through their activities or products. “Struggling businesses are vulnerable and likely targets to be sued and pressured to simply settle rather than engage in costly litigation that, successful or not, could be their final straw,” the coalition wrote. “For the foreseeable future, employers will be subject to strict workplace health requirements and those who take necessary precautions to protect customers and employees should proceed with confidence knowing they will not be targeted with frivolous, and potentially devastating, litigation.” [Read more](#)



FRAUD PREVENTION QUICK TIPS

Criminals impersonate businesses and individuals to trick victims into sending money to fraudulent accounts.

Sharon Kebil-Whisler, Vice President – Sr. Relationship Banker

Don't be the next victim.

We recommend the following tips to help protect your business from fraudulent activity:

- If you get a fax e-mail/non-secure communication requesting a change to the account and/or routing number where you have traditionally sent funds to a party – confirm these instructions directly with the party through a secure method before sending funds
 - Fraudsters frequently attempt to redirect all types of legitimate payments. They are sophisticated. Their communications will appear legitimate and non-suspicious
- For payroll, ensure you have a controlled/secure process for employees to change account and/or routing numbers for Payroll Direct Deposits. Use a secure means to confirm any changes in case the fraudster compromised the employee's HR logon credentials
- Ensure you have controls in place to prevent your employees from acting on a fax/email/non-secure communication from an internal officer directing them to transmit funds without first validating that instruction with an authorized individual through a secure means
 - Consider adopting two factor authentication/other security to enhance internal controls
- Before sending money to any account for the first time (new vendor, change to existing account, onetime payment, etc.), validate the account information through a secure means
- Be suspicious of any request to transmit funds that stresses urgency, secrecy or the need to act without

further confirmation. Question any request that seems unusual or unexpected

- Communicate BEC risk to vendors, service providers, employees, etc. and establish secure means to communicate payment instructions Finally, follow best practices, such as:

Finally, follow best practices, such as:

- Educate employees against cyber dangers such as clicking on internet links, opening suspicious email, etc.
- Verify any account changes for an employee (payroll) or vendor (invoice) by reaching out directly to that employee or vendor using existing, previously known contact information
- Confirm any payment instructions received via email or fax with the requestor by reaching out via another communication method, ie: separate email or phone call
- Adopt a two-factor authentication or other added security for access to payments initiation
- Avoid opening email attachments or clicking on internet links in suspicious emails
- Be suspicious of requests that stress urgency, secrecy or the need to act without further confirmation

If you suspect fraud please escalate to your M&T Bank Relationship Manager.

M&T Bank

TIRED OF PAYING TOO MUCH FOR BOTTLED WATER?



CALL TODAY FOR OUR
CHAMBER MEMBER SPECIAL:
717-420-0809

TULPEHOCKEN
Mountain Spring
Water

Nature's finest drink delivered to your door



MOUNTAINSIDE
COFFEE



- CONVENIENT OFFICE & HOME DELIVERY
3 GALLON & 5 GALLON BOTTLES
- COOLER RENTALS & SALES
- Our Water Comes Directly to You
from Our Natural Spring in Gratz, Pa
Since 1924
- Bottle Your Brand
Custom Label Water Bottles
8oz. - 12oz - 16.9oz - 20oz Sizes

THE ONLY BOTTLED WATER & COFFEE SERVICE IN THE CHAMBER
for a complete list of products go to: tulpehockenwater.com



NEWBORN
CHILDREN
FAMILY
H.S. SENIORS
WEDDINGS
EVENTS
HEADSHOTS



BRIENNA RICHELLE
Photography



717-253-7026
BRIENNARICHELLE.COM



OUT & ABOUT



Adams County Open for Business
Battlefield Harley-Davidson



Adams County Open for Business
Hickory Bridge Farm



Adams County Open for Business
Keller Williams Keystone Realty



Adams County Open for Business
YWCA of Gettysburg/Adams County



Adams County Open for Business
The Beveled Edge Marble and Granite, Inc.



Adams County Open for Business
Land and Sea Services LLC



Adams County Open for Business
Leer Photography



Golf Outing | June 12
Quail Valley Golf Club



Golf Outing | June 12
Quail Valley Golf Club





Golf Outing | June 12
Quail Valley Golf Club



Golf Outing | June 12
Quail Valley Golf Club



Golf Outing | June 12
Quail Valley Golf Club



Golf Outing | June 12
Quail Valley Golf Club



Golf Outing | June 12
Quail Valley Golf Club



Golf Outing | June 12
Quail Valley Golf Club



Virtual County Connections
June 10



Virtual County Connections
June 10
Best Western Gettysburg Hotel
45 years



Virtual County Connections
June 10
M & T Bank
30 years

CHAMBER EVENTS

JULY 3

Independence Day Observed | Chamber office closed

JULY 9

Governmental Affairs Committee | Noon

JULY 14

Executive Committee | 8:30 a.m.

JULY 16

Board of Directors Meeting | 8:30 a.m.

JULY 16

Wine Festival Committee Meeting | 11:30 a.m.

JULY 16 - REGISTRATION OPEN

Membership Mixer | 4-6 p.m.

Thirsty Farmer Brew Works

AUGUST 4 - REGISTRATION OPEN

Member Appreciation Picnic | 11:30 a.m - 1:30 p.m.

Adams Electric Cooperative pavilion

COMMUNITY EVENTS

JULY 1

157th Anniversary of the Battle of Gettysburg

Virtual Events

Facebook.com/GettysburgNPS

JULY 4

4th of July Community Fireworks | 9:20 p.m.

Gettysburg Recreation Park

717.334.6274 | destinationgettysburg.com

JULY 7

Princess Tea with Belle | 11:30 a.m./Noon

Hickory Bridge Farm

717.642.5261 | hickorybridgefarm.com

JULY 11-12

65th Annual Blueberry Festival | Noon-4:30 p.m.

Hollabaugh Bros. Inc.

717.677.8412 | hollabaughbros.com

JULY 18

24th Annual East Berlin 5K | 8 a.m.

East Berlin Area Community Center

717.259.8848 | ebacc.org

NEW MEMBERS

360° Painting of York County

Gabriel Colon

P.O. Box 7431

York, PA 17404

717.356.9313

gcolon@360painting.com

360painting.com/york-county

Homes & Real Estate ----Painters

MEMBER RENEWALS

20-29 YEARS

The GIANT Co.

Heritage Assembly of God Church

Borough of Gettysburg

10-19 YEARS

Miller & Associates Real Estate, LLC

5-9 YEARS

Adams County Farmers' Market Association Inc.

Gettysburg Dental Associates

1-4 YEARS

ThreeBigDogs, Inc.

PennCares Support Services

Apple Ridge Family Medicine

HD Entertainment

THE CHAMBER

Membership Mixer

Thursday, July 16 | 4pm - 6pm



290 Cashtown Rd.
Biglerville

"It's all in the Hops"

Enjoy a private tour of our hops farm



© Casey Martin Photography

RSVP by July 10 to:
gettysburg-chamber.org



THE CHAMBER
GETTYSBURG & ADAMS COUNTY



1382 Biglerville Rd. | Gettysburg, PA 17325
717.334.8151 | FAX 717.334.3368
info@gettysburg-chamber.org
www.gettysburg-chamber.org

OFFICE HOURS

Monday-Friday, 8:30 a.m.-4:30 p.m.

Standard
U.S. Postage
PAID
Gettysburg, PA
Permit No. 28



PROACTIVE

Customizing solutions for businesses of any size, our benefits consultants focus on building a strong and strategic relationship with clients while tailoring a one-of-a-kind benefits portfolio based on your company's budget and employee needs.



pachamberinsurance.com

877.463.9891

Employee Benefits | HR Consulting | Workforce | Advocacy | Education