

CHAMBER Chat

December 2015

Monthly publication of
the Gettysburg Adams
Chamber of Commerce

—INSIDE—



2 Business News



7 2015 Highlights



12 Member Spotlight

CALENDAR OF EVENTS

- 12/1 Membership Committee, 8:30 a.m.
- 12/2 Career Fair Committee, 1 p.m.
- 12/3 Business & Industry Committee, Noon
- 12/8 Executive Committee, 7:30 a.m.
- Environmental Committee, Noon
- 12/10 Legislative Committee, Noon
- Holiday Jackpot Raffle Party, 5-7 p.m.
- 12/18 Board of Directors, 7:30 a.m.
- 12/25 OFFICE CLOSED
- 1/1/16 OFFICE CLOSED

Three Join Chamber Board of Directors

The Gettysburg Adams Chamber of Commerce, Adams County's largest business organization, welcomed three new members to its board of directors during its annual meeting on Nov. 4 at Hickory Bridge Farm in Orrtanna.

Elected to serve three-year terms on the board starting Jan. 1, new board members include Eric Gladhill, senior client manager and employee owner of C.S. Davidson Inc. in Gettysburg; Elizabeth Johnides, management team member of the Markets at Hanover; and Ann Stover, branch manager of the Gettysburg locations of Members 1st Federal Credit Union.

"We are pleased to welcome Eric, Liz and Ann to the board to help establish the direction of the chamber and support the local business community," said Carrie Stuart, chamber president. "With their time, talents and expertise, we'll continue to create an environment where Adams County businesses prosper and communities thrive."

Board members re-elected to serve three year terms are Darlene A. Brown, executive director of the Adams County Housing Authority/Pennsylvania Interfaith Community Programs Inc. in Gettysburg; Ryan Fox, partner in Huston-Fox Financial Advisory Services LLC in Gettysburg and Hanover; and Steve Rice, attorney and owner of Steve Rice Law with offices in Adams, Cumberland, Franklin and York counties.

Outgoing board members were recognized for their service, including S. Gregory Allen of Graphcom Inc. and Mary Bottorf of Hartman & Yannetti, who each served three terms since 2007, and Carl Frantz of Carl E. Frantz Inc., who served two terms since 2010.

Duane Kanagy, of Adams Electric Cooperative Inc., remains the board chair, while Darlene Brown continues her term as vice chair. Other board officers will be elected in January.

* Denotes new board member



Duane Kanagy, Chair



Darlene Brown, Vice Chair



Stacey Green, Past Chair



Wesley T. Doll



Norris Flowers



Ryan Fox



Eric Gladhill*



Amanda Hollabaugh



Elizabeth Johnides*



Bryan Johnson



Pete Martin



Steve Rice



Dr. Satish Shah



Ann Stover*



Mark Terry

The Gettysburg Adams Chamber of Commerce is Adams County's largest business organization and supports the local business community by promoting diverse economic opportunities through advocacy, networking and information.
More than 530 local businesses and organizations are members.
For more information, visit gettysburg-chamber.org.

Holiday

Jackpot

Raffle

\$50 per ticket

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Thursday, Dec. 10, 2015 • 5-7 p.m.

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Top Local Celebrity Chef Competition

GET TICKETS: TasteofGettysburg.org 

—BOARD OF DIRECTORS—

Duane Kanagy, Chair*

Adams Electric Cooperative Inc.

Darlene A. Brown, Vice Chair*

Adams County Housing Authority/PA
Interfaith Community Programs Inc.

Stacey Green, Past Board Chair*

Biggerstaff's Catering

Carl E. Frantz, Secretary*

Carl E. Frantz Inc.

S. Gregory Allen, Treasurer*

Graphcom Inc.

Mary Bottorf

Hartman & Yannetti

Wesley T. Doll, Ed.D.

Upper Adams School District

Norris Flowers*

Destination Gettysburg

Ryan Fox*

Huston-Fox Financial Advisory Services

Amanda Hollabaugh

Hollabaugh Bros. Inc.
Fruit Farm & Market

Bryan Johnson

Brown's Ranch Inc.

Pete Martin*

PJ Martin Engineering

Steve Rice

Steve Rice Law

Dr. Satish Shah

Gettysburg Cancer Center

Mark S. Terry

Knouse Foods Cooperative Inc.

Carrie S. Stuart, President

Gettysburg Adams Chamber of
Commerce

*Executive Committee Member

—NEW MEMBERS—

A/V Solutions LLC

Cathleen Lerew
3129 Biglerville Road
Biglerville, PA 17307
717.677.8770
cathleen@pasound.com
pasound.com

Brookmere Winery & Tasting Room

Alisha Glick
1246B Route 194 N.
Abbottstown, PA 17301
717.259.0727
brookmerewine@hotmail.com
brookmerewine.com

Under the Horizon

Cathleen Lerew
2650 Biglerville Road
Gettysburg, PA 17325
717.752.4593
cathleen@underthehorizon.net
underthehorizon.net

Animal Wellness Clinic

Deborah Flake, DVM
3570 Chambersburg Road
Biglerville, PA 17307
717.337.2785
animalwellness@embarqmail.com
chipmypet.com

Mason Dixon Distillery

Yianni Barakos
331 E. Water St.
Gettysburg, PA 17325
masondixondistillery.com

Wildlife for Everyone Endowment Foundation

Peg Hosterman
341 Science Park Road, Ste. 103
State College, PA 16803
814.238.8138
info@wildlifeforeveryone.org
wildlifeforeveryone.org

—MEMBER RENEWALS—

Thanks to the following businesses for continuing their commitment to the chamber and local community by renewing their member investment:

10-19 Years

A+ Self Storage LLC
Country Inn & Suites by Carlson
Ragged Edge Coffee House LLC
Members 1st Federal Credit Union
Musselman Greenhouses

5-9 Years Continued

CenturyLink
Comcast Spotlight
Mamma Ventura Restaurant and Lounge LLC

5-9 Years

Adams County Community Foundation
Charles "Skip" Strayer

1-4 Years

Papa John's Pizza
Keystone Custom Homes Inc.
G-Force Investigations LLC
L & H Services Group Inc.

—CHAMBER STAFF—

Carrie S. Stuart

President
carries@gettysburg-chamber.org

Jennifer McCleaf

Membership/Events Director
jenniferm@gettysburg-chamber.org

Edith Waldron

Operations Assistant
edithw@gettysburg-chamber.org

Nicole L. C. Bucher

Marketing Communications Specialist
nicoleb@gettysburg-chamber.org

Did you
KNOW?

Every chamber member business is listed in our online business directory at gettysburg-chamber.org, accessed by more than 120,000 visitors each month. You can make your listing stand out by upgrading for as little as \$25 per year. A full listing, like the one pictured on the right, is only \$100 per year.

Make your business stand out. Upgrade today. For details, contact Jennifer McCleaf at jenniferm@gettysburg-chamber.org or 717.334.8151.



Business News

The **bolded** businesses in Business News are Chamber members. Submit news (between 50-75 words) to news@gettysburg-chamber.org by the second Tuesday of each month for inclusion in the following month's publication.

Adams County Winery recently released Caroling Cabernet, a sweet Cabernet Sauvignon infused with cranberry. With the addition of this seasonal, limited production wine, the winery will now have 22 wines in its lineup, with something for every taste. Caroling Cabernet is available at all winery locations.

Berkshire Hathaway HomeServices Homesale Realty recently hired three Realtors. Carolyn Chandler, a veteran of the U.S. Army, will specialize in residential sales throughout Adams and York counties, as well as Carroll County, Md. Tammy Rivera will serve the Adams and York county communities. Bringing 20 years of real estate experience, Monica Jordan will specialize in residential and agricultural sales throughout the region. According to the Realtors Association of York & Adams Counties, Berkshire Hathaway is the top home seller in the area.

CenturyLink Inc. is connecting teachers with technology for the classroom. Full-time PreK-12 classroom teachers in public or private schools in CenturyLink local services areas are eligible to apply for a grant of up to \$5,000 to innovatively implement technology in the classroom to increase student achievement. Visit www.fsrequests.com/CenturyLinkGrant to apply.

Freedom Transit changes from its summer to winter schedule effective Dec. 6. The Lincoln (Red), Gray and Blue Lines will continue to operate the same routes, but will end their schedules earlier. The winter schedule remains in effect until April. 30, 2016. The 15N rabbitEXPRESS service from Gettysburg to Harrisburg will continue to operate its normal schedule. Visit ridethetrolley.com for details.

The **Gettysburg Campus of HACC** held a dedication ceremony for its new mechatronics lab and classroom on Oct. 29. The lab and classroom space is approximately 2,900 square feet and hosts the required high-tech industry equipment needed to conduct hands-on instruction with students in HACC's new nine-month Mechatronics Program. Most graduates of the program will enter the local workforce with jobs to maintain, refit and repair automated equipment.

Gettysburg Community Theatre announced its 2016 season. Coming to the non-profit theater in downtown Gettysburg is: Chicago (Jan. 22-Feb. 6), a Broadway Gala (March 5), Once Upon A Mattress (March 11-27), The King

And I (April 15-May 1), the Penguin Project's Seussical Jr. (TBD), A Streetcar Named Desire (June 10-26), 1776 (July 15-31), Gypsy (Sept. 16-Oct. 2), Shrek Jr. (Nov. 4-20) and A Christmas Carol in partnership with **Totem Pole Playhouse**.

The **H.A.R.T. Center** cut the ribbon on the new location of the Treasures from the HART thrift store Nov. 10, which relocated from the New Oxford Shopping Center to 350 East Golden Lane, New Oxford. Sales from the store directly benefit adults with disabilities in Adams and York counties. All donated items are tax deductible.

Kapp Advertising Service Inc., publishers of 11 Merchandisers in central Pennsylvania and northern Maryland, received the top award for General Excellence from the Independent Free Papers of America. The award was given for excellence of overall product, encompassing editorial format and design, advertising content and printing quality. Kapp employs more than 120 people and reaches 288,000 households each week.

The **Land Conservancy of Adams County** held its 17th annual Fall Classic Road Rally on Oct. 17, raising a record \$26,700 in support of its mission to preserve the rural lands and character of Adams County. Fifty-five driver-navigator teams and a trolley of participants took part of the event, themed "The Year of the Pennsylvania Barn." The winners were driver Bruce Neylon and navigator Jeanne Neylon.

The **Optimist Club of Gettysburg** presented Ruth's Harvest with a check for \$500 to use toward purchasing food for its mission to feed hungry youth in the Gettysburg community. Ruth's Harvest is a coalition of area churches and organizations that provide healthy meals and snacks to food insecure children in the Gettysburg Area School District to take home each weekend. To learn more, volunteer or donate, email ruthsharvest.gettysburg@gmail.com.

Stock and Leader, Attorneys at Law, welcomes two new attorneys. C. Taylor Katherman will focus his practice in the areas of estate planning, estate administration, elder law and fiduciary planning. He was valedictorian of his law class at Ohio Northern University Claude W. Pettit College of Law. Sarah L. Doyle will practice agricultural, environmental, municipal and real estate law. Raised on her family's dairy farm, she studied law at Penn State Dickinson School of Law.

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Program Updates



It's your last chance to get tickets for the **Holiday Jackpot Raffle**, the party of the year for chamber members. Set for Thursday, Dec. 10, from 5-7 p.m. at the Wyndham Gettysburg, the annual event draws more than 300 attendees for great food, fantastic company and \$4,000 in cash prizes. Raffle tickets are \$50 each and include entry to the party for two people.

A limited number of tickets for **Taste of the Town** are available at a 25% discount as part of a holiday special. From Black Friday to Christmas Eve, purchase tickets for \$18.75. Tickets include tastings from area restaurants, caterers, bakeries and wineries during Adams County's culinary showcase. A cash bar is also available. The event is Sunday, April 3, from 2-5 p.m. at the Eisenhower Hotel. Get tickets at tasteofgettysburg.org.

Save the date for the January **County Connections** breakfast on Tuesday, Jan. 26, at St. Francis Xavier Catholic School. Registration and breakfast begins at 8 a.m., with the program at 8:30 a.m. With no formal program, members have the stage and can speak on their businesses for one minute to the entire group. The chamber also recognizes milestone membership anniversaries and supports a local business with a Cash Mob.

Put your expertise to work educating fellow chamber members by hosting a 45-minute **Lunch & Learn** program. The programs are designed for a small, interested audience and should be full of useful information rather than a commercial for your business. Contact Jennifer McCleaf at jenniferm@gettysburg-chamber.org for details.

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Do not delay, event traditionally sells out!
Gettysburg's New Year's Eve Address



Members of the Gettysburg Adams Chamber of Commerce enjoyed networking and a brief program, including recognition of newly elected and re-elected Board of Director candidates, at the Annual Meeting. Pictured are new board members Eric Gladhill, C.S. Davidson Inc. and Ann Stover, Members 1st Federal Credit Union. Missing is Elizabeth Johnides, The Markets at Hanover.

96th Anniversary Annual Meeting Hickory Bridge Farm Wednesday, Nov. 4



James Getty, famous for his portrayal of President Abraham Lincoln, was posthumously awarded Gettysburg Adams Chamber of Commerce Outstanding Citizen of the Year, remembered not only for his storied career, but for the lasting mark he left on the local community. The award was presented to his wife Joanne during the Annual Meeting.

15th Annual Adams County Community Prayer Breakfast Wyndham Gettysburg Wednesday, Nov. 11



Members of the Gettysburg High School Warrior Battalion JROTC presented the colors to open the 15th annual Adams County Community Prayer Breakfast.



Dr. Bob Dudley Jr. spoke during the 15th annual Adams County Community Prayer Breakfast. Standing with him are Gettysburg Adams Chamber of Commerce President Carrie Stuart and event sponsor Knouse Foods Inc. represented by Scott Briggs.



Dr. Bob Dudley Jr. outlined his Biblical "secrets" to success during the 15th annual Adams County Community Prayer Breakfast Nov. 11. From welfare kid and high school drop out to self-made millionaire, he turned his life around to enjoy a successful career as an astronautical engineer (rocket scientist) in the U.S. Air Force for 20 years and now owns four investment companies.

John R. White Memorial Golf Outing Check Presentation Wednesday, Nov. 4



The chamber's John R. White Memorial Golf Outing, held July 9, raised \$556.89 for the John R. White Memorial Fund, which benefits local causes through the Adams County Community Foundation. Pictured are Tonya White; Barb Errico, Adams County Community Foundation; Carl Frantz, chair of the tournament; and Gettysburg Adams Chamber of Commerce President Carrie Stuart.

HIGHLIGHT OF *Accomplishments* 2015



NETWORKING



INFORMATION



EXPOSURE



SERVICE

The Gettysburg Adams Chamber of Commerce celebrates 96 years of investing in the local economy by creating an environment where businesses prosper and communities thrive. Nearly 540 businesses currently benefit from the chamber's mix of advocacy, networking and information.

Advocacy

The chamber advocates on behalf of Adams County's business community to ensure pending legislation, fees and regulations keep Pennsylvania a great place to work and do business.

The chamber's Legislative Team tracks local, state and federal issues affecting businesses, from immigration reform and health care to minimum wage and taxation. Close contact with municipal, county, state and federal legislative leaders ensures the chamber can keep members informed of legislative issues.

The annual Legislative Luncheon, held each March, gives members access to a panel of legislators and their staffers. This year more than 80 members and legislators discussed economic development, health care, pension reform, the state budget, workforce development and more.

Additionally, President Carrie Stuart represented the Adams County business community at Chamber Day, June 9, on Capitol Hill in Harrisburg, co-hosted by the Pennsylvania Association of Chamber Professionals and Pennsylvania Chamber of Business & Industry.

Networking

Networking is one of the most important marketing tools of any business, and the chamber provides a variety of forums that help members build business relationships.

Whether new in town or an area landmark, Membership Mixers allow member businesses to acquaint the community with their products and services and establish rapport with other business leaders. Mixers are the third Thursday of each month and draw an average of 50 attendees. In 2015, the chamber partnered with area businesses to host mixers, including: Hilton Garden Inn-Gettysburg, Leer Photography, Eisenhower Hotel, SpiriTrust Lutheran, St. Joseph's Ministries, The Corner Brick, Mister Ed's Elephant Museum & Candy Emporium, Colony House Furniture & Mattress Store, Financial Consulate, Adams County SPCA and Transitions Healthcare.

The County Connections breakfast program continues to grow in its fourth year. The unique format allows one representative from each member business present to speak to the group for one minute. Additionally, member businesses celebrating milestone anniversaries are recognized with a certificate. Following



Networking Continued

the breakfast, attendees participate in a “Cash Mob,” where each spends a minimum of \$5 at a local business to support the local economy. Breakfasts, which drew an average of 60 attendees, were held at the Fairfield Fire Hall, catered by Put on the Feedbag Catering; The Mill - Scozzaro’s Restaurant & Pub in New Oxford; and Adams County Winery, with breakfast provided by Ragged Edge.



Information Exchange

The chamber keeps members informed of issues that may affect their businesses through monthly participation in our committees, regular member communications and professional development workshops.

In addition to the chamber’s Legislative Team (see Advocacy), which keeps members informed of important legislative issues and legislators informed of business issues, the Business and Industry Committee keeps an open line of communications between the business community and school districts. This year the team hosted a Business Education Summit with 46 attendees to introduce business leaders to the challenges faced by educators in preparing our future workforce and to acquaint school administrators with the workforce needs of local businesses. As a result, districts are already working more closely with businesses to prepare a more skilled workforce.

To ensure open communication between the chamber and members, the chamber communicates regularly through the monthly *Chamber Chat* newsletter and weekly eblasts. The monthly newsletter is distributed to approximately 750 people with hundreds more views online, while eblasts are sent to more than 1,600 people. The chamber also issued more than 50 news releases in 2015, all of which were published by local media outlets.

The chamber also offers regular professional development opportunities centered around key topics of interest. Business Development Week, held the first week of May 2015, welcomed 94 chamber members to seminars on employee health and morale, cash flow management, social media marketing, human resources and cybercrime. Additionally, chamber members hosted a number of Lunch and Learn programs held over the lunch hour.



Exposure

The chamber offers a variety of exposure opportunities to showcase member businesses and build brand recognition and visibility in the community. For the first time, the chamber compiled a list of all the exposure opportunities, including many new free and paid offerings, in an easy-to-read document called “Advertising with the Chamber,” including:

- Affordable paid advertising in the *Chamber Chat* (750 print impressions, hundreds more online);
- Affordable paid advertising on gettysburg-chamber.org (more than 46,000 page views per month);
- Sponsorship opportunities at a range of price points;
- Free listing in the online business directory (120,000 monthly impressions);
- Printed business directory, with copies provided to each member business and made available to visitors at area hotels and community members at the chamber office;
- Display of member business brochures, flyers and business cards in the chamber office;
- Grand openings and ribbon cuttings;
- Member news published in print and online; and
- Chance to exhibit at the Gettysburg Wine & Music Festival and Taste of the Town.

Serving the Community

Chamber Board of Directors and staff are committed to the betterment of the Adams County community, because healthy local communities mean healthy local businesses. While the majority of event proceeds benefit members directly by keeping membership investments low and providing affordable programming, events also support the following local organizations:



- The Gettysburg Wine & Music Festival raised nearly \$8,000 for the Gettysburg Fire Department and Southeastern Adams Volunteer Emergency Services, Battlefield FFA and the Wounded Warrior Project.
- Taste of the Town, Adams County's culinary showcase, raised \$573 for the Adams County Economic Education Foundation to help prepare students for higher education and the workforce.
- The John R. White Memorial Golf Tournament supported the John R. White Endowment Fund of the Adams County Community Foundation with a \$556.89 donation. The fund awards gifts to qualified charities that support Adams County causes.
- The January County Connections breakfast raised nearly \$200 to support the East Coast Exotic Animal Rescue in Fairfield.

Award Recipients



2014 Outstanding Citizen, Joann Smith



2014 Environmental Stewardship, NRG Energy Inc.



2015 Small Business Person, Wilbur Slothour, Land and Sea Services



2015 Educator of the Year, Gina Robertson, Lincoln Elementary, Gettysburg Area School District



2015 Chamber Volunteer of the Year, Peter Martin, PJ Martin Engineering



2015 Best Place to Work in Adams County, Gettysburg Heritage Center



2015 Young Business Leader, Isaac Bucher, Mister Ed's Elephant Museum & Candy Emporium

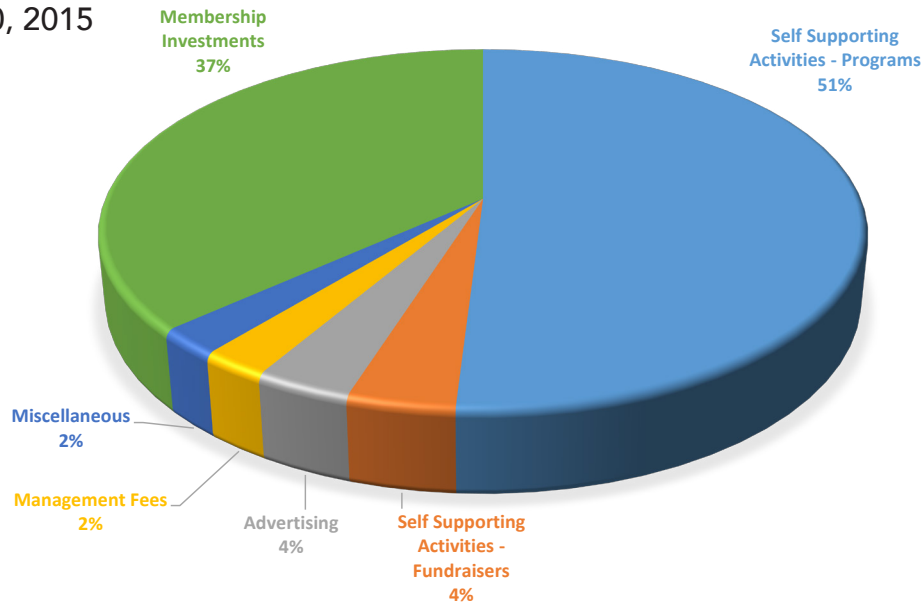


2015 Minority Business, Stacey Green, Biggerstaff's Catering



Revenue

Year End June 30, 2015



Self-Supporting Activities - Programs include the Gettysburg Wine & Music Festival, Taste of the Town, Annual Meeting, Business Development Week and breakfasts

Self-Supporting Activities - Fundraisers are the Holiday Jackpot Raffle and John R. White Memorial Golf Tournament

Membership Investments are funds paid by nearly 540 area businesses for chamber membership.

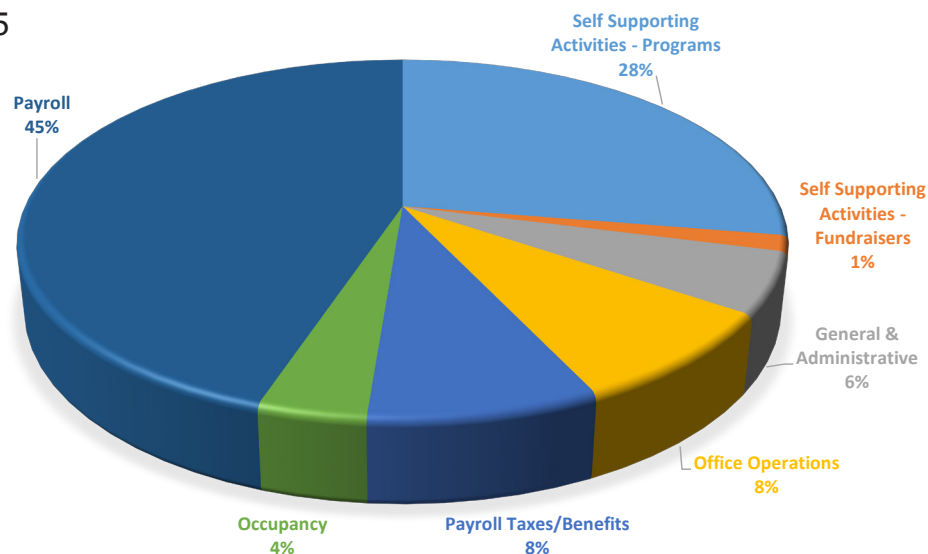
Management Fees include income reimbursed by the Adams County Economic Education Foundation.

Advertising Revenue comes from advertisements in the *Chamber Chat*.

Miscellaneous covers donations, partnership revenue and website income.

Expenditures

Year End June 30, 2015



Payroll includes funds paid to chamber employees (three full-time and one part-time).

Self-Supporting Activities - Programs include the Gettysburg Wine & Music Festival, Taste of the Town, Annual Meeting, Business Development Week and breakfasts

Self-Supporting Activities - Fundraisers are the Holiday Jackpot Raffle and John R. White Memorial Golf Tournament

Office Operations costs are equipment rental and maintenance, newsletter printing, supplies, postage, professional fees and website hosting.

General & Administrative includes insurance, bank and merchant services fees, travel and organizational dues.

Payroll Taxes/Benefits costs include taxes, benefits, retirement contributions and staff training.

Occupancy covers rent and utilities.



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Member Spotlight

South Central Community Action Programs

Creating Thriving Families for a Vibrant Community

South Central Community Action Programs (SCCAP) is celebrating 50 years of working to strengthen families and build stronger communities in Adams and Franklin County. We started in 1965 as a small agency to help disadvantaged and developmentally challenged individuals obtain the highest quality of life possible. Over the years our programming and funders have changed as the needs of the communities we serve have changed, but our vision has remained the same – to help create thriving families for a vibrant community.

SCCAP is one agency, predominately serving two counties, administering 25 programs with 106 committed staff, in partnership with 436 donors and 2,313 volunteers, serving over 13,000 families – more than 30,000 individuals and providing 434,120 services per year. The programs we administer are diverse from The Gleaning Project and Circles, which are community engagement initiatives, to Homeless Shelters, Food Pantries, WIC, Child Care Subsidy and Weatherization, which are more traditional anti-poverty programs.

Whether helping a single mom like Betsy with child care assistance so she can work to support her family, or providing assistance to Edward and Shannon, who were once homeless and now have safe affordable housing, the

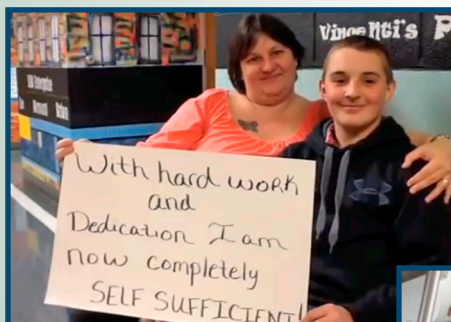


goal is still helping families stabilize so they can set and reach goals to build a bright future for their family.

We certainly can't do this work alone. You, our gracious donors, our dedicated volunteers and our amazing partners, enable us to do this amazing work. You help Becky and Bill and their beautiful children have a bright future. Your support combined with Cara's hard work enable her to be self-sufficient. Your volunteer hours and generous funding allow Sarah to, despite her mental illness, obtain meaningful employment and have the support she needs to stay out of the hospital and thrive in her community. Your donations provided training that enabled Jason to have a great job that allows him to be on a career path that leads to his long-term stability. Your gifts of time, talent and treasure stabilize lives and allow countless people in our communities to reach for and fulfill their potential, changing the trajectory of a family and strengthening our communities.

We can't thank you enough for joining us in this critical wonderful work.

To make a donation or volunteer, please visit sccap.org



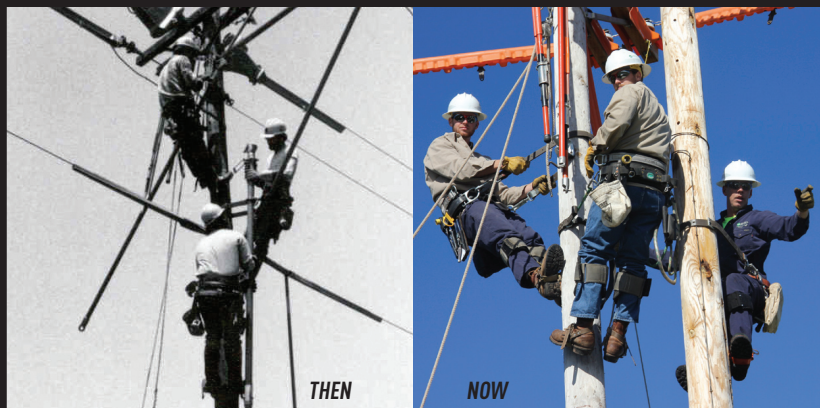
To make a donation or learn about volunteer opportunities:

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Don't miss the region's finest bridal showcase from Gettysburg's only wedding address....the **Wyndham Gettysburg**.

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- **Fashions by Suzanne's Bridal**
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\$5.00 admission

Complimentary entry for registered brides

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Winter Bridal Showcase

Sunday, January 17, 2016

1 pm – 4 pm

Presidential Ballroom



2015

County CONNECTIONS

A breakfast where business connections are made and celebrated.

The Gettysburg Adams Chamber of Commerce hosts County Connections breakfasts four times annually at locations throughout Adams County. With no formal program, chamber members have a chance to speak about their businesses to those in attendance. Additionally, the chamber recognizes milestone membership anniversaries.

Wednesday, Oct. 21, 8 a.m.
Adams County Winery

Milestone Membership Anniversaries



Spectra-Kote – 25 Years



Lake Heritage Property Owners Association
20 Years



Capital Blue Cross – 10 Years



Land and Sea Services – 10 Years



Ragged Edge Coffee House – 10 Years



Family First Health – 5 Years



McCleaf Landscaping – 5 Years



Tail Chasers Grooming – 5 Years



American Heart Association – 1 Year



Colony House Furniture & Mattress Store
1 Year



CrossFit Gettysburg – 1 Year



Gettysburg Dance Center – 1 Year



Cash Mob at Musselman Greenhouses





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Please visit us at TransitionsHealthcareLLC.com

Community Partners

It's Beginning to Look A Lot Like Christmas in Gettysburg

Charming downtown Gettysburg is decorated for Christmas. The tree is standing tall on the Square, Santa is keeping visiting hours in his Shanty near the ACNB Bank each weekend, retail stores are stocked with gifts, restaurants are booked with holiday parties, registration is underway for the annual \$1,000 Gettysburg Area Retail Merchants' Association (GARMA) Shopping Spree Giveaway at participating member locations, and the town is buzzing with the sounds of the season.

GARMA welcomes Christmas and has helped decorate the town in keeping with the custom and heritage of the holidays. GARMA welcomes you to shop, dine and enjoy the season in Gettysburg. We appreciate the cooperation of Gettysburg Borough to provide you FREE parking after noon daily at marked meters now through New Year's Day. This partnership gives Gettysburg a welcoming edge over other communities in the area.

GARMA gift certificates are welcomed by clients and employees alike and are honored at scores of member locations. Gift certificates in denominations of \$5, \$10 and \$20 each allow you maximum flexibility in sizing your gift, while providing flexibility for the recipient upon redemption. Purchase GARMA gift certificates at T&S Clothes and Gifts, the Gettysburg Heritage Center or Goin' Postal.

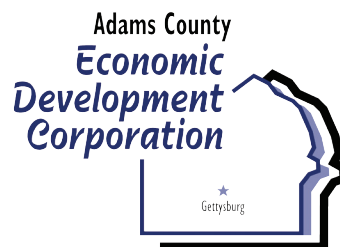
Invest in Adams County's Future

You are invited to partner with the Adams County Economic Development Corporation (ACEDC) as an investor in 2016. Partnering with your local Certified Economic Development Organization supports business retention, expansion and attraction efforts in Adams County.

Additionally, ACEDC provides support to local businesses through a knowledge base of service providers, financing programs, economic development tools and connections.

Investments by businesses, nonprofits, municipalities and individuals are 100% tax deductible and include a host of benefits.

Contact ACEDC's Kaycee Kemper at 717.334.0042 ext. 2 or Kemper10@acedc.org for more information.



100 Donors at
\$100

MAIN STREET GETTYSBURG NEEDS YOUR HELP

Join Main Street Gettysburg and become a member of an engaged community. As a supporter, receive:

- Main Street Minutes, a timely and brief email blast to keep businesses connected
- A featured listing on Main Street Gettysburg website
- Invitations to community planning meetings
- Main Street Gettysburg window sticker

For more information or to support this fundraiser, email info@mainstreetgettysburg.org or visit mainstreetgettysburg.org/donate.

Consider Sponsoring YWCA Events and Activities This Year

Are you looking for an opportunity to promote your business while supporting all the programs and events the YWCA Gettysburg & Adams County offers to our community? If so, you may want to consider becoming a YWCA Hallmark or event sponsor this year.

Each year, support from local businesses allows us to hold all of our road races (Race Against Racism, Spirit of Gettysburg 5K, and Encore Breast Cancer Awareness 5K), Bubba Bash Volleyball Tournament, racial justice programs and events, summer camps and t-ball league, and Go Girl Go, LEGO Robotics and STEM Savvy programs. These last two programs, held in cooperation with Gettysburg College and the Gettysburg Area School District, encourage school-age girls to explore science, technology, engineering, and mathematics, fields in which there is an ever-increasing demand for a more diverse workforce. This year, sponsorship opportunities also include the annual Callie Awards and Dancing With the Local Stars.

In return for their financial support, our sponsors receive recognition in all event publicity and in YWCA marketing materials, on event t-shirts, on banners lining our parking area, and more. To find out how your business can support the YWCA's 2016 events, visit ywcagettysburg.org or email Deb Geesey at dgeesey@ywcagettysburg.org.

Thanks for a great
Membership Mixer!



Whether you're new to the area or an established landmark, join more than 50 local business leaders after hours to build beneficial relationships in a relaxed setting.

Photos courtesy of Picture This Portraits & Special Events

Give the Gift of FUN!

*A Great Gift for
Everyone
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Available in any dollar amount. Valid year round on everything our resort has to offer including, lift tickets, snow tubing, golf, & dining! Our gift cards are valid at not only Liberty, but Whitetail and Roundtop too!



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Six Packs are only available for purchase through 12/24/2015 and are only valid for the 2015-2016 season.



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Tip: Freeze a 12oz bottle overnight and put in a lunch box to keep food cold and provide a healthy drink.

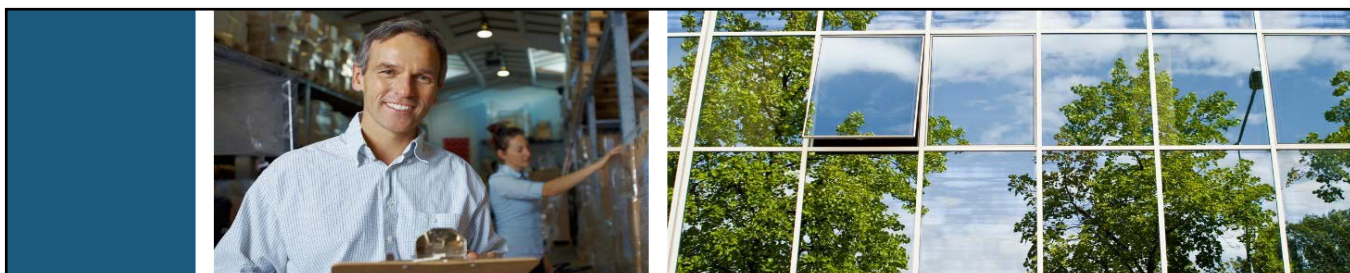


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Within the last 180 days have you...

1	Upgraded any lighting to efficient fluorescent or LED?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
2	Replaced any part of your HVAC system?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
3	Installed a VFD on any motor?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
4	Upgraded your air compressors?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
5	Upgraded your chillers or air handlers?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
6	Installed a building management system program?	<input type="checkbox"/> Yes	<input type="checkbox"/> No

If you answered “yes” to any of the questions above, there may be a rebate waiting for you.

To find out, contact us today to learn more about energy efficiency incentives from FirstEnergy’s Pennsylvania utilities. Please call us at **866-554-4430**, email energysavepa@clearesult.com or visit energysavePA-business.com.

The costs of energy efficiency programs are recovered through customer rates in accordance with Pennsylvania Act 129 of 2008.

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