

ADAMS COUNTY

SEPTEMBER 2022

# BUSINESS



**THE CHAMBER**  
GETTYSBURG & ADAMS COUNTY

Lead by

*Example*



Special Digital Edition Only

BUSINESS BRIEFS

ADVOCACY UPDATE

EVENTS CALENDAR

*It's time...  
Time to start thinking  
about the holidays!*

The Annual  
**Mingle &  
Jingle**

**Friday, December 9th  
5-8 pm  
Gettysburg Fire Hall!**

**We have lots of great changes in store for this year's celebration - great food and beverages, music and dancing, and probably an ugly sweater or two!**

**The Chamber will be selling Chamber Chance Raffle Tickets again this year - they make great gifts for co-workers, family and that hard to buy for friend that seems to have everything!**

**But, we need your help! The Raffle Committee is seeking prizes to raffle off every day in January.**

**Do you have something fun and unique in mind and want to advertise your business?**

**Contact Katie Costlow, [katiec@gettysburg-chamber.org](mailto:katiec@gettysburg-chamber.org) or 717.334.8151 for more details.**

## BOARD OF DIRECTORS

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**Stacey Schlosser, Chair\***  
Biggerstaff's Catering

**Isaac Bucher, Vice Chair\***  
Mister Ed's Elephant Museum & Candy Emporium

**Wesley Warehime, Treasurer\***  
Aero Energy

**Sarah Dull, Secretary\***  
Comfort Suites

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**Lisa Duffy**  
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**John Hanner**  
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**John Husser**  
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WellSpan Gettysburg Hospital

**Bryan Johnson\***  
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**Sharon Kebil-Whisler**  
M & T Bank

**Jessica Knouse\***  
Thirsty Farmer Brew Works

**Peter J. Martin, Immediate Past Chair\***  
Amblebrook Gettysburg

**Judy Morley, PhD**  
Intuitively Speaking

**Kelly Mower**  
Graphics Universal, Inc.

**Bill Shoemaker**  
USI Insurance Services

**Alicia Stanley**  
Helix Strategies, LLC

**Carrie S. Stuart, President\***  
The Chamber of Gettysburg & Adams County

*\*Denotes Executive Committee Member*

## CHAMBER STAFF

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**Carrie S. Stuart, President**  
[carries@gettysburg-chamber.org](mailto:carries@gettysburg-chamber.org)

**Edith Waldron, Operations Manager**  
[edithw@gettysburg-chamber.org](mailto:edithw@gettysburg-chamber.org)

**Katie Costlow, Program and  
Communications Assistant**  
[katiec@gettysburg-chamber.org](mailto:katiec@gettysburg-chamber.org)

## IN THIS ISSUE

04

Business Briefs

06

Member Spotlight:  
Deborah S. Allen, Executive Director  
*PennCares Support Services*

07

Advocacy Update

09

Ambassador Spotlight:  
Karen Tavenner, Realtor, ABR, SRES  
*RE/MAX Quality Service, Inc.*

10

Chamber News

ADAMS COUNTY BUSINESS IS PUBLISHED AND PRODUCED BY



## THE CHAMBER GETTYSBURG & ADAMS COUNTY

Chartered in 1919, The Chamber of Gettysburg & Adams County is Adams County's oldest and largest business organization. The chamber supports and strengthens its members and the Adams County area by promoting diverse economic opportunities through advocacy, building relationships, providing timely information and developing leaders for the future. Nearly 530 local businesses and organizations have made an investment in Adams County through membership.

1382 BIGLERVILLE ROAD, GETTYSBURG, PA 17325 | 717.334.8151  
[INFO@GETTYSBURG-CHAMBER.ORG](mailto:INFO@GETTYSBURG-CHAMBER.ORG) | [GETTYSBURG-CHAMBER.ORG](http://GETTYSBURG-CHAMBER.ORG)

# BUSINESS BRIEFS

The **bolded** businesses in Business Briefs are Chamber members. Submit news to [news@gettysburg-chamber.org](mailto:news@gettysburg-chamber.org) by the second Tuesday of each month for inclusion in the following month's publication.

**The York Water Company's** president, JT Hand, announced the company's financial results for the second quarter and the first six months of 2022. Hand reported that second quarter operating revenues of \$14,899,000 increased \$1,098,000 and net income of \$5,029,000 increased \$545,000 compared to the second quarter of 2021. Basic and Diluted Earnings per share of \$0.36 for the three-month period increased \$0.01 compared to the same period last year. Increased revenues were primarily due to growth in the customer base from the West Manheim Township wastewater acquisition and the utilization of the Distribution System Improvement Charge (DSIC).

**WellSpan Health** is expanding its partnership with the Gettysburg Health Center to offer medical services to not only students, but to the Gettysburg College's staff and faculty as well, beginning September 5. As part of this agreement, the center will be renamed the Gettysburg Health Center by WellSpan Health. Along with being available to more patients, the Health Center is also expanding its hours. The Center is now open Monday to Friday, from 7 a.m. to 6 p.m. and will operate over semester breaks to serve Gettysburg College team members and students who remain on campus.



**ACNB Bank** recently welcomed Kimberly A. Wilhelm as residential mortgage loan originator. In this role, Wilhelm provides financing solutions for individuals interested in buying or building a home, or refinancing an existing mortgage. Wilhelm has been working in the banking industry for 31 years and has 25 years of experience in residential mortgage lending and consumer lending. A Gettysburg native and graduate of Gettysburg Area High School, she resides in the local area with her life partner, Carl Morgan, and daughter, Kara.

**The New Oxford Chamber of Commerce** has announced that their new membership & marketing coordinator, Jennifer Smith will be overtaking Michaela Shaffer's role at the New Oxford Chamber. Smith has an associate degree in business administration and an extensive background in retail, customer service and management. A New Oxford High School graduate and now borough resident, she is excited to be able to work with her local community and member businesses. In her free time, she enjoys spending time with her daughter and husband.

**The York Water Company's** president and CEO, JT Hand, announced that the Board of Directors at their August 22<sup>nd</sup> meeting declared a quarterly dividend of \$0.1949 per share. The dividend is payable October 14, to shareholders as of record date September 30, 2022. This is the 607<sup>th</sup> consecutive dividend to be paid by The York Water Company. York Water, which is the oldest publicly traded company in the nation, has never missed a dividend in over 200 years. This is believed to be the longest record of consecutive dividends in America.

# LUNCH & LEARN



Wednesday, Sept. 21 | Noon-1 p.m.  
at The Chamber office  
Presented by Leslie Elsner Bell

Join us for a **FREE** educational program over the lunch hour. BYOL to enjoy.

## Employee Retention

Now that you have hired your employees, how do you keep them? This program led by Leslie Elsner Bell with Elsner Bell & Associates, will cover fundamentals of motivation, generations in the workforce and what each requires to stay motivated and the top 10 tips to attract, retain and motivate employees. Real examples used by real employers will also be shared.



Mix diamonds and denim, jewels and jean jackets, cocktail dresses and cowboy boots, for an evening of great food, friends and fun to benefit Hoffman Homes for Youth!



Please join us for the

## Black Tie & Blue Jeans GALA

Friday, November 4th

Wyndham Gettysburg  
6:30PM | \$75 Ticket  
[hoffmanhomes.com/gala](http://hoffmanhomes.com/gala)



Questions? Contact Kayla Knott at [kknott@hoffmanhomes.com](mailto:kknott@hoffmanhomes.com) or call 717-359-7148 x1500

# DESIGN MATTERS.

AND EVERYTHING WE DO IS BY DESIGN.

LANDSCAPE ARCHITECTURE. CIVIL ENGINEERING. LAND PLANNING.



# Prayer Breakfast

**Comfort Suites, Gettysburg**

**Tuesday, October 25 | 8:30-9:30a.m.**

**Leadership Transition and Impacting  
the Kingdom through Business**

**Speakers: John Burdis and  
Loni Smith**

**Catered by: Biggerstaff's Catering**

**Registration Cost: \$20**

**Sponsored by:**



**RSVP to the Chamber - 717.334.8151**



# MEMBER SPOTLIGHT

**DEBORAH S. ALLEN, MSW, CDP**  
*Executive Director*  
*PennCares Support Services*



**What makes your business unique? How many years have you been in business? What are your business's mission and values? What is your business's culture?**

PennCares has been in business for 60 years serving the community. Our mission includes enhancing the lives of individuals and allowing them to continue to live independently. PennCares advances the quality of life and promotes independence and productivity for individuals with disabilities and challenges throughout their lives. We are unique in that we have several programs serving a wide range of ages from children to older adults. Our culture is one of team. We work with each other to improve every program collectively.

**What are your primary responsibilities?**

We provide services to children and adults with special needs and also to provide various trainings to professionals and the community.

**How do you stay engaged with trends you see in your industry?**

We stay engaged by our Employees which attend conferences and trainings on various subjects to engage in trends. We also have extremely good advocacy partners that assist us stay engaged with trends in our industry, including the PA HomeCare Association.

**What motivates you to jump out of bed every morning?**

The ability to assist people with special needs to make their lives better every day. Also, it is awesome to support parents of children with special needs. Also, it's our team that makes us jump out of bed each day as well.

**What business challenges keep you awake at night?**

Being a non-profit, financial stability is always a challenge. Also, staffing issues have become a hindrance in providing quality care for our clients. I would also say the state of the economy and how it is affecting the workforce is the biggest business challenge that keeps me up at night.

**Do you have any advice for new business owners?**

Believe in the work you are doing. Also, not to lose focus on your employees as they are special and need to be recognized for their work.

**What leadership advice would you offer to other business and organization leaders?**

Leaders of a company, especially a non-profit, need to be a role model displaying the expectations for staff. Leaders need to be true partners with their employees which includes being supportive, productive, and innovative. Build relationships with every employee and learn their job and do not ask them to do anything you have not done yourself or wouldn't do yourself.

**What makes Adams County such a great place to do business?**

Adams County offers many opportunities to grow a business. There is much small business support in the community including the chamber.

**As someone doing business in Adams County, how does the chamber help you?**

The Chamber offers networking opportunities with the monthly mixers. It is also a source of information to be aware of business trends and new businesses.

**As a business in Adams County, how do you give back to the local community?**

PennCares offers free trainings to the community. We give back to the local community by supporting the businesses in the community and we are also in the process of planning some additional community events.

**When you're not working, where in Adams County do you like to spend your time?**

I enjoy walking the Battlefields and going on ghost tours!

# ADVOCACY UPDATE

## PA CHAMBER: STATE SUPREME COURT'S MEDICAL LIABILITY DECISION WILL NEGATIVELY IMPACT PATIENTS, INCREASE HEALTHCARE COSTS

**LUKE BERNSTEIN, PA CHAMBER PRESIDENT AND CEO**



Luke Bernstein, President and CEO of the PA Chamber, the largest broad-based business advocacy organization in the Commonwealth, issued the following statement regarding the state Supreme Court's decision yesterday to roll back important rules of civil procedure for medical liability lawsuits:

"Leading up to 2003, Pennsylvania was facing a shortage of physicians as a result of skyrocketing medical liability premium costs, due in large part to an out-of-control litigation climate. A common tactic for trial lawyers at that time was to get cases moved to counties known for "jackpot jury awards." This had a significant impact on health care delivery for patients, which increased costs and decreased patient access. The PA Chamber supported the medical community's successful efforts to change the state court system's rules to require complaints to be filed in the county where the alleged injury occurred. Those reforms led to a better climate for doctors, nurses, and healthcare providers - which addressed the exodus of providers from the state - and it improved access to care for patients, while helping to control costs on the healthcare system.

"Yesterday's decision by the state Supreme Court to revert to the conditions that created a crisis will only harm health care providers and further diminish our state's competitiveness, without serving the interests of patients. The reforms previously enacted worked for Pennsylvanians, and this action by the court sets us backwards. If an incident took place in Cumberland or Westmoreland County, and there are no conflicts for the case to be heard there, why should it be moved to Philadelphia County or vice versa? We strongly urge the legislature and Wolf Administration to enact legislation establishing fair rules for venue in these types of civil cases."

## LUNCH & LEARN



Tuesday, Oct. 4 | Noon-1 p.m.  
at The Chamber office  
Presented by Adams County  
Community Foundation

Join us for a **FREE** educational program  
**and lunch**, courtesy of Kampstra Wealth  
Management

**Charitable Planning for Savvy Millennials and  
GenX Procrastinators**

Join the Community Foundation's experts Ralph Serpe, Ed Phul and Jim Kampstra to learn what happens to your money without a will. Plus they will share tips and strategies to utilize charitable giving now and to create a charitable estate plan to benefit your loved ones and your favorite nonprofit organizations. There will be Q&A time at the end, so be prepared to take advantage of free legal, financial and charitable advice from these pros!



## County CONNECTIONS

A program where business connections are made & celebrated.

# HAPPY HOUR

Thursday, October 6, 2022  
at The Markets at Hanover

3 p.m. - Registration  
3:30 p.m. - Program

**Cost is \$22**  
(future members \$32)  
Includes light hors d'oeuvres  
and 1 drink ticket



Sponsored by:

 **C.S. DAVIDSON, INC.**  
ENGINEERING A BETTER COMMUNITY



RSVP to 717.334.8151  
or [info@gettysburg-chamber.org](mailto:info@gettysburg-chamber.org)  
by Sept. 29

## Re/Max Quality Service, Inc.

1147 Eichelberger Street  
 Hanover, PA 17331  
 Cell: 717-253-3259  
 Office: 717-632-5111  
 karen.tavener@yahoo.com  
 www.karentavener.com



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 You Can Count On**

**Karen Tavener,  
 REALTOR® ABR, SRES**



**Serving MD and PA**



**RE/MAX®**

Gettysburg's  
 Greatest Winner  
 2022

# Gettysburg WINE AND MUSIC Festival

**Saturday, September 10  
 Sunday, September 11**

Sampling Noon-6pm on Saturday & Noon-5pm on Sunday  
 Gates open at 11am  
 Gateway Gettysburg Complex, 95 Presidential Circle, Gettysburg

**GettysburgWine.com**

Presented by: **THE CHAMBER**  
 GETTYSBURG & ADAMS COUNTY



## Market Volatility Rocking Your Financial Boat?

With the markets in an unpredictable period, it's important to remember that just like seasons change, so too does the financial system.

At Riggle Wealth Group, we don't let market volatility headlines distract us from what's important. Our team has managed several market cycles, and we've seen plenty of ups and downs across the investing process. Don't go it alone.

**Give us a call. We'll help you navigate.**

717-630-1001 | 100 FILBERT STREET HANOVER, PA 17331

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## Saturday, October 15

Registration | 7-11 a.m.  
 Amblebrook Gettysburg

- 15-mile Beginner/Family Fun Ride
- 25-mile loop
- Northern 50-mile loop
- Southern 50-mile loop







## AMBASSADOR SPOTLIGHT

Karen Tavenner, Realtor, ABR, SRES  
RE/MAX Quality Service, Inc.

### **How long have you been with RE/MAX Quality Service Inc.?**

I joined Re/Max Quality Service, Inc. in July of 2013. I have been a full-time realtor for over 24 years working extensively with people moving to and from PA and Maryland. As a Senior Real Estate Specialist and an Accredited Buyers Agent Representative, I'm committed to providing clients and customers with the best customer service and results.

Everyone deserves to work with an agent best suited to their needs and one who truly listens to their needs and wants. As your realtor, I am dedicated to treating every client with the utmost integrity and service. By treating my customers and clients as I would want to be treated, I fulfill and exceed their expectations.

### **Why did you join The Chamber of Gettysburg & Adams County?**

In addition to belonging to other local chambers, I decided to join the Gettysburg and Adams Chamber to give back to the community. My family and I have lived in the Gettysburg area for over 25 years. It's important to us to be involved in and support the community while partnering with other businesses throughout the area.

### **What do you enjoy most about volunteering?**

Meeting new people and learning about other businesses in the area. Working with the Chamber helps me become a better resource for my clients.

### **What do you love most about RE/MAX Quality Service Inc.?**

I joined Re/Max Quality Service, Inc. in 2013. Prior to that, I was a Realtor and a Real Estate Trainer for another real estate company since 1998. I really admire the work ethic and comradery within Re/Max. Re/Max offers more tools, resources, and support to better serve my clients.

### **How do you define success?**

When I help a client find their forever home and they refer me to family and friends for their real estate needs, I know I've accomplished my goal.

### **Who inspires you and why?**

My husband and children are my biggest inspiration. Without their support, I would have never started a career in real estate. This business demands a lot of time and energy and having a family supportive of my schedule is a huge comfort and reason I have found success.

### **If you could choose anyone as a mentor, who would you choose?**

When I began in real estate I had a mentor, who was my realtor when my husband and I moved to Pennsylvania. I still go to her for guidance and advice. I also consider my husband a mentor. He doesn't have a career in real estate but has a lot of experience working with the public and is always willing to lend a listening ear and assist when I ask.

### **What's something about you (a fun fact) that not many people know?**

I used to play the violin. I started playing in fourth grade and continued through college. My Grandfather gave me his violin. I had the privilege of playing in middle school and in high school in the Baltimore County orchestra. You had to qualify each year to participate. I was lucky enough to qualify every year. I played in college with the Towson State Community Orchestra. Sadly, I do not play anymore. My goal is to start playing again, maybe once the market slows down.

### **What's the last book you read?**

Happens in the Hamptons by Holly Peterson. This is a great beach book.

### **If you had to eat one meal every day for the rest of your life, what would it be?**

That's a tough choice. I love Italian and seafood. Pizza is always a good go-to-meal but so is crab imperial.

### **What can we find you doing when you're not at work?**

I love spending time with my husband, two grown children, and son-in-law. Beach vacations are always a great time.

## CHAMBER EVENTS

### SEPTEMBER 5

Chamber office closed in observance of Labor Day

### SEPTEMBER 6-9

Chamber office open by appointment only

### SEPTEMBER 10 & 11

18th Annual Gettysburg Wine & Music Festival

### SEPTEMBER 13

Executive Committee | 7:30 a.m., Chamber office

### SEPTEMBER 15--REGISTRATION OPEN

Membership Mixer | 4-6 p.m., Adams Electric Cooperative, Inc. Pavilion

### SEPTEMBER 21--REGISTRATION OPEN

LnL: Employee Retention w/ Leslie Elsner Bell | 12 p.m., Chamber office

### SEPTEMBER 22

Board of Directors Meeting | 7:30 a.m., Chamber office

### SEPTEMBER 28

Ambassador Committee | 11:30 a.m., Mela Kitchen

## COMMUNITY EVENTS

### SEPTEMBER 8

BAAC Annual Golf Tournament  
Registration 11 a.m.  
The Links at Gettysburg  
717.677.0066 | [adamscountybuilders.com](http://adamscountybuilders.com)

### SEPTEMBER 10

2022 Adams Heart Walk | Registration 12:30 p.m.  
United Hook & Ladder Company  
717.730.1771 | [www2.heart.org](http://www2.heart.org)

### SEPTEMBER 10

Gettysburg Fire Dept. Cash Bash | 12 p.m.  
Gettysburg Rec Center  
717.334.7548 | [gettysburgfd.com](http://gettysburgfd.com)

### SEPTEMBER 17

Fall Fest | 8 a.m.  
The Marketplace at Gettysburg  
717.677.1045 | [marketplacegettysburg.com](http://marketplacegettysburg.com)

### SEPTEMBER 24-25

Pippinfest 2022 | 9 a.m.  
Fairfield, PA  
717.642.5640 | [pippinfest.com](http://pippinfest.com)

### SEPTEMBER 29

ACCAC Golf Tournament | 1 p.m. Shotgun Start  
The Links at Gettysburg  
717.337.9888 | [kidsagaincac.org](http://kidsagaincac.org)

## MEMBER RENEWALS

### 20-29 YEARS

Gettysburg National Military Park Museum & Visitor Center/Gettysburg Foundation  
Laslow's Pharmacy  
Littlestown Foundry, Inc.  
SMB Associates, Inc.  
Village Beverage Mart, Inc.  
Visiting Nurse Association of Hanover & Spring Grove

### 10-19 YEARS

Foursquare Church Gettysburg  
Land and Sea Services LLC  
Monumental Photography  
Quail Valley Golf Club  
Smith & Company CPA  
Steve Rice Law  
Wyndham Gettysburg

### 5-9 YEARS

Bar-Ray Products, Inc.  
The Intersection Church

### 1-4 YEARS

Children of Gettysburg 1863  
Crouse, Melvin  
DG Entertainment  
Intuitively Speaking  
Proviaus

THE CHAMBER

# Membership Mixer

**September 15, 2022**  
4-6pm

**Pavillion at Adams Electric**  
1338 Biglerville Road, Gettysburg

**JOIN US FOR A TAILGATE PARTY.  
WEAR YOUR FAVORITE FOOTBALL  
TEAM JERSEY.**

**Co-hosted event:**  
**Adams Electric, Biggerstaff's Catering,  
Brookmere Winery and Thirsty Farmer Brew Works**

**RSVP by September 8 to [gettysburg-chamber.org](http://gettysburg-chamber.org)**



**THE CHAMBER**  
GETTYSBURG & ADAMS COUNTY



1382 Biglerville Rd. | Gettysburg, PA 17325  
717.334.8151 | FAX 717.334.3368  
info@gettysburg-chamber.org  
www.gettysburg-chamber.org

**OFFICE HOURS**

Monday-Friday, 8:30 a.m.-4:30 p.m.

## Your member benefits just got better!



## Introducing our Members Advantage Program where you could earn dividends

Members Advantage Program, or MAP, is a group business insurance program through Penn National Insurance that combines group premium volume and loss experience to give you the opportunity to earn a dividend. In fact, this program has returned more than \$9 million in dividends to its members in York County over the last 15 years!



**PENN NATIONAL  
INSURANCE**  
*Feel Secure®*

[www.PennNationalInsurance.com](http://www.PennNationalInsurance.com)



**THE CHAMBER**  
GETTYSBURG & ADAMS COUNTY

**Learn more by calling these member agencies:**

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Bergdale Insurance Agency    Gettysburg    717-334-8195

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Hockley & O'Donnell Agency    Gettysburg    717-334-6741

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