

ADAMS COUNTY

OCTOBER 2022

# BUSINESS



**THE CHAMBER**  
GETTYSBURG & ADAMS COUNTY

LET'S DRINK  
*Some Wine*



Special Digital Edition Only

BUSINESS BRIEFS

ADVOCACY UPDATE

EVENTS CALENDAR



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The Chamber of Gettysburg & Adams County

*\*Denotes Executive Committee Member*

## IN THIS ISSUE

04

Business Briefs

06

Member Spotlight:

Melody Duffy, Sales Manager

*Paychex*

07

Education Programs

07

Adams County Economic  
Education Foundation and  
The Giving Spree

09

Out & About

10

Chamber &  
Community Events

11

Chamber News

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## THE CHAMBER

GETTYSBURG & ADAMS COUNTY

Chartered in 1919, The Chamber of Gettysburg & Adams County is Adams County's oldest and largest business organization. The chamber supports and strengthens its members and the Adams County area by promoting diverse economic opportunities through advocacy, building relationships, providing timely information and developing leaders for the future. Nearly 530 local businesses and organizations have made an investment in Adams County through membership.

1382 BIGLerville ROAD, GETTYSBURG, PA 17325 | 717.334.8151  
INFO@GETTYSBURG-CHAMBER.ORG | GETTYSBURG-CHAMBER.ORG

## CHAMBER STAFF

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# BUSINESS BRIEFS

The **bolded** businesses in Business Briefs are Chamber members. Submit news to [news@gettysburg-chamber.org](mailto:news@gettysburg-chamber.org) by the second Tuesday of each month for inclusion in the following month's publication.



**The Chamber** is pleased to announce the newest member of its team, Maura Herron. She will serve as the Manager of Member Services helping members connect with and utilize benefits and services available to chamber members, coordinate member programming and support the Ambassador and other chamber committees. Herron's background includes non-profit project management, serving as student coordinator and trainer, as well as event planning and budgeting. She brings a breadth of knowledge to the position and is excited to get to know more businesses throughout Adams County.



**Adams Christian Prison Ministries** Chaplain, Angel Perez, was recently named County Correctional Chaplain of the Year by the Pennsylvania Prison Chaplains Association (PPCA). Perez, has served as the director of Christian Ministry for the Adams Christian Prison Ministries at the Adams County Adult Correctional Complex (ACACC) since 2019. Perez has served in chaplaincy for the military for the past 15 years, 10 years active and most recently, five years in the United States Army Reserves.



**The VNA of Hanover & Spring Grove Hospice** Program has been recognized by Strategic Healthcare Programs (SHP) as a "Premier Performer" for achieving an overall caregiver and family satisfaction score that ranked in the top 5% of all eligible SHP clients for the 2021 calendar year. Strategic Healthcare Programs (SHP) is a leader in data analytics and benchmarking that drive daily clinical and operational decisions.

**ACNB Corporation** was recognized, with a ranking of #26, by the Central Penn Business Journal on its annual list of the Fastest Growing Companies in Central Pennsylvania for 2022. This is the fifth consecutive year ACNB Corporation has achieved this recognition.

Companies headquartered in the Pennsylvania counties of Adams, Cumberland, Dauphin, Franklin, Lancaster, Lebanon, Perry or York were eligible for nomination. **SEK CPAs & Advisors**, the presenting sponsor of the 2022 Fastest Growing Companies program, coordinated the ranking formula leading to the recognition of large and small companies according to revenue growth over the three-year period.



**East Berlin Area Community Center (EBACC)** recently announced the purchase of the former Adams County Fairgrounds 22-acre property. The organization completed the \$500,000 purchase in July, but fundraising continues as plans for the site progress. Hopes for the property include addressing insufficiently met local needs by adding a childcare component to EBACC's offerings and a potential mental health clinic. A new facility would also include a larger fitness center as well as a gathering place for senior citizens, along with many other amenities.

**The Central Pennsylvania Chapter of Independent Electrical Contractors (IEC)** has expanded its footprint to become a statewide chapter of the national IEC association under its new identity: IEC Pennsylvania. As IEC Pennsylvania, the chapter will represent merit-shop and independent electrical and systems contractors in all but three of Pennsylvania's 67 counties. The chapter previously consisted of 20 counties in the South Central and Southwestern parts of the state, extending from the greater Pittsburgh region to the Susquehanna Valley region.

Gettysburg Regional Airport will receive another Federal Aviation administration grant for airport infrastructure improvements. The \$650,000 grant will allow the **Susquehanna Area Regional Airport Authority (SARAA)** to construct an apron for both arriving and departing aircraft. The Airport Improvement Program (AIP) grants for small airports provide 90 to 95 percent of project funding, with the remainder coming from the airport owner or state aviation funds. Work is anticipated to begin in 2023.



**Barley Snyder Attorneys at Law** Attorney Adam Boyer was unanimously approved to join the board of directors for Main Street Gettysburg. He began his new role on August 24. Boyer is an attorney in Barley Snyder's business, real estate and trusts & estates practice groups. He represents a wide variety of businesses and community organizations, helping them with their legal needs such as transition planning, financing and real estate matters. Boyer also assists individuals with their estate planning and administration needs. Furthermore, he has extensive experience with land preservation and conservation, working at the Land Conservancy of Adams County prior to practicing law.



# DESIGN MATTERS.

AND EVERYTHING WE DO IS BY DESIGN.

LANDSCAPE ARCHITECTURE. CIVIL ENGINEERING. LAND PLANNING.



# Prayer Breakfast

**Comfort Suites, Gettysburg**

**Tuesday, October 25 | 8:00-9:30a.m.**

**Leadership Transition and Impacting  
the Kingdom through Business**

**Speakers: John Burdis and  
Loni Smith**

**Catered by: Biggerstaff's Catering**

**Registration Cost: \$20**

**Sponsored by:**



**RSVP to the Chamber - 717.334.8151**



# MEMBER SPOTLIGHT

**MELODY DUFFY**

*Sales Manager*

*Paychex*



## **What are your primary responsibilities?**

I consult business owners on how Paychex can give them back time in their day to spend on the important parts of their business. I sell payroll for the company, but also can educate business owners on the other services available for small businesses such as HR support, health and 401K benefits, discounts on credit card processing, added benefits that are available for their employees when processing payroll with Paychex.

## **How do you stay engaged with trends you see in your industry?**

I stay in close contact with accountants, banks and current clients. I learn a lot through the banks and accountants and listen to my client's needs so that I can educate myself and share what I've learned with other clients. Paychex does a nice job at providing training courses as well.

## **What motivates you to jump out of bed every morning?**

My children. We have a busy life so I try my best to stay organized, keep a positive mindset and have fun.

## **What business challenges keep you awake at night?**

At this point in my life, that would be retaining everything I've been learning the past year. I was in hospitality for 20 years. Covid shut down the event industry so I needed to be creative and look for a job outside of events. Paychex reached out to me on LinkedIn and asked if I would consider interviewing and the rest is history.

## **Do you have any advice for new business owners?**

Setup a consultation! If anything, it's educating yourself to set goals for your business. Nothing has to happen

instantly but it allows you to know what your options are as your company grows.

## **What makes Adams County such a great place to do business?**

Adams County is a close knit community that wants to help others succeed. Buying local, supporting local businesses and spreading the word within the community.

## **As someone doing business in Adams County, how does the Chamber help you?**

My job is based on a network of people that can work together to provide services to businesses. The Chamber has helped me to create a network in Adams County. Relationships I've built while attending chamber events that have allowed me to refer clients to others and also receive business back.

## **As a business in Adams County, how do you give back to the local community?**

When meeting with clients or referral sources I recommend businesses in Adams County. During initial meetings we can discuss budgets and goals to see how Paychex can work with the business owners to stay within their price range. Buying locally or eating locally when networking with referral sources and clients.

## **When you're not working, where in Adams County do you like to spend your time?**

Walking to restaurants and shops in Gettysburg, going to museums with my kids and hiking with my dog at Caledonia.



# LUNCH & LEARN



Wednesday, Oct. 12 | Noon-1 p.m.  
at The Chamber office  
Presented by  
Dr. Judy Morley with  
Intuitively Speaking



Join us for a **FREE** educational program  
over the lunch hour. BYOL to enjoy.

## How to Master Conflict Without Being a B!+@H!

This program will give you 5 tips on how to get what you want without getting upset, losing your temper, or giving in. If you describe yourself as “conflict avoidant” and are frustrated that things don’t seem to go your way, this class can help you stand up for yourself, get what you want, and do it easily, kindly, and respectfully.

# LUNCH & LEARN



Wednesday, Nov. 2 | Noon-1 p.m.  
at The Chamber office  
Presented by Brian Bramble  
with Network Revolt, LLC



Join us for a **FREE** educational program  
over the lunch hour. BYOL to enjoy.

## “What did I just open?” How your company can be safe on the web!

This timely seminar will break down what bad is out there (new items all the time), how you can fight back and then prevent the bad guys from winning! Brian will help your business know what can be done in a fun, open way that non-tech people will understand while learning what can help them prevent future problems.

## SUPPORT EDUCATION IN ADAMS COUNTY

# Giving Spree

November 3, 2022

[ACCFGivingSpree.org](http://ACCFGivingSpree.org)



is privileged to participate in the single largest day of giving in Adams County hosted by the Adams County Community Foundation (ACCF).

### What is the Giving Spree?

A way to connect donors to groups and organizations that match their charitable intentions through the coordination of the ACCF and individual non-profits.

### Where is the Giving Spree?

This year you can participate by mail, online or person-to-person with a curbside donation from your car at the Gettysburg Times on Thursday, November 3, from 1-5 p.m.

**No gift is too small! ACEEF is #9 on the donor list.**  
**Contact us today for a donation form - 717.334.3033 | [ACWorks.org](http://ACWorks.org)**

**Karen Tavenner,**  
**REALTOR® ABR, SRES**



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Hanover, PA 17331. 717-630-1001



You are cordially invited to the

**103<sup>RD</sup>**  
**Annual Meeting**  
**THE CHAMBER**  
GETTYSBURG & ADAMS COUNTY

**Thursday, November 10, 2022**

*Registration begins at 5:30 pm*

Outgoing board members and newly elected board  
members will be recognized, along with the  
2022 Chamber Volunteer of the Year.

Cost is \$32 per person for heavy hors d'oeuvres  
Cash bar will be available.

Spouses and guests are welcome  
to join in the celebration.

*Event Sponsor:*

**Barley Snyder**  
ATTORNEYS AT LAW

*Dessert Sponsors:*



Registration deadline is November 1, 2022

Register online at gettysburg-chamber.org or call 717.334.8151

**Join us for our Federal Legislative Reception!**



*Chamber members are cordially invited to the  
Federal Legislative Reception*

**Tuesday, October 18, at The Barn at Herr Ridge Farm**

Congressman John Joyce will be joined by Ben Martin, South Central PA  
Regional Manager for U. S. Senator Casey and Bob DeSousa, State Director for  
U.S. Senator Toomey. They will provide updates on federal legislative activity.  
Attendees should come prepared with questions.

**Cost is \$25**  
(chamber  
members only).

- Registration and hors d'oeuvres begin at 4 p.m.  
(cash bar available).
- Program begins at 4:45 p.m.

*Thanks to our Dessert Sponsor: Land and Sea Services*

*and the following  
Event Sponsors:*



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Cooperative, Inc.**  
A Touchstone Energy® Cooperative



**DEADLINE TO REGISTER IS OCT. 10**



# OUT & ABOUT



Membership Mixer | September 15  
Adams Electric Cooperative, Inc.



Membership Mixer | September 15  
Adams Electric Cooperative, Inc.



Membership Mixer | September 15  
Adams Electric Cooperative, Inc.



Gettysburg Wine & Music Festival |  
September 10 & 11  
Gateway Gettysburg Complex



Gettysburg Wine & Music Festival |  
September 10 & 11  
Gateway Gettysburg Complex



Gettysburg Wine & Music Festival |  
September 10 & 11  
Gateway Gettysburg Complex



Gettysburg Wine & Music Festival |  
September 10 & 11  
Gateway Gettysburg Complex



Gettysburg Wine & Music Festival |  
September 10 & 11  
Gateway Gettysburg Complex



LnL: Employee Retention  
September 21  
Chamber office

## CHAMBER EVENTS

### OCTOBER 11

Executive Committee | 7:30 a.m.  
Chamber office

### OCTOBER 12 – REGISTRATION OPEN

LnL: How to Master Conflict Without Being a Blt@H|  
12-1 p.m. | Chamber office

### OCTOBER 13

Governmental Affairs Committee  
12 p.m. | Chamber office

Membership Mixer | 4-6 p.m., Adams County SPCA

### OCTOBER 15--REGISTRATION OPEN

Adams Apple Bike Ride | 7 a.m.  
Amblebrook Gettysburg

### OCTOBER 25--REGISTRATION OPEN

Adams County Community Prayer Breakfast  
8-9:30 a.m. | Comfort Suites

### OCTOBER 26

Ambassadors Committee Meeting | 11:30 a.m.  
Blessing Restaurant Gettysburg

### OCTOBER 27

Board of Directors | 7:30 a.m.  
Chamber office

## COMMUNITY EVENTS

### OCTOBER 1-2 & 8-9

58th Annual Apple Harvest Festival  
South Mountain Fairgrounds | 8 a.m. - 6 p.m.  
[appleharvest.com](http://appleharvest.com)

### OCTOBER 14

Emerge 2022  
YWCA Hanover | 8:30 a.m.  
[ywcahanover.org](http://ywcahanover.org)

### OCTOBER 22

15th Annual Harvest Day Festival & Parade  
On the square of New Oxford | 10 a.m. - 4 p.m.  
[newoxford.org](http://newoxford.org)

### OCTOBER 25

Gettysburg Halloween Parade | 7:15 p.m.  
[facebook.com/GettysburgHalloweenParade](https://facebook.com/GettysburgHalloweenParade)

### OCTOBER 28

Adams County Arts Council Costume Party  
The Barn at Herr Ridge | 7 - 11 p.m.  
[adamsarts.org](http://adamsarts.org)

### OCTOBER 30

Gettysburg CommUnity Spirit 5K  
YWCA of Gettysburg & Adams County | 8 a.m.  
[ywcagettsburg.org](http://ywcagettsburg.org)

### NOVEMBER 3

Adams County Community Foundation Giving Spree  
[ACCFGivingSpree.org](http://ACCFGivingSpree.org)

*It's time...*

*Time to start thinking about the holidays!*

The Annual  
**Mingle &  
Jingle**

**Thursday, December 8th  
5-8 pm | Gettysburg Fire Hall!**

**We have lots of great changes in store for  
this year's celebration - great food and  
beverages, music and dancing, and  
probably an ugly sweater or two!**



## NEW MEMBERS

### Alam B Roofing & Home Improvements LLC

**Jose Barrera-Duque**

18 Carlisle St., Suite 200, Gettysburg, PA 17325

717.420.2163

[office@alambroofing.com](mailto:office@alambroofing.com)

[alambroofing.com](http://alambroofing.com)

Homes & Real Estate---Building & Construction

### J.A. Myers Homes

**Ben Myers**

717.632.9406

160 Ram Dr., Hanover, PA 17331

[bmyers@jamyershomes.com](mailto:bmyers@jamyershomes.com)

[jamyershomes.com](http://jamyershomes.com)

Homes & Real Estate---Building & Construction

### Triple R Roofing

**Doug Meckley**

47 Logan Cir., Littlestown, PA 17340

717.634.8752

[office@tripleroofing.com](mailto:office@tripleroofing.com)

[tripleroofing.com](http://tripleroofing.com)

Homes & Real Estate---Building & Construction

## MEMBER RENEWALS

### 30 YEARS

HACC, Central Pennsylvania's Community College,  
Gettysburg Campus

### 20-29 YEARS

Conewago Valley School District

Penn State Mont Alto

Gettysburg Glass Inc.

Lady & Taylor Body Shop, Inc.

St. Francis Xavier Catholic School

Adams County SPCA

### 10-19 YEARS

Advent Partners / Thrivent Advisor Network

Hampton Inn

Project Gettysburg-Leon

Gettysburg Regional Airport/SARAA

Stock and Leader, Attorneys at Law

Optimist Club of Gettysburg

Home Instead

Family First Health - Gettysburg Center

### 5-9 YEARS

TrueNorth Wellness Services

The Arc of Adams County

### 1-4 YEARS

Amblebrook Gettysburg/CCD Rock Creek LLC

TNT Underground Contracting Inc.

Boyer Nurseries & Orchards, Inc.

Griffith Plumbing Services, LLC

ZenBusiness

THE CHAMBER

# Membership Mixer

**October 13, 2022**  
4-6pm

**Adams County SPCA**  
11 Goldenville Road, Gettysburg

Enjoy refreshments  
and take a tour  
of the facility.

RSVP by October 6 to [gettysburg-chamber.org](http://gettysburg-chamber.org)

## Chamber Chance Raffle

The Chamber will be selling  
Chamber Chance Raffle Tickets  
again this year -  
they make great gifts for co-workers,  
family and that hard to buy for friend  
that seems to have everything!

But, we need your help! The Raffle  
Committee is seeking prizes to  
raffle off every day in January.

Do you have something fun and unique  
in mind and want to advertise  
your business?

Contact Katie Costlow, [katiec@gettysburg-chamber.org](mailto:katiec@gettysburg-chamber.org)  
or 717.334.8151 for more details.

# RAFFLE



**THE CHAMBER**  
GETTYSBURG & ADAMS COUNTY



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www.gettysburg-chamber.org

**OFFICE HOURS**

Monday-Friday, 8:30 a.m.-4:30 p.m.

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## Introducing our Members Advantage Program where you could earn dividends

Members Advantage Program, or MAP, is a group business insurance program through Penn National Insurance that combines group premium volume and loss experience to give you the opportunity to earn a dividend. In fact, this program has returned more than \$9 million in dividends to its members in York County over the last 15 years!



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[www.PennNationalInsurance.com](http://www.PennNationalInsurance.com)



**THE CHAMBER**  
GETTYSBURG & ADAMS COUNTY

**Learn more by calling these member agencies:**

Bergdale Insurance Agency	Gettysburg	717-334-8195
Hockley & O'Donnell Agency	Gettysburg	717-334-6741