

CHAMBER

Chat

October 2015

Monthly publication of
the Gettysburg Adams
Chamber of Commerce

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Wine Festival News

CALENDAR OF EVENTS

- 10/1 Business & Industry Team, Noon
- 10/6 Membership Orientation, 7:45 a.m.
- 10/7 Career Fair Team, 1 p.m.
- 10/8 Legislative Team, Noon
- 10/13 Executive Council, 7:30 a.m.
Environmental Team, Noon
- 10/15 Membership Mixer, 5-7 p.m.
- 10/21 County Connections Breakfast, 8 a.m.
- 10/22 Chamber Board of Directors, 7:30 a.m.

Peter Martin Named Volunteer of the Year

Peter Martin, owner of PJ Martin Engineering, Gettysburg, is the Gettysburg Adams Chamber of Commerce Volunteer of the Year, recognized for his work to advance the mission of the chamber and support of the local business community.

Martin was honored during the chamber's General Membership Breakfast Tuesday, Sept. 29, in the Abigail Adams Ballroom of the Dobbin House in Gettysburg.

"Pete gives of his time and talents to further the mission of the Gettysburg Adams Chamber of Commerce and strengthen our local businesses," said Gettysburg Adams Chamber of Commerce President Carrie Stuart. "He is a tremendous asset not only to the chamber, but also to the entire Adams County community, and we thank him for his service."



Peter Martin

Martin is currently a member of the chamber's Board of Directors, where he serves on the Executive Council and chairs the Legislative Team.

Leading the Legislative Team, he helps coordinate the annual Legislative Luncheon, which annually draws nearly 100 business leaders and legislators. The luncheon provides a forum for chamber members to get the latest legislative updates and ask questions of legislative leaders. Martin also led his team to create a process by which the chamber may take positions on issues of local, state and national significance. Most recently, he spearheaded a survey for Adams County commissioner candidates, crafting a set of questions important to the local business community. The survey was sent to eight commissioner candidates and all chamber membership, and the responses were pooled together, analyzed and published in the chamber's newsletter.

"In his time working with the chamber, Pete has showed outstanding commitment to its mission and demonstrated his support of chamber goals time and time again," said Darlene Brown, chamber board member and legislative team member. "He has shown great initiative and creativity and has worked tirelessly to enhance the stability and growth of chamber activities."

For the past three years, Martin has provided professional services free-of-charge to the chamber's Gettysburg Wine & Music Festival, central Pennsylvania's premier wine event. He has helped layout the site including space for more than 75 vendors, created an expansion plan for future festivals and drafted a land use topography map, in addition to helping with site set-up.

"The Gettysburg Wine & Music Festival is reliant on nearly 300 community volunteers to run smoothly, and Pete is a standout," said Stacey Green, festival chair. "In a world where everyone is so busy, Pete continues to find time to help with this great event, and we are sincerely grateful."

Martin has also served as liaison between the chamber and Straban Township with regard to the chamber's Route 30 sign space. For years, the space reserved for a welcome sign, across from GIANT Food Stores in Gettysburg, has been empty. He worked with township officials and attended multiple meetings on behalf of the chamber to successfully finalize a sign permit.

The past five honorees include: Matthew Sheads, Hockley & O'Donnell Insurance Agency; Charlie Bennett, Knouse Foods Cooperative Inc.; David Laughman, DL3 Systems LLC; Debra Sites, ACNB Bank; and Carl and Susie Frantz, Carl E. Frantz Inc.

The Gettysburg Adams Chamber of Commerce is Adams County's largest business organization and supports the local business community by promoting diverse economic opportunities through advocacy, networking and information.
More than 530 local businesses and organizations are members.
For more information, visit gettysburg-chamber.org.



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Permit No. 1006

—BOARD OF DIRECTORS—

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Interfaith Community Programs Inc.

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Carl E. Frantz, Secretary*
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Pete Martin*
PJ Martin Engineering

Steve Rice
Steve Rice Law

Dr. Satish Shah
Gettysburg Cancer Center

Mark S. Terry
Knouse Foods Cooperative Inc.

Carrie S. Stuart, President
Gettysburg Adams Chamber of
Commerce

*Executive Committee Member

—CHAMBER STAFF—

Carrie S. Stuart
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carries@gettysburg-chamber.org

Jennifer McCleaf
Membership/Events Director
jenniferm@gettysburg-chamber.org

Edith Waldron
Operations Assistant
edithw@gettysburg-chamber.org

Nicole L. C. Bucher
Marketing Communications Specialist
nicoleb@gettysburg-chamber.org

—NEW MEMBER—

Black and Davison
Jerrold Sulcove
82 W. Queen St.
Chambersburg, PA 17201
717.264.5194
jerroldsulcove@blackanddavison.com
blackanddavison.com

Foursquare Church Gettysburg
Mark Chester
328 W. Middle St.
Gettysburg, PA 17325
717.334.5410
admin@foursquarechurch.info
foursquarechurch.info

—MEMBER RENEWALS—

Thanks to the following businesses for continuing their commitment to the chamber and local community by renewing their member investment:

20-29 Years
Gettysburg Area School District
Hanover Hospital/Hanover
HealthCare PLUS
Lake Heritage Property Owners
Association Inc.
RE/MAX of Gettysburg
Village Beverage Mart
Grannie's Attic Shurt Haus

10-19 Years
Borough of Arendtsville
Clothes Basket Laundry
gettysburg.com
Hartlaub & Sons Inc.
Kime's Cider Mill Inc.
Land and Sea Services LLC
Living Hope Presbyterian Church
Mason-Dixon Endodontics PC

Penn State Cooperative Extension
of Adams County
Penn State Mont Alto
Thrivent Financial for Lutherans

5-9 Years
Aflac
F. X. Smith's Sons Co.
Family First Health
Super 8

1-4 Years
Children's Aid Society
Colony House Furniture
Pella Corporation
Picture This Portraits & Special
Events
Shentel/Sprint
St. Joseph's Ministries
Walton Jones

Did you
KNOW?

The first Chamber of Commerce was founded in 1599 in Marseille, France, followed by the oldest English-speaking chamber founded in 1768 in New York City. The Gettysburg Adams Chamber of Commerce was chartered in 1919.



Lincoln Square, Gettysburg, 1919

Business News

The **bolded** businesses in Business News are Chamber members. Submit news (between 50-75 words) to news@gettysburg-chamber.org by the second Tuesday of each month for inclusion in the following month's publication.

Adams Electric Cooperative Inc. recently promoted two line workers within its operations department. Max Rinehart was promoted to fourth year apprentice after completing a skills test and written examination. Rinehart started with the cooperative in 2012. He is a graduate of Gettysburg Area High School and completed the electrical lineworker program at the Northwest Lineman Training Center. Jordan Hoke received a promotion to second year apprentice in the operations department after serving as a first year apprentice since 2014. Hoke is a graduate of Shippensburg Area Senior High School and received his electrical distribution program certificate from Blue Ridge Community and Technical College.

America's Best Value Inn, owned and operated by the Witt family at 301 Steinwehr Avenue, Gettysburg, will close for business Dec. 2. The building will be demolished beginning in January, with construction on a new three-story, 81-room Best Western Hotel – Gettysburg starting in Spring 2016. Construction is expected to last one year. Quality Inn Gettysburg Battlefield, also owned and operated by the Witt family, is not affected by the new plan.

Commuter Services of Pennsylvania has hired Julia Gandara as an Outreach Coordinator, channeling the majority of her work to counties in southcentral Pennsylvania. Gandara is a graduate of Penn State with degrees in Business Management and Marketing.

C.S. Davidson Inc., an employee-owned consulting engineering firm with offices in central Pennsylvania, welcomes Bonnie K. Dietz as administrative assistant. In her roll, she will provide administrative assistance to the company's structural and transportation engineering service areas, including the development of specifications and administration of construction contracts. Dietz brings 25 years of experience, having held several administrative positions in the engineering industry and local municipal government.

Gettysburg-based cosmetic and family dentistry practice **Dr. Rita Tempel & Associates/Gettysburg Smiles** is gearing up for a busy fall. The practice is welcoming new patients as well as current patients to celebrate their 10th anniversary through 10 anniversary specials. For details, check GettysburgSmiles.com, search "Gettysburg Smiles" on Facebook or call 717.339.0033.

HACC, Central Pennsylvania's Community College, is a Top 10 Digital Community College, according to an annual survey by a national research and advisory institute. HACC ranked fifth in the 2014-15 Digital Community Colleges survey conducted by the Center for Digital Education. HACC ranked seventh in the 2013-14 survey in its category, large colleges with 10,000 or more students. According to the institute, the survey analyzes how community colleges use digital technologies to improve services to students, faculty, staff and the community at large.

Adams County native Adam Boyer joined the **Land Conservancy of Adams County** as its Land Conservation Coordinator. A 2012 graduate of Schreyer Honors College at Penn State, Boyer earned his law degree

from Villanova University School of Law last May, with a focus on environmental and land use planning. He credits his long-held interest in land preservation and land use planning to his childhood on his parents' 111-acre farm outside of York Springs, which was preserved by the conservancy in 2006.

Michael C. Buhrman is now a partner of **Rotz & Stonesifer PC**. Buhrman joined the firm in 2006 and is a graduate of Siena College with a B.S. in Accounting. He will continue to direct the firm's audit division and assist business and individual clients with tax planning and compliance. Buhrman is a member of the AICPA and PICPA professional societies and serves on various non-profit boards. Mike lives in Chambersburg with his wife Liz and two children.

SpiriTrust Lutheran raised more than \$67,500 at its 35th Annual Hospice Golf Tournament, held Aug. 13 at the Chambersburg Country Club. It is the most money raised by the golf outing in the history of the tournament. Since the tournament began 35 years ago, the tournament has raised more than \$1.8 million to support the ministry of hospice.

Stock and Leader, Attorneys at Law, attorney Alexandra Chiaruttini was selected to serve as Chief Counsel of the Pennsylvania Department of Environmental Protection. Chosen for her knowledge, experience and understanding of the agency, she will be responsible for oversight and management of the agency's more than 75 attorneys in seven offices across the state. She will be the lead environmental attorney providing legal counsel to the Governor, Secretary and executive staff on legislation, regulation, policy, permitting and enforcement actions.

Attorney Martin R. Siegel was recently hired as an environmental attorney by **Stock and Leader**, Attorneys at Law. He brings 22 years of environmental law experience at the Pennsylvania Department of Environmental Protection. Siegel has also worked with federal agencies, including the U.S. Centers for Disease Control and Prevention (CDC) in Atlanta and Department of Energy at the Hanford nuclear site in Washington State. He has a Masters degree in Public Health from John's Hopkins, is a certified mediator and an experienced environmental litigator.

Stock and Leader, Attorneys at Law, welcomes Steven Koehler to the firm's Business and Employment Group. A native of York County, Koehler has counselled business and institutional clients for decades as a partner in area law firms serving the York community and broader Central Pennsylvania region. Koehler has extensive experience advising family businesses, individuals and corporate entities, as well as multinational corporations in transactional matters and a variety of business, real estate and contractual matters.

School Law Attorney Brooke Say of **Stock and Leader**, Attorneys at Law, was named one of *The Legal Intelligencer's* 2015 Lawyers on the Fast Track. She is one of 40 other attorneys statewide age 40 and under to receive the designation.

TimBar Packaging & Display is a finalist for Central Penn Business Journal's Business of the Year. The awards honor many of the most influential companies in the region for their efforts to create jobs and support the community.

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Member Spotlight

Talent Builders: Building the Power of People

A human resource and general management consulting firm that helps individuals and organizations identify their strengths and limitations with the aim of helping them make significant improvements in their effectiveness.

Talent Builders, originally from the Hershey-Harrisburg area, now has a presence in Adams County and southcentral Pennsylvania.

Talent Builders specializes in improving the effectiveness of the people and organizations within an enterprise. It is our view that of the nine essential resources a business must have to do business, **employees** can be the most magnificent or maddening resource.

Here is our advantage: through caring interactions, we use information from conversations, structured interviews and a variety of assessments to form a baseline of how an employee/organization functions, to produce **prescriptive development plans** so that each person, team, candidate or organization can make real improvements in effectiveness.

We believe that people must know who they are and are not to understand how to manage themselves effectively. Even the most fortunate of us go through stressful times where we “lose our balance” and can benefit from intelligent coaching. **In today’s world, with modern personality, values, competency, perception and organizational assessments, we have the incredible ability to measure the strength of our talent base and our organizations so that we can make improvements to our behaviors, values and business culture.**

Our areas of services for our customers include:

- Coaching
- Employee Selection/Hiring
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- Culture Change
- Conflict Management
- Succession Planning
- Organizational Development

It would be a pleasure to get acquainted and to discover how we may enrich your organization.



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CULTURE CHANGE

SUCCESSION

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ADAMS COUNTY COMMUNITY PRAYER BREAKFAST

Wednesday, Nov. 11, at 7 a.m. at
the Wyndham Gettysburg

Dr. Bob Dudley Jr.

Vice President, John H. Woodburn Group Inc.

From welfare kid to self-made millionaire, Dr. Dudley has discovered the seven Biblical "secrets" to success. He travels around the country sharing lessons from his rags to riches story of how he went from a runaway and high school dropout to a retired Air Force Major, entrepreneur and international philanthropist.



Cost is \$15 per person. Tables of 10 are available.

Program Updates



Gettysburg. Learn how to put your chamber membership to work. Call 717.334.8151 or email info@gettysburg-chamber.org to register.

Promote your business during the next **County Connections** breakfast on Wednesday, Oct. 21, at Adams County Winery, catered by Ragged Edge. Registration and breakfast begins at 8 a.m., with the program at 8:30 a.m. With no formal program, members have the stage and can speak on their businesses for one minute to the entire group. The chamber also recognizes milestone membership anniversaries and supports a local business with a Cash Mob.

Don't miss the chamber's **Annual Meeting** at Hickory Bridge Farm at 5:30 p.m. on Wednesday, Nov. 4. We'll highlight chamber activities over the past year, recognize new board members and award the Outstanding Citizen of the Year.

The **Prayer Breakfast** is Wednesday, Nov. 11, at the Wyndham Gettysburg. The guest speaker is Dr. Bob Dudley Jr., vice president of John H Woodburn Group Inc. From welfare kid to self-made millionaire, Dr. Dudley has discovered the seven Biblical "secrets" to success. He travels around the country sharing lessons from his rags to riches story of how he went from a runaway and high school dropout to a retired Air Force

New members or new employees are invited to the next **Membership Orientation** at 7:45 a.m. on Tuesday, Oct. 6, in the board room of the Adams Electric Cooperative Inc. headquarters, 1338 Biglerville Road,

Major, entrepreneur, and international philanthropist.

Save the date for the annual **Holiday Jackpot Raffle**, the party of the year for chamber members. Set for Thursday, Dec. 10, from 5-7 p.m. at the Wyndham Gettysburg, the annual event draws more than 300 attendees for great food, fantastic company and thousands of dollars in cash prizes.

Committee members are needed for **Taste of the Town**, Adams County's culinary showcase. The 2016 event is April 3. Meetings are monthly now through March. If you'd like to help with event planning, email jenniferm@gettysburg-chamber.org.

Mark your calendars: next year's **12th annual Gettysburg Wine & Music Festival** is Sept. 10-11. The committee will begin meeting again in February 2016. If you'd like to help with event planning, email jenniferm@gettysburg-chamber.org.



Jake Johnson, owner of CrossFit Gettysburg, speaks during the June County Connections breakfast. Each attendee has the chance to promote their business to the group.



Despite wet weather, nearly 6,000 attendees sampled and purchased thousands of bottles of wine from 25 Pennsylvania wineries, enjoyed offerings from more than 50 food and craft vendors and danced to the region's best live music during the 11th Gettysburg Wine & Music Festival, Sept. 12-13. The festival promotes Pennsylvania wine, supports local businesses and boosts the area economy. In addition to supporting chamber activities, we raised nearly \$8,000 to benefit community organizations.

Where North Meets South, Let's Drink Wine!



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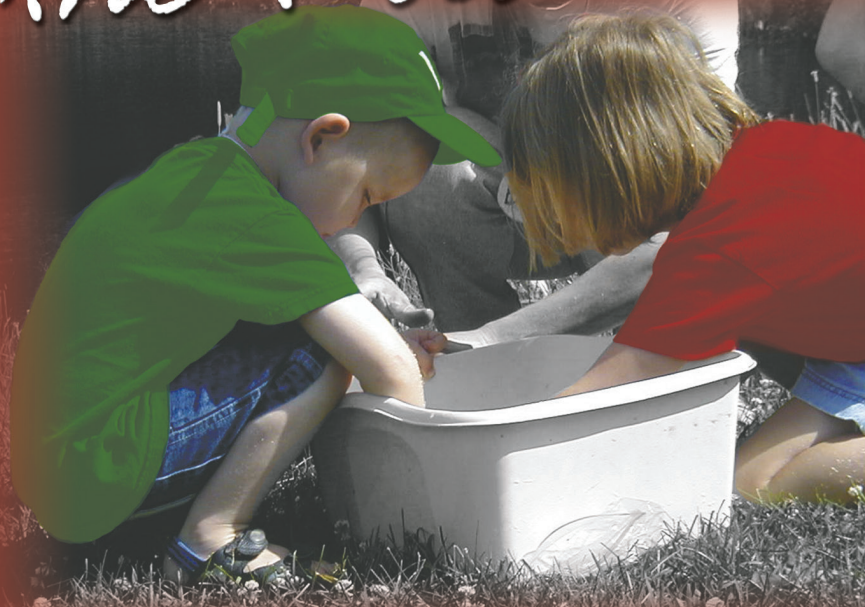
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Party for the Preserve



Annual Fundraiser

Friday,
November 6, 2015
at Hauser Estate Winery
6pm-9pm



Catered by Ragged Edge II - \$50 Per Person

Featuring Keynote Speaker:

Cindy Adams Dunn

Secretary of the Pennsylvania Department
of Conservation and Natural Resources (DCNR)

Ms. Dunn's conservation career includes serving as the president and chief executive officer of PennFuture, a statewide environmental advocacy organization. As the DCNR's Deputy Secretary of Conservation and Technical Services she led the State's conservation landscape program and the community conservation partnerships grant program. She also served as the executive director of Audubon Pennsylvania and as the PA program director for the Alliance for the Chesapeake Bay.

Throughout her career, Ms. Dunn has been recognized with numerous awards for her leadership in conservation. When not championing the efforts of DCNR, Ms. Dunn enjoys the natural and recreation resources the DCNR works hard to protect and promote through hobbies that include birding, canoeing, fishing, and hiking.



Register online at www.strawberryhill.org or call 717-642-5840



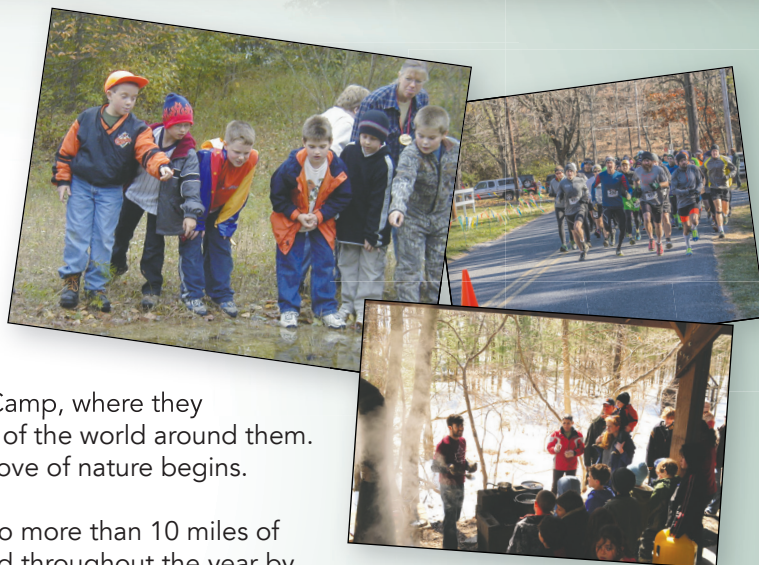
Member Spotlight

Strawberry Hill Nature Preserve

Where the Love of Nature Begins

For 29 years, Strawberry Hill Nature Preserve has been protecting the Swamp Creek Watershed, an important and high quality water source for southwestern Adams County, and providing environmental education to the community. The preserve encompasses 609 acres of forest and stream ecosystem in Fairfield. Each year, more than 6,000 school children visit the Preserve with school field trips and Adventure Camp, where they learn about water quality, endangered species, and the wonders of the world around them. For these children, Strawberry Hill Nature Preserve is where the love of nature begins.

The preserve is open daily, dawn to dusk, for free public access to more than 10 miles of hiking trails. A variety of fun and informative programs are offered throughout the year by Strawberry Hill's expert environmental educators. Even when snow hits the ground this winter, visitors will be trekking through in snowshoes and cross-country skis. In fact, some of the preserve's biggest special events take place in the fall and winter:



Party for the Preserve

Friday, Nov. 6

Enjoy dinner at Hauser Estate Winery, catered by Ragged Edge II, and support local environmental education and conservation. Strawberry Hill is honored to host special guest Cindy Adams Dunn, Secretary of the Department of Conservation and Natural Resources (DCNR), who will deliver the evening's keynote.

Twisted Turkey Trail Tussle

Saturday, Nov. 14

Last year, more than 215 runners competed in 10 mile, 10K, and one mile races through Strawberry Hill and Michaux State Forest. Twisted Turkey is co-hosted by Strawberry Hill and Gettysburg College Experiential Education. Registration is now open.

4th Annual Mount Hope Maple Madness

Saturday, Feb. 27 and Sunday, March 5

Next February and March, go mad for maple! Held at Camp Eder, the festival includes a delicious pancake breakfast fundraiser to support Strawberry Hill's education and conservation programs. Strawberry Hill's environmental educators deliver hourly maple sugaring tours where festival-goers learn the history of maple sugaring, tap a tree, and watch the sap cook down before their very eyes! Private programs are available.



Strawberry Hill Nature Preserve
1537 Mt. Hope Road, Fairfield
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Community Partners

YWCA Hosts Breast Cancer Awareness 5K

Make plans to join us at the YWCA Gettysburg & Adams County for the ninth annual ENCORE Breast Cancer Awareness 5K on Saturday, Oct. 10, at 8:30 a.m. The route will begin at 909 Fairfield Road, Gettysburg.

All proceeds from this beautiful fall run support local breast cancer initiatives, including free mammograms, support for those undergoing treatment and research to find a cure.

Participants may register online at active.com or at the YWCA service desk. Registration fee is \$25 and includes a long-sleeve t-shirt. Email ahayes@ywcagettsburg.org with questions or for more information, or visit ywcagettsburg.org.

The YWCA's ENCORE Breast Cancer Support Group meets the fourth Tuesday of each month at 6:30 p.m. The group is open to all breast cancer survivors and caregivers. For more information, email Deb Geesey at dgeesey@ywcagettsburg.org.



Gettysburg Area Retail Merchants Association

GARMA Offers Flexible Gift Certificates

You can help support the local economy by buying, giving and using Gettysburg Area Retail Merchants Association Gift Certificates, which are honored at most member locations. GARMA Gift Certificates are available in denominations of \$5, \$10 and \$20, allowing you maximum flexibility in choosing the size of your gift, while providing maximum flexibility for the recipient when redeeming your gift at participating GARMA members.

Purchase GARMA Gift Certificates at T&S Clothing & Gifts on Chambersburg Street, the Gettysburg Heritage Center on Steinwehr Avenue or Go-in' Postal at the Gettysburg Outlet Center.

Learn more about the GARMA Gift Certificate program, upcoming events, community news, and the benefits of GARMA membership at gettysburgretailmerchants.com.

We also encourage you to stay plugged into the community by following GARMA on Facebook and Twitter. Be among the first to know about special events, sales, promotions, prizes and other unique opportunities in the Gettysburg market by contacting GARMA and subscribing to our e-newsletters and special e-alerts.



rabbittransit Celebrates Hispanic Heritage Month

Hispanic Heritage Month is Sept. 15-Oct. 15. In celebration, rabbittransit is highlighting its resources available to Spanish-speaking individuals throughout the community, including:

- Inclusion of a translation tool on rabbittransit's website to convert to Spanish with Google Translate;
- Increased number of staff who speak Spanish at the rabbittransit Call Center;
- Free Travel Training with staff who speak Spanish to ride Fixed Route or Paratransit with individuals;
- Available staff to offer educational presentations in Spanish at local organizations;
- Conversion of Paratransit/Shared Ride applications to Spanish; and
- Conversion of Paratransit/Shared guide to Spanish.



Adams County Economic Education Foundation

Thank you to the following businesses for volunteering to host Adams County teachers for a tour of their operations on Oct. 12. These visits will enable the teachers to share valuable information back in the classroom about the skills needed to succeed in today's workplace.

Adams County SPCA
Adams Electric Cooperative
Adams Rescue Mission
ALDavid Custom Jewelers
C. S Davidson Inc
Cross Keys Village
Destination Gettysburg
Financial Consulate
GARA
Gettysburg Heritage Center
Gettysburg Times
Graphcom
HACC Gettysburg
Hollabaugh Bros. Fruit Farm
JDCCS Enterprise/McDonald's

JDCCS Enterprise/McDonald's
Littlestown Foundry
Spectra-Kote
Spiritrust Lutheran
Talent Builders
Tigrett Corporation
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5-7 P.M.

11 Goldenville Road, Gettysburg



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Membership Mixer



Whether you're new to the area or an established landmark, join more than 50 local business leaders after hours to build beneficial relationships in a relaxed setting.

County
CONNECTIONS

A breakfast where business connections
are made and celebrated.

County Connections Breakfast

Wednesday, Oct. 21

8 a.m. Registration, 8:30 a.m. Program

Adams County Winery

251 Peach Tree Road, Orrtanna

Cost is \$15 (non-member \$20)
and includes breakfast.



RSVP by Oct. 14 to 717.334.8151 or
info@gettysburg-chamber.org.

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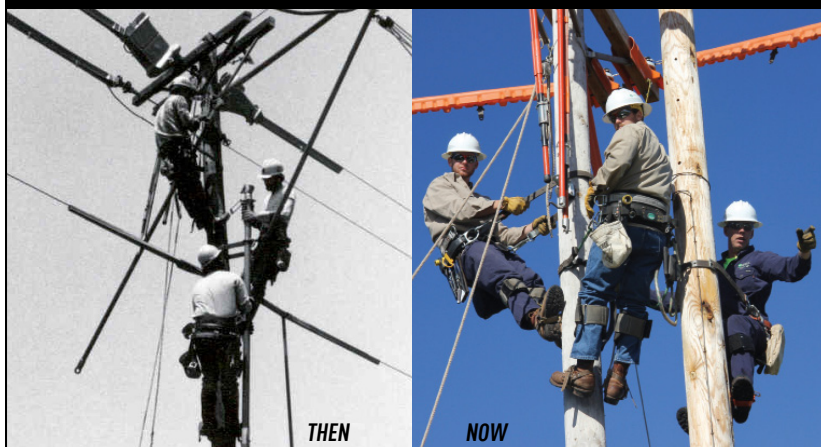
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