

# CHAMBER

# Chat

February 2013

A monthly publication of  
the Gettysburg Adams  
Chamber of Commerce



## —INSIDE—



## 2 Member News Member Headlines



## 13 Member Spotlight

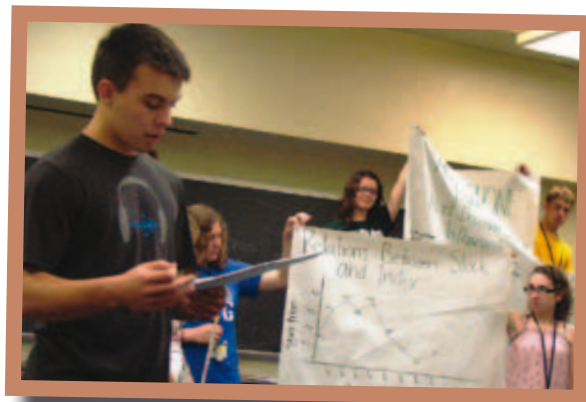


## 17 Calendar of Events

Also: President's Message,  
Updates & More!

## Celebrating Private Enterprise - PA Style!

At a time when you can't pick up a newspaper or turn on the national news without hearing bickering and divisiveness over what's "wrong" with our economy, something truly uplifting is happening in Pennsylvania. Without much fanfare, more than 2,000 young adults and business executives will converge in Williamsport, Pennsylvania during the months of July and August to both explore and celebrate the world of business and what free enterprise means to America. Thirty-five years ago, business leaders in Pennsylvania responded to a perceived lack of awareness in most young adults about how the private sector operates. In 1979, a marvelously innovative program was born to teach our young people (juniors and seniors in high school) about those issues that face business people every day. *Pennsylvania Free*



A 2012 PFEW 'Finance Team' prepares for their Stockholder's Annual Meeting.

*Enterprise Week (PFEW)*, internationally-acclaimed for its excellence, now graduates approximately 1,800 students annually with a vastly improved understanding about the free market and how economic opportunity is so integrally tied to personal freedom.

Each summer, PFEW holds four, one-week individual sessions in July and August. The focus of the week is to group the participants into "management teams" of senior executives who have inherited imaginary "companies." These teams, under the guiding hands of "executives-on-loan," called Company Advisors, operate their firms for a computer-simulated three-year period of time. To add a sense of reality, they are competing against two other student "companies" manufacturing and distributing the same product. These fledgling corporate executives are faced with decisions that any real-life business person confronts daily.

PFEW is designed to give every participant an idea of what is important in the business world of today. Each day's activities include four to five presentations from

*Continued on next page*

## SUNDAY, APRIL 7, 2013

at the  
**Eisenhower Hotel & Conference Center**  
from 2-5pm

**Advanced ticket prices are \$25 for adults and \$15 for students (20 & under)**

The Gettysburg Adams Chamber of Commerce is a member-focused, not-for-profit community service organization dedicated to providing and promoting business opportunities and connections that promote and enhance county-wide economic and civic well-being.



## —2013 BOARD OF DIRECTORS—

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Gettysburg Adams Chamber of  
Commerce

*\*Denotes Executive Committee member*

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717.334.8151 | FAX 717.334.3368

info@gettysburg-chamber.org

www.gettysburg-chamber.org

**Office Hours**

Monday-Friday, 9am-5pm



*Continued from front page*

world-class business people from a list that reads like who's who in Pennsylvania. The students hear about: Business and Finance, the Role and Relationship of Business and Government, Taxation, Business Ethics, Labor Relations, and much, much more. Is it effective? Said Elizabeth Snell of West Chester East High School, "Being part of PFEW has been one of the greatest experiences of my life. (It) was the best part of my entire summer and I will never forget the amazing people and learning opportunities about business and life. I will carry these memories with me forever!"

The Chamber is proud to support PFEW to give our local students an eye-opening experience like Elizabeth described. We encourage our local companies and civic organizations to provide sponsorships for our students and, if possible, volunteers for the sessions. (PFEW is completely a product of the private sector.) Every student attends PFEW on a fully tax-deductible \$525 scholarship (the actual value of the scholarship exceeds \$1,500) which is provided by a local firm. Each graduate also corresponds with his or her sponsor following graduation to report on the program and what they learned. PFEW is also an approved organization through the PA Educational Improvement Tax Credit (EITC) program through the Department of Community and Economic Development.

If you would like to learn more about this award-winning program and how you can help, you can visit their website at [www.pfew.org](http://www.pfew.org) or contact John Trombetta, President of the Foundation for Free Enterprise Education at 814.833.9576, ext. 1 or e-mail him at [john@pfew.org](mailto:john@pfew.org). PFEW is open to all current sophomores and juniors in Pennsylvania and information on attendance, as well as program applications, can also be found on the website. Questions can be directed to Ms. Michelle Warofka, Manager of Schools for PFEW by calling her office at 814.833.9576, ext. 3 or emailing her at [michelle@pfew.org](mailto:michelle@pfew.org).

# 2013 GOLF OUTING

## Thursday, June 6, 2013

### at The Bridges Golf Club

**6729 York Rd. in Abbottstown**

Registration at 11am - Lunch (at golfer's expense) is available. Tee time will be 12:30pm.

**\$400 FOR FOURSOME**

**\$110 FOR INDIVIDUAL**

Price includes: greens fee, cart, range balls, prizes,  
and a full steak dinner.

**Call 717.334.8151 or email [jenniferm@gettysburg-chamber.org](mailto:jenniferm@gettysburg-chamber.org) for more information or to register.**

## Membership Renewals

*The Chamber would like to thank the following businesses for continuing their commitment to the Gettysburg Adams Chamber of Commerce and the Gettysburg/Adams community:*

Adams County Children's  
Advocacy Center

Adams County Conservation District

Adams County Economic  
Development Corporation

Adams County Historical Society

Belco Community Credit Union

Campbell & White

Dairy Queen

Dobbin House, Inc.

Full Circle Solutions Group, LLC

Gettysburg Area Retail  
Merchants Association

Gettysburg Convention &  
Visitors Bureau

Gettysburg Festival, Inc.

Gettysburg Fire Department

Gettysburg Municipal Authority  
[gettysburg.com](http://gettysburg.com)

Giant Food Store

Herff Jones Yearbooks

Nancy R. Hendricks, Insurance  
Counselor - Agent

Hershey Harrisburg Regional  
Visitors Bureau

Knovex, LLC

Little, Esther G.

Main Street Gettysburg, Inc.

Manufacturers' Association of  
South Central Pennsylvania

Misty Meadows Cabinetree

New Oxford Area Chamber of  
Commerce

Null, Seidel and Dental Associates

Patrick, Mary Lee

Patriot's Choice Tax Services

Prudential Bob Yost Sites Homesale

Schmitt's Interior Decorations

Schroeder Family Dentistry

SERVPRO of Gettysburg/  
Adams County

Staff Music & Amusements,  
Division of LDI, Inc

Teeter, Teeter & Teeter

Tigrett Corp.

Union Cigar Club

York Adams Transportation  
Authority



# Member News



Shelly L. Rager of **Smith Elliott Kearns & Company, LLC** recently earned the QuickBooks ProAdvisor and the QuickBooks Online certifications from Intuit's Certified ProAdvisor program. The QuickBooks ProAdvisor certification is awarded by Intuit to accounting professional who have a solid understanding of accounting principles and who have a fundamental knowledge of QuickBooks software. Certification is granted upon successful completion of a Certification Exam. Shelly joined the firm in February 2010 and provides accounting and bookkeeping services for local businesses.

## TimBar Packaging & Display's Point of Purchase Division



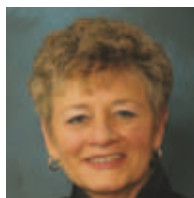
announces the opening of the new Atlanta Fulfillment facility, which opened in January 2013. The building is 151,119 square feet in total of which about 86,000 will be climate-controlled. Capabilities will include hand-assembly, pack-out, fulfillment and distribution services. TimBar has been a leading manufacturer of corrugated packaging since 1955. The company offers a large array of products and services.



The Gettysburg Seminary Ridge Museum has added three staff members as it gears up for a grand opening on July 1, 2013—150 years to the day after the start of

the Battle of Gettysburg. The following staff has joined Founding Executive Director Barbara Franco: Denise Doyle has been named Chief Operations Officer. Jennifer Legates has been named Education Director. Dru Anne Neil has been named Marketing Director. The new Gettysburg Seminary Ridge Museum opens July 1, 2013.

After 28 years of amazing service at **Totem Pole Playhouse**, Sue McMurtry retired at the end of 2012. Sue brought a level of expertise that rivals the best of them. Even more memorable is her genuine care for the patrons, actors, directors and team, both past and present. Her commitment to doing whatever it takes to give them the absolute best experience at Totem Pole will always be remembered. Congratulations Sue!



Commuter Services of Pennsylvania recently completed their seventh annual member

database survey. The purpose of the survey was to gauge the popularity of commuting options, compare

current usage habits to prior years and to calculate miles taken off the highway within the nine-county region. The study reported the percentage of respondents using alternative forms of transportation (other than driving alone) has increased in comparison to prior years. These results have been driven by a significant increase in bus/transit usage in the past year.

## Gettysburg Rental

Center owners Larry and Helen Hornbake recently announced that they have become a STIHL power equipment independent servicing dealer for the greater Gettysburg area. An extensive sales display with STIHL chain saws, trimmers, blowers, pole pruners and accessories for home owners, farmers and professional contractors was added to their rental showroom located within the Gettysburg Rental Center. In addition, an onsite certified STIHL master mechanic will perform service and maintenance.



L-R: Larry Hornbake, Rob Dayhoff, and Helen Hornbake show off one of the many STIHL products available.

## Compassionate, Caring, & Closer to Home!



Raymond B. Weiss, MD



Satish A. Shah, MD



Tina A. Khair, DO



Howard I. Salontz, MD

### Accepting New Patients at All Locations

- Chemotherapy
- Clinical Trials
- Infusion Suite



**Gettysburg Cancer Center**  
20 Expedition Trail, Suite 101  
Gettysburg, PA 17325  
Phone: 717-334-4033

**Hanover Cancer Center**  
250 Fame Ave., Suite 206-B  
Hanover, PA 17331  
Phone: 717-698-1564

- Genetic Testing
- Hospital Consultations
- 2<sup>nd</sup> Opinions

**Westminster Cancer Center**  
826 Washington Road, Suite 204  
Westminster, MD 21157  
Phone: 410-857-8272

# Member News



Confederate Woods Veterinary Hospital would like to announce the addition of a new associate veterinarian to their health care team - Dr. Barbara Ramos-Rivera. Dr. Ramos practiced veterinary medicine in Palmyra, PA for 10 years before she joined the staff at Confederate Woods in June. She completed her Bachelor of Science in Microbiology at the University of Idaho, then worked as a microbiologist in Lexington, KY. She completed her Doctorate in Veterinary Medicine in 2001 at Auburn University.

Estate Planning Attorney MacGregor Brillhart of **Stock and Leader, LLP**, has been appointed to the Board of Trustees for the Hugh O'Brian Youth Leadership (HOBY) Central Pennsylvania chapter. Founded by motion picture and television star Hugh O'Brian in 1958, the organization aims to motivate young people to reach their full leadership potential. Today, the organization boasts over 375,000 alumni who strive to fulfill Mr. O'Brian's vision of motivating and empowering individuals to make a positive difference within our global society.



## Paragon Consulting Group, LLC

Human Resources Consulting

**Sherry Wisor-Hoover, PHR**

VP Business Development & Human Resources



**Paragon Consulting Group**

54 Ivy Lane, Gettysburg, PA 17325

(717) 357-0246

[swh@paragonresources.org](mailto:swh@paragonresources.org)

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Knovex, LLC releases the first course in its Generation Y training series. Futurity is a revolutionary new offering from eLearning leader Knovex, LLC. Built specifically for recent graduates and young professionals, Futurity courses help emerging leaders build critical leadership, management and business skills. The Futurity series is available for purchase by individual learner license, or companies can purchase full course selections for their workforce. For more information visit [www.knovex.com](http://www.knovex.com) or call Knovex at 717.398.2439 for more information.

The HACC Foundation received a grant for \$400,000 from The Donald B. and Dorothy L. Stabler Foundation to augment the Stabler Foundation's Engineering Scholarship Fund at the College. This permanently-endowed fund provides scholarships to outstanding first-year HACC students in engineering technology programs. Established by Mr. and Mrs. Stabler in 1966, the Stabler Foundation provides grants exclusively for charitable, religious, scientific, literary or educational purposes. For more information about programs in engineering technology, call 717.221.1300, extension 1402 or email [wcforney@hacc.edu](mailto:wcforney@hacc.edu).



On December 28, 2012, Craig Bashein, a prominent attorney and Civil War collector in Cleveland, Ohio, made a historic donation of artifacts to the Gettysburg National Military Park of rare one-of-a-kind objects and a trove of war time notes and sketches that will offer enormous new opportunities to examine the Battle of Gettysburg and other Civil War battles from 1862 to 1865. The donation included 64 unpublished sketchbooks, notebooks, other record books and documents.

Commuter Services of Pennsylvania has announced the appointment of Matt Boyer as the new Executive Director. Employed by URS Corporation, Boyer will work hand-in-hand with The Susquehanna Regional Transportation Partnership (S RTP) to lead the mission of Commuter Services. Boyer's role will include leading outreach to commuters and employers in the central PA region, as well as helping develop and implement the many services provided by Commuter Services. The Commuter Services program was previously under the leadership of Brandy Heilman for nearly eight years.





# Owned By Those We Serve



**Voted Among the Best Places to Work in PA 2010, 2011 and 2012.**

Adams Electric Cooperative provides its employees the resources they need to effectively serve 32,000 member-accounts in Adams, Cumberland, Franklin and York counties. The co-op provides peace of mind while improving the quality of life in communities it serves. Adams Electric: Owned By Those We Serve!



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PRESENTS THE

## 2013 ADAMS COUNTY HOME SHOW

AT

**AllStar Events Complex**

2638 Emmitsburg Road, Gettysburg, PA

**February 22 from 5-8pm**

**February 23 from 10am-7pm**

**FEATURING**

- Student Designs on Display
- Nail Pounding Competition
- Lincoln Log Competition
- Free Parking
- Door Prizes
- Live Broadcasts by:  
98.5 the Peak and 107.7 WGTY

**\$4.00  
ENTRY FEE**

FOOD OFFERED  
BY PUT ON  
THE FEEDBAG  
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To become a vender, contact BAAC at 717.337.5144 or [info@adamscountybuilders.com](mailto:info@adamscountybuilders.com)

**Benefits the Student Scholarship Program**

## Annual Fundraiser



**All Day on Sunday, February 24**

at *The Pike*  
Restaurant & Lounge

**985 Baltimore Pike  
Gettysburg, PA**

**Breakfast Buffet/Dinner**  
benefits the Student Scholarship Program

**Present this ad  
during checkout and 10%  
of the proceeds will be donated to the  
Student Scholarship Program  
through the Builders Association  
of Adams County.**

# 2013 SPONSORSHIP OPPORTUNITIES

## WHAT DO I GAIN FROM SPONSORING A CHAMBER EVENT?

### Be Seen.

Chamber programs give your business recognition with professionals, executives, managers and other influential business decision-makers in the Adams County area.

### Be Heard.

Chamber programs allow businesses to develop partnerships with new clients and customers through unique one-on-one marketing opportunities.

### Taste of the Town

Taste of the Town is the premier culinary event of Adams County. Spotlight your products/services to over 20 businesses in the hospitality/food service industry and more than 200 “foodies.” This unique promotional venture will give you unparalleled exposure in the local community.

**Title Sponsor—\$2,500 (limit 1) | Supporting Sponsor—\$1,000 (limit 2)**

**Contributing Sponsor—\$500 (limit 4) | Community Sponsor—\$250 (limit 6) | Patron Sponsor—\$100**

**Table Sponsor \$50 (limited to total number of vendors)**

### Legislative Luncheon

An opportunity to gain 2 hours of visibility with area legislators and over 100 business leaders. The program allows members the opportunity to express ideas and suggestions to the Adams County legislative delegation and thank them for their continued service to the community.

**Event Sponsor—\$500 (limit 1) | Table Sponsor—\$200 (unlimited)**

### General Membership Breakfasts

An exclusive opportunity to gain 2 hours of visibility with over 100 area business leaders. The meetings include informative speakers to address topics of importance to the business community and the area’s leading awards recognition ceremony.

**Event Sponsor—\$275.00 (limit 2 per breakfast) | Student Breakfast Sponsor—\$100**

### Chamber Newsletter

Distributed to over 700 business/community individuals monthly. The Chamber Chat is the premier business information publication, featuring pertinent information about fellow members, an introduction of new members and timely community information.

**Full Page Ad—\$210.00 | Half Page Ad—\$135.00 | Quarter Page Ad—\$90.00 \*multiple run discounts**

### Golf Outing

Expose your business to CEOs, business leaders and top officers representing companies from across the county. It’s a full day of visibility on the course!

**Platinum Sponsor—\$1,250 | Dinner Sponsor—\$425 | Putting Contest Sponsor—\$250 | Hole Sponsors—\$50**

### Wine Festival

A unique opportunity to gain regional exposure with thousands of wine and food enthusiasts alike.

A sponsorship will show your support of both the agriculture and tourism industries.

**Showcase Sponsor—\$4,500 (limit 6) | Vintage Level—\$2,500 | Designated Driver Sponsor—\$2,000**

**Cellar Level—\$1,000 | Barrel Level—\$500 | Bottle Level—\$250 | Cork Level—\$100**

**Contact Jennifer McCleaf, 334.8151, for additional details**

**SAVE THE DATE**

# Economic GENERAL MEMBERSHIP BREAKFAST

**Thursday,  
April 11, 2013**

**in the Nicarry Meetinghouse  
at Cross Keys Village -  
The Brethren Home Community**

**Registration begins at 7am  
Program begins at 7:30am**

Tim Maurer, CFP®, Vice President,  
Financial Consultate & Co-author of  
*The Ultimate Financial Plan* will be  
speaking on the topic:

*"Integrating Global And National  
Economics Into Your Personal Economy"*

The Small Business Person of the Year  
Award will be Presented.



## SAVE PAPER & POSTAGE TODAY...

**Have the *Chamber Chat* sent  
to you electronically!**

Email Stephanie Mummert at  
[stephm@gettysburg-chamber.org](mailto:stephm@gettysburg-chamber.org) or call 717.334.8151  
to sign up for the electronic newsletter.

## Chamber Partnerships

In an effort to help your bottom line, the Chamber has developed a number of partnerships that offer member-only pricing and/or increased options for your business.



**Affiliated Power Purchasers  
International, LLC**

224 Phillip Morris Drive, Ste 402  
Salisbury, MD 21804  
Phone: 800.520.6685  
Jane Seagraves  
[jseagraves@appienergy.com](mailto:jseagraves@appienergy.com)



**FirstData Merchant Services**

155 Glen Drive  
Manchester, PA 17345  
Phone: 717.682.2684  
Sheila Vargas  
[sheila.vargas@firstdata.com](mailto:sheila.vargas@firstdata.com)



**Video University**

Phone: 317.214.8281  
Pam Lamke  
[pamela@freshchamber.net](mailto:pamela@freshchamber.net)



**Pennsylvania Chamber Insurance**

417 Walnut St.  
Harrisburg, PA 17101  
Phone: 717.720.5466  
Lori Renne  
[lrenne@pciinsurance.com](mailto:lrenne@pciinsurance.com)



**CenturyLink**

1201 Walnut Bottom Rd.  
Carlisle, PA 17015  
Phone: 717.245.7762  
Deborah Keyser  
[deborah.keyser@centurylink.com](mailto:deborah.keyser@centurylink.com)



**Centre Publications**

P.O. Box 345  
Centre Hall, PA 16828  
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Gene Kneller  
[gene@centrepublishations.com](mailto:gene@centrepublishations.com)





Liberty Mountain  
Resort & Conference Center

## Great Fun For All Ages!

### Liberty February Events

**Feb. 2 & 3 - Burton Women's 2 Day Camp**

**Feb. 6 - Operation Thank You**

Free lift ticket for active duty Military, Paid & Volunteer EMS, Firefighters and Law Enforcement.

**Feb. 8, 9 & 10 - 80's Weekend**

**Feb. 9 - 80's Prom featuring The Reagan Years**

**Feb. 10 - "Do It For the Love" Rail Jam**

All proceeds benefit the American Heart Association.

**Feb. 21 - Community Appreciation Day**

Local residents receive 50% off lift, lesson, rental, packages, children's products and snow tubing tickets!

**Feb. 22 - 98 Rock Baltimore Live**

Morning Show 'Bacon & Beer' Broadcast in McKee's Tavern.

**Feb. 22 - Mountain Dew Vertical Challenge**

**Feb. 23 - Pitcrew Civil War Rail Jam & One Day Women's Upper Level Snowboard Camp**

**Feb. 24 - Chill Shred-a-Thon**

**Every Wednesday - College Days & Nights!**

Current college students receive \$35 lift tickets and FREE rentals!

Times, Pricing, Details & Restrictions for all events are available online.

**Be sure to read the website before visiting!**

78 Country Club Trail  
Carroll Valley, PA 17320

www.libertymountainresort.com  
717-642-8282

## Your Business Deserves the Same Respect You Give Your Customers.

At Edward Jones, you'll get more than respect. We can help your business gain a financial advantage. Together, we can design an individual program for your business, with the kinds of tools and options you'll really use, such as:

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- 401(k)s and Other Retirement Plans
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- Wide Range of Investment Options and Strategies
- Insured Bank Deposit Program\*

\*More information about the Insured Bank Deposit Program, including the program disclosure, is available from your financial advisor or at [www.edwardjones.com/bankdeposit](http://www.edwardjones.com/bankdeposit).

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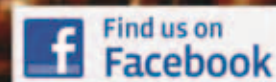


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# Program Updates

## LUNCH and LEARN Series

The Lunch & Learn Program Series is aimed at helping members create

awareness about their business or organization by educating fellow members about a specific topic. The program is meant for a smaller, captive audience. If you have an interesting topic that you would like to share with fellow members, please contact Jennifer McCleaf at 717.334.8151 or [jenniferm@gettysburg-chamber.org](mailto:jenniferm@gettysburg-chamber.org) about the possibility of hosting a Lunch & Learn Program Series.

Expose your business to more potential clients and customers, market to Chamber members and their employees and utilize free on-going marketing with the Chamber's **Member-to-Member Discount Program**. This program is designed to support member businesses and provide economic growth into the Adams County

community. Contact Jennifer McCleaf, [jenniferm@gettysburg-chamber.org](mailto:jenniferm@gettysburg-chamber.org), for more details and/or an application.



Membership Orientations give you a great snapshot of the Chamber. It's a tremendous way to learn how to maximize your membership to make new business connections, market your business and

get involved – whether you are a new member, new to a member company or you just plain need a refresher! The **Membership Council** is hosting an orientation on February 6 in the Chamber office, lunch served at 11:30am. Pre-registration is required. Contact the Chamber office to RSVP your attendance, 717.334.8151.

We are energized about the return of the Chamber's premier culinary event, **Taste of the Town**. From the ad on the front page, you may have noticed a few changes to this year's event. It will be taking place on a Sunday afternoon in April at a **BRAND** new location! The Eisenhower Inn & Conference Center



offers plenty of space for vendors and attendees alike and free parking.

This epicurean adventure brings together caterers, bakeries, delis, specialty shops and restaurants from around the county (and beyond) in a central location for a one of a kind experience. The event offers you the opportunity to network while experiencing the best samples culinary members have to offer.

Industry exclusive sponsorships are still available. For more information, contact Jennifer McCleaf, at 717.334.8151 or [jenniferm@gettysburg-chamber.org](mailto:jenniferm@gettysburg-chamber.org).

The **Awards Team** is seeking nominations for the 2013 Small Business Person of the Year Award. Take this opportunity to nominate someone who best represents the principles of the Chamber of Commerce in business success, personal achievement and community service. The nomination form is available on the Chamber website, [www.gettysburg-chamber.org](http://www.gettysburg-chamber.org) or by calling, 717.334.8151. Completed forms are due to the Chamber office by March 11. The recipient will be announced at the April 11, **Economic Breakfast** at Cross Keys Village - The Brethren Home Community.

## Save the Date

### LEGISLATIVE LUNCHEON Friday, March 15, 2013

at HACC-Gettysburg Campus  
Registration/Lunch, 11:30am;  
Program, Noon  
Cost is \$20

*Lunch provided by Ragged Edge.*

#### Featuring:

- Representative Dan Moul
- Representative Will Tallman
- Senator Rich Alloway
- Congressman Scott Perry

*Invitations have also been sent to:  
Senator Pat Toomey and Senator Bob Casey.*



# BEP Program Updates

## 13<sup>th</sup> Annual Adams County Career Fair

The 13<sup>th</sup> Annual Adams County Career Fair will be held this year on March 13<sup>th</sup> on the campus of Gettysburg College. Once again the college will be populated with over 1,200 tenth grade students from every corner of Adams County. The students are seeking information for one of the biggest decisions of their lives. What career do I want to pursue? And thanks to over 60 area business men and women they will have a wealth of information to help them start on their path.

If you have helped in the past and want to participate again or if you want to be involved for the first time, we can use your

help! We are still in need of some key volunteers such as: speakers for several careers; new

members for the planning committee and help on the day of the Career Fair to direct lost students on campus.

If you would like to volunteer in any way please contact Edith at 717.334.8151 or [edithw@gettysburg-chamber.org](mailto:edithw@gettysburg-chamber.org).



## Introduction to Manufacturing and Business

The Introduction to Manufacturing and Business course has begun with classes with Dr. Chris Esgar at HACC-Gettysburg Campus. In just a few weeks the students will be traveling around the county to visit a variety of local businesses. We are excited to have the following businesses open their doors for an in depth look for the students this year:



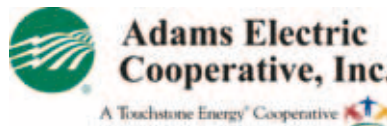
78 Country Club Trail  
Fairfield, PA



1061 York Road  
Gettysburg, PA



136 E. York Street  
Biglerville, PA



1380 Biglerville Road  
Gettysburg, PA



1219 Chambersburg Rd.  
Gettysburg, PA



MUSSELMAN'S • LUCKY LEAF • APPLE TIME  
SPEAS FARM • LINCOLN

800 Peach Glen-Idaville Rd.  
Peach Glen, PA



40 E. High St.  
Gettysburg, PA

If your business is interested in participating, supporting or have any questions please contact Edith at 717.334.8151 or [edithw@gettysburg-chamber.org](mailto:edithw@gettysburg-chamber.org).



# Community News



**Hauser Estate Winery's** Hauser After Hours is a party you do not want to miss. Join them on February 16, from 6-9pm, admission is free.

Enjoy live music featuring Romance with Wito. Pay per plate dinners are served from some of the finest caterers in the area. Wine and Hard Cider is available by the glass or the bottle. Visit [www.hauserestate.com](http://www.hauserestate.com) or call 717.334.4888 for more details.

**Strawberry Hill Nature Preserve** invites

the public to attend a Full Moon Owl Prowl on Saturday, February 23, from 7-8:30pm. We will quietly explore the Preserve on a winter's evening listening carefully for the sounds of owl. We will also learn a bit about these mysterious feathered friends and just why they're calling at this time of year. Pre-registration preferred. \$5 for Members, \$8 for Non-members. Call 717.642.5840 or visit [www.strawberryhill.org](http://www.strawberryhill.org).



**Strawberry Hill Nature Preserve** is hosting a pancake breakfast at Camp Eder located at 914 Mount Hope Road, Fairfield on Saturday, February 23, and

Saturday, March 2, from 7:30-11:30am each Saturday. Join us at neighboring Camp Eder again this year for an all you can eat pancake breakfast. No reservations needed! \$6 for Adults, \$3 for Children 3-12, Children under 3 are FREE.

**Strawberry Hill Nature Preserve** invites

the public to sign up for a Maple Sugaring program at Camp Eder on Saturday, February 23, and March 2, from 9am-3pm; and on Sunday, February 24, and March 3, from 12-3pm. Enjoy the sweet syrup-making process as they guide you along from tree to table. Reservations recommended for each 30-minute time slot for up to 30 people. Public program fees are \$5 for members and \$8 for non-members. Register by calling 717.642.5840.



**The Pennsylvania Chamber of Business & Industry** will present a special OSHA roundtable: *Complying with the Respiratory Protection Standard and the New Globally Harmonized System for HazCom*

*Regulations* from 8am-Noon on Thursday, March 7, in Camp Hill, PA. OSHA's Hazard Communications and Respiratory Protection standards specify the steps employers must follow to safeguard the health of their employees and to protect companies from possible explosions/fires caused by chemicals. Register at [www.PAChamber.org/conf](http://www.PAChamber.org/conf) or 877.866.8965.

When it comes to unemployment compensation, the area that is often the most difficult to understand and comply with is how and when to apply for UC benefits. The **Pennsylvania Chamber** is holding a special unemployment compensation roundtable: *UC Benefits, Relief from Charges, Separation Eligibility; and UC Hearings Do's and Don'ts* from 8am-noon at on Thursday, March 7, in Camp Hill, PA. You can register at [www.PAChamber.org](http://www.PAChamber.org).



The 13<sup>th</sup> Annual **Gettysburg Hospital** Benefit Tennis Tournament will be held Saturday, May 4, at **Gettysburg College**. Rain date is May 5.

Proceeds fund the Adams County Young Women's/ Young Men's Leadership Conference, an annual event for 7th graders committed to inspiring, educating, and empowering the youth and future leaders of our community. For more information, contact Judy Alder at 717.337.4154 or [jalder@wellspan.org](mailto:jalder@wellspan.org), or visit [www.wellspan.org/ghf](http://www.wellspan.org/ghf).

**The Adams County Arts Council** invites submissions to its 10<sup>th</sup> Annual Juried Art Exhibition, May 31-July 7, in Schmucker Art Gallery, **Gettysburg College**. Any person over the age of 18 who is an Adams County, PA resident or an Adams County Arts Council member is eligible to submit work for consideration. There is a \$25 entry fee. For more information, please contact Peggy Talbot at 717.334.5006 or [aa@adamsarts.org](mailto:aa@adamsarts.org).



The 28<sup>th</sup> Annual **Gettysburg Hospital** Benefit Golf Tournament will be held Friday, July 19, at **The Links At Gettysburg**. Proceeds fund the

Gettysburg Hospital Foundation's Children's Health Fund, dedicated to helping children in need in Adams County and northern Maryland. For more information, contact Judy Alder at 717.337.4154 or [jalder@wellspan.org](mailto:jalder@wellspan.org), or visit [www.wellspan.org/ghf](http://www.wellspan.org/ghf).

Join **PNC Grow Up Great** and **United Way of Adams County** Ready to Learn at a fun festival for families with preschool children,



ages birth to five. Enjoy arts and crafts; activities for children; story times and a reading nook. The festival is Saturday, March 2, from 10am-2pm in the Charlie Sterner Recreation Building, Gettysburg Rec Park. For more information contact MJ Duffy at 717.334.5809 or [mjuwac@centurylink.net](mailto:mjuwac@centurylink.net).

# Member Benefits

## ADVOCACY

- Discount on DSL Services
- Energy Procurement Services
- Discount on Merchant Services
- Group Health Insurance for Businesses
- Legislative Advocacy and Information

## NETWORKING

- Golf Outing
- Monthly Mixers
- Annual Meeting
- Committee Meetings
- General Membership Breakfasts
- County Corners Breakfast Program

## INFORMATION

- Business Counseling
- Certificates of Origin
- Educational Seminars
- Use of Bulk Mail Permit
- Clubs and Organizations List
- Display Space in Chamber Office
- Major Employers & Manufacturers Directories
- Member Discounts on Publications
- Website Business Resource Section

## EXPOSURE

- Membership Decal
- Business Recognitions
- Online Business Directory
- Sponsorship Opportunities
- Free Ad in the *Evening Sun*
- Small Business Person of the Year Award
- Educator of the Year Award
- Ribbon Cuttings/Open Houses
- *Chamber Chat* News Releases
- Member-To-Member Discount Programs
- *Chamber Chat* Member Spotlight
- Member Only Referral Leads from Chamber Staff
- Environmental Stewardship Award
- Opportunity to Host a Membership Mixer
- Opportunity to Host a Lunch & Learn Program Series
- FREE listings in Membership Directory
- FREE Online Business Directory Listing
- Outstanding Citizen of the Year Award
- Chamber Volunteer of the Year Award

# The Gettysburg Adams Chamber of Commerce and PCI Insurance— **Teaming Up to Bring You Winning Benefit Solutions!**



Sideline by trying to figure out the best benefits for your company and your employees? Ready to call a time-out wading through multiple plan options, deductibles, co-pays and co-insurance? The Gettysburg Adams Chamber of Commerce and PA Chamber Insurance has the winning playbook in helping you find winning benefit *solutions*.

From the first conversation, to the results you're counting on, Pennsylvania Chamber Insurance gives you skin in the game by simplifying the complexity of navigating benefits for businesses, employees and individuals.

Our championship solution lies in the strength of Pennsylvania Chamber Insurance's three key competencies:

**Service:** Our commitment to delivering outstanding service to you is our number one priority.

**Simplicity:** Healthcare can be complex. We make it simple by cheering for our customers and sorting through the thousands of plan options and carriers to find the best solution. The added convenience of one invoice for most coverages makes it a unbeatable combination.

**Selection:** It's all about choice. Offering every carrier in the state, the PA Chamber solution gives you choice of carrier and plan design and increased flexibility with our exclusive dental, vision, life and disability products. Partnered with our unique benefit of no participation guidelines and guaranteed issue for most coverages, our ancillary benefits give you a competitive edge.

Plus, you may qualify for a voucher to use toward chamber membership. Now there's something to get excited about!

Call the PA Chamber Insurance team today at 800 755-3021 or visit our website at [www.pachamberinsurance.com](http://www.pachamberinsurance.com) to learn more!



# Member Spotlight

## Diana's Limousine Company

It all began 25 years ago with a dream of owning a unique business. Diana started alone with one formal Cadillac limo, which was previously owned by the Revlon Company and used in the 1984 Olympics, a van, a handful of maps, and driving duties day and night.



Diana's Limousine Company is a 24/7 operation, offering door to door service with complete ground transportation. They offer services to:

- Hotels
- Concerts
- Proms
- Wedding
- Golf Outings
- New York City
- Washington D.C.
- Anniversaries
- Casinos
- Shopping Trips
- Wine Tours
- Birthdays
- Night-on-the-Town
- Battlefield Tours

Diana's Limousine is dedicated to excellence and offers professional, punctual, courteous service. The chauffeur's attire is a black suit and tie.

A variety of vehicles are available to Diana's clients: Lincoln Town Car sedans, Lincoln stretch limousines, SUV's, vans, stretch Excursion. The vehicles are garage kept and hand washed & detailed at the business.

The future holds some exciting expansion ideas:

- Shuttle service for the 150<sup>th</sup> Anniversary commemorating the Battle of Gettysburg.
- Jet & Helicopter services
- Additional satellite locations
- Expanding corporate accounts under Diana's Corporate Transportation.

*Diana's*  
**LIMOUSINE COMPANY**

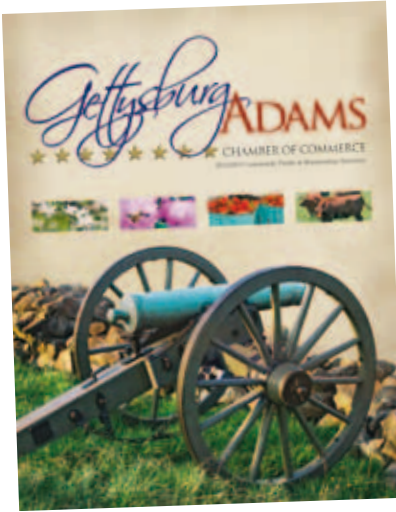
The next time you are planning a trip or event, contact Diana's Limousine Company and leave the logistics to them.

Diana's is fully licensed and insured by the PUC, ICC, and DOT. They have been a member of the National Limousine Association for 24 years.

Diana's Limousine Company, 1445 Sell Station Road, Littlestown, PA 17340  
717.359.7000 or 1.800.337.0671 • [dianaslimo@comcast.net](mailto:dianaslimo@comcast.net) • [www.dianaslimo.com](http://www.dianaslimo.com)



# Development of New Community Profile and Membership Directory Begins



Work will soon begin on the next edition of our Community Profile & Membership Directory. Last year's edition was very well received and has provided the Chamber with both a print and online edition that is used to promote our members and the community. This year's Community Profile will showcase our members to new residents, new businesses, visitors, as well as the business community. The publication will be widely distributed, and will be available in late-July.

The Community Profile will be a full-color, glossy publication packed with over 50 pages of information, featuring full color photos and interesting articles highlighting each major aspect of our community. Many members commented on the helpful and eye-catching demographic and statistical information about our county. Copies are direct mailed to all members. Most member hotels have also placed copies of the publication in their rooms.

In addition to the print edition, the entire publication will also be available online and fully interactive. The online publication is optimized for mobile platforms, so it will work on your favorite smartphone and with iPad or any other tablet using the HTML5 format.

Centre Publications, who specializes in publishing chamber directories for communities like ours, will be our publisher again this year. In the coming weeks, a representative from Centre Publications will be contacting you about participating in this year's publication. A representative is available to meet with you at your location, or, if it is more convenient, the entire process can be handled over the phone or via email. Only members will have the opportunity to purchase display advertisements in the directory. Plus – each ad purchased includes design services for your advertisement and professional on-site photography of your business – all with no extra charge!

The directory will be used as the Chamber's main marketing and promotional tool. Please make supporting this publication a priority for your business this year. For more information, please contact Centre Publications directly at 1.800.200.5375.



*Gene Kneller, President*

## MEMBERSHIP MIXERS 2013

**THURSDAY, FEBRUARY 21** at the  
Eisenhower Hotel & Conference Center

**WIN AN iPad MINI!!**

*Meet the new management team at the  
Eisenhower Hotel!!*

Phil Murray-General Manager  
Joe Spadolini- Director of Catering  
Sally Richardson-Director of Sales  
Lindsay Peters-Government Sales Manager  
Becky Dussinger-Association Sales Manager

- Every attendee gets entered to win the iPad mini
- Bring a non-Chamber member and get a second entry to win the iPad Mini, and the non-member also gets entered
- Sample culinary delights and indulge in calorie filled desserts.
- Surprises unlike any other mixer you have attended



**January Mixer hosted by  
Adams County Winery &  
Biggerstaff's Catering**



# Reap the Rewards of Chamber Involvement...

## Join a Council

### Adams Resource Advisory Council

☐ **Agriculture Team**

Works with county agricultural groups and monitors the agricultural industry of Adams County.

☐ **Environmental Team**

Monitors local and regional environmental conditions and recommends implementation of programs to enhance the quality of life in the area. Meets the 2nd Tuesday of the month at Noon.\*

☐ **Legislative Team**

Reviews legislative issues which affect the business community and organizes the annual legislative luncheon. Meets the 2nd Thursday of the month at Noon.\*

### Community Events/Fundraising Council

☐ **Wine Festival Team**

☐ **Holiday Jackpot Raffle Team**

☐ **Taste of the Town Team**

☐ **Marketing Council**

Works to develop and enhance the image of the Gettysburg Adams Chamber of Commerce and publicize Chamber events and improves communication with media and the public. Meets the 3rd Wednesday of the month at 12:30pm.\*

☐ **Membership Council**

Recruits and maintains Chamber membership. Meets the 1st Friday of the month at 8:30am.

☐ **Awards Team**

Selects individuals or groups for recognition of their contributions, service and dedication to Adams County. Meets 4 times a year or as needed.

☐ **Golf Outing Team**

Organizes an annual golf outing in the Summer. Meets as needed.

### Business & Education Council

☐ **Business & Industry Team**

Monitors local and regional conditions affecting the businesses of Adams County and recommends programs to enhance the climate. Meets the 3rd Thursday of the month at Noon.\*

\*Meetings are Dutch Treat

Please mark all teams/councils you are interested in serving on.



Name: \_\_\_\_\_

Business: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Direct Email: \_\_\_\_\_

☐ I am interested in being an on-call volunteer.

Please return the sheet to the Chamber office: 18 Carlisle Street, Suite 203 - Gettysburg, PA 17325 or Fax: 717.334.3368



# THIS EVENT IS OPEN TO THE PUBLIC!



# ACVESA



Annual Adams County Volunteer Emergency Services Association Firefighter's Ball

ACVESA is proud to be a member of the Gettysburg Adams Chamber of Commerce

# Firefighters Ball

## Saturday, March 2, 2013

(5:45 cocktail hour, 6:45 dinner)

at the Historic Gettysburg Hotel, 1 Lincoln Square



*Proceeds from the Ball will go to the new state-of-the-art training facility (similar to photo above) to train our community firefighters.*

### FEATURING...

- Celebrity Emcee Melissa Nardo from WPMT Fox43
- DJ Jeremy from StayTuned DJ Entertainment
- Cash Bar
- Silent Auction
- Fill the Boot with Change
- Tombola Auction

**\$40**  
per ticket

*Discounted Rooms Available!*

Purchase Tickets at:

CRS Insurance, Inc.  
360 York Street  
Gettysburg

Lady & Taylor, Inc.  
2293 Heidlersburg Rd.  
Gettysburg

School Express, Inc.  
15 Cedar Rd.  
New Oxford

Firehouse Grill  
8 East King Street  
Littlestown

Southeastern Adams Volunteer  
Emergency Services, #29  
5865 Hanover Rd., Hanover

*You may also call 717-339-8412 to order tickets.*



**Sponsorship & Advertising Opportunities Available!**  
**Would You Like to Donate Auction Items?**

**Call 717-339-8412**

**If you are unable to attend this event, but interested in making a donation, please log on to [www.acvesa.org](http://www.acvesa.org)**



## February 2013 Events

### February 1

Membership Council Meeting, 8:30am,  
Chamber office

### February 4

Staff Meeting, 9:30am, Chamber office

### February 6

Membership Orientation, 11:30am,  
Chamber office

### February 11

Staff Meeting, 9:30am, Chamber office

### February 12

Executive Team Meeting, 7:30am,  
Chamber office

Environmental Team Meeting, Noon,  
Chamber office

### February 14

General Membership Breakfast, 7am,  
Hoffman Homes for Youth

Legislative Team Meeting, Noon,  
Gettysburg Eddie's

### February 18

Office Closed for President's Day

### February 21

Business and Industry Team Meeting,  
Noon, Gettysburg Eddie's

Membership Mixer, 5-7pm, Eisenhower  
Hotel & Conference Center

### February 25

Staff Meeting, 9:30am, Chamber office

### February 27

Marketing Council Meeting, 12:30pm,  
Chamber office

Career Fair Meeting, 1pm  
Chamber office

### February 28

BOD Meeting, 7:30am, Chamber office

*The 2012 Environmental  
Stewardship Award recipient,  
Littlestown Veterinary Hospital  
at last year's February General  
Membership Breakfast.*







18 Carlisle St., Ste. 203 | Gettysburg, PA 17325  
717.334.8151 | FAX 717.334.3368  
info@gettysburg-chamber.org  
www.gettysburg-chamber.org

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# A MAGAZINE *commemorating* *modern life* IN A HISTORIC TOWN



*Pick up a complimentary copy at many downtown businesses*

*Celebrate Gettysburg* explores the facets of life that make Adams County such a special place to call home and to visit.

Each bimonthly issue contains outstanding articles and stunning photography commemorating modern life in our historic town. Readers can look forward to informative features, restaurant profiles, historical pieces, local columns, an events calendar and more in every issue.

Visit [www.celebrategettysburg.com](http://www.celebrategettysburg.com) or call 888-521-6810 to subscribe or advertise.