

# Chamber chat

September 2012

## Chamber announces a Trip to Ireland

The Gettysburg Adams Chamber of Commerce is pleased to announce it will be hosting a Foreign Business Mission Trip to Ireland from April 19-27, 2013. The trip will include visits with local business professionals as well as Chamber of Commerce Councils in Ireland.



*The Cliffs of Moher in Ireland.*

In addition to broadening our professional horizons, the Mission will include excellent sightseeing as we visit many authentic Irish attractions:

- Tour the Guinness Storehouse in Dublin and learn the history of this world-famous stout
- Kiss the Blarney Stone while visiting Blarney Castle & Woollen Mills
- Witness the dramatic Cliffs of Moher
- Learn about the design and creation of Connemara Celtic Crystal and Connemara Marble
- Travel to Clonmacnoise and see intriguing ancient monuments
- Visit Trinity College in Dublin and the Book of Kells Exhibition
- And much more

For additional information, please attend one of our upcoming presentations with Boscov's Chamber Travel on Thursday, September 27, 2012. The first presentation will be from 12-1pm at the Gettysburg Adams Chamber of Commerce, 18 Carlisle Street, Ste. 203. The second presentation will be from 5:30-7pm at O'Rorkes Eatery and Spirits, 44 Steinwehr Avenue. To attend, please call 717.334.8151 or email [info@gettysburg-chamber.org](mailto:info@gettysburg-chamber.org).

For more information on our Foreign Business Mission to Ireland and booking details, please contact Boscov's Chamber Travel at 800.782.5605 or email [grouptravel@boscovs.com](mailto:grouptravel@boscovs.com).



Gettysburg Adams  
Chamber of Commerce

PRESENTS



**SEPTEMBER 8 & 9**  
**NOON-6PM DAILY**  
**GATEWAY GETTYSBURG COMPLEX**

**NEW!! 2-Day Ticket for \$30**

2-day tickets may not be purchased at the gate - must be ordered in advance only!

**Visit [www.gettysburgwine.com](http://www.gettysburgwine.com) for details and to order tickets**

The Gettysburg Adams Chamber of Commerce is a member-focused, not-for-profit community service organization dedicated to providing and promoting business opportunities and connections that promote and enhance county-wide economic and civic well-being.

## —2012 BOARD OF DIRECTORS—

**\*S. Gregory Allen, Board Chair**  
Graphcom, Inc.

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**Dave Campbell**  
Susquehanna Bank

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**Katie Lawhon**  
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**Pete Martin**  
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**\*Nina Redding**  
Penn State Cooperative Extension of  
Adams County

**Matt Sheads**  
Hockley & O'Donnell Insurance  
Agency

**\*Carrie S. Stuart, President**  
Gettysburg Adams Chamber of  
Commerce

*\*Denotes Executive Committee member*

## —CHAMBER STAFF—

**Jennifer McCleaf**  
Membership/Events Director  
[jenniferm@gettysburg-chamber.org](mailto:jenniferm@gettysburg-chamber.org)

**Stephanie Mummert**  
Marketing Assistant  
[stephm@gettysburg-chamber.org](mailto:stephm@gettysburg-chamber.org)

**Edith Waldron**  
Operations Assistant  
[edithw@gettysburg-chamber.org](mailto:edithw@gettysburg-chamber.org)

18 Carlisle St., Ste. 203 | Gettysburg, PA 17325  
717.334.8151 | FAX 717.334.3368  
[info@gettysburg-chamber.org](mailto:info@gettysburg-chamber.org)  
[www.gettysburg-chamber.org](http://www.gettysburg-chamber.org)

**Office Hours**  
Monday-Friday, 9am-5pm



## New Members

**Cynthia DeWald**

**Boscov's Travel**

4500 Perkiomen Avenue  
Reading, PA 19606  
610.370.3750 or 800.782.5605  
FAX 610.370.3988  
[cdewald@boscovs.com](mailto:cdewald@boscovs.com)  
[www.boscovstravel.com](http://www.boscovstravel.com)  
Hospitality/Travel—Travel Agencies

**Tonia O'Donnell**

**Brilliant Touch Solutions**

2820 Fairfield Road  
Gettysburg, PA 17325  
866.316.4747  
[sales@brillianttouchsolutions.com](mailto:sales@brillianttouchsolutions.com)  
[www.brillianttouchsolutions.com](http://www.brillianttouchsolutions.com)  
Manufacturing—Signs/Displays

**Arturo Guinto**

**El Costeño Mexican Restaurant**

39 York Street  
Gettysburg, PA 17325  
717.339.0029  
FAX 717.339.0008  
Restaurants

# Did you KNOW?

As a member of the **Gettysburg Adams Chamber of Commerce**, all of the employees in your business are eligible to participate in all Chamber programs/events, join one or more of the many councils/teams and receive discounts from local businesses through the Member-to-Member Discount Program.

There are a number of member benefits that your business/organization can utilize as a member of the Gettysburg Adams Chamber of Commerce. We will highlight one benefit monthly in the Chamber Chat.

For details about this benefit or any others, please contact Jennifer McCleaf by calling 717.334.8151 or emailing [jenniferm@gettysburg-chamber.org](mailto:jenniferm@gettysburg-chamber.org).

# *From the Desk of* **the Chamber President**

I am proud to announce that I have graduated from the Institute for Organization Management and have earned the distinction of having IOM listed after my signature. This course work is offered to association and chamber leaders by the U.S. Chamber of Commerce. Over the last four years, I have successfully completed 96 hours of course instruction in non-profit management.

The Institute program educates business men and women on how to build stronger organizations, better serve their members and become strong business advocates. The curriculum consists of four week long sessions containing topics in the areas of leadership, advocacy, marketing, finance, and membership.

In addition to enhancing and gaining management skills, I have developed an amazing network of peers in the chamber and association management field. We regularly communicate on a variety of best practices and share our industry successes for the benefit of other organizations.

I look forward to continuing to apply the knowledge I have gained through this opportunity to further the mission of your Chamber.

*Carrie S. Stuart*

Carrie S. Stuart, IOM



*Shown in photo L-R: Danny Hearn, Chairman of the Board of Trustees, Gettysburg Adams Chamber of Commerce President Carrie Stuart, and Catherine Dority, IOM Chair, Northeast, Institute Board of Regents at graduation.*

## **Membership Renewals**

*The Chamber would like to thank the following businesses for continuing their commitment to the Gettysburg Adams Chamber of Commerce and the Gettysburg/Adams County community:*

Adams County SPCA

Artillery Ridge Enterprises

Flats, Original Flatbread Café

The Bridges Golf Club

Celebrate Gettysburg Magazine

Comcast Spotlight

Confederate Woods Veterinary Hospital, Inc.

Edward Jones

Gene Latta Ford Inc.

Gettysburg Campfires, Inc.

Gettysburg Foundation

James Gettys Hotel

Kime's Cider Mill, Inc.

Lake Heritage Property Owners Association, Inc.

Quisine 360

Rotz & Stonesifer

Stock and Leader

Summit Homes, LLC

Thrivent Financial for Lutherans

Tom Knox Used Cars Inc.

Tripwire Operations Group

Unger, Richard L.

Weikert's Livestock, Inc.

# Member News



Shown in photo L-R: Robert Rundle, CEO Lutheran Social Services, Terry Shade, Executive Director/CEO Lutheran Home Care & Hospice, and Mark Pile, CEO Diakon Lutheran Social Ministries

Lutheran Social Services of South Central Pennsylvania and Diakon Lutheran Social Ministries have integrated their home care operations. The integration of three Diakon Home Care programs was effective July 1. Staff members of the three

Diakon programs have joined Lutheran Home Care & Hospice, Inc., to provide home health, in-home support, home health telemonitoring and hospice care to individuals and families from northern Maryland through northeastern Pennsylvania.

**C.S. Davidson, Inc.**, an employee-owned consulting engineering firm with offices in York, Gettysburg, and Lancaster, is pleased to announce that Cory A. McCoy, E.I.T. has joined the firm as an Environmental Engineering Technician. His primary responsibilities will involve assisting C.S. Davidson's project managers with water and wastewater engineering projects. Mr. McCoy is a 2011 graduate of Virginia Tech with a bachelor's degree in Civil and Environmental Engineering. His work experience includes survey and civil engineering internships with C.S. Davidson.



An outstanding resource on general safety for all companies, the **Pennsylvania Chamber's Workplace Safety Manual** provides detailed descriptions and compliance requirements for each major safety area, while reducing the amount of work and time needed to administer your company's safety program. The Workplace Safety Manual sixth edition is \$70 for Pennsylvania Chamber members and \$80 for non-members, plus tax. You can find out more information at [www.pachamber.org](http://www.pachamber.org) or call 877.866.8965.

For the 2<sup>nd</sup> consecutive year, Inn at Herr Ridge's wine list has been selected for Wine Spectator's "Best of Award of Excellence." This prestigious award is bestowed upon restaurants with a wine list that demonstrates character, depth and variety of selection. It is one of only 14 restaurants in Pennsylvania to be awarded this honor. The Inn at Herr Ridge is an 1815 country inn, which was used as the first Confederate hospital during the Battle of Gettysburg.



**Adams County Winery**, the official winery of the 150<sup>th</sup> anniversary of the Battle of Gettysburg and Lincoln's Gettysburg Address, announced that *Tears of Gettysburg*, was recognized with a gold medal and Best-of Category award at the Atlantic Seaboard Wine Association's Eighth Annual Competition. The winery also won a Silver Medal for its 2011 *D'Vine*, and Bronze Medals for *Rebel Red*, *Traveller*, and *The Engagement*. *Tears of Gettysburg* garnered the wine's 20<sup>th</sup> award since its release in 1988.



**Hilton Garden Inn** and Feeding America, the nation's leading domestic hunger-relief organization, recently launched Breakfast with Heart, a campaign to help fight hunger in America. Running through September 30, guests booking the Breakfast with Heart room rate at the Hilton Garden Inn, 1061 York Road in Gettysburg will receive cooked-to-order breakfast included in the room rate. In support of Breakfast with Heart, Hilton Garden Inn will make a donation to Feeding America that will help provide one million meals to families that need them most.



## Aging Parents?

*Don't know where to turn for help?*

**COLUMBIA COTTAGE ASSISTED LIVING IS HERE FOR YOU!**

*We care very much about the quality of life for your loved ones!*

**Columbia Cottage Celebrates National Assisted Living Week!**

**Call Karen Mackley Today!**

**717-630-9178**

**Columbia Cottage** 2288 Grandview Dr  
Hanover

[www.columbiacottages.com](http://www.columbiacottages.com)

*Adams & York County's Only Licensed Assisted Living!*

# Member News



Members 1st Federal Credit Union, Schaedler Yesco Distribution, and Shipley Energy

were named to the 2012 Top 50 Fastest Growing Companies in Central Pennsylvania with impressive and growing



revenues. In order to be eligible for consideration, companies were required to show revenue of at least \$500,000 in each of

the fiscal years ending 2009, 2010 and 2011, as well as revenue growth for 2011 as compared to 2009.

The Financial Consulate, which is a fee-only NAPFA member firm,



is continuing to redefine wealth. Be sure to catch Ryan Fox, Gettysburg Director on *Financial Pulse*, where he chats live with Gary Sutton on WSBA 910 at 7:40am on Tuesdays about current financial issues. Listen to past clips at [www.ryanfox.info](http://www.ryanfox.info), or listen live on Tuesday mornings.

Hilton Garden Inn Gettysburg is proud to introduce its new General Manager, Christina Turley. Christina has been with the property since 2006. She has held management positions in restaurants and within the hospitality industry for the past 10 years. Her most recent role with the hotel was Director of Sales & Guest Services, in which she was nominated for Director of Sales of the Year for the Hilton Garden Inn Brand. Christina is active in community through the local chamber of commerce and Gettysburg Convention and Visitors Bureau.



Shown in photo L-R: Skip Hockley, owner of Hockley & O'Donnell Insurance Agency, Dave Krenkel, Donegal Insurance Company and Justin Hockley, Hockley & O'Donnell. Back L to R: Tracey Black, Cheri Shoemaker and Sandi Walt, Hockley & O'Donnell and Duane Kanagy, Adams Electric Cooperative.

Hockley & O'Donnell Insurance Agency, LLC, along with Donegal Insurance Company of Marietta, PA, recently joined forces with Adams Electric Cooperative to offer its members and employees a great new deal through the cooperative's Co-op Connections discount card program. Called

the "Power Up and Save" program, everyone with a Co-op Connections card and proof of eligibility, may now receive a 5% discount off of Donegal's home and automotive insurance rates. In addition, Hockley & O'Donnell will offer a free comparison quote with up to seven different insurance carriers, informative tip sheets on how to save on auto insurance and how to protect young drivers, and an electronic home inventory spreadsheet.

Penn State Mont Alto has hired Sher-Ron Jones as its new Associate Director of Student Affairs. Jones oversees the campus' residence halls and campus life, and she is Mont Alto's designee to the Penn State Office of Student Conduct. Jones has a B.A. in Sociology and Masters of Education in Adult Learning and Development (Student Personnel Administration), both from Cleveland State. Born and raised in Cleveland, Jones considers herself laid back and enjoys smaller, more rural areas. She also enjoys travelling, going to movies and trying new things.



## LUNCH and LEARN Series

Hosted by:



**When:** Tuesday, September 18, 12:15-1pm

**Where:** GACOC Office, 18 Carlisle St., Ste. 203

**RSVP:** 717.334.8151 by September 11

TOPIC:

## "Time Management"

**\*Bring your lunch and questions!**

*Parking is available in the Race Horse Alley Garage*

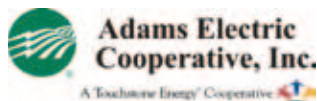
**Free to members, \$10 for non-members.**

# Member News



Cindy Rohrbaugh has joined the **Gettysburg Comfort Suites** as the new Director of Sales. She comes to the Comfort Suites team after spending the past 4 years as the government/corporate sales manager at another area property. With a degree in Leisure

Studies and 30+ years' experience divided between retail travel and sales, the hotel industry is the perfect blend of her education, experience and interests. Originally from the Baltimore area, Cindy has lived in Gettysburg for 29 years and thinks it is a great place to live and raise children.



On August 18, board members of Healthy Adams Bicycle/Pedestrian, Inc. (HABPI)

led a bicycle ride from the

Gettysburg Rec Park on Long Lane through the historic Gettysburg area on scenic country roads. **Adams Electric Cooperative, Inc.** matched the first \$1,000 of pledges and **Thrivent Financial**

for Lutherans provided \$1,500 for the ride.



HABPI is working to develop a safe bicycle system in Gettysburg, known as the Gettysburg Inner Loop. This will cost several million dollars.



**Susquehanna Style** is pleased to announce the promotion of Keely Childers Heany to the position of Editor & Associate Publisher. We are very excited that she will shape and inspire the next era of *Susquehanna Style Magazine's* print and digital publishing platforms, as well as

our popular *Style Insider Happy Hour* events. Heany replaces long time Editor & Associate Publisher, Donovan Roberts Witmer, who resigned to pursue his career goal as a full-time photographer.

**PENNSTATE**



**Penn State Extension and YWCA Gettysburg & Adams County** are co-sponsoring 2-Hour Tune-Ups for Your

Organization on September 12, from 8-10am at the YWCA in Gettysburg. This session titled "Working in Groups & Getting Things Done," will help you to understand why groups behave the way they do, and will provide tools and techniques for improving your group's effectiveness. Participants will learn and practice new skills, so your group can get more done...and have more fun doing it!



**Fort Ritchie Community Center** is seeking artisans to donate pieces for its event "*Sunset On The Mountain: A Celebration of Heritage Arts*," on September 14, from 6-8:30pm. The event will express the history of the Fort and surrounding area through

the arts and benefits FRCC's mission of promoting arts, recreation, technology, and cultural development. Those willing to donate will gain exposure to a regional audience via the event, website/e-newsletter recognition, and media releases. For more information, visit [www.TheFRCC.org](http://www.TheFRCC.org) or contact Kirsten Hubbard at 301.241.5085.

## Service. Simplicity. Selection.

More than just health insurance – benefit solutions from PA Chamber Insurance. Offering a complete benefits package to your employees can be daunting: plan designs, deductibles, funding options—so many choices and so little time to make them.

PA Chamber Insurance makes it easy by sorting through the plans and carriers to find the best solution to fit your business, your employees and you. Our simple solution includes:

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- Online enrollment
- ACH and credit card payments
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- COBRA & mini-COBRA assistance

More than ever, Gettysburg Adams Chamber of Commerce and PA Chamber Insurance are here to help and support your business growth, and no one offers the simplicity when choosing benefits like PA Chamber Insurance. Contact us today for great service, great selection and benefit solutions.

800.755.3021 or [www.pachamberinsurance.com](http://www.pachamberinsurance.com)



# Program Updates

The Membership Council hosted another successful Membership Orientation on August 8. It brings us great pleasure to create awareness about the programs and benefits of Chamber membership to new members and new employees of existing members. Special thanks to: O'Rorkes for a delicious lunch and DL3 Systems for technology support.



Participants of the 2012 Golf Outing.

The Golf Team is already busy preparing for next year's event! The 2013 Golf Outing features the 18-hole, par 72 course at The Bridges Golf Club with premier course conditions and a spectacular view of Adams County. The outing on June 6, will be a great opportunity to entertain clients, reward top employees, build business relationships with other participants...and spend a beautiful day out of the office. We promise that you'll have a wonderful afternoon—from fun contests on the course to a delicious steak dinner afterwards. Add the date to your calendar now and watch for additional registration information in upcoming editions.

Due to the success of the July County Corners Breakfast Program in Upper Adams, the Membership Council has scheduled a second program in Fairfield/Carroll Valley. The County Corners Breakfast Program, sponsored by The York Water Co., will be held on Wednesday, October 3 at the Sally Cortner Pavilion at Carroll Commons Park. The program will offer; a networking round table, which will afford you the opportunity to learn more about fellow Chamber members and the products/services that their business offers, and recognition of businesses/organizations celebrating milestone anniversaries of Chamber membership. Join us to start building connections throughout Adams County!



The July County Corners Breakfast Program in Upper Adams.



Hmmm...where will the Mob be sighted next?



Presents...

**County Corners Breakfast:**  
*helping you build connections throughout Adams County*

**Wednesday, October 3, 2012**  
**at Carroll Commons Park Pavilion**  
5685 Fairfield Road, Fairfield, PA

**\$15 per person**

**7:30am - Registration/Breakfast**

**8am - Program**

Featuring: membership anniversary recognitions  
and brief presentations by fellow members.

Program Sponsor:



**York  
Water Co.**

**RSVP by September 26 to:**  
**Gettysburg Adams Chamber of Commerce**  
**717.334.8151 or [info@gettysburg-chamber.org](mailto:info@gettysburg-chamber.org)**

## LUNCH and LEARN Series

Hosted by:



STUDMUFFIN MEDIA

**When:** Thursday, September 20, 12:15-1pm

**Where:** GACOC Office, 18 Carlisle St., Ste. 203

**RSVP:** 717.334.8151 by September 13

TOPIC:

**“Setup for  
Success”**

**\*Bring your lunch and questions!**

Parking is available in the Race Horse Alley Garage

**Free to members, \$10 for non-members.**

# BEP Program Updates



The Business and Industry Team of the Chamber has partnered with Junior

Achievement of South Central Pennsylvania to bring the "business of life" to second grade classrooms throughout Adams County. The Our Community program explores the interdependent roles of workers in a community, the work they perform, and how communities work. We are asking for you to contact Junior Achievement to donate your time to conduct a class for the 5-week long 30-min a week class or to help sponsor a classroom in one of our county elementary schools. Contact Edith at [edithw@gettysburg-chamber.org](mailto:edithw@gettysburg-chamber.org) or Junior Achievement at [www.jascpa.org](http://www.jascpa.org) to make a donation or for more information.

The Dwight D. Eisenhower Senior Self Improvement Award has a new name but still recognizes the same outstanding achievements that it has for the past 10 years. It is a \$500 cash award to be given to the graduating senior in each high school who has demonstrated the most overall self-improvement during his or her high school career. A \$100 cash award is given to the four runners up. Applications are available at all of the high school guidance offices. If you know of a Senior who should be considered please encourage them to apply!



Your business can help area youth make the business connection! The Business Education Partnership has several sponsorship opportunities available.

## Level III-Career Awareness Sponsor - \$1500+

*Level I and II opportunities plus*

- ¼ page ad on the back cover of the Career Awareness Tab
- Submission of check presentation photo to media
- Website recognition with hyperlink

## Level II-Career Awareness Sponsor - \$1499-\$500

*Level I opportunities plus*

- Business card size ad in Career Awareness Tab
- Name mention at all events
- Free attendance for one at the Career Fair speaker luncheon

## Level I-Career Awareness Sponsor-\$499-\$100

- Name recognition in Career Awareness Tab
- Newsletter mention
- Photo-op in Chamber Chat
- Website recognition

## Mentor Luncheon Sponsor-\$275 (limit 2)

- Logo recognition on invitation and event program
- Name mention at event
- Option to provide promotional items/literature
- 20% discount on single run *Chamber Chat* advertising
- 1 complimentary reservation

## BUY NOW

SAVE ALL WINTER LONG!

EARLY SEASON RATES END 10/31/12!

2 Great Ways to Save on Skiing and Snowboarding!





**Season Pass**  
Direct-to-Lift Every Day! Only \$439 for all 3 Great Resorts! **ULTIMATE VALUE- Purchase by Sept. 30 and receive up to \$50 Resort Cash!**



**Advantage Card**  
Save 40% off Every Visit, And get your 6th Lift Ticket FREE!

[www.libertymountainresort.com](http://www.libertymountainresort.com)  
78 Country Club Trail  
Carroll Valley, PA 17320  
717.642.8282



## Want to Be a MENTOR?



**You can make a meaningful difference in a young persons' life!**

The Mentoring Program is actively searching for 5 females and 2 males to sign up to mentor a high school student.

*These young people are in need of a stable adult in their lives.*



Please contact Edith at 717.334.8151  
or [edithw@gettysburg-chamber.org](mailto:edithw@gettysburg-chamber.org)

# In Memoriam



**Amy Falcone**

October 1, 1956 - July 17, 2012

The Gettysburg Adams Chamber of Commerce was deeply saddened by the recent loss of Amy Falcone. Amy was a member of the Chamber's Membership Council, where she volunteered her time at various Chamber events and programs.



**Jennifer Weaver**

March 10, 1947 - July 28, 2012

The Gettysburg Adams Chamber of Commerce was deeply saddened by the recent loss of Jennifer Weaver. Jennifer was the Vice President of HACC-Gettysburg Campus. She was awarded the Chamber's 2010 Outstanding Citizen Award and was very active in the Adams County Community, as a leader and a volunteer.

## LUNCH and LEARN Series

Hosted by:



**BOSCOV'S  
CHAMBER  
TRAVEL**

**When:** Thursday, September 27, Noon-1pm

**Where:** GACOC Office, 18 Carlisle St., Ste. 203

**RSVP:** 717.334.8151 by September 20

**TOPIC:**

**"Ireland Trip  
presentation by  
Boscov's Travel"**

**\*Bring your lunch and questions!**

**Parking is available in the Race Horse Alley Garage**

**FREE • FREE • FREE • FREE • FREE • FREE • FREE**



## Membership Breakfast

**Thursday, September 27  
at the LTSG Refectory from 7-9am**

**The Chamber will be awarding the  
2012 Chamber Volunteer of the Year.**

**Cost of the breakfast will be \$15 per person.**

**Please contact the Chamber office at 334.8151  
or email [info@gettysburg-chamber.org](mailto:info@gettysburg-chamber.org)  
to register for the breakfast.**

**Breakfast Sponsors  
include:**



and



# Community News



The Pennsylvania Chamber, in cooperation with the Pennsylvania Bureau of Workers' Compensation and the Bureau of PENNSAFE, is holding *Recertification Training for Workers' Compensation Safety Committees* from 8am-12:15pm

on Wednesday, September 19, in the Harrisburg area. The fee to attend is \$60 for PA Chamber members and \$85 for non-members. For your convenience, you may register at [www.pachamber.org/conf](http://www.pachamber.org/conf), or call our toll-free conference hotline at 877.866.8965.

The Fairfield Inn will host Fairfield's annual celebration of the Pippin apple during this year's Pippinfest. The event will be held Saturday, September 29, and Sunday, September 30. There will be a town-wide juried craft exhibit, a variety of apple products, live music, car shows, demonstrations and lots of small-town fun. For more information, call 717.642.5410 or visit [www.thefairfieldinn.com](http://www.thefairfieldinn.com).



Strawberry Hill Nature Preserve is holding the Twisted Turkey Trail Tussel on Saturday, November 17, from 8am-1pm. There will be a 10K and 10-mile run or a 1-mile

trail trot. Location is Strawberry Hill Nature Preserve and Michaux State Forest. The 10K and 10-mile costs \$35 per participant and \$10 for the Trail Trot. Register at Gettysburg College's Office of Experiential Education. Limit of 200 runners. Visit [www.strawberryhill.org](http://www.strawberryhill.org) or call 717.642.5840 for details.

You can help with improvements to the popular Biser Fitness Trail at the Rec Park. Thanks to community partners The

Gettysburg Hospital, Elm Street /Olde Getty Place, Healthy Adams Bicycle Pedestrian, Inc. and a grant from the South Mountain Partnership, the Borough will widen a portion of the trail to safely accommodate both bicycles and pedestrians. Your contribution will be used to purchase and maintain native species trees along the Biser Trail. For more information contact Susan Naugle at 717.334.1142.



The Pennsylvania Chamber is holding a Water Quality/Stormwater, the New Globally Harmonized System for Hazcom Regulations, and Residual and Hazardous West Regulations Conference on Wednesday, October 17 in Camp Hill, PA.

Hear first-hand from DEP and WC Bureau enforcement

officials and field experts who will guide you through the compliance details and offer practical steps and best practices to help you comply cost-efficiently. Register at [www.pachamber.org/conf](http://www.pachamber.org/conf) or call our toll-free hotline 877.866.8965.



The Annual Dinner of Hope will be held at the Eisenhower Inn Gettysburg on October 19 starting at 5pm. Enjoy a cash bar, buffet

dinner, door prizes and a featured speaker, as well as numerous vendors. After the speaker, there will be a Bosom Buddy PJ Party. Rates start at \$99 pp for an overnight hotel stay with double occupancy. Proceeds will benefit the Adams County Breast Cancer Coalition. Makeovers, massage, movies, Zumba, yoga and many more activities will be offered. Register by October 14 by emailing [mshriner@wellspan.org](mailto:mshriner@wellspan.org) or calling 717.339.2657.

Sacred Lotus Yoga Studio

is celebrating National Yoga Month in September.



They're offering free yoga to all new students on August 17-31. They will also host A Pre Fest Concert for Spirit Voyage on September 8, an introduction to their Spirit Voyage Festival held in Waynesboro, PA.

Tickets to the concert are sold in advance for \$15.00. To register for the festival go to [www.spiritvoyage.com](http://www.spiritvoyage.com).



Representatives Dan Moul and Will Tallman will be co-hosting a Small Games of Chance Meeting on Monday, September 10 at the United Hook and Ladder Company, 21 N. Bolton Street, New Oxford.

The meeting will begin at 6:30pm and the Adams County Treasurer and Adams County District Attorney will be present, and possibly staff from the Liquor Control Enforcement and PA Department of Revenue (pending confirmation). Please RSVP to Jared Cottrill at 717.633.1721 or email [jcottrill@pahousegop.com](mailto:jcottrill@pahousegop.com) by Wednesday, September 5.



**CROSS KEYS VILLAGE**  
The Brethren Home Community

Join Cross Keys Village, 2990 Carlisle Pike, New Oxford, for the 5th Annual Apple Butter Festival on

October 13 from 10am-2pm. Watch the Replogle family make apple butter the old-fashioned way and buy some to take home. There will be crafts, baked goods, soups and funnel cakes, hayride, plus classic cars. Admission and parking is free. Presented by the Brethren Home Auxiliary. Call 717.624.5227 for more information.



# Website Advertising Opportunities

**Here's your chance  
to get noticed for  
less than \$7/day!**

**Purchase a rotating ad  
for one month on the  
homepage of the Chamber's  
website for only \$200!**



## Discover the Benefits of Advertising with us:

- Multi-media reaches more people
- 600,000+ hits a year
- 46,000+ hits a month
- 1,500+ hits a day
- Create branding awareness
- Ads can be viewed 24/7
- Direct link to your website or landing page
- Our site is informative for both members and non-member visitors

## Formats accepted include:

JPEG, GIF, HTML, and Flash

**Contact Jennifer McCleaf at 717.334.8151 or  
[jenniferm@gettysburg-chamber.org](mailto:jenniferm@gettysburg-chamber.org) to reserve your  
ad space today or for more details.**

# Member Spotlight

## Quinn Flags

Quinn Flags is very proud to offer a huge variety of custom made products. We specialize in creating custom made flags and banners for any occasion, whether you are advertising a product, fundraising, commemorating a special event or showing your support for a local club or sports team. We offer a vast array of unique custom products, including; outdoor digitally printed flags, printed golf flags, school & spirit, feather flags, teardrop banners, trade show displays, and much, much more. Typical production time is 2-3 weeks after the approval of the art work

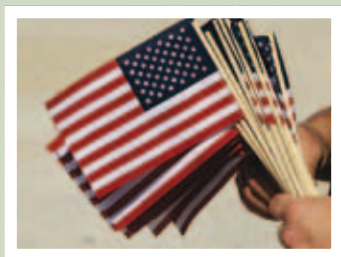


Since 1994, Quinn Flags, a family owned business, has been selling flags, banners, flagpoles, and flag accessories both online and through direct marketing. We are one of the largest on-line distributors of flags, flagpoles, and accessories in the world and located right in Hanover! Visit our website: [www.quinnflags.com](http://www.quinnflags.com) for a huge offering. Matthew Quinn started this company in 1994 just after graduating from Towson State University in MD where he studied American History. Quinn Flags passionately runs their business and assists customers with integrity, offering quality products with complete professionalism. We are proud to be serving many groups such as clubs, organizations, schools, government, military, municipalities, small business, veteran organizations, and more. Quinn Flags is dedicated to customer satisfaction and we stand behind our products 100%. That's why customers keep coming back!

We offer an ever expanding offering of in-stock products, including American Flags, State, World, Historical, Military, and Religious Flags of every size. Quinn also offers a large variety of residential and commercial flagpoles in aluminum and fiberglass which is sure to stand out and show support. Custom-made flags and banners are most commonly Digitally Printed on all-weather fabrics but can also be applied (hand cut and sewn) or embroidered depending the event or use. We install all types of residential and commercial flagpoles as well as light-pole avenue banners for business and municipalities. Most in stock orders will ship within 1-2 days but you are welcome to visit our factory

anytime to save time and money and see our proud offering. Made-to-order items have production times up to 10-14 business days. We have an in-house Art and Graphics Department that is happy to help make your event come to life! We proudly offer most products MADE IN THE USA. We are dedicated to dependability, innovation, and quality. We combine American craftsmanship with the latest in state-of-the-art flag and banner production technology. Feel free to visit our website at [www.quinnflags.com](http://www.quinnflags.com) or Call us at 717.630.8040 or 800.353.2468 and we love to help with any upcoming events you may have!

Quinn Flags and Flagpoles  
316 Broadway, Hanover, PA 17331  
717.630.8040



# Member Spotlight

## Members 1st Federal Credit Union

Judi McGee is no stranger to the Gettysburg area or the role the right financial institution plays in relation to a business' bottom line. As a Vice President of Relationship Management with **Members 1st Federal Credit Union**, you may see her out and about doing what she does best – building relationships with local businesses and helping them make the most of their resources. Judi uses her personal expertise as a former business owner, her 12 years of experience in financial services including banking and mortgages, and her being a Gettysburg resident to guide Adams County members and businesses through the maze of products and services that Members 1st has to offer.

"I thoroughly understand how a business operates from the owner's perspective. There's credit, cash flow, operating accounts, credit cards, bookkeeping and so on that are all part of doing business. It is difficult to be responsible for the daily business operations in addition to all of the other things you have to do. With the right financial institution helping you manage your money, you can rely on their expertise to help you take care of the 'business' of doing business," she said.

As the former President and Principal owner of CAGI Outdoor Products and the Vice President of Sales and Marketing for United Van Lines in Frederick MD, Judi knows the many hats every business owner wears. "Nobody can be good at everything. You can spread yourself too thin as a business owner. Partnering with a strong financial institution like Members 1st Federal Credit Union will allow you to spend more time working "in" your business rather than "on" your business," she explained.

Members 1st is more than a financial institution. Based locally in Mechanicsburg, PA since 1950, the Credit Union offers a full line of products for consumers and businesses, including Investment Services and Insurance Services. The Credit Union prides itself on its extensive and convenient branch locations, online and mobile banking services and its community involvement.

"It's all about people and developing lifelong relationships at Members 1st. Our associates are held accountable to deliver unparalleled experiences in terms of service. People and businesses come to us for competitive rates, convenience and the right products. But, it always goes back to the relationship – how do they treat me as a private person or a business? Are they only interested in my money or me and my needs and wants? We live by our motto, we put our members first. We just don't build buildings we live and walk our talk," said Judi.

Members 1st is a very active member of the local community and participates in numerous community or charitable events. In 2011 alone, Members 1st associates participated in 239 events and provided over 4,500 volunteer service hours.

In addition to her position at Members 1st, Judi serves as the Chairperson of WAGG and is a Board member for Survivors Inc., -Women's Shelter. She is also a member of the Hanover Rotary Club, Gettysburg GRO and the Adams Referral Network. She serves on the Membership Council of Gettysburg Adams Chamber of Commerce and also participates in countless charities and organizations including the Adams Co. Arts Council and Historic Gettysburg Adams County Preservation Society.



She and her husband Stan, a National Park Service Ranger at Harpers Ferry National Historic Park, rescue Shelties. Currently, they have 3 dogs and 13 fish.

Members 1st FCU serves more than 213,000 members through its 50-plus locations throughout Southcentral Pennsylvania. For more information, call 800.283.2328 or visit [www.members1st.org](http://www.members1st.org).



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## **Membership** **mixers**

### **UPCOMING MIXERS:**

**October 18, 5-7pm**  
**at Fort Ritchie Community Center,**  
14421 Lake Royer Dr., Cascade, MD

Enjoy an evening on the mountain  
savoring the simple things...  
...Sunset over Lake Royer  
...Drinks and good food  
...Chair Massages and Reflexology  
...Tours of FRCC, Gold Level LEED

**November 15, 5-7pm**  
**at Days Inn - Gettysburg**  
865 York Rd., Gettysburg, PA

**The United Way of Adams County** will be hosting the Membership Mixer on September 20, from 5-7pm, at the United Way office located at 123 Buford Ave, Gettysburg.

Help the United Way of Adams County celebrate 65 years of caring in Adams County! There will be tours, interactive fun, door prizes and local wine and foods prepared by SCCAP's Food Service Department Program that teaches students entry-level skills so that they can be employed in the food service industry. Eat, drink and be giving!

**RSVP your  
attendance to the  
Chamber staff at  
717.334.8151,  
by September 13.**





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# Community Partners

## The Gettysburg Area Retail Merchants Association

by Walt Tuchalski, Member, Gettysburg Area Retail Merchants' Association



Gettysburg Area Retail Merchants Association

Participating members of the Gettysburg Area Retail Merchants Association (GARMA) had a peach of a time this past 1<sup>st</sup> Friday - Gettysburg Style, August 3, with everyone's theme focused on the local peach harvest. Peach flavored drinks, ice cream, entrees, desserts and hospitality abounded throughout the Gettysburg Market. Freedom Transit not only provided FREE trolley rides throughout community, they also hosted a FREE youth concert of patriotic songs at their new transit hub on Carlisle Street. People leaving the concert gave it rave reviews. The Historic Christ Lutheran Church also hosted a FREE concert presented by Bellfeonte Balladeer.

GARMA's next 1<sup>st</sup> Friday - Gettysburg Style is set for September 7, and will feature an apple theme that promises to be every bit as delicious as our August First Friday. Visit [www.gettysburgretailmerchants.com](http://www.gettysburgretailmerchants.com) or more details about participating member plans for the evening as that date draws near.

The semi-annual Gettysburg Outdoor Antique Show returns to the 4 streets radiating from Lincoln Square on Saturday, September 22, 7am-4pm, rain or shine. 125 juried antique dealers from the entire Eastern Seaboard will be showing their wares collected from over 400 years of Americana history. Collections range from primitive colonial right up through the everyday items of your youth.

GARMA is a non-profit corporation recognized by the Commonwealth of Pennsylvania, and has grown this year to be a consortium of nearly 100 local members that believe healthy businesses create a healthy local economy for the benefit of the entire community. GARMA's membership includes retail stores, restaurants, financial institutions, wineries, media, utilities, transit operators, entertainment venues, attractions, professionals, service providers, accommodations, and non-profit organizations.

## LUNCH and LEARN Series

Hosted by:



FINANCIAL  
CONSULATE

**When:** Wednesday, September 26, 12:15-1pm

**Where:** GACOC Office, 18 Carlisle St., Ste. 203

**RSVP:** 717.334.8151 by September 19

TOPIC:

**"The Financial  
Olympics - How to Win  
Your Own  
Gold Medal"**

**\*Bring your lunch and questions!**

*Parking is available in the Race Horse Alley Garage*

**Free to members, \$10 for non-members.**

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Lots of times, changes in life also affect your investments. That's why there's never been a better time to schedule your free portfolio review. We'll talk about the changes in your life, and help you decide whether it makes sense to revise your investments because of them.

A portfolio review will help ensure your investments are keeping pace with your goals. Call your local financial advisor today.



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MAKING SENSE OF INVESTING

# MEMBER-TO-MEMBER DISCOUNT PROGRAM

*Member-to-Member cards must be presented to participating businesses at time of purchase and cannot be used with any other discount.*

**Adventure in Fun - 243 Chambersburg St., Gettysburg • (717) 334-7528**

Receive 10% off all entertainment services. *Expires 10/13/2012*

**American Civil War Wax Museum - 297 Steinwehr Ave., Gettysburg • (717) 334-6245**

Complimentary Admission for you and your guest. *Expires 3/31/2013*

**Brown's Ranch, Inc. - 180 Redding Ln., Gettysburg • (717) 334-2921**

Receive a 10% discount on all orders-1/4, 1/2 or whole-of Angus beef. *Expires 10/13/2012*

**Bruster's Real Ice Cream - 1126 York Rd., Gettysburg • (717) 338-0575**

Receive a \$.50 discount off any item. *Expires 1/25/2013*

**Club 50 Fitness of Gettysburg - 1400 Proline Pl., Ste. 700, Gettysburg (717) 339-0050**

Receive a special sign up fee of only \$25 instead of the normal \$59. *Expires 10/7/2012*

**Comfort Suites - 945 Baltimore Pike, Gettysburg • (717) 334-6715**

Receive 50% off the rental of the meeting room facility. With the discount, the full room rental is \$250 and the half room is \$125. *Expires 12/7/2012*

**Country Inn & Suites By Carlson - 1857 Gettysburg Village Dr., Gettysburg (717) 337-9518**

Receive 20% off current standard rate. *Expires 1/27/2013*

**Dairy Queen - 915 York Rd., Gettysburg • (717) 334-4411**

Receive 10% off total purchase. *Expires 12/31/2012*

**Easy ReInk - 204 Chambersburg St., Gettysburg • (717) 458-2200**

Receive \$10 off any laser toner or \$2 off ink cartridge refill. *Expires 5/17/2013*

**Fabio's Events & Catering - 22 North Aspers Rd., Aspers • (717) 778-7929**

Receive 10% off your entire bill. *Expires 12/31/2012*

**Fast-Teks of Central Mason-Dixon Region - 1863 Gettysburg Village Dr. (717) 549-3910**

Receive 20% off total labor for on-site computer services (residential or business), plus 10% off all parts. *Expires 8/31/2012*

**Financial Consulate, Inc. - 131 Carlisle St., Gettysburg • (717) 334-1861**

Receive 10% off the following customized financial plans: Business Owner's Financial Physical, Retirement Financial Physical or Person Financial Physical. *Expires 12/27/2012*

**Fort Ritchie Community Center - 14421 Lake Royer Dr., Cascade, MD (301) 241-5085**

10% off non-member rentals. Options include a gymnasium, meeting room, game room, craft room or multipurpose room for seminars, birthday parties, meetings and corporate retreats in a mountain top setting within 20 minutes of downtown Gettysburg. *Expires 10/7/2012*

**Glenn E. Simpson & Son, Inc. - 37 South 5th St., Gettysburg • (717) 334-1929**

Receive a 5% discount on a new geothermal system installation, not to exceed \$900. *Expires 3/1/2013*

**Hanover Area YMCA Association - 500 George St., Hanover • (717) 479-1494**

Receive one free month on an adult membership and the joiner's fee will be waived. *Expires 3/26/2013*

**Health Tech Cleaning Systems, Inc. - 1 Valley View Tr., Fairfield • (717) 215-2515**

Receive a \$25 discount on a job priced at \$150 or more. *Expires 6/21/2013*

**High Peak Tent Rentals - 119A Petersburg Rd., Carlisle • (717) 258-8006**

Receive 10% off on all rentals. *Expires 12/1/2012*

**Hilton Garden Inn - Gettysburg - 1061 York Rd., Gettysburg • (717) 334-2040**

Receive 10% off breakfast or dinner at Great American Grille. *Expires 12/7/2012*

**Home Instead Senior Care - 14 Deatrick Dr., Gettysburg • (717) 398-2565**

Receive a free inhome evaluation for a senior loved one as well as a free senior emergency kit. *Expires 10/26/2012*

**iNet Technology Group, LLC - 233 Buford Ave., Gettysburg • (717) 398-2550**

Free consultation and one free service call per year (up to 2 consecutive hours). (Valued at \$350) *Expires 4/18/2013*

**Inn at Herr Ridge - 900 Chambersburg Rd., Gettysburg • (717) 334-4332**

Receive half-off an appetizer. *Expires 10/20/2012*

**Jeff Davenport, Professional Tax Preparation - 210 Cottage Dr., New Oxford (717) 778-1368**

Receive 10% off tax preparation/accounting services and a free review of prior year's returns. A 10% donation will be given to the Gettysburg Adams Chamber. *Expires 3/1/2013*

**NEXT Step Martial Arts, LLC - 4910 Fairfield Rd., Unit F, Fairfield • (717) 457-0023**

Receive a free lesson of Taekwondo and Cardio Kickboxing for one month. *Expires 5/10/2013*

**Preferred HealthStaff Inc. - 201 E. Main St., Fairfield • (717) 642-8500**

Receive a gift, valued at \$35, for a new client. *Expires 10/27/2012*

**Roaring Spring Water - 1325 Hanover Rd., Gettysburg • (717) 334-8080**

Receive a 10% discount on a new cooler purchase. *Expires 12/12/2012*

Receive \$5 off monthly rental on regular coolers based on a 1-year lease. Cook & Cold are \$3.95/month and Hot & Cold are \$5.95/month. *Expires 12/12/2012*

Receive a special price of \$4.95 on all 5-gallon bottled water (spring, drinking and distilled) with cooler rental. \*Does not include bottle deposit. *Expires 12/12/2012*

**Schmuck Lumber Co. Inc. - 615 York St., Gettysburg • (717) 398-2400**

Receive O'Malley premium hardwood heating pellets for \$215/ton AND free delivery. *Expires 10/7/2012*

**Scott & Co. Fine Jewelers - 2 Lincoln Way East, New Oxford • (717) 338-3902**

Receive a free silver polishing cloth with a \$75 jewelry purchase. Limit one. *Expires 2/14/2013*

**Sherwin Williams - 35D Camp Letterman Rd., Gettysburg • (717) 334-3315**

Receive a 10% discount on all paints and stains. *Expires 10/14/2012*

**Subway - 11 W. Railroad St., Gettysburg • (717) 337-2411**

5% discount on all regular subs. Offer does not include any premium or double meat sandwiches. *Expires 1/19/2013*

**Sweetie! - 100 Baltimore St., Gettysburg • (717) 339-0039**

10% off Mix and Match, a selection of over 100 types of candy, including taffy, chocolate, sweet & sour for all tastes. *Expires 3/31/2013*

**Tail Chasers Grooming - 100B Buford Ave., Gettysburg • (717) 337-1800**

Receive \$3 off a complete bath or groom for your pet. *Expires 10/7/2012*

**Ursus Enterprises Inc. - 445 Custer Dr., Gettysburg • (703) 879-5888**

Receive 25% off any printing product. *Expires 12/9/2012*

**Wide Open Communications - 233 Buford Ave., Gettysburg • (717) 337-2424**

If a member has us do the website design and development for them, they will receive FREE (\$100 Google Adwords Credit), FREE domain name registration for a year, and FREE 1 year free web hosting (valued at \$240). *Expires 4/4/2013*

**YWCA Gettysburg & Adams County - 909 Fairfield Rd., Gettysburg • (717) 334-9171**

Receive a 10% discount on YWCA Gettysburg & Adams County membership\* (\*min. 3-month membership required). *Expires 12/31/2012*

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in presenting the 12<sup>th</sup> Annual

# COMMUNITY PRAYER BREAKFAST

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## In Honor of All Veterans

*you are invited to join us for an inspirational  
breakfast with Jeff Niklaus*



Pilot in Command of Call Sign Super 67, a Blackhawk that flew with the mission that inspired the book and the movie *Blackhawk Down*.

Jeff comes from a long heritage of military men who have served in every war dating back through the Revolutionary War. His father served as an Air Force Senior Master Sergeant and his brother as an Army Sergeant Major. He and his wife Carrie reside in Kentucky.

**Wednesday, October 17, 2012**



**WYNDHAM**  
Gettysburg

**Wyndham Gettysburg**  
95 Presidential Circle  
Gettysburg, PA

7am breakfast/networking

7:30am program

Cost - \$15 per person

Tables of 10 are available

*Pre-Registration is required. Seating is Limited.*

## Reservations for 12<sup>th</sup> Annual Community Prayer Breakfast - October 17, 2012

Return this form to the Gettysburg Adams Chamber of Commerce, 18 Carlisle Street, Suite 203, Gettysburg, PA 17325, with a check payable to: Gettysburg Adams Chamber of Commerce, or call the Chamber office at 717.334.8151. No refunds after October 10, 2012. No shows will be billed.

No. attending: \_\_\_\_\_ Check enclosed for \$ \_\_\_\_\_

Names of those attending:

Business Name: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_



## September 2012 Events

### September 3

Chamber office closed for Labor Day

### September 6

BEP Mentor Committee Meeting, 9am,  
Chamber office

### September 8 & 9

8<sup>th</sup> Annual Gettysburg Wine & Music Festival,  
Noon-6pm, Gateway Gettysburg Complex

### September 10

Staff Meeting, 8:30am, Chamber office  
Mentor Training, 9:30am, Chamber office

### September 11

Executive Team Meeting, 7:30am,  
Chamber office  
Environmental Team Meeting, Noon,  
Chamber office

### September 13

Legislative Team Meeting, Noon,  
Inn at Herr Ridge

### September 14

Membership Council Meeting, 8:30am,  
Chamber office

### September 17

Staff Meeting, 8:30am, Chamber office

### September 18

Lunch & Learn Program Series: Time  
Management, 12:15-1pm, Chamber office  
BEP DDE SSI Committee Meeting, 8am,  
Chamber office

### September 20

BOD Meeting, 7:30am, Chamber office  
Business and Industry Team Meeting, Noon,  
Gettysburg Eddie's

Lunch & Learn Program Series: Setup for  
Success, 12:15-1pm, Chamber office

Membership Mixer, 5-7pm, United Way

### September 24

Staff Meeting, 8:30am, Chamber office

### September 26

Lunch & Learn Program Series: The Financial  
Olympics - How to Win your own Gold  
Medal, 12:15-1pm, Chamber office

Marketing Council Meeting, 12:30pm,  
Adams Electric Cooperative

### September 27

General Membership Breakfast, 7:30am,  
Refectory

Lunch & Learn Program Series: Ireland  
Presentation, Noon-1pm, Chamber office

Ireland Presentation by Boscov's Chamber  
Travel, 5:30pm, O'Rorkes Eatery & Spirits



Some of the attendees of the  
2011 Gettysburg Wine & Music Festival  
enjoy free samples from Allegro Vineyards.



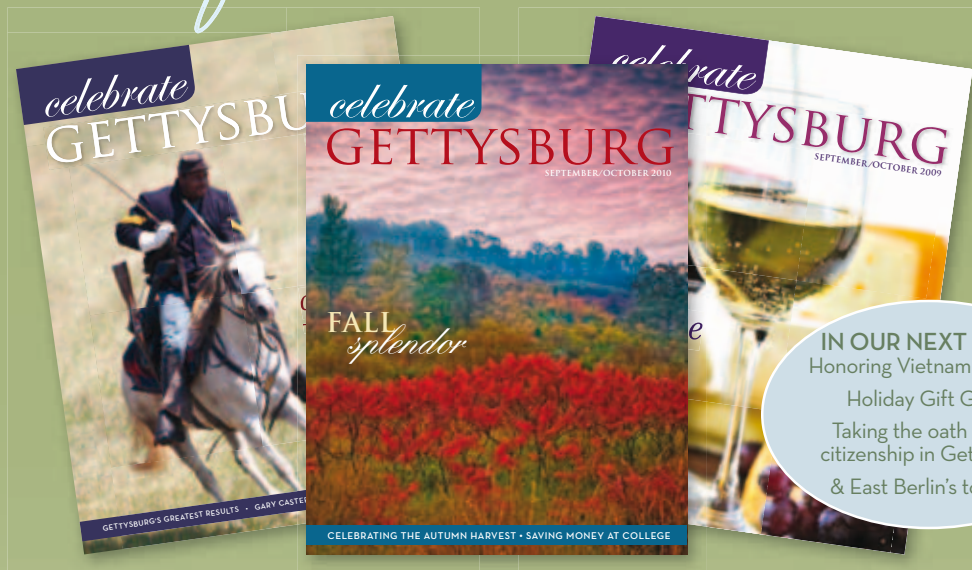
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