

# CHAMBER

# Chat

August 2013

A monthly publication of  
the Gettysburg Adams  
Chamber of Commerce



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## Calendar of Events

**Also: President's Message,  
Updates & More!**

## 9<sup>th</sup> Annual Gettysburg Wine & Music Festival Preparations Under Way



Central Pennsylvania's premier wine festival, the Gettysburg Wine & Music Festival is approaching fast. This year's festival is being held on September 7 and 8, from Noon-6pm, both days.

This unique harvest celebration is being made possible through the efforts and support of many people, including members of the Gettysburg Adams

Chamber of Commerce. A team of countless volunteers have been planning and working on the details for the past 8 months.

The goals of the festival, are:

- to promote Pennsylvania wines
- to support the local agriculture industry
- to extend the tourist season
- to continue the mission to promote and strengthen quality of life by providing programs, such as the wine & music festival, that enhance economic and civic well-being.

The festival is 100% volunteer run! Our wonderful volunteers

are what make our event so great and we greatly appreciate their efforts and hardwork. Several volunteer positions remain open for Saturday afternoon and most of the day Sunday. If you and/or your friends are interested in signing up for a 3-hour shift, you will receive one free general admission ticket per volunteer (which includes a souvenir wine glass, unlimited samplings, access to live performances and a free t-shirt) contact the Chamber at 717.334.8151.

See page 1 of this publication for the festival's entertainment schedule and page 15 for the volunteer application.



Photo by: Picture This Portraits  
& Special Events

*Attendees enjoy last year's festival with a toast.*

Order advance tickets at [gettysburgwine.com](http://gettysburgwine.com)



Photos by Randy Smith

The Gettysburg Adams Chamber of Commerce supports the Adams County area by promoting diverse economic opportunities through advocacy, networking and information.

# New Members

## —2013 BOARD OF DIRECTORS—

**\*Stacey Green, Board Chair**

Biggerstaff's Catering

**\*Duane Kanagy, Vice Chair**

Adams Electric Cooperative, Inc.

**\*Carl E. Frantz, Secretary**

Carl E. Frantz, Inc.

**\*Dave Campbell, Treasurer**

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**\*S. Gregory Allen**

Celebrate Gettysburg

**\*Mary Bottorf**

Hartman & Yannetti

**\*Darlene A. Brown**

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Authority/Pennsylvania Interfaith  
Community Programs, Inc.

**Emried Cole**

Lutheran Theological Seminary  
at Gettysburg

**Norris Flowers**

Gettysburg Convention &  
Visitors Bureau

**Ryan Fox**

Financial Consulate, Inc.

**William G. Hanne**

Borough of Arendtsville

**Bryan Johnson**

Country Inn & Suites By Carlson

**Katie Lawhon**

Gettysburg National Military Park

**Pete Martin**

Sharrah Design Group, Inc.

**Steve Rice**

Steve Rice, P.C.

**Matt Sheads**

Hockley & O'Donnell Insurance  
Agency

**Sherry Wisor**

Wisor HR Consulting

**\*Carrie S. Stuart, President**

Gettysburg Adams Chamber of  
Commerce

*\*Denotes Executive Committee member*

## —CHAMBER STAFF—

**Jennifer McCleaf**

Membership/Events Director  
jenniferm@gettysburg-chamber.org

**Edith Waldron**

Operations Assistant  
edithw@gettysburg-chamber.org

**Stephanie Mummert**

Marketing Assistant  
stephm@gettysburg-chamber.org

18 Carlisle St., Ste. 203 | Gettysburg, PA 17325

717.334.8151 | FAX 717.334.3368

info@gettysburg-chamber.org

gettysburg-chamber.org

**Office Hours**

Monday-Friday, 9am-5pm



### John Skozilas

#### Hibu

14 Revere Ct.

Littlestown, PA 17340

443.326.5611

john.skozilas@hibu.com

www.hibu.com

Professional Services----Marketing

## Did you KNOW?

As a member of the **Gettysburg Adams Chamber of Commerce**, there is a special gateway for your business/organization to:

- Upload events to our online Community Calendar
- Update contact information
- Track your referrals from our online membership directory.

The member portal can be found on the website [www.gettysburg-chamber.org](http://www.gettysburg-chamber.org).

Each member has unique log-in credentials, which can be obtained by contacting the Chamber staff if you forget your username or password.

There are a number of member benefits that your business/organization can utilize as a member of the Gettysburg Adams Chamber of Commerce. We will highlight one benefit in future editions of the *Chamber Chat*.

For details about this benefit or any others, please contact Jennifer McCleaf by calling 717.334.8151 or emailing [jenniferm@gettysburg-chamber.org](mailto:jenniferm@gettysburg-chamber.org)



# Membership Renewals

The Chamber would like to thank the following businesses for continuing their commitment to the Gettysburg Adams Chamber of Commerce and the Gettysburg/Adams community:

Adventure in Fun, LLC  
Breaktime Massage  
Gettysburg Campfires, Inc.  
Groundwater Sciences Corporation  
Lady & Taylor Body Shop, Inc.  
Land and Sea Services, LLC  
The Lodges at Gettysburg  
The Outlet Shoppes at Gettysburg  
Robin's Nest Aviaries, Inc.  
Smith & Company, CPA  
Super 8  
Thrivent Financial for Lutherans

## From the Desk of... the Chamber President



As I write this, the 150<sup>th</sup> Commemoration activities have passed and many are taking a collective sigh of relief! My hat is off to the countless individuals that have been working on this for years, and the numerous volunteers that gave their time, all in a massive effort to provide visitors with the best possible experience that Gettysburg and Adams County has to offer.



For many, this has been a time of reflection; a time to appreciate all of the opportunities that we have been afforded by those that came before us. Our community has developed and thrived because of the events that took place here 150 years ago, and will continue to do so in the years to come because of our county-wide efforts.

There is currently an effort to evaluate broadband needs in Adams County. Additionally, the Adams County Office of Planning and Development and the Adams County Economic Development Corporation are working to prepare an economic development component to the Adams County Comprehensive Plan. These two initiatives are tied together in that one will help identify the types of business and industry that we want and need in this county; and the other will help lay the needed infrastructure to provide support to those businesses and industries that we work to recruit and maintain.

Business growth and development are both necessary to support our needs as a community. But, we must take an active part in identifying the business and industry we want to provide that tax base. In putting together a plan, we can then better maintain our beautiful countryside and most importantly, our agriculture industry that is also critical to our economy.

We now have an opportunity to shape what the future of Adams County will look like. So, remember what contributions have been made by those before us, and be an active participant in helping to identify what is to come.

*Carrie S. Stuart*



*Schedule* **LIVE Music**

### Saturday, September 7

12:30pm-2pm

Brittany Opperman (Country)

2:30pm-4pm

Half Serious (Classic Rock)

4:30pm-6pm

River Knot (R&B/Soul)

### Sunday, September 8

12:30pm-2pm

The Colgan-Hirsh Band (Jazz/Funk)

2:30pm-4pm

Moon Dog Medicine Show (Blues)

4:30pm-6pm

Dyin' Eyler Brothers (Rock)

**GETTYSBURGWINE.COM**

# Member News



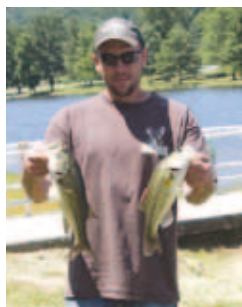
Deborah L. Meckley, of **Smith Elliott Kearns & Company**, recently earned the QuickBooks® ProAdvisor certification from Intuit's Certified ProAdvisor program. The certification is awarded to accounting professional who have a solid understanding of accounting

principles and who have a fundamental knowledge of QuickBooks® software. Certification is granted upon successful completion of a certification exam. Deb joined SEK in 2000 and provides bookkeeping services. She also assists clients with QuickBooks® installation, support and training.

Security officers from **HACC**, Central Pennsylvania's Community College, and members of the



Dauphin County Sheriff's Department, Harrisburg Bureau of Police, Susquehanna Police Department and York City Police Department joined forces for an active shooter exercise at HACC's Harrisburg Campus. The exercise brought together approximately three dozen officers from the five departments for classroom and active tactical training from 9am-3pm.



Winner A.J. Scott

**Fort Ritchie Community Center's** 2<sup>nd</sup> Annual Bass Fishing Tournament Championship was held on June 22. The tournament consisted of three preliminary heats held in March, April, and May, with the winner of each heat moving on to the exclusive June championship. The three finalists, Darryl Sensenbaugh, of Hagerstown, David Fisher, of Frederick, and A.J.

Scott, of Waynesboro, fished from boats, the first time boat fishing has been allowed on Lake Royer in 15+ years. The championship offered a \$500 first place cash prize, plus ten tagged fish were released, one worth \$10,000 if caught, which A.J. did, as well as winning first place.

## Breaktime Massage

therapists lended their hands around the community to participate in the national event, "EveryBody Deserves a Massage Week," which took place July 14-20. The event was sponsored by Associated Bodywork & Massage Professionals (ABMP), and its purpose is to promote the many benefits of



massage therapy and body work. Breaktime's owner Steve Ayton and therapist Tara Ness provided free chair massages to the hard working staff of local charities.

Adam Waldron of York Springs, joined **Adams Electric Cooperative** in July as a service dispatcher, working out of the headquarters building in Gettysburg. He is a graduate of Biglerville High School and has an associate degree in electrical engineering technology from Pennsylvania State University, York. As a service dispatcher, Waldron will handle member outage calls, relay information to field workers, and dispatch line crews. He will also works with mapping outage software.



HACC ranks 60<sup>th</sup> out of nearly 1,200 two-year institutions nationwide in the number of associate degrees awarded in all disciplines in 2011-12, according to an analysis of United States Department of Education data. "Top 100 Associate Degree Producers" is an annual analysis by Community College Week, a biweekly publication focusing on two-year institutions, including 1,132 community colleges, in the United

Join us

## UNDER THE BIG TOP

for our 10<sup>th</sup> Annual Gala

*Please join Hoffman Homes for Youth*  
*on Saturday, October 12, 2013*  
*7-11 p.m.*  
*at The Warchime-Myers Mansion*  
*Hanover, Pennsylvania*  
*\$75 per person*  
*Dinner, Music, Silent & Live Auction*

*For more information,*  
*please contact Mitch Snider*  
*at 717-359-7148 ext. 1400*  
*or email msnider@hoffmanhomes.com*

*21 or older please, Cocktail Attire*

**SHOW YOUR SUPPORT**  
*for mental health awareness*  
*by wearing green at the gala*

**Hoffman Homes for Youth**  
A Prominent Residential Treatment Program for Children  
 6111 Springdale Road • Gettysburg, PA 17325



# Member News

States. The report notes HACC conferred 2,020 associate degrees during 2011-12.



In a town known around the world for making history 150 years ago, Gettysburg Festival is pleased to have played host to several events during its 2013 Festival that were history-making as well. The Hunter Hayes concert was a sell out to a crowd of 4,000, and "Taps" Tribute, where twelve buglers played "Taps" at historic locations throughout Gettysburg at sundown to pay tribute to fallen soldiers and close out the Brass Band Festival on the first day of the Gettysburg Festival.

Granite Hill Camping Resort has been home to the internationally acclaimed Gettysburg Bluegrass Festival since 1979! And they are extraordinarily proud to announce that the founders, Joe & Lil Cornett were awarded the Distinguished Achievement Award by the International Bluegrass Music Association last year. This award is in recognition of the pioneering accomplishments that have fostered bluegrass music's image and broadened its recognition and accessibility.



Quinn Flags, of Hanover has been the flag maker for the Statue of Liberty since 2001. Owner Matt Quinn says the flag next to Lady Liberty has special stitching to handle the high-powered winds. They also supplied the 15 foot by 24 foot flag that was placed next to the Statue of Liberty after the 9/11 attacks. Quinn Flags, a family-run operation, does business nationwide, but has helped local businesses, including installing 35 flag poles for the 35 states at the time of the Civil War at the Outlet Shoppes at Gettysburg.

Jim Chiaruttini joined Adams Electric Cooperative in May as manager of legal and corporate services, working out of the headquarters building in Gettysburg. Chiaruttini brings 15 years of legal experience to the co-op, most recently as a partner at Stock and Leader. As the manager of legal and corporate services, Chiaruttini will be responsible for coordinating and providing legal services, managing non-electric functions for Adams Electric's subsidiary Adams Utility Services Company (AUSCO) and its investment in Aero Energy.



## LUNCH and LEARN Series

Hosted by:



**When:** Friday, August 9, 12:15-1pm

**Where:** GACOC Office, 18 Carlisle St., Ste. 203

**RSVP:** 717.334.8151 by August 8

TOPIC:

### "Using Google Plus and Glass"

**Bring your lunch & questions!**

**Free to members, \$10 for non-members.**



From l-r: Commissioners Jim Martin, Randy Phiel, & Marty Qually, Cindy Keeney, Shawn Wagner, and Jennifer Storm.

Cindy Keeney, director of Adams County's victim witness program, accepted the Governor's Victim Service Pathfinder Award at the Adams County commissioners meeting. Cindy was honored for assisting the parents of a slain wildlife conservation officer throughout the nearly

two-year trial process. The statewide accolade is presented annually to an individual who has made notable contributions to their program, the community they serve or the victim witness field.

The 2013 Adams Electric Cooperative annual meeting was held June 20, at the Gettysburg Area High School. More than 450 members, employees, vendors and special guests enjoyed a meal, received information from community and co-op vendors, heard co-op news and updates and participated in the 2013 director election. In the event members were unable to make the meeting, the business meeting was streamed live at [adamsec.coop](http://adamsec.coop).



Pictured, re-elected directors Tom Harbaugh, East Berlin (l) and Jay Grove, Shippensburg (r) pose with newly elected director Nadine Hubner, Felton (center).

# Program Updates



David Laughman, of DL3 Systems, was last year's recipient of the award.

The Awards Team is seeking nominations for the Chamber Volunteer of the Year Award. Take this opportunity to nominate someone that you believe displays outstanding

commitment to the mission of the Chamber. Completed forms are due to the Chamber office by August 12. Please contact the office if you have not received a form and would like to nominate a fellow member or group of volunteers. The recipient will be announced at the September 12, **General Membership Breakfast**.

The **County Corners Breakfast Program** will be held on Thursday, October 10, in the Community Room at the **Littlestown YMCA**, 95 Keystone St. The program will offer a networking round table, which will afford you the opportunity to learn more about fellow Chamber members and the products/services that their business offers, and recognition of businesses/

## BEP Updates

### Sponsorship Opportunities

\$15 will sponsor one high school student to attend a Membership Breakfast or you can sponsor the whole year of students for \$450!

\$25 will pay for the clearances necessary for one of our mentors; another \$20 covers the insurance for the student and their mentor.

\$250 would sponsor the Mentor Program Kick-Off event. This event introduces the mentors to their students and they spend a day enjoying team building exercises and lunch.

Any and all donations are greatly appreciated and may be tax deductible! For more information on sponsorships or about the programs offered, please contact Edith at 717.334.8151 or [edithw@gettysburg-chamber.org](mailto:edithw@gettysburg-chamber.org). Thank you!

Thank you to these generous 2013 contributors:

School Express, Inc.  
Rotary Club of Gettysburg  
Adams Electric Cooperative, Inc.  
GenOn Energy, Inc.  
Morris Mechanical, LLC  
Dwight D. Eisenhower Society  
Leer Photography  
The Pub & Restaurant

York Water Co.  
Integrity Bank  
Knouse Foods Co-op  
Optimist Club  
PNC Bank  
Capital Blue Cross  
Herff Jones Yearbook

organizations celebrating milestone anniversaries of Chamber membership. Join us to continue building your connections throughout Adams County! Invitations will be mailed in September.



*"I liked the networking because it afforded me the opportunity to learn the latest news about both new and long-time chamber members."*

-Greg Allen, CEO of Graphcom, Inc.

In today's cluttered advertising world, it is often hard to be noticed - even harder when people don't know exactly what you do. With an upgraded listing with the **Gettysburg Adams Chamber of Commerce Online Business Directory** you can solve that issue. For only \$100, a description of your business will appear with your basic listing. Not only does this define who you are - it makes you stand out from those who haven't made this small investment. Where else can you advertise for an entire year for only \$100? Contact Jennifer McCleaf at [jenniferm@gettysburg-chamber.org](mailto:jenniferm@gettysburg-chamber.org) or 717.334.8151 today to make this small investment that will make your business stand out in the Online Business Directory.

# WANTED



## MENTORS! MALE AND FEMALE

Only a few hours monthly to speak with or visit with a high school student who is in need of a little attention and guidance.

Needed for students attending Gettysburg High School, Fairfield High School and Bermudian Springs High School.

# REWARD

Knowing that you have made a difference in a young person's life.

For more information please contact Edith at 717.334.8151 or [edithw@gettysburg-chamber.org](mailto:edithw@gettysburg-chamber.org).



# DON'T MISS OUT...

BE A PART OF SOUTH CENTRAL PENNSYLVANIA'S  
PREMIER WINE FESTIVAL!



## SEPTEMBER 7 & 8, 2013

### ADVERTISE IN THE EVENT PROGRAM

#### *Why should you advertise?*

- Full color, 24+ page, glossy program handed out to each attendee.
- Exposure to a captive audience of 8,000 attendees of the 2-day Festival.
- Festival is until 6pm, attendees and vendors will need something to do afterwards.
- Target audience is within a 2-hour driving radius of Adams County, so attendees are extremely likely to visit Gettysburg/Adams County again.

*\*Think about offering a coupon on a return visit.*

**Ad Rates:** Full Page - \$275  
1/2 Page - \$150  
1/4 Page - \$95

**AD DEADLINE  
AUGUST 9!**

**Call the Chamber Office at 717.334.8151  
for more information**

# LUNCH and LEARN Series

Hosted by:



Marama Local  
Marketing Service

*When:* Friday, August 16, 12:15-1pm

*Where:* GACOC Office, 18 Carlisle St., Ste. 203

*RSVP:* 717.334.8151 by August 15

TOPIC:

**“Online/Offline Local  
Marketing Strategies  
for Small Businesses”**

**Bring your lunch & questions!**

**Free to members, \$10 for non-members.**

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Satish A. Shah, MD



Tina A. Khair, DO



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**Hanover Cancer Center**  
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Hanover, PA 17331  
Phone: 717-698-1564

**Westminster Cancer Center**  
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Westminster, MD 21157  
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# Community Partners

## “Everything is Peachy in Gettysburg”

by Walt Tuchalski, Member, Gettysburg Area Retail Merchants' Association



Gettysburg Area Retail Merchants Association

Participating members of the **Gettysburg Area Retail Merchants Association (GARMA)** will have a peach of a time this *1<sup>st</sup> Friday - Gettysburg Style*, August 2, with everyone's theme focused on the local peach harvest. Peach flavored drinks, ice cream, entrees, desserts, and hospitality will abound throughout the Gettysburg Market. Freedom Transit will provide **FREE** trolley rides so that you can park once and ride the Trolley as you make your way around the area. So plan now for a good time strolling the streets of Gettysburg, searching out locations flying the multi-colored GARMA *1<sup>st</sup> Friday* Flags, and discover the specials, extra hospitality, special events, peachy taste treats and discounts waiting for you inside.

GARMA's next *1<sup>st</sup> Friday - Gettysburg Style* is set for September 6, and will feature an apple theme throughout the town. Visit [www.gettysburgretailmerchants.com](http://www.gettysburgretailmerchants.com) for more details about participating member plans for the evening as that date draws near.

GARMA is a non-profit corporation recognized by the Commonwealth of Pennsylvania, and has grown this year to be a consortium of over 80 local members that believe healthy businesses create a healthy local economy for the benefit of the entire community. GARMA's membership includes retail stores, restaurants, financial institutions, wineries, media, utilities, transit operators, entertainment venues, attractions, professionals, service providers, accommodations, and non-profit organizations.

Ever thought about joining GARMA? Now is the time to act! New members can join for just in time to gear up for GARMA's Fall events and Holiday promotions, including participation in the annual \$1,000.00 GARMA Christmas Shopping Spree! Complete details are listed in GARMA's membership application at [www.gettysburgretailmerchants.com](http://www.gettysburgretailmerchants.com) and will help you learn more about the organization, its member benefits, and allow you to print out a membership registration form. You will find contact information should you want to schedule an appointment to discuss membership with a current GARMA representative, or explore the list of current members to learn how many of your neighbors are GARMA members and what they like about their membership.

Follow Gettysburg Area Retail Merchants Association and First Friday Gettysburg Style on Facebook to stay posted on the latest happenings in Gettysburg, and learn more online at [gettysburgretailmerchants.com](http://gettysburgretailmerchants.com). Contact Walt Tuchalski at 717.309.2482 or [wtuchalski@wgty.com](mailto:wtuchalski@wgty.com) to connect with a member in person.

## Pathway of Preservation: Leaving A Legacy in Gettysburg



Main Street Gettysburg has announced its launch of the “Pathway of Preservation” engraved, commemorative brick campaign. Members of the public can leave their legacy in Gettysburg by making a \$150 donation - in recognition of the 150<sup>th</sup> anniversary of the Battle of Gettysburg and Gettysburg Address this year

When the smoke and the dust of battle cleared after three terrible days in July 1863, the spirit of the community faced its greatest challenge. More than 24,000 wounded soldiers were left behind, filling homes, barns, churches and stores used as temporary hospitals. The citizens of Gettysburg rose to the challenge of caring for the wounded (24,000 wounded cared by 800 women left in town), dealing with the 50,000 casualties of the battle and handling the horrible aftermath that devastated the town. Once Lincoln came to give the Gettysburg Address, the town's identity had been forged in steel. The legacy of the strength, commitment and vision of those early citizens continues today in the spirit of Main Street Gettysburg.

Millions of people internationally visit Gettysburg to experience and honor our nation's profound story about its fight for democracy and freedom. Main Street Gettysburg is committed to preserving the historical, physical and inspirational legacy of the town. Main Street Gettysburg's initiatives preserve historic buildings, streets and the ambiance of the town and tell the stories of both the men who fought here and the inspirational citizens who left their legacy in Gettysburg.

You too can leave a lasting legacy in Gettysburg with an engraved, commemorative brick for you or someone special.

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SAVE THE DATE



PRESENTS THE

## 13<sup>TH</sup> ANNUAL COMMUNITY PRAYER BREAKFAST

WEDNESDAY, NOVEMBER 20, 2013

**at the Gettysburg Hotel, One Lincoln Square, Gettysburg  
7:00am**

### "When Good Leaders Lose Their Way"

The keynote speaker is Mark Whitacre who came to public attention in 1995 when, as president of the BioProducts Division at Archer Daniels Midland (ADM), he was the highest-level corporate executive in U.S. history to become an FBI whistleblower. For three years (1992–1995), Whitacre acted as an informant for the FBI, which was investigating ADM for price fixing. In apparent retaliation for his role as an informant, ADM investigated Whitacre's activities and, upon discovering suspicious activity, requested the FBI investigate Whitacre for embezzlement. As a result of US \$9.5 million in various frauds, Whitacre lost his whistleblower's immunity, and consequently spent eight-and-a-half years in federal prison. Whitacre's story inspired the film *"The Informant,"* which stars Matt Damon.

Your Take Away will include:

- The ultimate real-life lesson in personal and business ethics
- The value of accountability
- The need to think long-term in all of your personal and business decisions
- About ALWAYS doing the right thing





# WHAT DO I GAIN FROM SPONSORING A CHAMBER EVENT?

## **Be Seen.**

Chamber programs give your business recognition with professionals, executives, managers and other influential business decision-makers in the Adams County area.

## **Be Heard.**

Chamber programs allow businesses to develop partnerships with new clients and customers through unique one-on-one marketing opportunities.

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## **October County Connections Breakfast and February 2014 General Membership Breakfast**

An exclusive opportunity to gain 2 hours of visibility with over 100 area business leaders. The program features networking opportunities and the area's leading awards recognition ceremony.

***Event Sponsor—\$275.00 (limit 2 per breakfast)***

## **Chamber Newsletter**

Distributed to over 700 business/community individuals monthly. The *Chamber Chat* is the premier business information publication, featuring pertinent information about fellow members, an introduction of new members and timely community information.

***\*\*Full Page Ad—\$210.00 | Half Page Ad—\$135.00 | Quarter Page Ad—\$90.00***

***\*\*Member rate for a one-time run.***

***Multiple run discounts***

## **October Membership Orientation**

An elite opportunity to expose your products and/or services to new members of the Chamber. This program allows members the opportunity to learn more about the program and benefits of Chamber member and how they can get the most return on their investment.

***Event Sponsor—\$250***

## **Holiday Jackpot Raffle**

A unique option to expose your brand to over 250 business members. This program is a fun, end-of-year party that provides an unending opportunity for building connections in the community.

***Table Sponsor—\$200***

**Contact Jennifer McCleaf, 717.334.8151, for additional details**

# Community News



The Totem Pole Playhouse presents "Barnum" on August 6-18. Musical theater runs off and joins the circus in this magical show about the improbable life of P.T. Barnum. Clowns, jugglers, tightrope walkers and even a world renown opera singer weave through the love story of Barnum and his wife Charity. The original New York production ran for over 850 performances and won three Tonys. Call 717.352.2164 or visit [totempoleplayhouse.org](http://totempoleplayhouse.org) for tickets or more information.



**Strawberry Hill Nature Preserve** is offering a Natural Arts & Crafts Summer Series at the Preserve. "Pressed Flowers" will be held August 8, from 7-8:30pm. Nature can be seen in the materials of which many of our possessions are made as well as in many of the arts that we enjoy. \$20 for members and \$25 for non-members. Pre-registration is required. Materials will be provided. Call 717.642.5840 for more details or to register.

The 53<sup>rd</sup> Annual Chicken Barbecue, Car Show and Auction will be held on August 10, from 9am-4pm at **Cross Keys Village - The Brethren Home Community**. Admission and parking are free. Barbecue chicken meals (\$10) will be available for on-site dining or take-out, starting at 10:15am. The auction begins at 1pm and features antiques, collectibles and beautiful handcrafted quilts. Call 717.624.5203 or visit [crosskeysvillage.org](http://crosskeysvillage.org) for more details.



**Granite Hill Camping Resort** has been the site for the Gettysburg Bluegrass Festival since 1979, bringing in some of the biggest names and rising stars in traditional and contemporary bluegrass. The 67<sup>th</sup> semi-annual Bluegrass Festival will be held on August 15-18. Enjoy four days of live music on two stages, informative workshops, an all-star jam, and a bluegrass kid's academy. Food and arts/crafts vendors will also be on site. Visit [gettysburgbluegrass.com](http://gettysburgbluegrass.com) for more information.

Enjoy civil war brass bands, fife and drum, and parlor music in concert on August 16-17, at the 18<sup>th</sup> Annual Civil War Music Muster. Performers include the Susquehanna Travellers, the Victorian Dance Ensemble, The Libby Prison Minstrels, and The Irish Volunteers Civil War Band, additional performers to be announced. All performances take place at the **Gettysburg National Military Park Museum and Visitor**



**Center and the Dobbin House Courtyard**, followed by a concert at the Pennsylvania Memorial in the early evening.



**Fort Ritchie Community Center** hosts an NFL Punt, Pass & Kick competition on August 17, at 10am as part of FRCC's Healthy Family Expo. The competition is FREE and OPEN TO ALL boys and girls ages 6-15. However, participants MUST register at [NFLPPK.com](http://NFLPPK.com) to compete. Rules, registration, and skills curriculum may be found at [nflppk.com](http://nflppk.com). Contact Kirsten Hubbard at FRCC 301.241.5085 or [KHubbard@TheFRCC.org](mailto:KHubbard@TheFRCC.org) for more information.

Join **Drs. Null, Seidel & Associates** on August 17, from 11am-2pm for the 2<sup>nd</sup> Annual Tooth Fairy Family Fun Day at the Gettysburg Recreational Park's Lion's Pavilion. Enjoy games and pick from the "duck pond" prize pool, face painting, crafts, bounce house and dunk tank, and have a photo taken with Tooth Fairy Rebecca. Enjoy hot dogs, a cool refreshment and an ice cream sundae. Please call Jennifer or Ashley at 717.334.8193 for more information. Rain date to be determined.



**Strawberry Hill Nature Preserve** is offering an Edible Wild Plants program at the Preserve. "Edible Wild Plants: Cooking and Storing," will be held August 22, from 7-8:30pm. Imagine being stranded in the woods with no food. Could you survive? What would you eat and how would you obtain it? If you answered "I don't know," then you should attend this class on wild edibles. Cost is \$20 for members, \$25 for non-members. Pre-registration is required by August 16. Call 717.642.5840.

**Little Shop Of Horrors** (musical comedy) will be showing August 23 and 24, at 7pm and August 24 and 25, at 2pm at **Gettysburg Community Theatre**, 49 York Street. \$15 reserved seating. You can order tickets online at [GettysburgCommunityTheatre.org](http://GettysburgCommunityTheatre.org). The theatre was created to inspire creativity and confidence, provide cultural enrichment, and instill a love of the theatre arts in young people through quality education, training, and performing experiences in the art of musical theatre.



**Gettysburg Community Theatre**



Join **Strawberry Hill Nature Preserve** to learn more about the natural history of the woodlands and pastures of the Gettysburg Battlefield and how the local flora, fauna, and geology helped shape our



# Community News

country's history. Strawberry Hill will host Dr. Gary L. Miller, Research Entomologist, for a presentation on Insects of the Battlefield. The program will be held August 30, at the **Adams County Ag Center**, 670 Old Harrisburg Road, Gettysburg, from 7-8:30pm. Cost is \$5 for members, \$8 for non-members. Pre-registration is preferred.



On Saturday, September 21, from 1-4 pm the **Littlestown Veterinary Hospital** is holding an open house to celebrate

5 years of successful business in a great community! We are planning for a wonderful celebration, and plan to include a moon bounce, snow cones, petting zoo, hospital tours, police dog demonstrations, face painting, giveaways, and more! There will be a fundraiser silent auction to benefit the **Adams County SPCA**. Please contact Missy Miller, office manager and party coordinator at 717.359.7877.



The Pennsylvania Chamber, in cooperation with the PA Bureau of Workers' Compensation Health and Safety Division, is holding **Recertification Training for Workers'**

Compensation Safety committees from 8am-noon on September 26, at the Sheraton Harrisburg Hershey. This half-day session for safety directors and safety committees covers these three core subject areas: Safety Committee Dynamics, Hazard Identification, and Incident Investigation. The fee is \$60 for PA Chamber members, \$85 for non-members. Register online at [PAChamber.org/conf](http://PAChamber.org/conf) or call 877.866.8965.



**Small Business Development Center (SBDC)** at Shippensburg University is holding two workshops at the **Gettysburg Adams**

**Chamber of Commerce**, 18 Carlisle Street, Suite 203, Gettysburg, September 26, from 1-4pm and October 29, from 1-4pm. These workshops will help aspiring entrepreneurs to begin the process of successful business ownership including evaluating business ideas, developing a business plan, and exploring financing options. Attendees will learn: unique lifestyle requirements involved in owning a business, how to develop a business plan, and other information.

## LUNCH and LEARN Series

Hosted by:



Sprint



**When:** Wednesday, August 21, 12:15-1pm

**Where:** GACOC Office, 18 Carlisle St., Ste. 203

**RSVP:** 717.334.8151 by August 20

TOPIC:

**"Simplifying Your Business with Android Apps"**

**Bring your lunch & questions!**

**Free to members, \$10 for non-members.**

## SAVE THE DATE

# GENERAL MEMBERSHIP BREAKFAST

**Thursday, September 12, 2013**

at the  
**Eisenhower Hotel & Conference Center**

Registration begins at 7am  
Program begins at 7:30am

**Volunteer of the Year Award**  
will be presented.

# Live Music at Tavern on the Green!

**7**  
MICROBREWS  
ON TAP!

After a round of golf on the Carroll Valley Golf Course, stop by the Tavern on the Green in our Clubhouse for live entertainment, delicious food or a nice cold drink!

## August Entertainment (9pm-12am each night)

Aug 2 - Jake Lewis  
Aug 3 - The Negley Brothers  
Aug 9 - DJ and Karaoke  
Aug 10 - Mitch and Scott  
Aug 16 - Damon and Chris  
Aug 17 - Chris Schoberg  
Aug 23 - Brian Colgan  
Aug 24 - Rhyne McCormick  
Aug 31 - DJ Soundwaves

Check out our website for a list of upcoming golf specials and family night deals!

[www.LibertyMountainResort.com](http://www.LibertyMountainResort.com)  
78 Country Club Trail • Carroll Valley, PA 17320

**Liberty Mountain**  
Resort & Conference Center



Geotab provides the world's most sophisticated GPS fleet management solutions

Rising fuel costs, increasing competitive pressures and unpredictable market conditions are driving fleet and operations managers to seek out new ways to leverage technology, telematics, and other business metrics within their operations to increase operational efficiencies and do more with less.

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One of the products currently on the market is GeoTab. It is a plug and play device that hooks up to your fleet and begins reading data. It notifies you of erratic driving behavior, vehicle maintenance tasks and issues, and more. It runs on the cost of an air card each month. Sprint has the exclusive on this product through the summer.

If you are looking for ways to increase operational efficiencies, there may be a way that your wireless carrier can help. Reach out to your business rep with a wish list and let's explore together. This is what we are here for!

Questions? Please feel free to reach out to me directly:

**Mark Morrett**

Sprint Business Consultant

Mark.Morrett@sprint.com • (717) 841-4105



# What's for Lunch?

It's Back-To-School time. Make sure your student is ready to take on the day!

Refreshing Roaring Spring Water can help!

- Eat a good breakfast.
- Get a good nights sleep.
- Exercise regularly and have fun!
- Eat healthy foods and stay properly hydrated with Roaring Spring Water!



1325 Hanover Road, Gettysburg, PA  
Store Hours: M-F 9a-5pm, Sat. 9a-12n (except holidays)

[www.roaringspringwater.com](http://www.roaringspringwater.com) **1.877.914.WATER**





# Take control of your healthcare costs.

Self-insurance employee benefit *solutions* from the Gettysburg Adams Chamber of Commerce and PA Chamber Insurance Benefits Consortium



Business owners with 26+ employees now have a unique opportunity to take control of their healthcare costs. With PA Chamber Insurance Benefits Consortium your business gets the advantage of knowing exactly how your dollars are being spent.

Through our partnership with The Benecon Group and its group purchasing consortium, you can reap the benefits of lower costs, greater control and minimal risk exposure.

## **Lower costs.**

Self-insurance gives your business the opportunity to minimize costs and maximize the chance of return, all while limiting your risk volatility. Your business gets additional savings by joining a group purchasing consortium.

## **Control.**

With the PA Chamber Benefits Consortium, you get to see how your claims dollars are being utilized through monthly reporting. This knowledge gives you control of costs, claims management and better budget planning for your ongoing healthcare costs.

## **Minimal risk exposure.**

Because of our purchasing power, your business benefits by getting the lowest self-funding risk financing available.

## **You get choice of carrier, network and plan design.**

You can choose from top healthcare carriers—with the same network, discounts and plan design you're familiar with—through an Administrative Services Only (ASO) agreement.



**Call PA Chamber Insurance Benefits Consortium today! 800 755-3021**

417 Walnut Street—Harrisburg, PA 17101 • 800 755-3021 • [www.pachamberinsurance.com](http://www.pachamberinsurance.com)

# Builders Association of Adams County Annual Golf Tournament

(Benefits our Student Program and PaCAH)

**THURSDAY, SEPTEMBER 12, 2013**

Registration at 11:45am - Shotgun start at 12:30pm



Four-person scramble with refreshments provided on the course. Dinner & awards follow.

78 Country Club Trail, Carroll Valley, PA

**Golf & Dinner (\$80 per player/\$320 per team)**

Company Name/Contact: \_\_\_\_\_ Phone: \_\_\_\_\_

Names of Golfers: \_\_\_\_\_

## Hole Sponsorships

Hole sponsorships are \$100 per hole. If you're submitting a foursome as well, the cost is \$50.

Name of Business for Sponsor Sign: \_\_\_\_\_

BAAC will supply the sign

Make checks payable to: BAAC

☐ Golf & Dinner - Individual

☐ Golf & Dinner - Foursome

☐ Hole Sponsorship

**Builders Association of Adams County**

PO Box 3321, Gettysburg, PA 17325

Contact Guy at 717.677.0066 or

Sue at 717.337.5144 for more details



Presents...

## County Connections Breakfast:

*helping you build connections throughout Adams County*

**Thursday, October 10, 2013**

**at the Littlestown YMCA**

95 Keystone Street, Littlestown, PA

**\$15 per person**

**7:30am - Registration/Breakfast**

**8am - Program**

Featuring: membership anniversary recognitions  
and brief presentations by fellow members.

**RSVP by October 3 to:**

**Gettysburg Adams Chamber of Commerce**

**717.334.8151 or [info@gettysburg-chamber.org](mailto:info@gettysburg-chamber.org)**

# MEMBERSHIP MIXERS 2013

**THURSDAY, AUGUST 22**

at Iron Masters Mansion

1212 Pine Grove Rd, Gardners, PA

hosted by **Fabios Events &**

**Catering** from 5-7pm.

Fabio is throwing a party! Come out and visit this historic gem, built in 1829. Tours will be given in the newly remodeled mansion. The mansion housed an underground railroad and is a popular spot for overnight ghost tours. Enjoy great food and wine by Fabios Events & Catering.



Thank you to the Adams County SPCA for hosting the Membership Mixer in June!

All photos taken by:

Picture This Portraits & Special Events







# SEPTEMBER 7 & 8

NOON - 6 PM DAILY

GATEWAY GETTYSBURG COMPLEX

(INTERSECTION OF ROUTES 30 & 15)

95 Presidential Circle, Gettysburg, PA

Sponsored by **Adams Electric Cooperative, Inc., Graphcom, Inc., Gateway Gettysburg and Xente Media.**

## \*\*\*VOLUNTEER APPLICATION\*\*\*

**General Volunteer Information:** Volunteer shifts will be 3 hours each. The festival runs from Noon-6pm both days and volunteer shifts will be 11am-2pm, 1:30pm-4:30pm, and 3:30pm-6:30pm (with the exception of "set up/clean up" shifts.) Volunteer for one shift, and receive a **free** general admission ticket (which includes a souvenir wine glass, unlimited samplings and access to live performances and a **free** t-shirt.) There will be 22 wineries from Pennsylvania. For more information, visit [www.gettysburgwine.com](http://www.gettysburgwine.com).

**Unlimited Sampling is not permitted before your shift. You are welcome to sample after your shift or the alternate day.**

Complete the form below and return it to the Chamber office by faxing it to **717.334.3368** or e-mail to [jenniferm@gettysburg-chamber.org](mailto:jenniferm@gettysburg-chamber.org) or mail to : GACOC, 18 Carlisle Street, Suite 203, Gettysburg, PA 17325

**\*(MUST BE FILLED IN COMPLETELY - APPLICATION WILL NOT BE ACCEPTED IF INFORMATION IS NOT COMPLETE!)\***

Name: \_\_\_\_\_ T-Shirt Size: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Alternate Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

Emergency Contact: \_\_\_\_\_ Phone #: \_\_\_\_\_

**Volunteer Preferences:** We cannot guarantee your preference but will do the best we can.

**AREAS:** Please mark 1st, 2nd & 3rd Preference

☐ **Check In, Ticket & ID checks**  
**NOTE:** this position requires standing.

☐ **Wine Glass Pickup**  
**NOTE:** this position requires standing.

☐ **Merchandise**  
**NOTE:** this position may require lifting.

☐ **Wine Pick Up**  
**NOTE:** this position requires lifting.  
Must be 18 or older.

☐ **Wine/Ice Runner**  
**NOTE:** this position requires lifting.  
Must be 18 or older.

☐ **Floater**  
**NOTE:** this position will be asked to work where needed.

☐ **Parking**  
**NOTE:** this position requires standing.

☐ **Set Up/Clean Up**  
**NOTE:** this position requires lifting.

☐ **Gate Monitor**

**SHIFT TIMES: DAYS:**  
Please mark 1st, & 2nd Preference

☐ 11am - 2pm ☐ Saturday

☐ 1:30pm - 4:30pm ☐ Sunday

☐ 3:30pm-6:30pm

**Set Up/Clean Up Times**

☐ Friday — Noon-3pm — 3pm-6pm

☐ Saturday — 8am-11am — 1:30pm-4:30pm — 6pm-9pm

☐ Sunday — 8am-11am — 1:30pm-4:30pm — 6pm-9pm

I understand that the Gettysburg Adams Chamber of Commerce, the participating wineries/vendors, and other volunteer workers are not responsible for or liable for accidents, loss, theft or claims resulting from volunteer participation. Volunteers are fully responsible for protection of their person and property.

Sign: \_\_\_\_\_ Date: \_\_\_\_\_



## [MEMBER-TO-MEMBER DISCOUNT PROGRAM APPLICATION]

Return to Jennifer McCleaf • jenniferm@gettysburg-chamber.org • 717.334.3368

Member-To-Member Discounts are a great way for Gettysburg Adams Chamber of Commerce members to offer discounts and special promotions to fellow Chamber members. Benefits offer positive exposure for your business and can add value to your membership through increased business. Any member in good standing may request to offer a discount and/or special promotion through the Member-To-Member Program; however the Chamber reserves the right to refuse any request.

### WHAT THE MEMBER-TO-MEMBER DISCOUNT PROGRAM DOES FOR YOU:

- Discounts/promotions expose your business to more potential clients and customers.
- Helps you market to Chamber members and their employees.
- Offers tremendous benefit to you and your employees at no cost.
- Free ongoing marketing for your business – your discount will be listed online and promotions will be included in the *Chamber Chat*, monthly newsletter publication and **Chamber Connections**, e-mail publication.
- Special offers create a loyal customer base within your Chamber peer network.

Please complete the form below and return it to Jennifer McCleaf, Membership/Events Director, at jenniferm@gettysburg-chamber.org or fax to 717.334.3368. Upon receipt of your application, Chamber staff will process the application and publish the details online. Discounts/promotions may be updated on a monthly basis; however you must contact the Chamber staff to complete this process.

---

#### MEMBER ORGANIZATION

---

ADDRESS

CITY

STATE

ZIP

---

CONTACT NAME

TITLE

---

PHONE

EMAIL

---

DESCRIPTION OF YOUR MEMBER-TO-MEMBER OFFER:

---

AUTHORIZED SIGNATURE: \_\_\_\_\_

DATE: \_\_\_\_\_

**\*\*DISCLAIMER:** The companies that are listed on the Member-To-Member Discount Program page have volunteered to offer discounts and/or special promotions to other Chamber members. These discounts/special promotions are not officially endorsed by the Chamber. Please keep track of how often your offer is used, honor your offer to all current Chamber members and their employees, notify us of any changes and contact us if any problems arise from your offer.

MEMBER-TO-MEMBER PROGRAM PROUDLY SPONSORED BY:  CenturyLink™





## August 2013 Events

### August 2

Membership Council Meeting, 8:30am,  
Chamber office

### August 5

Staff Meeting, 9am, Chamber office

### August 8

Legislative Team Meeting, Noon,  
Gettysburg Eddie's

### August 9

Lunch & Learn Program Series,  
12:15-1pm, "Using Google Plus and  
Glass," presented by StudMuffin Media,  
Chamber office

### August 12

Staff Meeting, 9am, Chamber office

### August 13

Executive Team Meeting, 7:30am,  
Chamber office

Environmental Team Meeting, Noon,  
Chamber office

### August 15

Business and Industry Team Meeting,  
Noon, Gettysburg Eddie's

### August 16

Lunch & Learn Program Series,  
12:15-1pm, "Online/Offline Local  
Marketing Strategies for Small Businesses,"  
presented by Marama Local Marketing  
Services, Chamber office

### August 19

Staff Meeting, 9am, Chamber office

### August 21

Wine Festival Team Meeting, Noon,  
Refectory

Lunch & Learn Program Series,  
12:15-1pm, "Simplifying your Business  
with Android Apps," presented by Shentel/  
Sprint, Chamber office

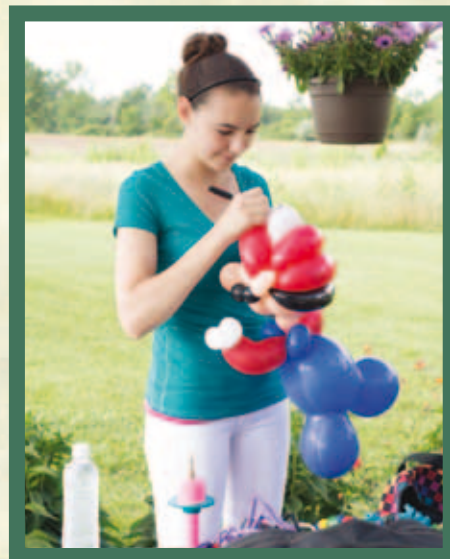
### August 22

BOD Meeting, 7:30am, Chamber office

Membership Mixer, 5-7pm, Iron Masters  
Mansion hosted by Fabios Events &  
Catering

### August 26

Staff Meeting, 9am, Chamber office



Alysa Queary, of  
Adventure in Fun creates  
a balloon characters at the  
Membership Mixer at the  
Adams County SPCA.



18 Carlisle St., Ste. 203 | Gettysburg, PA 17325  
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