

CHAMBER

Chat

April 2013

A monthly publication of
the Gettysburg Adams
Chamber of Commerce



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of Events

Also: President's Message,
Updates & More!

The Annual Legislative Luncheon

This year's Legislative Luncheon was held on March 15, in the Robert C. Hoffman Community Room at HACC-Gettysburg Campus. The event featured state lawmakers and federal government staffers including: State Representative Will Tallman, R-193; State Senator Rich Alloway, R-33; Bob Reilly, deputy chief of staff for U.S. Congressman Scott Perry; Bob DeSousa, state director for U.S. Senator Pat Toomey, while Fred Snyder served as moderator.

The legislators answered questions from attendees on various subjects, including the following:

- Transportation
- Liquor Privatization
- Healthcare
- Gun Control
- Non-Profit Tax Deductions
- Sequestration

Adams County Commissioner Marty Qually also talked about Adams County Connected, which is a community initiative - made up of anyone who is interested in improving connectivity in our county.



Legislators included from l to r: Bob DeSousa from Senator Pat Toomey's office, Bob Reilly from Congressman Scott Perry's office, Fred Snyder, Moderator, Senator Rich Alloway, and Representative Will Tallman.

Attendees enjoyed lunch by Ragged Edge

Coffee House, LLC. The event and supporting sponsors included: Adams Electric Cooperative, Inc., Harrisburg International Airport, and C.S. Davidson, Inc. Additional sponsors included: Adams County Economic Development Corporation (ACEDC), Land & Sea Services, LLC, and School Express, Inc. Thank you to everyone involved!



The Gettysburg Adams Chamber of Commerce supports the Adams County area by promoting diverse economic opportunities through advocacy, networking and information.

New Members

—2013 BOARD OF DIRECTORS—

***Stacey Green, Board Chair**

Biggerstaff's Catering

***Duane Kanagy, Vice Chair**

Adams Electric Cooperative, Inc.

***Carl E. Frantz, Secretary**

Carl E. Frantz, Inc.

***S. Gregory Allen, Treasurer**

Graphcom, Inc.

***Mary Bottorf**

***Darlene A. Brown**

Adams County Housing
Authority/Pennsylvania Interfaith
Community Programs, Inc.

***Dave Campbell**

Emried Cole

Lutheran Theological Seminary
at Gettysburg

Norris Flowers

Gettysburg Convention &
Visitors Bureau

Ryan Fox

Financial Consulate, Inc.

William G. Hanne

Borough of Arendtsville

Bryan Johnson

Country Inn & Suites By Carlson

Katie Lawhon

Gettysburg National Military Park

Pete Martin

Sharrah Design Group, Inc.

Steve Rice

Steve Rice, P.C.

Matt Sheads

Hockley & O'Donnell Insurance
Agency

***Carrie S. Stuart, President**

Gettysburg Adams Chamber of
Commerce

**Denotes Executive Committee member*

—CHAMBER STAFF—

Jennifer McCleaf

Membership/Events Director
jenniferm@gettysburg-chamber.org

Edith Waldron

Operations Assistant
edithw@gettysburg-chamber.org

Stephanie Mummert

Marketing Assistant
stephm@gettysburg-chamber.org



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info@gettysburg-chamber.org
www.gettysburg-chamber.org

Office Hours

Monday-Friday, 9am-5pm



Michael S. Kress

717 Studios, LLC

9 Irvine Road
Carlisle, PA 17013
717.386.5082
mike@717studios.com
www.717studios.com
Professional Services----Marketing

Scott Schultz

Event Central

665 Independence Avenue, Ste. H
Mechanicsburg, PA 17055
717.591.7368
FAX: 717.591.9191
scottschultz@eventcentralpa.com
www.eventcentralpa.com
Professional Services----Equipment Rental

Mark Greathouse

Greathouse, Mark

70 Diane Trail
Fairfield, PA 17320
717.642.5083
mark5316@embarqmail.com
Individual Members

Alexander Cistone

U.S.Lawns

881 Abbottstown Pike
Hanover, PA 17331
717.637.7979
FAX: 717.637.5413
alex.cistone@uslawns.net
www.york.uslawns.com
Professional Services----Landscaping

From the Desk of... the Chamber President



Last month, we had the opportunity to be the location for Governor Tom Corbett's press announcement regarding his plan for privatizing the state liquor stores.

Although this was not an issue the Chamber's Legislative Team had discussed in detail, we felt it would be a great opportunity to hear first hand details regarding the distribution of the revenue.

In our acceptance of Governor Corbett's visit, I requested he allow time to meet with our member beer distributors—Lil' Debi's High Street Brews and Village Beverage Mart, Inc., which he was quite willing to do. They met with him for approximately 15 minutes and discussed their concerns of his plan as it affects small distributors.

During the course of the announcement and subsequent media questions, Governor Corbett acknowledged his willingness to consider other options for a privatization plan. This is the first time he has publicly made that statement.

There are likely to be a number of amendments to House Bill 790 upon its release from committee, and, there is little doubt the Senate will offer a privatization bill as well. I encourage all of you to contact our local legislators and share your thoughts on this, or any other piece of legislation that affects your business. It's our duty as constituents to make sure our voices are heard.

Carrie S. Stuart



Pictured L-R, the Chamber Staff, Edith Waldron, Operations Assistant, Carrie Stuart, President, Governor Tom Corbett, Jennifer McCleaf, Membership & Events Director, and Stephanie Mummert, Marketing Assistant.

Membership Renewals

The Chamber would like to thank the following businesses for continuing their commitment to the Gettysburg Adams Chamber of Commerce and the Gettysburg/Adams community:

Adams County Arts Council
Adams County Farmers Market Association, Inc.
Appalachian Brewing Company
Bergdale Insurance Agency, Inc.
Big Hill Kennel
Carl Bert & Associates, Inc.
Columbia Cottage
County of Adams
Courtyard by Marriott Gettysburg
David M. Green Bookkeeping & Tax Service
Gettysburg Area School District
Gettysburg Cancer Center
Gettysburg Travelodge
Goin' Postal Gettysburg
Hickory Bridge Farm, Inc.
High Peak Tent Rentals
Hoss's Steak & Sea House
The Inn at Herr Ridge

Wm. F. Hill & Associates, Inc.
iNet Technology Group, LLC
Knight Builders, Inc.
Gettysburg Lutheran Retirement Village Lutheran Social Services of South Central PA
McCleaf Landscaping
Met-Ed A FirstEnergy Company
Morris Mechanical Plumbing, Heating, Air, LLC
Musselman Insurance Agency
Myers Electrical Repairs
PathStone (formerly Rural Opportunities, Inc.)
Peters Funeral Home, Inc.
Strawberry Hill Nature Center & Preserve
Streeter, Theodore H.
Studmuffin Media
Dr. Rita Tempel & Associates
Times Square, LLC
Totem Pole Playhouse

Member News



A quickly growing central PA business, **717 Studios, LLC**, has hired Michael Kress to fill the position of Account Executive. Michael brings 14 years of sales, customer service, and IT experience to the company. He has worked for small businesses for many years and is dedicated to the future growth and success of 717 Studios as a leader in brand strategy, web design, app development, and graphic design. More information can be found at www.717studios.com.

Edward Jones has been honored as a top training company for 13 years in a row, dating back to the debut of the Training Top 50 in 2001. The firm has consistently earned high marks as an employer of choice in other national rankings. For the 14th year, Edward Jones was named one of *FORTUNE* magazine's "100 Best Companies to Work For 2013."



Julie Nagle and Community Creations, Inc. are creating a Home Town Montage of Gettysburg. The Historic Montage is a limited edition project that will be distributed by several community organizations. They include the Gettysburg Adams Chamber of Commerce, Adams County Historical Society, Main Street Gettysburg, and the Gettysburg Convention & Visitors Bureau. Julie can be contacted at 717.817.2332 or by email at julienagle57@gmail.com for a personal 5-minute presentation.

HACC, Central Pennsylvania's Community College, and the HACC Foundation have introduced a new online process for HACC students to apply for HACC Foundation scholarships. Now, students can simply go online to complete a scholarship application. The new system then automatically matches students' information with the criteria of the scholarships for which they qualify. The new online process takes students only 15 minutes to complete and replaces the manual process used in the past.



Adams County Winery recently received seven awards at the 2013 International Eastern Wine Competition. They received two Best of Class awards, three gold medals, and two silver medals. The *D'Vine Estate Wine* and *Stray Cat Strut* each won Best of Class awards and gold medals. Their *Scrapple Wine* won a gold medal, and *Yankee Blue* and

Tears of Gettysburg each won silver medals. Adams County Winery has now received nearly 100 over-all competition awards.



Senator Richard Alloway (R-Adams/Franklin) has relocated his Adams County district office to 16-A Deatrick Drive, Deatrick Commons complex, west of Gettysburg, along Route 116.

The new office, located within a strip mall, was previously occupied by the Adams County Republican Committee. The decision to consolidate his Waynesboro office to this new office location was based on having a greater presence in the community. The office is open daily from 9am-4:30pm and can be contacted by calling 717.334.4169, visiting www.senatoralloway.com or emailing alloway@pasen.gov.

In February, **Adams Electric Cooperative, Inc.** retired \$2,048,000 in patronage capital to more than 28,000



Adams Electric Cooperative, Inc.
A Touchstone Energy® Cooperative

current and former co-op members. This retirement marks the 39th year the cooperative has retired patronage capital, raising its total retirement to \$33.5

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Raymond B. Weiss, MD



Satish A. Shah, MD



Tina A. Khair, DO



Howard I. Salontz, MD

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- Clinical Trials
- Infusion Suite



Gettysburg Cancer Center
20 Expedition Trail, Suite 101
Gettysburg, PA 17325
Phone: 717-334-4033

Hanover Cancer Center
250 Fame Ave, Suite 206-B
Hanover, PA 17331
Phone: 717-698-1564

- Genetic Testing
- Hospital Consultations
- 2nd Opinions

Westminster Cancer Center
826 Washington Road, Suite 204
Westminster, MD 21157
Phone: 410-857-8272

Member News

million for all retirement years. This is the second year the retirement tops \$2 million. Any questions about patronage capital may be asked by calling the co-op toll-free at 1.888.232.6732. To view a list of unclaimed patronage capital, visit www.adamsec.coop.



Frederick's 2013 ADDY Awards held February 23. The award categories consisted of:

- Advertising Industry-Self-Promotion-Non-Traditional
- Digital Advertising-Consumer Websites
- Collateral Material-Annual Report, Four-Color
- Sales Promotion-Product or Service Sales Presentation
- Advertising Industry-Self-Promotion
- Collateral Material-Publication Design-Editorial Spread or Feature
- Collateral Material-Publication Design-Editorial Spread or Feature Story.

Graphcom Creative received a total of nine ADDY Awards—seven gold, one silver and one Judge's Award—at the American Advertising Federation (AAF) of Greater



Nicholas Wentz

and will focus on servicing existing commercial accounts and attracting new accounts. Kristy's primary responsibility will be working with home and auto insurance clients, as a Personal Lines Agent. Staub, Riggs, & Collins is an independent insurance agency specializing in auto, home, commercial, and life insurance.

Nicholas Wentz and Kristy Golden have joined **Staub, Riggs, and Collins Insurance**. Nick's primary responsibility will be working with commercial insurance clients in the York/Adams county area, as an Account Executive,



Kristy Golden



The Adams County Commissioners have proclaimed the period from March 14-April 21, as **Land Conservancy of Adams County (LCAC) Month**. Land

Conservancy Month begins on March 14, with the organization's Annual Dinner and Silent Auction, held at the Gettysburg Hotel, and concludes with its 16th Annual Art Auction on April 21, at the **Blue Parrot Bistro**. The LCAC exists with a mission of preserving the rural character of Adams County.

Smith Elliott Kearns & Company, LLC is pleased to announce the launch of a re-designed website. The new site is designed with an emphasis on regularly updated content, useful information, and user-friendly navigation. In addition, SEK&Co is using the look of the site as new branding tool for collateral marketing materials. These changes are a part of the firm's 50th anniversary celebration in 2013.



Central Penn Business Journal has announced the honorees for the third

annual CFO of the Year Awards. An independent panel of judges representing local businesses selected the honorees from the pool of nominees. These individuals stood out for leadership and achievements within their companies, as well as their contributions to the local community. Daniel Bringman, of **The Gettysburg Foundation**, has been nominated in the Large Non-Profit Organization (revenues over \$14MM) category.

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Member Spotlight

C.S. Davidson, Inc.



Since 1923, C.S. Davidson, Inc. has been a part of the local community. From our early beginnings as a surveying and engineering business in Hanover, to the subsequent openings of our York, Gettysburg, Lancaster and Freehold, NJ offices, we are excited to be celebrating our 90th anniversary in 2013.

Founded by Carl Schaeffer Davidson, C.S. Davidson has always strived for one thing - to create long-lasting relationships with our clients by providing exceptional service. This can be evidenced in the fact that we work with clients year after year with our longest continued client relationship dating back to 1926!

Our client base is as diverse as our experience. We demonstrate our commitment to engineering excellence daily and have developed a reputation for delivering a broad range of the highest-quality professional services possible. We provide consulting services to municipalities, public and private clients, individuals and other design professionals, with specialties in:

- Surveying
- Project Management
- Land Development
- Transportation Engineering
- Stormwater Management
- Wastewater Collection and Treatment
- Water Treatment and Distribution
- Municipal Planning
- Construction Inspection
- Building Systems
- Bridge Services
- Industrial Services
- Construction Materials Testing
- Structural Special Inspections



Our tradition of personal service since 1923 forms the basis of our business. The people of C.S. Davidson are our company's most valuable resource, many of which have been with the firm for over 40 years! We operate with unbending integrity and strive for operational excellence in the delivery of our products and services. Our clients understand that we have their best interests in mind and that working with us means "value-added" right from the start.

Here's to another 90 years.

C.S. Davidson, Inc.

50 West Middle Street, Gettysburg, PA 17325

(717) 337-3021

www.csdavidson.com

County Connections

LIU #12 Special Projects Division
1 Year



David M. Green Bookkeeping and Tax Service
1 Year



The Gettysburg Adams Chamber of Commerce was truly honored to recognize 15 members celebrating milestone anniversaries of Chamber membership.

Christopher & Banks
1 Year



Studmuffin Media
1 Year



Rotz & Stonesifer
5 Years



New Age Associates, Inc.
5 Years



Indian Springs Farm
5 Years

Commuter Services of South Central PA
5 Years



Breakfast: helping you build connections throughout Adams County

Inn at Herr Ridge
25 Years



Adams County Economic Development Corporation
20 Years



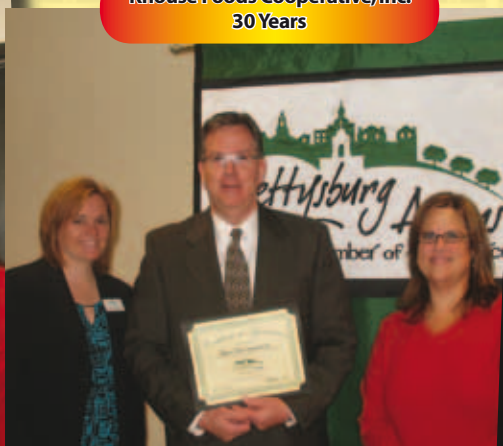
Town & Campus Hair Care
25 Years



Ferrara Kampstra
25 Years



Knouse Foods Cooperative, Inc.
30 Years



Hockley & O'Donnell Insurance Agency
25 Years



Valley Quarries, Inc.
30 Years



I'M PART OF THE
MOB

Program Updates



One of the many benefits of being a **Gettysburg Adams Chamber of Commerce** member is having the opportunity to participate in the Member-To-Member Discount Program, proudly sponsored by **CenturyLink**. This special program offers Chamber members, and their

employees, discounts and promotions on products and services from other Gettysburg Adams Chamber members. The current list of discounts is available on the Chamber's website, www.gettysburg-chamber.org, under Coupons on the Membership tab at the top. If you have any questions about the program, or want to offer fellow members a discount on products/services, please contact Jennifer McCleaf at 717.334.8151 or jenniferm@gettysburg-chamber.org.

The **Awards Team** is seeking nominations for the Educator of the Year Award. Take this opportunity to nominate someone that you believe possesses the ability to inspire the love of learning in students of all backgrounds and abilities. Completed forms are due to the Chamber office by April 16. Nomination forms are available on the website, www.gettysburg-chamber.org, under the New & Programs tab at the top. The recipient will be announced at the May 16 Breakfast.

Please mark your calendars and plan to attend the **May 16 Education Breakfast**, featuring the high school students participating in the **Introduction to Manufacturing & Business** course. Students will provide presentations on their experiences in class and at the eight on-site learning opportunities at area businesses. In addition, the Educator of the Year recipient will be announced. Registration forms will be mailed later this month.

Sponsored by:



At the February membership breakfast, the inaugural Green Business recognitions were handed out to each of the four plants of Knouse Foods Cooperative, Inc. -



Peach Glen, Biglerville, Orrtanna and Gardners; **Adams County Conservation District** and the **Chamber Office**. The

purpose for this initiative is to recognize and promote businesses that are committed to, and engaged in, environmentally responsible operations and practices, also known as "green" business practices. There are six environmental categories with which nominees can focus their initiatives: Water Conservation, Energy Conservation, Recycling, Purchasing, Transportation and Waste Reduction and Prevention.

If you are interested in seeing if you qualify for this recognition, download the nomination form from the Chamber's website—www.gettysburg-chamber.org, click on the Events and Programs tab at the top, then click on Nomination Forms, or contact the office—717.334.8151.

SAVE THE DATE

Economic GENERAL MEMBERSHIP BREAKFAST

**Thursday,
April 11, 2013**

**in the Nicarry Meetinghouse
at Cross Keys Village -
The Brethren Home Community**

**Registration begins at 7am
Program begins at 7:30am**

Tim Maurer, CFP®, Vice President,
Financial Consultate & Co-author of
The Ultimate Financial Plan will be
speaking on the topic:

*"Integrating Global And National
Economics Into Your Personal Economy"*

**The Small Business Person of the Year
Award will be Presented.**

BEP Program Updates

Career Fair

13th Annual Adams County Career Fair was held on March 13. Over 1,100 Adams County tenth grade students attended the Career Fair on the beautiful campus of **Gettysburg College**. Students were able to attend three career presentations of their choosing, which are offered by over 60 volunteer business men and women. Thank you to the career speakers who gave of their time and expertise to help students find direction in their futures and to all of the volunteers who scheduled, transported, and guided the students to make this day possible!



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COLLEGE



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Mentor Luncheon

The current mentors of the Adams County Economic Education Foundation (ACEEF) Mentor Program had the opportunity to get together in February. They enjoyed a wonderful luncheon while supporting each other in their efforts in the program. The **Hilton Garden Inn** and General Manager, Christina Turley graciously hosted the luncheon on February 26, in the General Meade meeting room at the hotel. The lunch was excellent and the sharing and networking were superb! The program matches at-risk-youth with area business people to help them find a direction in their lives.

A big thank you to Hilton Garden Inn and all of the mentors involved!



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|---|--|
| Adams County SPCA/Meyers Animal Shelter 11 Goldenville Rd., Gettysburg • (717) 677-7962 Half price membership at \$12.50 with presentation of discount card. Current membership is \$25. <i>Expires 11/26/2013</i> | Adventure in Fun 243 Chambersburg St., Gettysburg • (717) 334-7528 Receive 10% off all entertainment services. <i>Expires 10/13/2013</i> |
| American Civil War Wax Museum 297 Steinwehr Ave., Gettysburg • (717) 334-6245 Complimentary Admission for you and your guest. <i>Expires 3/31/2014</i> | Brown's Ranch 180 Redding Lane, Gettysburg • (717) 334-2921 Receive a 10% discount on all orders 1/4, 1/2 or whole-of Angus beef. <i>Expires 10/13/2013</i> |
| Bruster's Real Ice Cream 1126 York Rd., Gettysburg • (717) 338-0575 Receive a \$0.50 discount off any item. <i>Expires 1/25/2014</i> | Club 50 Fitness of Gettysburg 1400 Proline Pl., Ste. 700, Gettysburg • (717) 339-0050 The sign up fee will be waived (regularly \$59). <i>Expires 10/7/2013</i> |
| Comfort Suites 945 Baltimore Pike, Gettysburg • (717) 334-6715 Receive 50% off the regular rental of the meeting room facility. Also receive 15% discount of rack rate on sleeping rooms booked with rental of meeting room. <i>Expires 12/7/2013</i> | Country Inn & Suites By Carlson 1857 Gettysburg Village Dr., Gettysburg • (717) 337-9518 Receive 20% off current standard rate. <i>Expires 1/27/2014</i> |
| Dairy Queen 915 York Rd., Gettysburg • (717) 334-4411 Receive 10% off total purchase. <i>Expires 12/31/2013</i> | Easy ReInk 204 Chambersburg St., Gettysburg • (717) 458-2200 Receive \$10 off any laser toner or \$2 off ink cartridge refill. <i>Expires 5/17/2013</i> |
| Fabios Events & Catering 22 North Aspers Rd., Aspers • (717) 778-7929 Receive \$100 off any service totaling \$500 or more. <i>Expires 12/31/2013</i> | Fast-Teks of Central Mason-Dixon Region 1863 Gettysburg Village Dr. • (717) 549-3910 Receive 20% off total labor for on-site computer services (residential or business), plus 10% off all parts. <i>Expires 8/31/2013</i> |
| Financial Consulate, Inc. 131 Carlisle St., Gettysburg • (717) 334-1861 Receive 10% off the following customized financial plans: Business Owner's Financial Physical, Retirement Financial Physical or Personal Financial Physical, a one-hour comprehensive, complimentary review of your existing investment portfolio. <i>Expires 12/27/2013</i> | Fort Ritchie Community Center 14421 Lake Royer Dr., Cascade, MD • (301) 241-5085 10% off non-member rentals. Options include a gymnasium, meeting room, game room, craft room or multipurpose room for seminars, birthday parties, meetings and corporate retreats in a mountain top setting within 20 minutes of downtown Gettysburg. <i>Expires 10/7/2013</i> |
| Glenn E. Simpson & Son, Inc. 37 South 5th St., Gettysburg • (717) 334-1929 Receive a 5% discount on a new geothermal system installation, not to exceed \$900. <i>Expires 3/1/2014</i> | Hanover Area YMCA Association 500 George St., Hanover • (717) 479-1494 Receive one free month on an adult membership and the joiner's fee will be waived. <i>Expires 3/26/2014</i> |
| Health Tech Cleaning Systems, Inc. PO Box 344, Fairfield • (717) 215-2515 Receive a \$25 discount on a job priced at \$150 or more. <i>Expires 6/21/2013</i> | High Peak Tent Rentals 119A Petersburg Rd., Carlisle • (717) 258-8006 Receive 10% off on all rentals. <i>Expires 12/1/2013</i> |

Member-To-Member Discount Cards must be presented at

DISCOUNT PROGRAM

| | |
|--|---|
| Hilton Garden Inn - Gettysburg <i>Expires 12/7/2013</i> 1061 York Rd., Gettysburg • (717) 334-2040 Receive \$2.00 off breakfast or 10% off dinner at The Garden Grille & Bar (Formerly the Great American Grill) located in the beautiful Hilton Garden Inn Gettysburg. | Home Instead Senior Care <i>Expires 10/26/2013</i> 14 Deatrick Dr., Gettysburg • (717) 398-2565 Receive a free in-home evaluation for a senior loved one as well as a free senior emergency kit. |
| iNet Technology Group, LLC <i>Expires 4/18/2013</i> 233 Buford Ave., Gettysburg • (717) 398-2550 Free consultation and one free service call per year (up to 2 consecutive hours). (Valued at \$350) | Inn at Herr Ridge <i>Expires 10/20/2013</i> 900 Chambersburg Rd., Gettysburg • (717) 334-4332 Receive 10% off entire bill - excluding alcohol. |
| Jeff Davenport, Professional Tax Preparation 210 Cottage Dr., New Oxford • (717) 778-1368 <i>Expires 3/1/2014</i> Receive 10% off tax preparation/accounting services and a free review of prior year's returns. A 10% donation will be given to the Gettysburg Adams Chamber. | Junction Creative Solutions <i>Expires 11/29/2013</i> 7401 Princeton Trace NE, Atlanta, GA • (717) 495-6960 Receive 15% discount on all consulting and creative services for Chamber members. |
| NEXT Step Martial Arts, LLC <i>Expires 5/10/2013</i> 4910 Fairfield Rd., Unit F, Fairfield • (717) 457-0023 Receive a free lesson of Taekwondo and Cardio Kickboxing for one month. | Papa John's Pizza <i>Expires 10/23/2013</i> 44-1 Natural Springs Rd., Gettysburg • (717) 338-1770 Receive a large 2-topping pizza for \$7.98 - for carryout only. |
| Preferred HealthStaff Inc. <i>Expires 10/27/2013</i> 201 E. Main St., Fairfield • (717) 642-8500 Receive a gift, valued at \$35, for a new client. | Roaring Spring Water <i>Expires 12/12/2013</i> 1325 Hanover Rd., Gettysburg • (717) 334-8080 Receive a 10% discount on the purchase of a new water cooler, any style or type. Includes bottled water, bottom loaders, in line filtration or R.O.'s. |
| Roaring Spring Water <i>Expires 12/12/2013</i> 1325 Hanover Rd., Gettysburg • (717) 334-8080 With a signed 1-year agreement, receive \$5 off our standard monthly rental rates. A cook & cold is \$3.95/mo. (reg. \$8.95) and hot & cold is \$5.95/mo (reg. \$10.95). You also receive (5) 5-gallon bottles at no charge to start (does not include deposits). | Roaring Spring Water <i>Expires 12/12/2013</i> 1325 Hanover Rd., Gettysburg • (717) 334-8080 Receive a special price of \$5.95 on all 5-gallon bottle with a cooler rental contract. Includes spring, drinking, or distilled waters. Your choice. |
| Schmuck Lumber Co. Inc. <i>Expires 10/7/2013</i> 615 York St., Gettysburg • (717) 398-2400 Receive O'Malley premium hardwood heating pellets for \$215/ton AND free delivery. | Scott & Co. Fine Jewelers <i>Expires 2/14/2014</i> 2 Lincoln Way East, New Oxford • (717) 338-3902 Receive a free silver polishing cloth with a \$75 jewelry purchase. Limit one. |
| SERVPRO of Gettysburg/Adams County 3045 York Rd., Gettysburg • (717) 337-9958 15% discount on residential cleaning services. Services to include: carpet, area rug, upholstery and hard surface pressure cleaning. Minimum service charge of \$150.00 required (before discount). <i>Expires 2/6/2014</i> | Sherwin Williams <i>Expires 10/14/2013</i> 35D Camp Letterman Rd., Gettysburg • (717) 334-3315 Receive a 10% discount on all paints and stains. |
| Subway <i>Expires 1/19/2014</i> 11 W. Railroad St., Gettysburg • (717) 337-2411 5% discount on all regular subs. Offer does not include any premium or double meat sandwiches. | Sweet! <i>Expires 3/31/2014</i> 100 Baltimore St., Gettysburg • (717) 339-0039 10% off Mix and Match, a selection of over 1,000 types of candy, including taffy, chocolate, sweet & sour for all tastes. |
| Tail Chasers Grooming <i>Expires 10/7/2013</i> 100B Buford Ave., Gettysburg • (717) 337-1800 Receive \$3 off a complete groom or bath only for your pet. | Ursus Enterprises Inc. <i>Expires 12/9/2013</i> 445 Custer Dr., Gettysburg • (703) 879-5888 Receive 25% off any printing product. |
| Wide Open Communications <i>Expires 4/4/2013</i> 233 Buford Ave., Gettysburg • (717) 337-2424 If a member has us do the website design and development for them, they will receive FREE (\$100 Google Adwords Credit), FREE domain name registration for a year, and FREE 1 year free web hosting (valued at \$240). | YWCA Gettysburg & Adams County <i>Expires 12/31/13</i> 909 Fairfield Rd., Gettysburg • (717) 334-9171 Receive a 10% discount on YWCA Gettysburg & Adams County membership* (*min. 3-month membership required). |

time of purchase and can't be combined with any other offer.

Community Partners

Gettysburg Merchants Salute Their Volunteers

by Walt Tuchalski, Member, Gettysburg Area Retail Merchants' Association



Gettysburg Area Retail Merchants Association

The Gettysburg Area Retail Merchants' Association's (GARMA) mission is to help create, promote, advertise, and represent the better business interest of the membership of the organization.

April is *National Volunteer Month*! Volunteers are the lifeblood of many non-profit organizations, and GARMA is no exception. Everyone from the Board President to the committee people are volunteers. There are no paid positions with the exception of the Association Business Secretary who is paid a small stipend for attending meetings and other assigned duties. Most volunteers are representatives of the member businesses, however interested individuals and students are welcome to become involved in building a better economic environment around Gettysburg via GARMA.

The return of warmer weather and baseball season have inspired participating GARMA members to plan a baseball themed event focused on "*Having a ball in Gettysburg!*" They are planning special fun and extra hospitality, special sales, surprises and ballpark snacks all evening long. Several Retro League baseball players will be circulating around Lincoln Square, Steinwehr Avenue, and along the streets served by Adams County Transit Authority Trolleys (Speaking of which, you can park once and ride the Trolley FREE all evening long!)

Save the dates of Saturday, May 18, and Saturday, September 28, for the semi-annual *Gettysburg Outdoor Antique Show*. Scores of antique dealers will be showing their wares on the four streets of Gettysburg radiating from Lincoln Square. Contact Show Manager John Angstadt at gettysburgantiqueshow@comcast.net or 717.253.5750 for details on how you can benefit from exhibiting at these special antique shows.

Learn more about the benefits of GARMA membership online or by contacting Walt Tuchalski at 717.309.2482 or wtuchalski@wgty.com.

Thank You to all the Chamber Volunteers!

200+ VOLUNTEERS GAVE MORE THAN 1750 HOURS

PROGRAMS INCLUDE:

General Membership Breakfasts
(4 times a year)

Ribbon Cuttings

Littlestown Business Forum

Junior Achievement

Monthly Membership Mixers

County Connections Breakfasts

Membership Orientations

Gettysburg Wine & Music Festival

Taste of the Town

Golf Outing

Annual Meeting

Holiday Jackpot Raffle

Agriculture Team

Awards Team

Board of Directors

Business & Industry Team

Environmental Team

Executive Team

Golf Outing Team

Legislative Team

Marketing Council

Membership Council

Nominating Team

Raffle Team

Taste of the Town Team

Wine Festival Team



Live Entertainment
by Jazz Me

SUNDAY, APRIL 7, 2013 • 2-5PM



Ballroom of the Eisenhower Hotel
2634 Emmitsburg Road, Gettysburg, PA

Order Tickets Here



Adult Tickets: Advance - \$25/At the Door - \$30
Student Tickets: Advance - \$15/At the Door - \$20

~ **ALL TICKETS ARE NON-REFUNDABLE** ~

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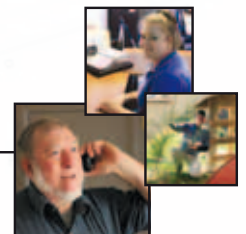
- Zoning Ordinances
- Code of Ordinances
- Contracted Services
- Building Code Official

Affiliate Memberships

- International Code Council (ICC)
- Pennsylvania Building Officials Conference (PENNBQC)
- International Association of Electrical Inspectors (IAEI)
- Better Business Bureau (BBB)
- Gettysburg Adams Chamber of Commerce
- Pennsylvania Association of Building Code Officials (PABCO)
- National Fire Prevention Association (NFPA)

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Community News



"Managing on Purpose" is a comprehensive series of "must have" lessons that all managers and supervisors in an organization should learn. It is taught in nine training sessions over a twelve month period at the **Manufacturers' Association of South Central Pennsylvania**, 160 Roosevelt Ave., Ste. 400, York, PA, by the textbook's author James Hall and corresponds to chapters in his book written in 2011. The first three sessions are: April 4 - Session One: 2:30-4pm - Need for Purposeful Management-4-5:30pm - Management In Perspective; May 29 - Session Two: 2:30-4pm - Assessing Management's Value -4-5:30 pm - The Myth of Multi-Tasking; June 26 - Session Three: 2:30-4pm - A Manager's Radar-4-5:30 pm - Determining Priorities Register by March 25. Cost: \$160 member I \$201 non-member. Call 717.843.3891.

The **Adams County Christian Academy (ACCA)** presents: "*Spring-A Time for Renewal*" Dinner and Auction on April 5, at 1865 Biglerville Road. Dinner will start at 6pm, with the auction beginning at 7pm. A buffet style menu will include spaghetti w/meatballs and white lasagna. Tickets are: Adults-\$20 in advance/\$25 at door; Kids ages 5-12-\$5; Under 5-Free; auction only: free admission (suggested donations) and free child care offered during auction. Call 717.334.9177 for advance tickets.



Strawberry Hill Nature Preserve is presenting part 2 of a 4-part backyard beekeeping workshop on April 6, from noon-2pm at the Preserve. There will be a

demonstration of the installation of a purchased package of honeybees into a prepared super. Discussion will also include the difference between a purchase package and a nuc as well as swarm gathering and hive extraction. Taught by beekeepers, Jon and Kay Deardorff, Shady Rest Apiaries, LLC.

Strawberry Hill Nature Preserve is hosting a Timberdoodle Trek on April 11, from 7-8:30pm at the Preserve. The American Woodcock (Timberdoodle) demonstrates an amazing springtime courtship ritual that you won't want to miss. Be prepared for a hike and pack your patience! \$5 for Members, \$8 for Non-members. Pre-registration is preferred. Call 717.642.5840 to register or for more information.



Strawberry Hill Nature Preserve invites the public to attend a presentation of Ghosts of Everest and Other



Hiking Tales on April 12, from 7-8:30pm. Call the Preserve at 717.642.5840 for location. Join us for a special evening as local guest speaker, climber, historian, and author of Ghosts of Everest: The Search for Mallory and Irvine, Larry A. Johnson, takes us on a journey to Mt. Everest in Tibet to try to solve one of exploration's greatest mysteries.

The **Adams Rescue Mission** is holding their 1st Annual Zumbathon Fundraiser on April 13, from 9am-Noon at the **Gettysburg College** Gymnasium. The cost to participate is \$20 in advance, \$25 at the door. The fundraiser will feature three hours of Zumba with local guest instructors, free snacks and water. Participants will receive a "blessing bag" with coupons and goodies. Visit www.adamsrescuemission.org on the events page to pre-register or call Heidi at 717.334.7502.



Belco Community Credit Union will host its Annual Meeting & Membership Gala on April 13, beginning at 5:15pm at the Radisson Penn Harris Hotel & Convention Center in Camp Hill. The theme for this year's event is "Spring Training." Tickets are \$25, and will go on sale at all Belco branches on February 11. Ticket includes cocktail hour, dinner, official meeting, live entertainment, door prizes and complimentary gift to all guests and music by "The John King Dance Band."

Senator Rich Alloway will be hosting a "Here to Help Job Fair" on April 18, from 9am-3pm at the Chambersburg Mall, 3055 Black Gap Road, Chambersburg, PA. This is an opportunity for job seekers in the 33rd Senatorial District to connect with businesses and organizations within the region who are seeking qualified employees. Admission is free. Attendees should be prepared with multiple copies of their resumes. Contact 717.264.6100 or visit www.senatoralloway.com for more information.



Join the Friends of Gettysburg, the membership arm of the **Gettysburg Foundation**, April 19-21, for the annual Spring Muster, their largest Friend-raising event of the year. Whether you are a novice Civil War aficionado or a seasoned veteran, you will come away with a better understanding of the Battle of Gettysburg and the Civil War. Friday's activities will begin at 4pm in the Members'

Community News

Lounge of the Wyndham Hotel Gettysburg, and Saturday's events begin at 7am.



Strawberry Hill Nature Preserve welcomes the public to an Earth Day Celebration on April 20, from 12-4pm at the Preserve. What better way to celebrate Earth Day 2013 than

at your local Nature Preserve? Guided hikes will include amphibian walks, plant ID, and birding for beginners. Hands-on workshops and projects will be offered. Pack a picnic lunch and plan to stay the day! \$5 for Members, \$8 for Non-members. Call 717.642.5840 for more information.

The Gettysburg Foundation and the Gettysburg National Military Park invite you to the annual Gettysburg Preservation Walk on April 21, to commemorate the 150th anniversary of the Battle of Gettysburg. The Gettysburg Preservation Walk, an approximate 45-minute battlefield walk with Licensed Battlefield Guides. This event is free and open to the public; however, donations to participate are appreciated. You must register at the Gettysburg National Military Park Museum and Visitor Center. For more information, to make a donation, or to pre-order your T-shirt, please contact Ann Swade, aswade@gettysburgfoundation.org, 717.339.2148.



eliminating racism
empowering women
ywca

The 5th Annual Race Against Racism will be held April 27. The Race Against Racism, a 5-mile run/walk, begins at 8am at the YWCA, 909 Fairfield Rd., Gettysburg. All proceeds benefit YWCA racial justice programs, including cultural celebration events, study circles, the annual Unity Walk, and community partnerships. Register at the YWCA service desk; mail application to 909 Fairfield Road, Gettysburg, PA 17325; or online at www.active.com. For more information, contact Alex Hayes at 717.334.9171, ext. 116, or ahayes@ywcagettsburg.org.

The Littlestown YMCA is having a Healthy Kids Day event on April 27, from 10am-12pm, which is part of the Y's nationwide events on that day. We have the following activities planned: Zumbatomic – Kids Zumba, Be Choosy – Preschool (fun exercise and info on healthy eating); Fitness Drills – skills stations with some being sports related; Bike Shop Vendor; Gardening Station. Call 717.359.9733 or email tshaw@hanoverymca.org for more details.



The 13th Annual WellSpan Gettysburg Hospital Benefit Tennis Tournament will be held on May 4, at Gettysburg College, followed by an evening reception at the Lutheran Seminary Refectory. All tournament proceeds are used to benefit the annual Adams County Young Women's/Young Men's Leadership Conference, an educational event for every seventh grade girl and boy who attends public or private school in Adams County. Visit www.wellspan.org/ghf for more details on the event. Rain date is May 5.

On July 2, witness the reenactment of the Battle of Hanover, an 1863 engagement that delayed J.E.B. Stuart's return to Robert E. Lee's Army of Northern Virginia during the Gettysburg campaign. Over 200 dedicated cavalry reenactors, mounted, spurred, and armed, will recreate the scene on the historic Sheppard Farm in Union Township. Tickets are \$10 for adults, \$5 for ages 12-18, and those under 12 get in free. For more information, contact 717.334.2828, LCAC@adamscounty.us, or www.LCACnet.org.



Business Women's Forum

LEAD. INFLUENCE. DISCOVER.

Business Women's Forum

is the most powerful day of professional development for women in Central PA. Discover what hundreds of influential women across Central Pennsylvania have already realized.

Wednesday, April 24, 2013

8am-4pm, at the Radisson Hotel Harrisburg
1150 Camp Hill Bypass, Camp Hill, PA 17011

Keynote Speaker:

Kimberly K. Schaller
Executive Vice President
Hershey Entertainment & Resorts Co.

She's the first female Vice President in the company's history.



Conference Hosted By: Greater Carlisle Area Chamber of Commerce, and West Shore Chamber of Commerce. In partnership with the following Chambers of Commerce: Gettysburg Adams Area, Greater Chambersburg, Mechanicsburg Area, Shippensburg Area, and York County Economic Alliance.

2013 AVAILABLE SPONSORSHIP OPPORTUNITIES

WHAT DO I GAIN FROM SPONSORING A CHAMBER EVENT?

Be Seen.

Chamber programs give your business recognition with professionals, executives, managers and other influential business decision-makers in the Adams County area.

Be Heard.

Chamber programs allow businesses to develop partnerships with new clients and customers through unique one-on-one marketing opportunities.

General Membership Breakfasts

An exclusive opportunity to gain 2 hours of visibility with over 100 area business leaders. The meetings include informative speakers to address topics of importance to the business community and the area's leading awards recognition ceremony.

September Breakfast Event Sponsor—\$275.00 (limit 2) | Student Breakfast Sponsor—\$100

Membership Orientation

An elite opportunity to expose your products and/or services to new members of the Chamber. This program allows members the opportunity to learn more about the program and benefits of Chamber member and how they can get the most return on their investment.

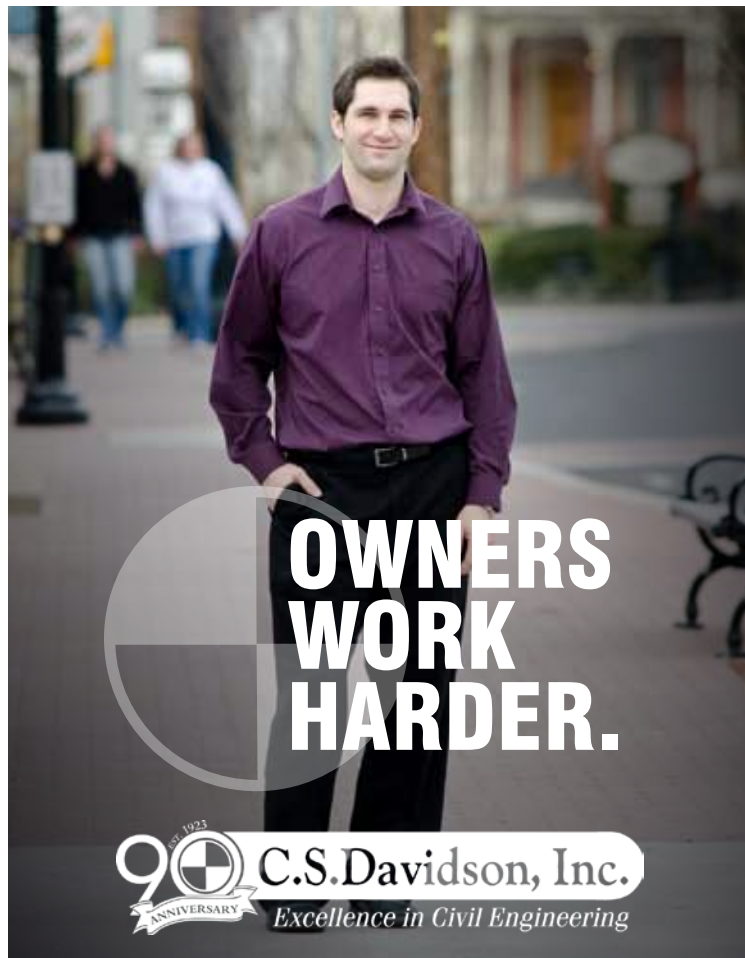
Event Sponsor—\$250

Golf Outing

Expose your business to CEOs, business leaders and top officers representing companies from across the county. It's a full day of visibility on the course!

Hole Sponsors—\$50

Contact Jennifer McCleaf, 717.334.8151, for additional details



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LUNCH and LEARN Series

Hosted by:  

When: Monday, April 22, 12:15-1pm
Where: GACOC Office, 18 Carlisle St., Ste. 203
RSVP: 717.334.8151 by April 15

TOPIC: "Search Engine Optimization and Page Rank"

Bring your lunch & questions!

Free to members, \$10 for non-members.



SEPTEMBER 7 & 8

NOON - 6 PM DAILY

GATEWAY GETTYSBURG COMPLEX

(INTERSECTION OF ROUTES 30 & 15)

95 Presidential Circle, Gettysburg, PA

Sponsored by **Adams Electric Cooperative, Inc., Graphcom, Inc., Gateway Gettysburg and Xente Media.**

VOLUNTEER APPLICATION

General Volunteer Information: Volunteer shifts will be 3 hours each. The festival runs from Noon-6pm both days and volunteer shifts will be 11am-2pm, 1:30pm-4:30pm, and 3:30pm-6:30pm (with the exception of "set up/clean up" shifts.) Volunteer for one shift, and receive a **free** general admission ticket (which includes a souvenir wine glass, unlimited samplings and access to live performances and a **free** t-shirt.) There will be 22 wineries from Pennsylvania. For more information, visit www.gettysburgwine.com.

Unlimited Sampling is not permitted before your shift. You are welcome to sample after your shift or the alternate day.

Complete the form below and return it to the Chamber office by faxing it to **717.334.3368** or e-mail to jenniferm@gettysburg-chamber.org or mail to : GACOC, 18 Carlisle Street, Suite 203, Gettysburg, PA 17325

(MUST BE FILLED IN COMPLETELY - APPLICATION WILL NOT BE ACCEPTED IF INFORMATION IS NOT COMPLETE!)

Name: _____ T-Shirt Size: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Alternate Phone: _____

E-mail: _____

Emergency Contact: _____ Phone #: _____

Volunteer Preferences: We cannot guarantee your preference but will do the best we can.

AREAS: Please mark 1st, 2nd & 3rd Preference

☐ **Check In, Ticket & ID checks**
NOTE: this position requires standing.

☐ **Wine Glass Pickup**
NOTE: this position requires standing.

☐ **Merchandise**
NOTE: this position may require lifting.

☐ **Wine Pick Up**
NOTE: this position requires lifting.
Must be 18 or older.

☐ **Wine/Ice Runner**
NOTE: this position requires lifting.
Must be 18 or older.

☐ **Floater**
NOTE: this position will be asked to work where needed.

☐ **Parking**
NOTE: this position requires standing.

☐ **Set Up/Clean Up**
NOTE: this position requires lifting.

☐ **Gate Monitor**

SHIFT TIMES: DAYS:
Please mark 1st, & 2nd Preference
☐ 11am - 2pm ☐ Saturday
☐ 1:30pm - 4:30pm ☐ Sunday
☐ 3:30pm-6:30pm

Set Up/Clean Up Times
☐ Friday — Noon-3pm — 3pm-6pm
☐ Saturday — 8am-11am — 1:30pm-4:30pm — 6pm-9pm
☐ Sunday — 8am-11am — 1:30pm-4:30pm — 6pm-9pm

I understand that the Gettysburg Adams Chamber of Commerce, the participating wineries/vendors, and other volunteer workers are not responsible for or liable for accidents, loss, theft or claims resulting from volunteer participation. Volunteers are fully responsible for protection of their person and property.

Sign: _____ Date: _____



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Sprint TIP OF THE MONTH



Chamber Members,

There are so many business cards floating around at Chamber events, work meetings and the office what do you do with them all?

We have the perfect app for you, CamCard.



This app helps you sort and store your business cards and load them into a more useful platform than the business card rolodex! CamCard is easy to use - simply take a picture of the business card using the app, the card is then loaded into the system and sorted out in categories of name, phone, address, etc. Once you review that the info is correct you click save and the business card is loaded. You can then make phone calls, send emails, get directions to the office, visit their website and several other options from the business card.

It has never been easier to store business cards in one easy to use location. The link below is for the "Lite" version that stores 20 cards for free, you can upgrade to an unlimited version later. The app will offer you a discount to upgrade.

See the link below for details about the app and the directions:

https://play.google.com/store/apps/details?id=com.intsig.BCRLite&feature=search_result#?t=W10

Questions? Please feel free to reach out to me directly:

Mark Morrett

Sprint Business Consultant

Mark.Morrett@comp.sprint.com • (717) 841-4105



MEMBERSHIP MIXERS 2013

THURSDAY, APRIL 18
at **Gettysburg Holistic Health Center**

2311 Fairfield Road, Suite A
from 5-7pm

RSVP your attendance,
to the Chamber office at
717.334.8151, or
stephm@gettysburg-chamber.org
before April 11.



Photo by Picture This Portraits & Special Events

February's Mixer was held
at the Eisenhower Hotel &
Conference Center



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PRESENTED BY:



AT



6729 York Rd., Abbottstown, PA 17301

THURSDAY, JUNE 6, 2013

GOLFER REGISTRATION

| | |
|-------------------------|--------|
| Foursome & Hole Sponsor | \$450* |
| Foursome | \$400* |
| Individual Golfer | \$110* |

*Includes greens fee, cart, range balls, prizes and a NY Strip Steak dinner.

SCHEDULE

| | |
|--------------|-------------------------|
| Registration | 11:00am* |
| Tee Time | 12:30pm (Shotgun start) |
| Dinner | Approximately 5:30pm |
| Awards | Following Dinner |

*Lunch is available at golfer's expense.

SPONSORS:



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GOLF OUTING REGISTRATION FORM

☐ Please
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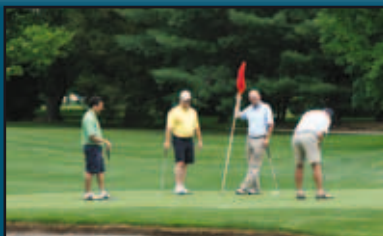
☐ Check
enclosed

PLAYER 1: Name: _____
Business: _____
Address: _____
Phone: _____
Email: _____

PLAYER 3: Name: _____
Business: _____
Address: _____
Phone: _____
Email: _____

PLAYER 2: Name: _____
Business: _____
Address: _____
Phone: _____
Email: _____

PLAYER 4: Name: _____
Business: _____
Address: _____
Phone: _____
Email: _____



Please register by May 30. No refunds! Return to: 18 Carlisle St., Ste. 203, Gettysburg, PA 17325



April 2013 Events

April 1

Staff Meeting, 9:30am, Chamber office

April 5

Membership Council Meeting, 8:30am,
Chamber office

April 7

Taste of the Town, 2-5pm, Eisenhower
Hotel & Conference Center

April 8

Staff Meeting, 9:30am, Chamber office

April 9

Executive Team Meeting, 7:30am,
Chamber office

Environmental Team Meeting, Noon,
Chamber office

April 11

General Membership Breakfast, 7am,
Nicarry Meetinghouse at Cross Keys
Village - The Brethren Home Community

Legislative Team Meeting, Noon,
Gettysburg Eddie's

April 15

Staff Meeting, 9:30am,
Chamber office

April 17

Marketing Meeting, 12:30pm,
Chamber office

April 18

Business and Industry Team Meeting,
Noon, Gettysburg Eddie's

Membership Mixer, 5-7pm,
Gettysburg Holistic Health Center

April 22

Staff Meeting, 9:30am, Chamber office

Lunch & Learn Program Series, 12:15-1pm,
"Search Engine Optimization and Page
Rank," presented by Studmuffin Media,
Chamber office

April 24

Career Fair Meeting, 1pm, Chamber office

April 25

BOD Meeting, 7:30am, Chamber office

April 29

Staff Meeting, 9:30am, Chamber office

April 30

DDE SSI Selection Meeting, 8am,
Chamber office

*Chamber President Carrie Stuart
welcomes attendees to a news conference,
given by Governor Tom Corbett,
March 8, at the Chamber office.
Local and state legislators, and school
officials were among those invited.*



Photo courtesy of Darryl Wheeler/Gettysburg Times



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