ADAMS COUNTY

BUSINESS







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ADAMS COUNTY BUSINESS IS PUBLISHED AND PRODUCED BY



Chartered in 1919, The Chamber of Gettysburg & Adams County is Adams County's oldest and largest business organization. The chamber supports and strengthens its members and the Adams County area by promoting diverse economic opportunities through advocacy, building relationships, providing timely information and developing leaders for the future. Nearly 530 local businesses and organizations have made an investment in Adams County through membership.

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BUSINESS BRIEFS

The **bolded** businesses in Business Briefs are Chamber members. Submit news to news@gettysburg-chamber.org by the second Tuesday of each month for inclusion in the following month's publication.



Taylor's Greenhouse recently presented a check, which included customer donations, to John's Meals, a program that assists Upper Adams youngsters living in food insecure situations. A check for \$1,014.33 was presented

to help towards filling meal bags with fresh fruit and snacks for children aged second through sixth grade at various local schools.

Belco Community Credit Union has made a \$2,500 donation to UPMC Pinnacle Foundation's Philip W. Guarneschelli Legacy Fund in recognition of their 28 year partnership. Guarneschelli recently retired as president of UPMC in Central PA, after a 36-year career. His legacy fund will continue to support UPMC Central PA's employees as well as those less fortunate and underserved in the community.



Gettysburg Times took home six Pennsylvania News Media Association (PNA) Awards for editorial coverage and newspaper design at their recent awards banquet in Harrisburg. Darryl Wheeler, Gettysburg Times photographer, also received

second place for his photo taken of a fatal crash on Baltimore Street.

WellSpan Health has invested more than \$30 million into behavioral health services across South Central Pennsylvania. Two projects have been launched in response to the increase in mental health needs in order to expand access to patients seeking essential care. This follows several initiatives launched by WellSpan, including innovative programs, community partnerships, and renovation projects.



Aero Energy has expanded their House of Worship Program. Originally, Aero Energy donated \$0.04/gallon of propane and

heating oil used annually to the churches of enrolled members. In addition to the donation for fuel they also now offer a HVAC component to the program. Customers enrolled in their House of Worship program will receive a 10% (up to \$250/year) donation to their church for heating and cooling system sales

and service. Aero Energy has donated \$19,416.48 last year and is excited to try topping that number this

Amblebrook Gettysburg community received six awards from the Northern Virginia Building Industry Association (NVBIA), including the coveted Community of the Year prize, one of just three grand awards given by the organization. The Community of the Year winner is singled out by the judges for excellence in land use, street design, and amenities, along with strong merchandising, website, and marketing efforts. The accolades were presented at an event held at the McLean Hilton in Tysons Corner, Virginia on October 6.

ATTORNEYS AT LAW

Barley Snyder Barley Snyder Attorneys at Law has been named one of the 2022 Best Places to

Work in PA by Central Penn Business Journal. The awards are held in partnership with Best Companies Group and is an annual honor that identifies and recognizes the most exceptional places of employment in Pennsylvania in three categories: small companies (15-99 employees), medium companies (100-249) and large companies (250 or more). Barley Snyder is featured under the "medium companies" category and is the only law firm included on 2022's list.

The Gettysburg-Adams Kiwanis Club ended its annual fundraising year by handing out checks totaling \$14,823.12 to a variety of community and youth programs during a dinner celebration. The club holds a variety of fundraisers throughout the year in order to support the causes, with the largest source of income being the annual blueberry sale.

RKL LLP remains one of the commonwealth's top employers, according to a statewide survey program. 2022 marks the sixth

consecutive year that the CPA and advisory firm, which is the largest based in Central and Eastern PA, made the list of the 100 Best Places to Work in PA. This sustained recognition as a Pennsylvania employer of choice comes in the midst of another year of innovation and growth at RKL. Just this week, RKL launched a new entity, RKL Virtual Management Solutions, which offers a spectrum of outsourced back-office services that free up business owners to focus on performance and profitability.



LOTTERY FUNDRAISER

Winners taken from evening 3-digit PA daily drawing for the month of January. \$500 cash prizes awarded each Friday. Call 717.334.8151 for more details.

Happy Thanksgiving!



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MEMBER SPOTLIGHT

Tevis Energy

How many years have you been in business?

Tevis Energy has been in business for 90 years. Our pillars are Quality, Integrity, Response – we are committed to providing fast, reliable service to all our customers. It's important to us that we've created a culture in which all of our team members fully embrace these principles.

How do you stay engaged with trends you see in your industry?

One of the most successful ways we have stayed on top of best practices and trends, over the years, within the energy industry is participating in peer groups, joining industry related organizations and attending trade shows.

Leaders in most every facet of our organization participate in peer groups appropriate to their area of responsibility. It can be a challenge to find the right fit. But, well worth it when you do as you share ideas and resources with others in the energy industry.

Among other organizations, we are members of the Pennsylvania Petroleum Association, a trade association that offers educational programs and access to the latest industry information. We have a group of employees who are very active in this association.

What motivates you to jump out of bed every morning?

A genuine love for what we do! We live, work and play in the same communities that we serve. This includes Tevis Energy's owner, Jack. And our team members genuinely enjoy working with each other and our customers.

What business challenges keep you awake at night?

Being a business in the energy industry has always had its challenges; but, market and economic conditions over the past 12 months have made for an even more taxing environment. As indicators are pointing toward much of the same for 2023, we are continually searching for ways to protect our customers from market fluctuations and

ensuring we have adequate supply of product, all while keeping customer's comfort top of mind.

What leadership advice would you offer to other business and organization leaders?

Tevis Energy has a long history of investing in its employees through education, leadership development and personal development. We encourage employees to explore opportunities, both internally and externally, that will inspire and lead to growth and fulfillment.

We have many employees, currently in leadership positions, who are a product of the company's strong commitment to leadership development, mentoring and coaching. It's one of the best investments a company can make.

What makes Adams County such a great place to do business?

The people, for sure! Our customers in Adams County are incredibly friendly and loyal. We're really grateful to be able to do business here and proud to serve the community.

As someone doing business in Adams County, how does the chamber help you?

The Chamber of Gettysburg & Adams County has been really helpful in keeping us in touch with other local businesses and providing resources to help build our presence in Adams County.

When you're not working, where in Adams County do you like to spend your time?

Recently, about 300 of us gathered at Liberty Mountain Resort in Fairfield to celebrate Tevis Energy's $90^{\rm th}$ Anniversary. It was a beautiful setting and the staff at Liberty were incredibly accommodating. Everyone had a wonderful time – we'll certainly be back!

ADVOCACY UPDATE

AUTONOMOUS VEHICLE BILL WOULD PUT PA'S ECONOMY IN THE DRIVER'S SEAT

LUKE BERNSTEIN, PA CHAMBER PRESIDENT AND CEO



The Pennsylvania Chamber of Business and Industry applauded state lawmakers for helping put Pennsylvania in the driver's seat of innovation and economic opportunity by advancing a bill to the governor's desk yesterday that will provide a regulatory framework for the testing and deployment of automated vehicle technology.

"Pennsylvania has become a hub for tech investment and innovation, and this bill takes a giant step toward cementing us as a prime location for companies to design, build and export automated vehicles across the nation and around the world," PA Chamber President and CEO Luke Bernstein said. "We're grateful that the General Assembly recognized the long-term economic gains of pursuing this futurefocused policy and getting it to the governor's desk."

House Bill 2398 aims to bring Pennsylvania in line with more than a dozen other states that have already legislated a pathway for automated vehicle production. Automated vehicle technology is cutting edge, becoming more widespread in its usage and expected to grow by leaps and bounds in the years to come. According to a Greater Pittsburgh Chamber of Commerce report, "Forefront: Securing Pittsburgh's Breakout Position in Autonomous Mobile Systems," this sector is expected to grow to a more than \$1 trillion global market by 2026 - and the Pittsburgh region alone is estimated to capture 5,000 jobs and one percent of the global market growth, with a \$10 billion impact.

Erie Insurance Vice President of Government Relations Mark Dombroski said, "As a business that has served companies and families in Pennsylvania and beyond for nearly 100 years, we've seen many new industries created in this state over the past century. We are pleased to see that as leaders in the technology and automotive sector work to test and deploy autonomous, self-driving vehicle technology, the Pennsylvania General Assembly has developed legislation to ensure this happens safely and treats policyholders fairly. We applaud the work of Rep. Donna Oberlander, Senate Transportation Chairman Wayne Langerholc and their staff to produce a compromise that moves our state forward, and we thank the PA Chamber for its work to expand economic growth and opportunity."

The PA Chamber believes that a safe, modern and efficient transportation sector is essential to fueling Pennsylvania's ongoing economic success, and automated vehicle technology is a major piece of the Commonwealth's future transportation puzzle. A recent report from the Brookings Institution warned that while Pennsylvania's tech and innovation industry is booming, the state lags in job creation due in large part to unaccommodating public policy. Enacting pro-growth legislation like H.B. 2398 will help bring our policies in line with where industry is headed, support innovation and move our economy forward.

"Safety is at the core of everything we do," said Matt Blackburn of Aurora, a leading autonomous vehicle technology company headquartered in Pittsburgh. "This is an important step toward prioritizing both safety and innovation in Pennsylvania, and we thank Rep. Donna Oberlander, Senate Majority Leader Kim Ward, Senate Transportation Chairman Wayne Langerholc, and all the legislators who helped secure passage of this important bill. This legislation will help the autonomous vehicle sector bring billions of dollars of economic value to Pennsylvania in the coming years — maintaining our region's leadership, making roads safer, and building a more robust supply chain. We appreciate the PA Chamber's continued commitment to helping Aurora and our industry deliver the benefits of self-driving technology."

"We thank the bipartisan lawmakers who made this pro-growth issue a top priority in the final days of session," Bernstein said. "We're now urging Governor Wolf to sign the bill, harnessing the opportunity that will keep our roadways safer and make our economy stronger - a winning combination for every Pennsylvanian."

OUT & ABOUT



County Connections | October 6 The Markets at Hanover



Membership Mixer | October 13 Adams County SPCA



Legislative Reception - Legislative Reception | October 18 The Barn at Herr Ridge



Legislative Reception | October 18 The Barn at Herr Ridge



PA Chamber Professionals Conference October 19-21 | Gettysburg Hotel



PA Chamber Professionals Conference October 19-21 | Gettysburg Hotel



22nd Adams County Prayer Breakfast October 25, 2022 **Comfort Suites**



22nd Adams County Prayer Breakfast October 25, 2022 Comfort Suites



County Connections Everoak Insurance Group 1 year



County Connections Drayer Physical Therapy 1 year



County Connections Prestige Apparel 1 year



County Connections Proviaus 1 year



County Connections East Berlin Area Community Center 5 years



County Connections Barley Snyder Attorneys at Law 5 years



County Connections Horizon Farm Credit 10 years



County Connections SMB Associates, Inc. 20 years



County Connections SEK CPA & Advisors 20 ayears

TUS TUNIO...

Time to start thinking about the helidays

The Annual Mingle & Jingle

Thursday, December 8th 4-7 pm **Gettysburg Fire Hall!**

We have lots of great changes in store for this year's celebration – great food and beverages, music and dancing, and probably an ugly sweater or two!



CHAMBER PROGRAMS

NOVEMBER 1

Coffee & Connections | 8:30 a.m., Chamber office

NOVEMBER 8

Executive Committee | 7:30 a.m., Chamber office

NOVEMBER 10

Governmental Affairs Committee | 12 p.m.

Chamber office

103rd Annual Meeting | 5:30-7:30 p.m.

The Lodges at Gettysburg

NOVEMBER 22

Wine Festival Committee | 3:30-5:00 p.m. Gettysburg Eddie's

NOVEMBER 17

Board of Directors Meeting | 7:30 a.m., Chamber office

Membership Mixer | 4-6 p.m., Trone Memorial Library

NOVEMBER 24 & 25

Chamber Office Closed for Thanksgiving

NOVEMBER 30

Ambassador Committee | 11:30 a.m., Dobbin House

MEMBER RENEWALS

20-29 YEARS

Bermudian Springs School District Hoffman Homes for Youth Mission of Mercy Musselman Greenhouses

10-19 YEARS

Adams County Community Foundation Commuter Services of Pennsylvania Schmitt's Interiors, Inc.

5-9 YEARS

G-Force Security Solutions The Markets at Hanover

1-4 YEARS

Everoak Insurance Group JVI Group, Inc. Keller Williams Keystone Realty Melville and Sons Home Services

The Chamber is currently seeking guest articles to feature in upcoming editions of Adams County Business. Article submissions must be of educational or informational nature, no sales pitches or business advocacy will be accepted.

Submit to katiec@gettysburg-chamber.org.

COMMUNITY EVENTS

NOVEMBER 3

Adams County Community Foundation Giving Spree ACCFGivingSpree.org

NOVEMBER 19

Dedication Day - Anniversary of the Gettysburg Address | 10:15 a.m. Gettysburg National Cemetery

NOVEMBER 19

Remembrance Day Parade & Geremonies | 1 p.m. Middle and Baltimore Streets and Steinwehr Avenue suvcw.org

NOVEMBER 19

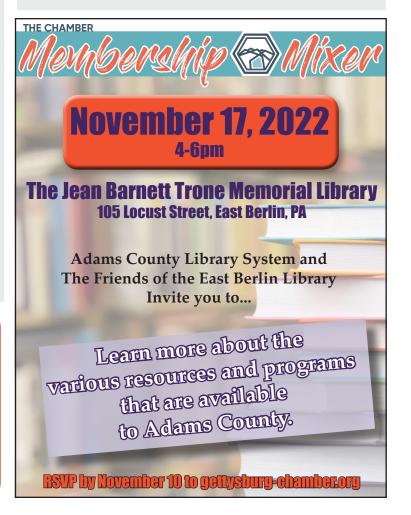
Remembrance Day Illumination Gettysburg National Cemetery | 5:30 - 9 p.m. gettysburgfoundation.org

NOVEMBER 19

Kid's Thanksgiving Event Hollabaugh Bros. Inc. | 10 - 11:30 a.m. 717.677.8412

NOVEMBER 25

Annual Christmas Tree Lighting Lincoln Square | 5:45 - 6:30 p.m. gettysburgretailmerchants.com



PARTICIES OPPORTUNITIES

WHAT DO YOU GAIN FROM SPONSORING A CHAMBER EVENT?

Be Seen.

Chamber programs give your business recognition with professionals, executives, managers and other influential business decision-makers in the Adams County area.

Be Heard.

Chamber programs allow businesses to develop partnerships with new clients and customers through unique one-on-one marketing opportunities.

COUNTY CONNECTIONS PROGRAMS

[Feb., Apr., Jun. and Oct 2023]

Event Sponsor-\$250

LEGISLATIVE LUNCHEON

[Mar. 2023]

Event Sponsor-\$500 Supporting Sponsor-\$375 Table Sponsor-\$200

MEMBER APPRECIATION PICNIC

[May 2023]

Event Sponsor-\$500

BUSINESS EXCELLENCE LUNCHEON

[May 2023]

Award Sponsor-\$500

Supporting Sponsor-\$375

Table Sponsor-\$200

Reach out to Maura at maurah@gettysburg-chamber.org or call 717.334.8151 for more information on any sponsorship.

GOLF OUTING

[Jun. 2023]

Platinum Sponsor-\$1,250

Gold Sponsor-\$750

Lunch Sponsor-\$425

Beverage Sponsor-\$500

Putting Contest Sponsor-\$250

Pot of Gold Sponsor-\$250

Hole Sponsors-\$50

LEGISLATIVE RECEPTION

[October 2023]

Event Sponsor-\$500

Drink/Dessert

Sponsor-\$200





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www.PennNationalInsurance.com



Learn more by calling these member agencies:

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