

CHAMBER

Chat

November 2012

**A monthly publication of
the Gettysburg Adams
Chamber of Commerce**



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**Also: President's Message,
Updates & More!**

The 2012 Chamber Volunteer of the Year Named

David Laughman was named the 2012 Chamber Volunteer of the Year at the General Membership Breakfast on September 27. David is the owner of **DL3 Systems, LLC**, a local IT and computer services business and has been a member of the Chamber since 2004. He is dedicated to the community and proves this by putting his words into actions. He generously gives his time and expertise to numerous organizations.



Photo by Leer Photography

Senator Rich Alloway, Representative Dan Moul, David Laughman, Carrie Stuart, Chamber President and Greg Allen, Chair of the Board for the Chamber.

David's involvement in the Chamber consists of:

- Serving on the Business and Industry Team.
- Sitting on the Membership Council.
- Member of the Retention Team.
- New Member Orientation technical support.
- Taste of the Town Event Team.

David is involved with the following organizations: **Rotary Club of Gettysburg**, support of the Home School community, and was the past president of the Littlestown Area Chamber of Commerce.

He realizes the importance of connecting the Chamber to the community and with the local youth, who will be our future business leaders. He has sponsored home schooled students so they could attend the General Membership Breakfasts for a year. His son Ryan took part in the first **Introduction to Manufacturing and Business** course that is offered through **HACC-Gettysburg Campus**, which the Chamber supports.

Congratulations David on an honor well deserved, from all of us at the Chamber!

IRELAND TOUR

WHO SAYS BUSINESS AND PLEASURE DON'T MIX?

The 2013 Adventures in Ireland tour was specially designed for the **Gettysburg Adams Chamber of Commerce** by **Boscov's Chamber Travel** and the unique combination is what makes it a trip that is not to be missed! Meet with Corporate Representatives and the Chamber of Commerce in Ireland.

- Tour Dublin • Take a passage on the Tarbert Ferry • Visit world-famous attractions, such as Blarney Castle and the Cliffs of Moher.
- This 7-night tour is filled with many must-see attractions, activities and inspirational business meetings.

For more information on this trip and booking, contact Boscov's Chamber Travel at 800.782.5605 or email grouptravel@boscovs.com

The Gettysburg Adams Chamber of Commerce is a member-focused, not-for-profit community service organization dedicated to providing and promoting business opportunities and connections that promote and enhance county-wide economic and civic well-being.

—2012 BOARD OF DIRECTORS—

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Agency

***Carrie S. Stuart, President**
Gettysburg Adams Chamber of
Commerce

**Denotes Executive Committee member*

—CHAMBER STAFF—

Jennifer McCleaf
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Edith Waldron
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Gary Harding
Student Intern



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info@gettysburg-chamber.org
www.gettysburg-chamber.org

Office Hours
Monday-Friday, 9am-5pm



New Members

Mary Bottorf

105 Knoxlyn Rd.
Gettysburg, PA 17325
717.334.3918
kbottorf@comcast.net
Individual Members

Kelly Crist

Builder's Association of Adams County

P.O. Box 3321
Gettysburg, PA 17325
717.337.5144
info@adamscountybuilders.com
www.adamscountybuilders.com
Associations & Organizations

Michael P. Redding

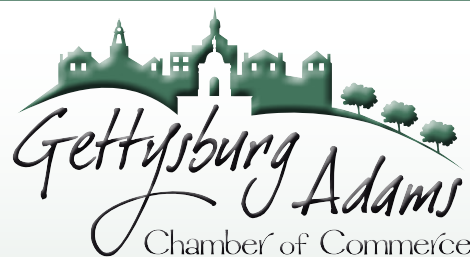
PA State Constable- Franklin Township

P.O. Box 3103
Gettysburg, PA 17325
717.752.6624
nam1972@centurylink.net
Elected Official

Gina LeVan

Subway Biglerville

105 S. Main St.
Biglerville, PA 17307
717.778.2159
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gina_levan@yahoo.com
<http://www.subway.com/storelocator/default.aspx?zip=17307>
Restaurant



**To have your company news
included in the Chamber
Chat, submit press releases
and photos to:**

news@gettysburg-chamber.org

**Submissions must be received
by the 12th of the month prior to
when it will be printed.**

Did you KNOW?

As a member of the Gettysburg Adams Chamber of Commerce, your business or organization receives referrals from the Chamber in a variety of ways—phone calls, visitors to the office, the online business directory and the printed membership directory. Referrals through the office and online are recorded so you can review those numbers on a monthly, weekly or daily basis, if you choose. You can access those reports through the Member Log-In portal on our homepage. If you need your username and/or password, feel free to contact a member of the Chamber staff.

There are a number of member benefits that your business/organization can utilize as a member of the Gettysburg Adams Chamber of Commerce. We will highlight one benefit monthly in the *Chamber Chat*.

For details about this benefit or any others, please contact Jennifer McCleaf by calling 717.334.8151 or emailing jenniferm@gettysburg-chamber.org

From the Desk of... the Chamber President



As we recognize David Laughman as this year's Chamber Volunteer of the Year, I would like to take the opportunity to thank all Chamber volunteers for the countless hours each of you gives. It is not without notice!

All of the programs and events that support our local business community could not be offered without the support of extremely dedicated volunteers. I know the challenge of finding enough hours in a day to accomplish work related tasks is hard enough. And, I appreciate that you find the time to "fit" in some of the extras like serving on Chamber Councils and Teams; attending breakfast programs and mixers; volunteering at events, and the list goes on!

With work and family pulling us in all directions, scheduling time to volunteer can be difficult. But, the rewards are certainly gratifying; whether it's gaining a new client, finding the right business to hire, establishing a partnership or making a new friend, there is always something to gain for your efforts.

Talk to your fellow members about the benefits of volunteering, or contact me to find out what volunteer opportunities exist within the Chamber. And most of all, thank you for all that you do!

Carrie S. Stuart

Membership Renewals

The Chamber would like to thank the following businesses for continuing their commitment to the Gettysburg Adams Chamber of Commerce and the Gettysburg/Adams County community:

1863 Inn of Gettysburg, formerly known as Holiday Inn Battlefield
AAA Central Penn/AAA Travel
ACNB Bank
Adams County Housing Authority/
Pennsylvania Interfaith Community Programs, Inc.
Adams County Winery
Americana Souvenirs & Gifts
Americas Best Value Inn
Appleford Enterprises, Inc.
Brooks, Barclay
Brown, Jay P.
C.E. Williams Sons, Inc.
Carl E. Frantz, Inc.
Choice Family Pharmacy
Club 50 Fitness of Gettysburg
Community Benefits Real Estate
CraftBuilt, Inc.
Cross Keys Village-
The Brethren Home Community
Crouse Electric Co., LLC
CRS Insurance, Inc.
Eicholtz Co.
GenOn Energy, Inc.
Hunterstown Power Plant Complex

Gettysburg Construction Co., Inc.
Gettysburg Eddie's
Gettysburg Eye Care, P.C.
Gettysburg Gardens, LLC
Gettysburg Rental Center
Gettysburg Times
Gordon L. Brown & Associates, Inc.
Graphcom, Inc.
Groundwater Sciences Corporation
Harry and David
Hockley & O'Donnell Insurance Agency
Hollabaugh Bros., Inc. Fruit Farm and Market
Knouse Foods Cooperative, Inc.
Kump, Ronald F.
Leonard J. Ferrara Co. - Financial Advisors/Pension Administration
Bettina T. McBeth, D.M.D.
Mamma Ventura Restaurant and Lounge, LLC
Manpower Staffing Services
Martin's Family Shoes
Mason Dixon Farms, Inc.
Mister Ed's Elephant Museum
Moritz Machine & Repairs, LLC

Mummert's Auto Sales
PA CareerLink Adams County
Phillips & Phillips
Puhl, Eastman & Thrasher
Quality Inn-Gettysburg Motor Lodge
Realty Leasing & Management Co.
Richard Weidner Paving & Excavating Inc., LLC
Samuels Dental Arts
Sandoe's Mini Storage, Inc.
Sheen, James D.
Shenango of PA, Inc.
Shippensburg University Small Business Development Center
Sites Realty Inc.
South Central Community Action Programs, Inc.
State Farm Insurance-Michael R. Ball
Survivors, Inc.
Susquehanna Bank PA
Tail Chasers Grooming
United Way of Adams County, Inc.
Valley Quarries, Inc.
WGET/WGTY Radio Stations
YWCA Gettysburg & Adams County

Member News



Survivors, Inc.

On December 6, **Survivors, Inc.** will celebrate 30 years of service to Adams County and surrounding communities. Survivors, Inc. provides non-judgmental support, assistance and shelter to victims of domestic violence, and works for social change to create a world in which violence against women and children is unthinkable. Domestic Violence is one of the most serious crimes faced in society. People have the right to a home in which they do not fear assault.

Local musician Ben Wenk hosted the "Land Conservancy Jam" to raise funds for the **Land Conservancy of Adams County**. Wenk featured a playlist of nature-related songs, followed by an audience request portion of the evening. The highest bidders got to hear their songs played. After an evening filled with music, Wenk had accumulated over \$700 to donate to the Land Conservancy to support its mission of preserving the rural lands and character of Adams County.



Local musician Ben Wenk.



Penn State Mont Alto students, faculty and staff raised nearly \$1,000 for the Pennsylvania Coalition Against Rape (PCAR) via a pep rally and purchase of special 'Blue Out' t-shirts. The shirts cost \$15 with \$7 of each sale benefiting PCAR. The front of the shirt

features the blue ribbon logo for child abuse awareness and the words "2012 Blue Out—Stop Child Abuse!" and the back says, "We are...One Team, One School, One Heart, One Promise."

Smith Elliott Kearns & Company, LLC was named as a national leader in *INSIDE Public Accounting's* third annual ranking of the nation's largest accounting firms, the IPA 200. *INSIDE Public Accounting* magazine is a news source for the tax and accounting community. The IPA 200 is one of the most comprehensive lists of its kind and is the most current snapshot of the financial and operational health of accounting firms.



for Breast Centers (NAPBC), a program administered by the American College of Surgeons, for its commitment

WellSpan Health's Adams Cancer Center has recently been recognized as a "Center for the Care of Breast Disease" by the National Accreditation Program

to providing the best in breast cancer diagnosis and treatment. Currently, Adams Cancer Center offers the only accredited breast cancer treatment center in Adams County. www.wellspan.org.



Totem Pole Playhouse has a future, and it's all thanks to the community it serves. Thanks to the unwavering support, they have reached their fund raising goal and ensured operations into the 2013 season and beyond. The task was daunting: raise \$250,000 in a little over a month, and the final total was \$334,000, which means they get to pull the curtain up for the 63rd season.

The Board of Trustees of HACC, Central Pennsylvania's Community College, voted to consolidate HACC central administrative offices into one location, the C. Ted Lick Wildwood Conference Center on the Harrisburg Campus. The College's central administrative offices are currently in three different sites in the city.





BIGGERSTAFF'S
Catering



Let **Biggerstaff's Catering** assist you with all your holiday plans and festivities! The holidays are fast approaching and Biggerstaff's Catering is here to help. Call us to arrange your Thanksgiving menu - we can do as little or as much as you need. Reserve your holiday party at one of our beautiful venues, or at your home or office.



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Member News



After a distinguished and long career in higher education, **Penn State Mont Alto** Chancellor David C. Gnage has announced that he will retire at the end of this academic year. Gnage was appointed chancellor of the campus in January 2002. Under his leadership,

Penn State Mont Alto has increased degree options, including the baccalaureate in information sciences and technology with the securities and risk analysis minor, the baccalaureate in letters, arts and sciences.

As the 150th anniversary of the Battle of Gettysburg approaches, **Segway Tours of Gettysburg (SegTours, LLC)** has released "Pocket Gettysburg," an encyclopedia of the battlefield that visitors and residents can carry in the palm of their hand. Pocket Gettysburg includes a massive reference database of the monuments, plaques, wayside markers, and historical markers on the Gettysburg battlefield and throughout greater Adams County, including locations, full inscriptions and photographs. Find them at www.segtours.com or call 717.253.7987.

Seg Tours, LLC

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Proud Members of the Gettysburg Adams Chamber of Commerce!



"An apple a day keeps the doctor away!"

Wishing you & yours a lovely, healthy fall season.

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L-R, Denny Kannuck, Overton & Assoc., Richard Lytle, Belco Board Chair, Donald Person, Belco Board Director, Robert Hoke, Belco VP of Corporate Planning & Support, Suzanne Hoffer, Belco Director, Calvin Smith, Belco Supervisor Committee Chairman, William O'Donnell, Belco Board Director, Lisa Robinson, Swatara Township Commissioner Ward 5, Lonny Maurer, Belco President/CEO.

Belco Community Credit Union recently held a ground-breaking ceremony on the future site of the credit union's new branch at 4115 Paxton Street, Harrisburg. About 20 professionals attended the ceremony, including Lonny Maurer, President/CEO of Belco Community Credit Union, who welcomed credit union and local officials to the site,

where construction began in September. The new 3,290 square foot facility will replace an existing downtown Harrisburg branch, and the scheduled opening is late spring 2013.



Mike Hawbaker, of York, joined **Adams Electric Cooperative** in August as an information technology specialist in the Administrative/Member Services Department. He is a graduate of the York Technical Institute, York, with an associate degree in specialized business. Hawbaker will support internal operations including networking, outage management and billing. Before taking the position with the co-op, Hawbaker was a network engineer for Quality Digital Office Technology in York.

For Mark and Katherine Rarrick, of Franklin Township, conservation is an active concept, not a passive one. On August 15, they placed their 104-acre parcel of land under



A view from the Rarrick's property.

an easement negotiated with the **Land Conservancy of Adams County**, preserving all of it from division or development. In the eight years they have owned the land, they have instigated numerous plans to restore natural balance to the site.



Rabbittransit is pleased to announce the 15N rabbitEXPRESS service has expanded to include Holy Spirit Hospital. The 15N rabbitEXPRESS offers weekday service between Gettysburg and Harrisburg and offers free onboard WiFi,

Member News

an Emergency Ride Home Program, Smart Phone Apps, Realtime Bus Locator, Rider Alerts and Tax Incentives. The cost is \$3.50 one-way or discounted 11-ride and monthly passes are available. Call 1.800.632.9063 or visit www.rabbittransit.org/express for more rider info! Forget the stress and let them do the driving.



Volunteers included, front row, from left, Jeremy Noel, Lisa Willet, Tasha Sanders, Sarah Eckard, Lori Kemper, Neal Harner, Karen Harner and Tonya Feathers; back row, Kami Noel, Renee Benner, Sid Kohr, Chris Frank, Eben Boehm, Daniel Sanders, Brian Shearer, Rich Ohler, Duane Kanagy and Mike Feathers.

help making her Kinsey Drive home more energy efficient. Eighteen co-op volunteers spent most of the day installing doors, cleaning flower beds, updating lighting fixtures and preparing the home for the winter.

The Smiths are part of a growing group of farm families who are turning to agritourism (visiting a working farm for the purpose of enjoyment and/or education). The Smiths put an easement on their 65-acre farm this year with the help of the Land



Chris and Deb Smith with their four children at their farm stand.

Conservancy of Adams County, ensuring this scenic farm in upper Adams County will be available for family farm life for decades to come. For information about the LCAC, visit www.LCACnet.org.



Thomas M. DeNisco, vice-president, general manager and CFO of **Knouse Foods Cooperative, Inc.** has been elected chairman of the Apple Processors Association. DeNisco will serve a two-year term as industry leader of the 25-year-old association charged

with representing and improving the nation's apple processing industry. DeNisco has served on the Apple Processors Association board since 2010, and has been instrumental in decision-making effecting national legislative and regulatory issues, as well as product production, marketing, sales, and foreign trade.

Adams Electric Cooperative, Inc. employees, their friends and family members recently assisted a co-op member as part of the third annual **United Way of Adams County's 2012 Day of Caring**. Through the United Way, Adams Electric learned that member **Adrienne Camel** of Gettysburg needed

The **Gettysburg Area Civitan Club** held its formal Charter Ceremony October 9, at **Dunlap's Restaurant & Bakery** and officially became part of the world-wide family of Civitan International. Gettysburg Area Civitan Club President, **Robert Witt** accepted the charter from **Lance Lewis**, Chesapeake District Governor.



Pictured are Robert Witt and Lance Lewis.



From left, Gettysburg National Military Park Superintendent Bob Kirby presents the award to Chuck Cartwright.

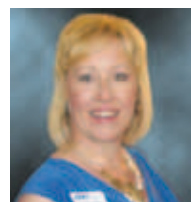
The U.S. Department of the Interior has bestowed its superior service award on **Chuck Cartwright**, administrative officer for **Gettysburg National Military Park** and **Eisenhower National Historic Site**. The award recognizes Cartwright's

accomplishments in the field of Administration, his exceptional and outstanding leadership and innovation, and his efforts to improve business management throughout the agency. Cartwright, of York Springs, PA, has served as Administrative Officer at the Gettysburg and Eisenhower parks since 2001.

The Gettysburg area **Edward Jones Financial Advisors**

Edward Jones | INVESTMENTS

have joined together to support the Marine Toys for Tots program by using their offices as drop-off locations for this year's toy drive. Local residents may help needy children in the area by bringing in a new, unwrapped toy to any Gettysburg area office during regular business hours, which began October 18. And as this is the season of giving, now is a great time to remember the less fortunate in this community.



Mission of Mercy, a free mobile health clinic, is pleased to announce a new Executive Director, **Jennifer Charlton**. Mrs. Charlton brings a business and marketing background that she is anxious to apply to Mission of Mercy. Operating out of the Gettysburg Four Square Church, Mission of Mercy is a 501 3(c) non-profit organization that provides free health care and dental care for the uninsured. Since 1994, Mission of Mercy has seen over 3,600 medical patients and 1,200 dental patients in the Gettysburg area and dispensed thousands of free medications.

Program Updates

FINANCIAL CONSULATE

The Lunch & Learn Program Series "The Financial Olympics:

How to Win Your Own Gold Medal" was presented by the Financial Consulate, Inc. Financial Planning can be just like playing a team sport...

- You need a team for planning
- Pick the right Coach
- Retire at the right time
- Making Team changes?
- Financial Athletes need a budget
- Pinch hitters
- Designated hitters
- Training-Athletes need training on how to save
- Home Runs versus Singles
- Olympic Bicyclists wear Helmets-everyone needs insurance

Key Takeaway Points - Earning your own gold in the Olympics means having the right professional team in place, understanding how your advisor is your coach, what assets and liabilities are most vital for long term success, managing risk with proper insurances and preparing for major life events properly. It is a training

process that needs to lead to your best effort to cross the financial finish line! To learn more about the topics, call Ryan Fox at the Financial Consulate, Inc. at 717.334.1861 or visit www.financialconsulate.com.



Junior Achievement®
of South Central Pennsylvania, Inc.

Join Junior Achievement's global network of nearly 385,000

volunteers and help students in our community connect the dots between what they learn in school and the "business of life"-work, readiness, entrepreneurship and financial literacy. The Business & Industry Council and the Board of Directors of the Gettysburg Adams Chamber of Commerce are working hard to initiate this program in all 6 school districts in Adams County. If you are interested in making a donation in support of this program or you have employees that would enjoy volunteering, please contact Junior Achievement at 717.843.8028 or visit www.jascpa.org.

LUNCH and LEARN Series

Hosted by:



When: Wednesday, November 14, 12:15-1pm

Where: GACOC Office, 18 Carlisle St., Ste. 203

RSVP: 717.334.8151 by November 7

TOPIC:

"Deciphering Technology: Smart Decisions for Small Business"

***Bring your lunch and questions!**

Parking is available in the Race Horse Alley Garage

Free to members, \$10 for non-members.

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at Liberty Mountain

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our bountiful buffet
at The Inn on
Thursday, November 22nd
from 11am-4pm.



Visit Liberty's website
to view our menu!

www.libertymountainresort.com

LUNCH and LEARN Series In the Evening

Hosted by:



FINANCIAL
CONSULATE

When: Thursday, November 29, 6:30-7:30pm

Where: GACOC Office, 18 Carlisle St., Ste. 203

RSVP: 717.334.8151 by November 22

TOPIC:

**“Financial Planning
Awareness:
Top Retirement
Planning Issues That
Must Be Addressed”**

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Satish A. Shah, MD



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Howard I. Salontz, MD

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Hanover Cancer Center
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Hanover, PA 17331
Phone: 717-698-1564

Westminster Cancer Center
826 Washington Road, Suite 204
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Community News



Pennsylvania
Chamber Insurance

An outstanding resource on general safety for all companies, the **Pennsylvania Chamber's Workplace Safety Manual** provides detailed descriptions and compliance requirements for each major safety area, while reducing the amount of work and time needed to administer your company's safety program. The *Workplace Safety Manual* sixth edition is \$70 for Pennsylvania Chamber members and \$80 for non-members, plus tax (where applicable). You can find out more information and order online, or call 877.866.8965.

The 2012 Snowflake Gala will be held on Friday, November 9, at the **Wyndham Hotel Gettysburg**. The doors will open at 6pm and the cost is \$60 per person, with the proceeds benefiting the **Adams County Children's Advocacy Center**. The event will feature dinner, dancing and a live and silent auction. For more information or for tickets, call 717.337.9888 or email jwalker@kidsagaincac.org.



Come out and help Julie in her fight against cancer, at the **Benefit for Julie Lochary** on November 11, from 12-2pm at the **Gettysburg Presbyterian Church**. Julie is a 9-year old from Littlestown who is fighting a form of pediatric brain cancer known as **Medulloblastoma**. Enjoy a chicken dinner, bake sale and silent auction. Carryout is available. Contact **Phyllis Dowd** at 717.334.1235, Ext. 5 for tickets.

Strawberry Hill Nature Preserve is holding the **Twisted Turkey Trail Tussel** on Saturday, November 17, from 8am-1pm. There will be a 10K and 10-mile run or a 1-mile trail trot. Location is **Strawberry Hill Nature Preserve** and **Michaux State Forest**. The 10K and 10-mile costs \$35 per participant and \$10 for the Trail Trot. Register at **Gettysburg College's Office of Experiential Education**. Limit of 200 runners. Visit www.strawberryhill.org or call 717.642.5840 for details.



The **Lincoln Fellowship of Pennsylvania**, **Gettysburg National Military Park**, **Gettysburg College**, and the **Gettysburg Foundation** are pleased to announce the **Dedication Day** events of November 19, will feature director **Steven Spielberg** as the keynote

speaker. This ceremony, held at the **Soldiers' National Cemetery** in **Gettysburg**, will mark the 149th anniversary of the **Gettysburg Address**. At 9:30am, the day's events will begin with a wreath laying ceremony at the **Soldiers' National Monument**, and the ceremony will commence at 10am at the rostrum.

Celebrating its 30th anniversary and for one last time in case the world ends, **Deja Vu** is back Thanksgiving weekend, November 23 and 24 at 8pm, for two nights of 60's music at **The Pike Restaurant and Lounge**. Both evenings will feature the local musical comedy troupe **The Leatherettes** and a "Name That Tune" contest. Reserved tickets are \$30 per person or \$300 for a table of 10. Call the **Adams County Arts Council** at 717.334.5006 for tickets or visit www.adamsarts.org.



The Leatherettes, front row, left to right: Patrice Smith, Jo Rinehart, second row, left to right: Sally Rosensteel, Debi Baker, Jackie Dukes, Dixie Colgan, and Ann Griffith.



ADAMS COUNTY
**COMMUNITY
FOUNDATION**
For Good. For Adams County. For Ever.

Adams County Community Foundation will again host "A Holiday Shopping Spree...Give the Gift That Shows You Care," on Thursday, November 29, at the **Historic Gettysburg Hotel**, 1 Lincoln Square from 4-8pm. Please come and learn more about the organizations that sustain this community. What you learn can influence your end of the year charitable giving and can make a huge difference in the lives of many people in this community. Become our partner...for Good, for Adams County, for Ever.

Since 1953, **Holiday Family Outreach**, an all-volunteer non-profit organization, has provided Christmas toys and food certificates to low-income families in Adams County. Last year, they helped 496 families providing new toys for 1,037 children and gave 1,298-\$25 **Kennie's Market** food certificates to low-income families, seniors and people with disabilities. The goal is to raise \$30,000 for food certificates for the approximate 1,200 referrals. They need your help! Please make checks payable to: **Holiday Family Outreach, Inc.** and mail to P.O. Box 4013, Gettysburg, PA 17325. For more information or to donate on-line visit www.achfo.org or call 717.334.5809.



Community Partners

GARMA Prepares for the Holiday Season

by Walt Tuchalski, Member, Gettysburg Area Retail Merchants' Association



Gettysburg Area Retail Merchants Association

November is upon us and by Thanksgiving Day the streets of downtown Gettysburg will be decorated for Christmas, the tree will be standing tall on the Square, Santa will be keeping visiting hours in his Shanty, stores will be fully stocked with gifts, entries for the annual \$1,000.00 Shopping Spree Giveaway will be in member locations, and the holiday shopping blitz will be underway! The **Gettysburg Area Retail Merchants' Association (GARMA)** mission is to help create, promote, advertise, and represent the better business interest of the membership of the organization, and this is never more apparent than at Christmas time.

GARMA accepts the responsibility to buy, store, maintain, and display the festive street decorations that greet our visitors, delight children, and welcome customers to our town every Christmas season. By a decades long special arrangement, GARMA welcomes Santa to town and provides his Shanty on Lincoln Square, where he meets all his little apple dumplings year after year.

GARMA enjoys the cooperation of Gettysburg Borough to erect the tree on the Square, facilitate the decorating of the town, and to provide FREE parking at marked meters throughout the downtown area. This partnership gives Gettysburg a welcoming edge over larger communities in the area.

GARMA Gift Certificates are welcomed gifts that are honored at most member locations. Gift Certificates are available in denominations of \$5, \$10, and \$20 each to allow you maximum flexibility in sizing your gift, while providing maximum flexibility for the recipient when redeeming your gift at participating GARMA members. Purchase GARMA Gift Certificates at T&S Clothing and Gifts, 1 Chambersburg Street, **Gettysburg Gift Center**, 297 Steinwehr Avenue, or **Go'in Postal** at 1863 Gettysburg Village Drive.

GARMA and Go'in Postal Gettysburg will join the community to send holiday boxes to our troops currently serving overseas. The *Salute the Troops Campaign* will kick off on *1st Friday-Gettysburg Style* on November 2. Collection boxes can be found at participating members to accept donations of requested items throughout November and Go'in Postal Gettysburg will generously ship them out to our fighting men and women stationed overseas during the holidays. Learn more and view a complete list of soldier requested items at participating merchants or online at: <http://www.gettysburgretailmerchants.com/pages/salutethetroops.html>.

Learn more about the benefits of GARMA membership by contacting Walt Tuchalski at 717-309-2482 or wtuchalski@foxsports1320.com, or visit www.gettysburgretailmerchants.com.

American Bus Association Honors Sesquicentennial Commemoration

by Carl Whitehill, Media Relations Manager, Gettysburg Convention and Visitors Bureau



The American Bus Association, in its survey of group tour operators throughout the country, ranked Gettysburg, PA's 150th Anniversary Commemoration, June 28 to July 7, 2013 as the top event in the United States.

This 10-day commemorative event—Gettysburg 150: Reflections of History—was chosen among hundreds of nominations as the best place to experience by motor coach in 2013. Annually, the organization chooses the top 100 events, and notes the top in both the U.S. and Canada.

What began as a way for motor coach operators to incorporate new destinations and events into their itineraries has grown into one of the most sought-after lists by travel professionals, motor coach operators and the general public, according to ABA. The list highlights the top fairs, festivals, parades, exhibits, theater and shows across the U.S. and Canada.

In summer 2013, the destination will mark the sesquicentennial anniversary with two re-enactments, living history encampments, an official **Gettysburg National Military Park** ceremony, a march across Pickett's Charge and the opening of the Seminary Ridge Museum, among many other programs, tours and lectures during the 10 days that represent the "Reflections of History."

Gettysburg and Adams County, however, are marking the anniversary throughout 2013, as new programs, events and attractions are expected to bring up to a million additional visitors over the course of the year. Nearby communities that will take part in this commemoration include Cashtown, Fairfield, Hunterstown and Hanover, as well as Union Mills, MD.

In addition to Gettysburg's 150th Commemoration, ABA also selected Dedication Day—the Anniversary of the Gettysburg Address—as one of the top 100 events in North America for 2013. The day features a ceremony in the Soldiers' National Cemetery to mark the 16th President's famous speech in November 1863. Lincoln's remarks secured not only his legacy in American history, but Gettysburg as a symbol of hope in the healing of the brutal battle just five months earlier.

In the past, the ABA has honored the Gettysburg Civil War Battle Re-enactment, Dedication Day, and the Gettysburg Festival, among other events in Adams County.



Chamber Members, are you wondering: What is the iPhone 5 hype about?

Let me shed some light on it! The iPhone 5 is a fantastic new device, but even if you are a lowly iPhone 4 or 4s user, you can still reap many of the benefits that the iPhone 5 has to offer. iOS 6.0 is the latest version of the operating system that Apple uses for iPhones and iPads. If you haven't updated already, just go to Settings, General, and Software Update.

There are several new and / or improved features that are beneficial for business owners and their employees, including:

1. Maps. Get even better maps with more detail as you are traveling into the unknown for work or play
2. Siri. Siri has been upgraded! Now, she can make recommendations and even reservations for that all important business lunch or dinner you have coming up through Open Table.com. Is your client a sports fanatic? Siri can tell you the scores to all the latest games to help instantly keep you in the loop and make small talk!
3. Passbook. For those of you who travel out of the area frequently, Passbook is the new way to carry tickets and boarding passes. American Airlines and United both have apps available for Passbook.

For more information on the FREE benefits already available to you via your iPhone with the new iOS 6.0, visit Apple's website: <http://www.apple.com/ios/whats-new/>

What will they think of next?

Questions? Please feel free to reach out to me directly:

Mark Morrett

Sprint Business Consultant

Mark.Morrett@emp.shentel.com • (717) 841-4105



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BEP Program Updates



Mentors and Mentees fill out personality profiles for the training event at NETC.

We are off to another great start! The Business Education Partnership's Mentoring Program kick off event was held at the National Emergency Training Center (NETC) in Emmitsburg, Maryland at the end of September.

The assembled Mentors were introduced to the students and then they were introduced to the "Winning Colors" program by a Junior ROTC team from Gettysburg Area High School. The exercise helps one to assess their personality type and give a little insight as to how you communicate and behave. It was fun to see who was a "Planner", a "Builder", a "Relater" or an "Adventurer!" The students and their mentors then did some interesting getting to know you activities followed by a fabulous lunch at the campus cafeteria.

After lunch the group was given a tour of the National Fallen Firefighter's Memorial which is located there on

the campus of NETC. It is a beautiful memorial and the statue erected to commemorate the brave men and women who served at the World Trade Center site in 2001 is very moving. The group had their picture taken in front of the statue this year.

After a couple of fun team building games, again led by the Jr. ROTC, everyone was sent home and the relationships will begin to build on an individual basis. Hopefully this was just the beginning of a very fulfilling relationship. If you or some one you know would like more information on this program please contact Edith at 334.8151 or edithw@gettysburg-chamber.org.



Mentors and Mentees training.

12th Annual Community Prayer Breakfast

On October 17, retired Army pilot Jeff Niklaus was the featured speaker at the 12th Annual Community Prayer Breakfast, presented by the Gettysburg Adams Chamber of Commerce, the Christian Business Men's Connection (CBMC), and Christian Women's Fellowship.

Jeff joined the Army in 1985 and in 1989 was accepted into the 160th Special Operations Aviation Regiment where he was soon flying the MH-60 Blackhawk helicopter. In August 1993, he deployed to Somalia as part of Task Force Ranger. On October 3rd he was Pilot in Command of Call Sign Super 67, a Blackhawk used for the Ranger blocking force during the operation. It was this mission that inspired the book and movie *Blackhawk Down*.

Jeff deployed on various rotations to Operation Iraqi Freedom and Operation

Enduring Freedom (Afghanistan). During his Army career, he served as an Instructor Pilot, Instrument Flight Examiner, and Standardization Officer.

The colors were posted by the Warrior Battalion of the Gettysburg Area Army ROTC and they led the Pledge of Allegiance. The breakfast was attended by over 120 people, including many retired military. Jeff spoke about the mission in Mogadishu and passed along some valuable lessons that he learned. He hoped that everyone in attendance would take away three lessons from his presentation. The lessons were never underestimate your enemy, always be prepared and be careful what you wish for. He also spoke about how he found his way to Jesus Christ.



Jeff Niklaus with the Warrior Battalion of the Gettysburg Area Army ROTC



Jeff Niklaus, retired Army pilot.

CANDIDATES FORUM

The Gettysburg Adams Chamber of Commerce presented a candidates forum on September 18, at the **Cross Keys Village - The Brethren Home** in New Oxford, PA. Mr. Bill Monahan served as the moderator for the event.

The two candidates in attendance are vying for the seat in the 4th Congressional District in the House of Representatives. The Democratic candidate, Harry Perkinson and the Republican candidate, Scott Perry each opened with brief personal statements. The forum consisted of questions from the audience with the topics including the Farm Bill, foreign policy, the economy, education and Marcellus shale. For more information on the candidates please visit their websites: www.patriotsforperry.com and www.perkinsonforcongress.com.



Membership mixers

UPCOMING MIXERS:

November 15, 5-7pm
at Days Inn Gettysburg
865 York Rd., Gettysburg, PA

Holiday Jackpot Raffle Party
December 6, 5-7pm
Wyndham Gettysburg



Thank You to:
United Way of Adams County for hosting the September Mixer
and
Fort Ritchie Community Center for hosting the October Mixer.



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County Corners

Fort Ritchie Community Center
1 Year



Dick's Homecare, Inc.
1 Year



Drs. Null, Seidel & Dental Associates
1 Year



Pressley Ridge
1 Year



The Gettysburg Adams Chamber of Commerce was truly honored to recognize 12 members celebrating milestone anniversaries of Chamber membership.

The York Water Company
5 Years



Saint Joseph's Ministries
1 Year



Fabios Events & Catering
1 Year



Breakfast: *helping you build connections throughout Adams County*

Smith Elliott Kearns & Co., LLC
10 Years



Brown's Ranch
5 Years



Land Conservancy of Adams County
10 Years



KPI Technology
10 Years



The Merchandiser
30 Years



I'M PART OF THE
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Holiday

\$50 per ticket

Jackpot Raffle

December 6, 2012 • 5-7pm

Hosted by Wyndham Gettysburg

GRAND PRIZE - \$1,000

Additional Prizes:

3-\$500 and 15-\$100

Need not be present to win

Only 299 tickets will be sold.

Permit No. 530

In the event the raffle is cancelled, all money collected will be refunded.

Name: _____

Address: _____

Phone: _____ Email: _____

Method of Payment:

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☐

Visa

☐

Master Card

☐

Discover

Credit Card #: _____ Exp. Date: _____

Signature: _____

____ person (s) will be attending,
but not purchasing a raffle
ticket.

\$10 per person = \$ _____

____ Raffle ticket (s) at \$50
(includes admission for two people)

\$50 per ticket = \$ _____

Total amount = \$ _____

Drinks sponsored by:



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Gettysburg Adams Chamber of Commerce

☐

I would like to attend the event, but not purchase a raffle ticket. **Cover charge is \$10 per person.**

☐

I cannot attend the event, but would like to donate a door prize in support of the Chamber.

Please return to:

Gettysburg Adams Chamber of Commerce, 18 Carlisle Street, Ste. 203, Gettysburg, PA 17325

2013 SPONSORSHIP OPPORTUNITIES

WHAT DO I GAIN FROM SPONSORING A CHAMBER EVENT?

Be Seen.

Chamber programs give your business recognition with professionals, executives, managers and other influential business decision-makers in the Adams County area.

Be Heard.

Chamber programs allow businesses to develop partnerships with new clients and customers through unique one-on-one marketing opportunities.

Golf Outing

Expose your business to CEOs, business leaders and top officers representing companies from across the county. It's a full day of visibility on the course!

Platinum Sponsor—\$950.00 | Dinner Sponsor—\$425.00 | Prize Sponsor—\$325.00

Putting Contest Sponsor—\$250.00 | Hole Sponsors—\$50

General Membership Breakfasts

An exclusive opportunity to gain 2 hours of visibility with over 100 area business leaders. The meetings include informative speakers to address topics of importance to the business community and the area's leading awards recognition ceremony.

Event Sponsor—\$275.00 (limit 2 per breakfast) | Student Breakfast Sponsor—\$100

Chamber Newsletter

Distributed to over 700 business/community individuals monthly. The Chamber Chat is the premier business information publication, featuring pertinent information about fellow members, an introduction of new members and timely community information.

Full Page Ad—\$210.00 | Half Page Ad—\$135.00 | Quarter Page Ad—\$90.00 *multiple run discounts

Legislative Luncheon

An opportunity to gain 2 hours of visibility with area legislators and over 100 business leaders. The program allows members the opportunity to express ideas and suggestions to the Adams County legislative delegation and thank them for their continued service to the community.

Event Sponsor—\$500 (limit one) | Table Sponsor—\$200 (unlimited)

Membership Orientation

An elite opportunity to expose your products and/or services to new members of the Chamber. This program allows members the opportunity to learn more about the program and benefits of Chamber member and how they can get the most return on their investment.

Event Sponsor—\$250

Wine Festival

A unique opportunity to gain regional exposure with thousands of wine and food enthusiasts alike.

A sponsorship will show your support of both the agriculture and tourism industries.

Showcase Sponsor—\$4,500 (limit 6) | Vintage Level—\$2,500 | Designated Driver Sponsor—\$2,000

Cellar Level—\$1,000 | Barrel Level—\$500 | Bottle Level—\$250 | Cork Level—\$100

Contact Jennifer McCleaf, 334.8151, for additional details

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Gettysburg Adams Chamber of Commerce

MEMBER-TO-MEMBER

Call the Gettysburg Adams Chamber of Commerce at 717.334.8151 if your business would like to offer a discount to other members!

Adventure in Fun 243 Chambersburg St., Gettysburg • (717) 334-7528 Receive 10% off all entertainment services. <i>Expires 10/13/2013</i>	American Civil War Wax Museum 297 Steinwehr Ave., Gettysburg • (717) 334-6245 Complimentary Admission for you and your guest. <i>Expires 3/31/2013</i>
Brown's Ranch 180 Redding Lane, Gettysburg • (717) 334-2921 Receive a 10% discount on all orders 1/4, 1/2 or whole-of Angus beef. <i>Expires 10/13/2013</i>	Bruster's Real Ice Cream 1126 York Rd., Gettysburg • (717) 338-0575 Receive a \$0.50 discount off any item. <i>Expires 1/25/2013</i>
Club 50 Fitness of Gettysburg 1400 Proline Pl., Ste. 700, Gettysburg • (717) 339-0050 The sign up fee will be waived (regularly \$59). <i>Expires 10/7/2013</i>	Comfort Suites 945 Baltimore Pike, Gettysburg • (717) 334-6715 Receive 50% off the rental of the meeting room facility. With the discount, the full room rental is \$250 and the half room is \$125. <i>Expires 12/7/2012</i>
Country Inn & Suites By Carlson 1857 Gettysburg Village Dr., Gettysburg • (717) 337-9518 Receive 20% off current standard rate. <i>Expires 1/27/2013</i>	Dairy Queen 915 York Rd., Gettysburg • (717) 334-4411 Receive 10% off total purchase. <i>Expires 12/31/2012</i>
Easy ReInk 204 Chambersburg St., Gettysburg • (717) 458-2200 Receive \$10 off any laser toner or \$2 off ink cartridge refill. <i>Expires 5/17/2013</i>	Fabios Events & Catering 22 North Aspers Rd., Aspers • (717) 778-7929 Receive 10% off your entire bill. <i>Expires 12/31/2012</i>
Fast-Teks of Central Mason-Dixon Region 1863 Gettysburg Village Dr. • (717) 549-3910 Receive 20% off total labor for on-site computer services (residential or business), plus 10% off all parts. <i>Expires 8/31/2013</i>	Financial Consulate, Inc. 131 Carlisle St., Gettysburg • (717) 334-1861 Receive 10% off the following customized financial plans: Business Owner's Financial Physical, Retirement Financial Physical or Person Financial Physical. <i>Expires 12/27/2013</i>
Fort Ritchie Community Center 14421 Lake Royer Dr., Cascade, MD • (301) 241-5085 10% off non-member rentals. Options include a gymnasium, meeting room, game room, craft room or multipurpose room for seminars, birthday parties, meetings and corporate retreats in a mountain top setting within 20 minutes of downtown Gettysburg. <i>Expires 10/7/2013</i>	Glenn E. Simpson & Son, Inc. 37 South 5th St., Gettysburg • (717) 334-1929 Receive a 5% discount on a new geothermal system installation, not to exceed \$900. <i>Expires 3/1/2013</i>
Hanover Area YMCA Association 500 George St., Hanover • (717) 479-1494 Receive one free month on an adult membership and the joiner's fee will be waived. <i>Expires 3/26/2013</i>	Health Tech Cleaning Systems, Inc. 1 Valley View Tr., Fairfield • (717) 215-2515 Receive a \$25 discount on a job priced at \$150 or more. <i>Expires 6/21/2013</i>

DISCOUNT PROGRAM

High Peak Tent Rentals 119A Petersburg Rd., Carlisle • (717) 258-8006 Receive 10% off on all rentals. <i>Expires 12/1/2012</i>	Hilton Garden Inn - Gettysburg 1061 York Rd., Gettysburg • (717) 334-2040 Receive 10% off breakfast or dinner at Great American Grille. <i>Expires 12/7/2012</i>
Home Instead Senior Care 14 Deatrick Dr., Gettysburg • (717) 398-2565 Receive a free in-home evaluation for a senior loved one as well as a free senior emergency kit. <i>Expires 10/26/2013</i>	iNet Technology Group, LLC 233 Buford Ave., Gettysburg • (717) 398-2550 Free consultation and one free service call per year (up to 2 consecutive hours). (Valued at \$350) <i>Expires 4/18/2013</i>
Inn at Herr Ridge 900 Chambersburg Rd., Gettysburg • (717) 334-4332 Receive 10% off entire bill - excluding alcohol. <i>Expires 10/20/2013</i>	Jeff Davenport, Professional Tax Preparation 210 Cottage Dr., New Oxford • (717) 778-1368 Receive 10% off tax preparation/accounting services and a free review of prior year's returns. A 10% donation will be given to the Gettysburg Adams Chamber. <i>Expires 3/1/2013</i>
NEXT Step Martial Arts, LLC 4910 Fairfield Rd., Unit F, Fairfield • (717) 457-0023 Receive a free lesson of Taekwondo and Cardio Kickboxing for one month. <i>Expires 5/10/2013</i>	Preferred HealthStaff Inc. 201 E. Main St., Fairfield • (717) 642-8500 Receive a gift, valued at \$35, for a new client. <i>Expires 10/27/2013</i>
Roaring Spring Water 1325 Hanover Rd., Gettysburg • (717) 334-8080 Receive a 10% discount on a new cooler purchase. Receive \$5 off monthly rental on regular coolers based on a 1-year lease. Cook & Cold are \$3.95/month and Hot & Cold are \$5.95/month. <i>Expires 12/12/2012</i>	Roaring Spring Water 1325 Hanover Rd., Gettysburg • (717) 334-8080 Receive a special price of \$4.95 on all 5-gallon bottled water (spring, drinking and distilled) with cooler rental. *Does not include bottle deposit. <i>Expires 12/12/2012</i>
Schmuck Lumber Co. Inc. 615 York St., Gettysburg • (717) 398-2400 Receive O'Malley premium hardwood heating pellets for \$215/ton AND free delivery. <i>Expires 10/7/2013</i>	Scott & Co. Fine Jewelers 2 Lincoln Way East, New Oxford • (717) 338-3902 Receive a free silver polishing cloth with a \$75 jewelry purchase. Limit one. <i>Expires 2/14/2013</i>
Sherwin Williams 35D Camp Letterman Rd., Gettysburg • (717) 334-3315 Receive a 10% discount on all paints and stains. <i>Expires 10/14/2013</i>	Subway 11 W. Railroad St., Gettysburg • (717) 337-2411 5% discount on all regular subs. Offer does not include any premium or double meat sandwiches. <i>Expires 1/19/2013</i>
Sweet! 100 Baltimore St., Gettysburg • (717) 339-0039 10% off Mix and Match, a selection of over 1,000 types of candy, including taffy, chocolate, sweet & sour for all tastes. <i>Expires 3/31/2013</i>	Tail Chasers Grooming 100B Buford Ave., Gettysburg • (717) 337-1800 Receive \$3 off a complete groom or bath only for your pet. <i>Expires 10/7/2013</i>
Ursus Enterprises Inc. 445 Custer Dr., Gettysburg • (703) 879-5888 Receive 25% off any printing product. <i>Expires 12/9/2012</i>	Wide Open Communications 233 Buford Ave., Gettysburg • (717) 337-2424 If a member has us do the website design and development for them, they will receive FREE (\$100 Google Adwords Credit), FREE domain name registration for a year, and FREE 1 year free web hosting (valued at \$240). <i>Expires 4/4/2013</i>
YWCA Gettysburg & Adams County 909 Fairfield Rd., Gettysburg • (717) 334-9171 Receive a 10% discount on YWCA Gettysburg & Adams County membership* (*min. 3-month membership required). <i>Expires 12/31/12</i>	

Member-To-Member Discount Cards must be presented at time of purchase and can't be combined with any other offer.



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November 2012 Events

November 1

Annual Meeting, 7am, Dobbin House

November 2

Membership Council Meeting, 8:30am,
Chamber office

November 5

Staff Meeting, 9:30am, Chamber office

November 7

Membership Orientation, 11:30am,
Chamber office

November 8

Legislative Team Meeting, Noon,
Inn at Herr Ridge

November 12

Staff Meeting, 9:30am, Chamber office

November 13

Executive Team Meeting, 7:30am,
Chamber office

Environmental Team Meeting, Noon,
Chamber office

November 15

BOD Meeting, 7:30am, Chamber office

Business and Industry Team Meeting, Noon,
Gettysburg Eddie's

Membership Mixer, 5-7pm, Days Inn
Gettysburg

November 19

Staff Meeting, 9:30am, Chamber office

November 22

Office Closed for Thanksgiving

November 23

Office Closed for Thanksgiving

November 26

Staff Meeting, 9:30am, Chamber office

November 28

BEP Career Fair Committee Meeting, 1pm,
Chamber office

November 29

BEP Mentor Team Meeting, 9am,
Chamber office



Attendees of the 2nd County Corners
Breakfast, which took place in the
Carroll Valley/Fairfield area on October 3.



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