CHAMBER

Monthly publication of the Gettysburg Adams **Chamber of Commerce**



Member News



Member Spotlight



Around the County

CALENDAR

9/3	Business & Industry
	Team, Noon

9/7 Labor Day Holiday, Office Closed

9/8 Environmental Team, Noon

9/10 Legislative Team, Noon

9/12-Gettysburg Wine & Music Festival

9/17 Membership Mixer, 5-7 p.m.

9/18 Lunch and Learn, 12:15 p.m.

9/22 Executive Council, 7:30 a.m.

9/24 Chamber Board of Directors, 7:30 a.m.

9/29 General Membership Breakfast, 7 a.m.

Where North Meets South, Let's Drink Wine!

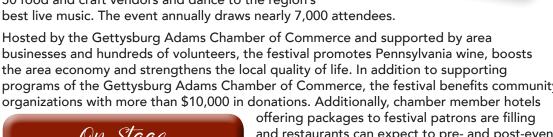
Don't miss the 11th Annual Gettysburg Wine & Music Festival, central Pennsylvania's premier wine event.

Spend a fantastic fall weekend Sept. 12-13 at the Gateway Gettysburg Complex. Savor the flavors of hundreds of Pennsylvania wines and enjoy rocking bands.

Pennsylvania's moderate climate and rolling hills provide some of the best grape growing conditions on the East Coast, and the state's production and reputation for quality wines is growing. This festival is your chance to traverse seven acres rather than hundreds of miles to taste some of the best wines from every corner of the state -- all at one fun, festive and relaxed event.

Attendees can sample and purchase wine from 25 Pennsylvania wineries, enjoy offerings from more than 50 food and craft vendors and dance to the region's

Hosted by the Gettysburg Adams Chamber of Commerce and supported by area businesses and hundreds of volunteers, the festival promotes Pennsylvania wine, boosts the area economy and strengthens the local quality of life. In addition to supporting programs of the Gettysburg Adams Chamber of Commerce, the festival benefits community organizations with more than \$10,000 in donations. Additionally, chamber member hotels



On Stage

Saturday, Sept. 12

Bad Influence, DC's 12:30-2 p.m. Premier Blues Band

2:30-4 p.m. Lindsey Erin

Lovebettie 4:30-6 p.m.

Sunday, Sept. 13

12:30-2 p.m. Schizophonic

2:30-4 p.m. The Reagan Years:

America's Premier 80's Tribute Band

Disco Fever 4:30-6 p.m.

and restaurants can expect to pre- and post-event business.

Join us where North meets South, Let's drink wine!

DETAILS: The festival runs Sept. 12-13 from noon to 6 p.m. at the Gateway Gettysburg Complex. Purchase one-day advanced tickets for \$20, a discount of 20% over \$25 tickets bought at the gate. Two-day advance tickets are available for wine enthusiasts at \$30. Tickets include a free wine glass, unlimited wine sampling and access to live music. Youth/Designated Driver tickets are \$12 and children 12 and under are free. Special pricing is available for groups of more than 15 people. Parking is free. For more information or to buy tickets, visit gettysburgwine.com or call 717.334.8151. Find the festival on Facebook at www.facebook.com/GettysburgWineAndMusic Festival.

The Gettysburg Adams Chamber of Commerce is Adams County's largest business organization and supports the local business community by promoting diverse economic opportunities through advocacy, networking and information. More than 530 local businesses and organizations are members. For more information, visit gettysburg-chamber.org.



SEPTEMBER 12-13
Gateway Gettysburg Complex





graphcom





${f -BOARD}$ OF DIRECTORS-

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Adams Electric Cooperative Inc.

Darlene A. Brown, Vice Chair*

Adams County Housing Authority/PA Interfaith Community Programs Inc.

Stacey Green, Past Board Chair* Biggerstaff's Catering

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Carl E. Frantz Inc.

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Mark S. Terry

Knouse Foods Cooperative Inc.

Carrie S. Stuart, President

Gettysburg Adams Chamber of Commerce

*Executive Committee Member

Creative Gatherings

Christine Johnson 2625 Biglerville Road Gettysburg, PA 17325 717.552.0776 chris@creative-gatherings.com

creative-gatherings.com

Redbud House

Rose Lansing 14 Center Square New Oxford, PA 17350 717.624.3149 rose@redbudhouse.com redbudhouse.com

—MEMBER RENEWALS—

—NEW MEMBER—

Thanks to the following businesses for continuing their commitment to the chamber and local community by renewing their member investment:

20-29 Years

Inn at Cemetery Hill Shipley Energy

10-19 Years

Borough of Gettysburg

Hafer, Sabastian R.

Kennie's Markets Inc.

L&H Mechanical & Electrical Services Inc.

Monumental Photography

Quail Valley Golf Club

Smith Elliott Kearns & Co. LLC

St. Francis Xavier School

Visiting Nurse Association of Hanover & Spring Grove

5-9 Years

Appalachian Brewing Company Courtyard by Marriott Gettysburg Optimist Club of Gettysburg Susquehanna Style Magazine Wyndham Gettysburg

1-4 Years

Adams County Volunteer Emergency Services Assoc. (ACVESA)

American Heart Association -Adams Division

Drs. Null. Seidel and Dental Associates

iNet Technology Group

McKee Agency - Allstate

The Markets at Hanover

CHAMBER STAFF—

Carrie S. Stuart

President

carries@gettysburg-chamber.org

Jennifer McCleaf

Membership/Events Director jenniferm@gettysburg-chamber.org

Edith Waldron

Operations Assistant edithw@gettysburg-chamber.org

Nicole L. C. Bucher

Marketing Communications Specialist nicoleb@gettysburg-chamber.org



You've made the investment in chamber business to grow your membership through advocacy, networking and information. Put your membership to work for you by taking advantage of these free exposure opportunities:

- Online Membership Directory
- Member-to-Member Discount
- News Releases
- Community Calendar
- Ribbon Cutting
- Membership Mixers
- Chamber Chat Monthly Newsletter
- **Chamber Connections Eblast**
- Flyers in the Office
- Brochures/Business Cards in the Office

For details, contact info@gettysburg-chamber.org.

Business News

The **bolded** businesses in Business News are Chamber members. Submit news (between 50-75 words) to news@gettysburgchamber.org by the second Tuesday of each month for inclusion in the following month's publication.

The Robert C. Hoffman Charitable Endowment Trust received the prestigious Philanthropy Recognition award from the Statewide Adoption and Permanency Network. Adams County Children and Youth nominated the Hoffman Trust for being an essential contributor to the independent living services over the past few years, funding a temporary housing program for homeless youth. In 2014, the trust funded nearly \$300,000 of local projects.

Adams Electric Cooperative Inc. recently presented the local chapter of the American Red Cross with two checks totaling \$10,000. The money donated is in support of the Heroes Program, which recognizes local individuals for their heroic and selfless acts performed in either Adams, Franklin, Fulton or York Counties. Adams Electric will also help reduce the number of fire injuries and fatalities by partnering with the Red Cross in bringing the Home Fire Preparedness Campaign to the area. Teams of Red Cross volunteers will canvas communities, installing smoke detectors and delivering fire prevention information to local residents.

Melissa Ferguson was recently named General Manager of the Country Inn and Suites by Carlson in Gettysburg. She previously served as Assistant General Manager/Director of Sales at the property. The 83-room property is located next to The Outlet Shoppes at Gettysburg.

Karen Land joins the staff of Gettysburg Community Theatre where she will teach improvisational acting. Land has a 28-year career in the theatre and teaches master classes in directing, auditioning, acting, musical theatre and Zenprov (improvwith zen philosophies). Improvisational classes at the theater begin after labor day and conclude in November with a showcase. Classes are Mondays from 6-8 p.m. for adults and college students, Tuesdays from 4-6 p.m. for ages 55+, Tuesdays 6-8 p.m. for teens ages 13-18 and Wednesdays from 6-8 p.m. for kids ages 8-12.

Beginning with the fall term, all HACC campuses are now tobacco free. That means HACC students, employees and the community are no longer able to light up, chew or inhale tobacco products in the classrooms and offices, campus grounds or parking lots. The new policy is the culmination of the work of college employees and students who joined together in a wellness coalition.

For the first time in the 51-year history of **HACC** six students are receiving full-ride merit scholarships. HACC will fund two years of these individuals' education - enough to complete an associate degree. The Gettysburg Campus recipient is Nathan Tasker of Hanover, who wrote in his essay he wanted to "graduate from college without debt... to lay the groundwork for a home where my children will not be burdened by the same financial difficulties by which others have been bound." The scholarship was created by the HACC Foundation and covers tuition, books and fees, approximately \$25,000 per student.

Hollabaugh Bros. Inc. Fruit Farm & Market recently celebrated its 60th anniversary. Twin brothers Donald and Harold began growing and selling processing apples in 1955 and operated a small roadside stand where passers-by could purchase the farm's homegrown fruit, just across the road from its current location. In 1962 retail operations moved across the street to a new store, where the family marketed their produce for 50 years. In 2012 they opened a new market with larger retail space, a bakery, ice cream window, large tour facilities and a large parking lot.

The Historic Preservation Society of Gettysburg-Adams County recently awarded its annual Barn Preservation Award to the **Littlestown Veterinary Hospital**. The hospital barn building was constructed sometime between 1860 and 1880 and was rehabilitated in 1998 as a pottery shop. Doctors Julie Holland and Gary Kubala purchased the building in 2008 and carefully renovated it into a veterinary hospital while maintaining the barn beam and ladder features. The building is home to other businesses and also features solar panels on the roof.

Zach Erdman of Camp Hill has been named Account Executive of Members 1st Federal Credit Union's York and Adams territory. He is responsible for business development and sales. He is a graduate of West Chester University where he earned his degree in Finance.

Mission of Mercy CEO Jennifer Charlton was recognized recently at the 2015 Baltimore Brava Awards. Charlton has served as Mission of Mercy's director since 2012 and presided over the organization's capital campaign, which has raised \$450,000 for medical programs and the purchase of a new mobile medical unit. She also oversaw the successful launch of the Community Connections program that connects patients with community resources.

rabbittransit earned a national safety certification recently, with COO Michael Devaney becoming a Certified Safety and Security Officer for the organization. The certification helps improve the professional preparedness of public and community transportation officers and maximize their ability to provide safe and secure transit services.

Stock and Leader, Attorneys at Law, recently hired Jessie M.S. Nibley as part of the firm's Business, School and Litigation Groups, focusing her practice in all areas of complex litigation and dispute resolution. She previously worked in the Philadelphia office of a nationally recognized law firm. Nibley received a B.A. from Brigham Young University and earned a J.D. from University of Pennsylvania Law School.

TimBar Packaging and Display has been a proud supporter of Pennsylvania Free Enterprise Week for three years because the program helps Pennsylvania businesses remain competitive through the education and development of its future workforce. The week-long program brings high school juniors and seniors together with business people. Students attend lectures, participate in learning exercises and simulate the operation of their own business, all while being mentored by business volunteers.



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Business Analysis

Sept. 3, 10, 17, 24 and Oct. 1, 8 Location: Holiday Inn Express, Chambersburg Cost: \$925 p/p

Leadership Series

Oct. 2, 9, 16 and 23 Location: Hampton Inn, Chambersburg Cost: \$715 p/p

Customer Focused Supply Chain Management (SCM)

Oct. 8, 15, 22, 29 and Nov. 5 Location: Clarion Inn, Chambersburg Cost: \$1,195 p/p

Human Resources Fundamentals

Oct. 14 and 21 Location: Clarion Inn, Chambersburg Cost: \$715 p/p

FIND OUT MORE

Contact Helen McGarry, Continuing Education Phone: 717-749-4118 • email ceclassinfo@ma.psu.edu Go online montalto.psu.edu/CE/profdev



Carroll Valley Fall Golf Specials

Senior Golf Special (Anytime Mon-Thur)

• Seniors (ages 60+) can enjoy 18 holes for just \$31!

Family Golf Nights (Every evening after 6pm)

- Entire family can golf for \$25, cart included
- Must have at least one junior (17 & under) in group
- Must have a valid driver's license to operate golf cart
- Tee time is recommended
- Rental clubs available



78 Country Club Trail Carroll Valley, PA 17320 717.642.8282 x3357 libertymountainresort.com



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Member Spotlight

East Side Auto Sales

Selling Quality Pre-Owned Cars for 30 Years

East Side Auto Sales has been setting the standard in quality preowned cars and trucks for 30 years. Established as a family owned dealership in 1985, East Side takes pride in having a range of affordable, reliable cars, trucks, SUV's and vans available to customers at any given time.

Even with poor or no credit, customers can purchase a vehicle. Customers can take advantage of low weekly payments through East Side's Buy Here/Pay Here Program, which offers easy financing with no credit checks. The best part is they don't charge interest or finance charges.

Low down payments are clearly marked on each vehicle. The dealership offers a Hold Program for customers who need time to get a down payment together and even accepts credit cards for down payments.



With a customer base largely comprised of repeat customers and their referrals, East Side is committed to their valued customers and offering high quality service and selection.

Consider East Side Auto Sales for your next vehicle purchase and become part of their family of satisfied customers.



East Side Auto Sales

1746 York Road Gettysburg, PA 17325 717.338.0588 | eastsideautosalesllc.com Hours: Mon.-Fri. 9 a.m.-7 p.m., Sat. 9 a.m.-2 p.m.



Wednesday, Nov. 11, at 7 a.m. at the Wyndham Gettysburg

Dr. Bob Dudley Jr.
Vice President, John H. Woodburn Group Inc.

From welfare kid to self-made millionaire, Dr. Dudley has discovered the seven Biblical "secrets" to success. He travels around the country sharing lessons from his rags to riches story of how he went from a runaway and high school dropout to a retired Air Force Major, entrepreneur and international philanthropist.



Cost is \$15 per person. Tables of 10 are available.

Program Updates



New members or new employees are invited to the next Membership Orientation at 7:45 a.m. on Wednesday, Oct. 7, in the board room of the Adams Electric Cooperative Inc. headquarters, 1338

Biglerville Road, Gettysburg. Learn how to put your chamber membership to work.

Promote your business during the next County Connections breakfast on Wednesday, Oct. 21, at a location to be determined. Registration and breakfast begins at 8 a.m., with the program at 8:30 a.m. With no formal program, members have the stage and can speak on their businesses for one minute to the entire group. The chamber also recognizes milestone membership anniversaries and supports a local business with a Cash Mob.

Don't miss the chamber's **Annual Meeting** at Hickory Bridge Farm at 5:30 p.m. on Wednesday, Nov. 4. We'll highlight chamber activities over the past year, recognize new board members and award the Outstanding Citizen of the Year.

The **Prayer Breakfast** is Wednesday, Nov. 11, at the Wyndham Gettysburg. The guest speaker is Dr. Bob Dudley Jr., vice president of John H Woodburn Group Inc. From welfare kid to self-made millionaire, Dr. Dudley has discovered the seven Biblical "secrets" to success. He travels around the country sharing lessons from his rags to riches story of how he went from a runaway and high school dropout to a retired Air Force Major, entrepreneur, and international philanthropist.

Save the date for the annual Holiday Jackpot Raffle, the party of the year for chamber members. Set for Thursday, Dec. 10, from 5-7 p.m. at the Wyndham Gettysburg, the annual event draws more than 300 attendees for great food, fantastic company and thousands of dollars in cash prizes.

Expand your chamber involvement and join the team. Some chamber committees meet monthly, while others meet as needed. Members are needed for:

- Awards Team
- **Environmental Team**
- **Golf Outing Team**
- Holiday Jackpot Raffle Team
- Legislative Team
- Marketing Council
- Membership Council
- Taste of the Town Team
- Wine Festival Team

Put your expertise to work educating fellow chamber members by hosting a 45-minute Lunch & Learn program. Lunch and Learns are designed for a small, interested audience and should be full of useful information rather than a commercial for your business. Contact Jennifer McCleaf at717.334.8151 or jenniferm@gettysburg-chamber.org to discuss how you can give your business extra exposure while providing an important service to Adams County's business community.

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LOCATION Dobbin House, Gettysburg

TIME 7 a.m., Registration and Breakfast

7:30 a.m., Program

KEYNOTE Dr. Kevin Mosser, President/CEO WellSpan

Health, "Healthcare In Our Region:

Changes, Challenges and Opportunities"

RECOGNITION 2015 Chamber Volunteer of the Year



REGISTRATION

Register before Sept. 22 to 717.334.8151 | gettysburg-chamber.org



Around the County



Chamber members had a chance to give Crossfit Gettysburg a try in July. The group learned how to do the program's basic movements properly and learned that the workout, though intense, is not as scary as its reputation. Pictured top to bottom: Isaac Bucher, Mister Ed's Elephant Museum, and Edith Waldron, chamber, warm up under the watchful eye of Crossfit owner Jake Johnson; Lois Seymore, Timbar, learns the proper squat position; Isaac Bucher and Chamber President Carrie Stuart warm up.







East Side Auto Sales celebrated its 30th year in business with a ribbon cutting. Pictured are Ann Stover, Members 1st Federal Credit Union and chamber Membership Committee member; Carrie Stuart, chamber president; and owners Tim and Becky McLaughlin.



Tim and Becky McLaughlin, left, owners of East Side Auto Sales, recently donated a 15-passenger van to the Agape House. Accepting the keys to the van are Connie Keller, director of the Agape House, and Wayne Redding, board member at Adams Rescue Mission.



The chamber hosted an August Produce Month Celebration and Ribbon Cutting featuring Agriculture Secretary Russell Redding at the Adams County Farm Fresh Market on Culp Street. From left to right, Adams County Commissioner Randy Phiel; Representative Dan Moul (not visible); Emma Lower, Adams County Farmers' Market Association; Kathy Glahn, Adams County Farmers' Market Association Inc.; Norris Flowers, Destination Gettysburg; Adams County Commissioner Marty Qually; Senator Rich Alloway; Agriculture Secretary Russell Redding; Representative Will Tallman; Adams County Commissioner Jim Martin; Holly Sutphin, Congressman Scott Perry's Office; and Wesley Doll and Darlene Brown, chamber board members.





Pictured at the ceremonial groundbreaking for Appalachian Brewing Company's Steinwehr Avenue, Gettysburg, location are, front row from left: Jessica Austin, Michele Sharrah and Robert Sharrah, Sharrah Design; Mark Austin, Austin Building and Remodling; Tuesday Kennell, Nate Voss and Jack Sproch, Appalachian Brewing Company; Tim Shields, FutureStake; Gettysburg Mayor William Troxell; Chris Kimple, legislative aide for Rep. Dan Moul; Holly Sutphin, constituent services representative for Rep. Scott Perry; Kaycee Kemper, Adams County Economic Development Corporation; ROW 2: Adams County Commissioner Randy Phiel; Todd Mickley, Steinwehr Avenue Business Improvement District; Gettysburg Borough Councilman Scot Pitzer; Cory Bishop, Centric Banking; Tammy Myers, Gettysburg Heritage Center president; Adams County Commissioner Marty Qually; Zak Smith, Appalachian Brewing Company; Josh Austin, Austin Building and Remodling; Gettysburg Borough Councilwoman Susan Naugle; Dave Deaner, ACNB Bank; Gettysburg Borough Councilman Graham Weaver; Destination Gettysburg CEO Norris Flowers; Gettysburg Borough Manager Charles Gable; and Gettysburg Adams Chamber of Commerce Chairman Duane Kanagy.

Community Partners

Destination Gettysburg Launches 'Bring It Home' Campaign

Destination Gettysburg has launched a new initiative to encourage local organizations, associations and citizens to bring meetings and conventions to Adams County.

The "Bring It Home" program is an incentive to inspire local groups and individuals to work with the organizations of which they are involved into bringing those organizations to Adams County. The focus of the program is meetings, events and annual conferences. Such conferences and organizations include military groups, religious conferences, sporting events and corporate meetings, among others.

In return for bringing a qualified meeting to Adams County, Destination Gettysburg is offering these organizations an incentive of \$500 toward the cost of an opening reception to their conferences or events.

Qualified meetings include those that generate a minimum of a two-night stay, Thursday through Sunday in Adams County, 80 total room nights, booked between now and Dec. 31, 2015 and occurring before Dec. 31, 2016. Additionally, the organization or meeting planner must be a resident of Adams County.

Those interested in Destination Gettysburg's "Bring It Home" incentive program should contact Jenny McConnell, Director of Sales with Destination Gettysburg, at jenny@destinationgettysburg.com or (717) 338-1053.



rabbittransit Offers Rides to School, Wine Festival

The month of September brings two things to mind: backto-school and the Gettysburg Music & Wine Festival.

Do you or someone you know attend classes at the HACC Harrisburg Campus? If so, they may want to check out the 15N rabbitEXPRESS bus that travels from Gettysburg to Harrisburg and stops at the HACC Harrisburg Campus in the morning and afternoon. It's only \$3.50 each way. For more information, visit rabbittransit.org/express or call 1.800.632.9063.

Going to the Gettysburg Wine & Music Festival on Sept. 12-13? Ride public transportation.

Freedom Transit's Gray Line arrives at the Gateway Gettysburg Complex every hour. Leave your car parked and ride with us. It's only \$1 per ride. Transfers to the Gray Line are free if arriving downtown on the Lincoln (Red) Line. For more information, visit our website at ridethetrolley.com or call 1.800.632.9063.

YWCA Hosts Women's Networking Group

The YWCA Gettysburg & Adams County welcomes women of all ages and professions to its Women's Leadership Brown Bag Lunch Series and Professional Women's Networking Group this fall.

The Brown Bag Lunch Series provides opportunities to learn from the experiences and advice of female leaders in Adams County. All sessions are at noon in the YWCA Community Room, 909 Fairfield Road:

- Sept. 15: Joanne Hanley, president, Gettysburg Foundation
- Oct. 20: Angela Zimmann, advancement and communications executive, Gettysburg Seminary
- Nov. 17: Kathy Gelner, retired Foreign Service officer, U.S. Department of State

The Women's Networking Group is a venue for female professionals to network and learn from each other. Each session is held in the YWCA Community Room and includes networking (11:45 a.m.-noon), a networking roundtable (noon-12:15 p.m.), and educational program:

- Sept. 25: Attorney Jenny Sherman will share time management tools and strategies.
- Oct. 23: YWCA Executive Director Deb Geesey will
- Nov. 20: Instructor Anita Tosten will lead participants in a meditative yoga class.
- Dec. 18: Join us for a holiday social.

All programs are free. For more information, email Ashley Andyshak Hayes at aahayes@ywcagettysburg.org.

Outdoor Antique Show Comes to Gettysburg Sept. 26

The semi-annual Gettysburg Outdoor Antique Show returns to the four streets radiating from Lincoln Square on Saturday, Sept. 26, 7 a.m. to 4 p.m., rain or shine. More than 125 juried antique dealers from up and down the entire Eastern Seaboard will show their wares collected over 400 years of American history. Collections range from primitive colonial right up through the everyday items of your youth. Many dealers are willing to buy, sell, or trade with you during the show.

GARMA is a non-profit corporation recognized by the Commonwealth of Pennsylvania, and has grown this year to be a consortium of 75 local members that believe healthy businesses create a healthy local economy for the benefit of the entire community. GARMA's membership includes retail stores, restaurants, financial institutions, wineries, media, utilities, transit operators, entertainment venues, attractions, professionals, service providers, accommodations, and non-profit organizations.

Follow the Gettysburg Area Retail Merchants' Association and First Friday Gettysburg Style on Facebook and learn more online at gettysburgretailmerchants.com. You may contact Walt Tuchalski at wtuchalski@wgty.com or 717.309.2482.

CONSULATE

MEMBERSHIP MIXER

THURSDAY, SEPT. 17 5-7 P.M.

1302 Proline Place, Gettysburg

Mingle with fellow business leaders in a relaxed atmosphere complete with refreshments and facility tours. Learn more about the Financial Consulate and enter to win a free Financial Physical.

Financial Consulate Mission

"to help our clients lessen the worry and burden of money management so they have more time to spend building relationships"



Register to 717.334.8151, info@gettysburg-chamber.org or at gettysburg-chamber.org.

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Offer valid for Gettysburg Adams Chamber of Commerce members and affiliates only. Must be able to provide written verification upon request of S&A Homes. Discount can be combined with published community and quick delivery home incentives. Certain exclusions apply – see sales consultant for details. Offer subject to change without notice.







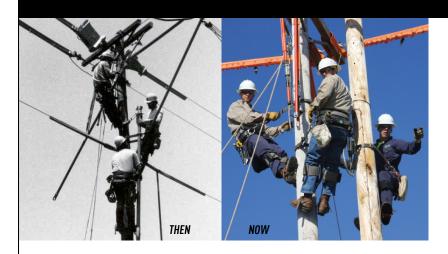


1382 Biglerville Rd. | Gettysburg, PA 17325 717.334.8151 | FAX 717.334.3368 info@gettysburg-chamber.org www.gettysburg-chamber.org

Office Hours

Monday-Friday, 8:30 a.m.-4:30 p.m.

Celebrating 75 years of service to the members of Adams Electric Cooperative



Keeping the lights on for 75 years in Adams, Cumberland, Franklin, Perry and York counties. Adams Electric: Owned By Those We Serve.

Light the Way 5K

Support Project Helping Hand at the first annual 5K held Oct. 18 at the Gettysburg Area High School.

adamsec.coop/content/light-way

