Monthly publication of the Gettysburg Adams **Chamber of Commerce**

NSIDE



Business News



Member Spotlight

Membership Mixer At ACNB Bank's newly renovated office on Lincoln Square.

Membership Mixer Details

CHAMBER CALENDAR

- Membership Committee, 8:30 a.m. Career Fair Committee. 1 p.m. ACNB Bank Ribbon
- 11/2 Cutting, 4:30 p.m.
- Annual Meeting, 5:30 p.m. Chamber Chat Content Deadline Executive Committee, 7:30 a.m. Environmental Committee,
- 11/10 Legislative Committee, **NEW DATE!** Membership Mixer, ACNB Bank,
- 5-7 p.m. 11/16 Adams County Community Prayer Breakfast, 7 a.m.

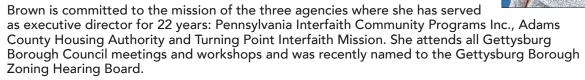
Noon

- 11/24- Thanksgiving Holiday, 11/25 Office Closed
- 11/26 Small Business Saturday

Darlene A. Brown Named Citizen of the Year

Darlene A. Brown, known throughout the community for her work to ensure every citizen has a safe, clean and affordable place to live, is the Outstanding Citizen of the Year, recognized for her boundless service to others.

"Darlene strives to make this world, particularly Adams County, a better place for all," said Carrie Stuart, chamber president. "She is dedicated to our community and lives her life to help others. She is the embodiment of an outstanding citizen, and the chamber is pleased to recognize her tireless work."



As vice president of the chamber board of directors, Brown volunteers for the Gettysburg Wine & Music Festival and co-chairs the Legislative Committee. She attends many events, including mixers and breakfasts, as well as ribbon cuttings, welcoming new businesses to the area.

Brown has coordinated several fundraisers in memory of her friend Jennifer LeVan as president of the Adams County Arts Council. Other groups Brown volunteers for include: member of the Adams County Transportation Planning Organization, vice president of the board for the Susquehanna Regional Transportation Partnership, vice president of the board for the Central Pennsylvania Transportation Authority, longtime member of the Rotary Club of Gettysburg, past president and active member of the Optimist Club of Gettysburg, member of the Gettysburg Foundation committee in search of answers to affordable housing in Adams County, and volunteer for Elm Street programs like the annual Halloween and Christmas parades.

"In every part of her life, personal and professional, Darlene consistently commits herself to the service of other people in a quiet, unpretentious manner, never seeking personal recognition or praise," said Caroline Smith, longtime friend. "Adams County is a far better place because of her selfless participation in its community and professional activities, and I can think of no one who deserves this award more than Darlene, who has given of herself for Gettysburg in so many

Chamber Recognizes Larry Plank for Volunteerism



Larry Plank, owner of L & H Mechanical Services, Gettysburg, is the Chamber Volunteer of the Year, recognized for his outstanding work at the annual Gettysburg Wine & Music Festival.

"The wine festival would not be the success it is without Larry," said Carrie Stuart, chamber president. "Beyond providing electrical needs, he can be counted on as a go-to guy for any task and does it with a smile. He is a tremendous asset not only to the chamber, but also to the entire Adams County community, and we thank him for his service."

For more than 8 years, Plank and his team have provided electrical services to the Gettysburg Wine & Music Festival, the largest source of non-dues revenue for the chamber.

In addition to providing electricity to the festival, he helps ensure attendees have a good experience no matter the weather. He supplies straw during years where ground conditions are muddy, even providing extra on a flatbed trailer so it is on hand if needed. During the extreme heat at this year's festival, he supplied a 500-gallon tank of water for misting fans. He also allows materials like plywood, snow fence and rebar to be stored at his office, always ensuring it is on the festival grounds when needed. He has even helped with festival clean-up, despite having been onsite all weekend.

Plank is also an annual supporter of the chamber's Holiday Jackpot Raffle and was named Small Business Person of the Year in 2012.

"He is a true testament to a good, honorable, hard-working individual," Carl and Susie Frantz wrote in their nomination letter. "We are proud to have him in Adams County and honored to nominate him for this award."



Telling Your Story

THURSDAY, NOVEMBER 3 5:30-7:30 PM • GETTYSBURG HOTEL

Program

Learn how we helped tell your chamber, business and community stories in 2016, then help us recognize new and outgoing board members and Adams County's Citizen of the Year and Chamber Volunteer of the Year.

Highlights

Enjoy heavy hors d'oeuvres crafted by the Gettysburg Hotel culinary team and plenty of time for networking. Musical selections from the Gettysburg Area High School Orchestra String Ensemble.

Awards & Nominations We'll honor Outstanding Citizen of the Year and Chamber Volunteer of the Year Cast your vote for chamber board member candidates. Membership representatives will receive a ballot via email on Sept. 30.

RSVP

Tickets are \$20 and include heavy hors d'oeuvres and cash bar. Register at gettysburg-chamber.org/events or by calling 717,334.8151.



Holiday Jackpot RAFFIE

THURSDAY, DEC. 8 | 5-7 P.M.

\$1,000 GRAND PRIZE Plus 3-\$500 and 15-\$100 Winners



Non-perishable food donations will support the Adams County Food Pantry, part of SCCAP.









\$50 includes a raffle ticket and entrance for two to raffle party with heavy hors d'oeuvres. Only 299 tickets are available.

-BOARD OF DIRECTORS-

Duane Kanagy, Chair*

Adams Electric Cooperative Inc.

Darlene A. Brown, Vice Chair*

Adams County Housing Authority/PA Interfaith Community Programs Inc.

Stacey Green, Past Board Chair* Biggerstaff's Catering

Pete Martin, Secretary*

PJ Martin Engineering

Ryan Fox, Treasurer*

Huston-Fox Financial Advisory Services

Wesley T. Doll, Ed.D.*

Upper Adams School District

Norris Flowers

Destination Gettysburg

Eric Gladhill*

C.S. Davidson Inc.

Henry Grossman

TREYSTA technology management

Amanda Hollabaugh

Hollabaugh Bros. Inc. Fruit Farm & Market

Elizabeth Johnides

The Markets at Hanover

Bryan Johnson

Liberty Mountain Resort

Steve Rice*

Steve Rice Law

Ann Stover

Members 1st Federal Credit Union

Mark S. Terry

Knouse Foods Cooperative Inc.

Carrie S. Stuart, President

Gettysburg Adams Chamber of Commerce

*Executive Committee Member

—CHAMBER STAFF—

Carrie S. Stuart

President carries@gettysburg-chamber.org

Jennifer McCleaf

Membership/Events Director jenniferm@gettysburg-chamber.org

Edith Waldron

Program Coordinator edithw@gettysburg-chamber.org

Nicole L. C. Bucher

Communications Specialist nicoleb@gettysburg-chamber.org

Heather Laughman

Accounts Receivable Specialist heatherl@gettysburg-chamber.org

-NEW MEMBERS-

Beef Jerky Outlet

Donna Schankweiler The Outlet Shoppes at Gettysburg 1863 Gettysburg Village Dr., E-120 Gettysburg, PA 17325 bjo580@beefjerkyoutlet.com gettysburgbeefierkv.com Retail

Getty Pak Inc.

Robert Weaner Jr. 500 E. Railroad St. Gettysburg, PA 17325 717.337.2233 bobweaner@gettypak.comcastbiz.net Manufacturing -- Packaging

— MEMBER RENEWALS —

Thanks to the following businesses for continuing their commitment to the chamber and local community by renewing their member investment:

20-29 Years

Gettysburg Concrete Co. Kenworthy Funeral Home Inc. Laslow's Pharmacv SpiriTrust Lutheran Village Beverage Mart Inc.

10-19 Years

Adams County SPCA Buchart-Horn Inc./BASCO Associates F. X. Smith's Sons Co. Gettysburg Battlefield Resort Hampton Inn Hanover Concrete Co. Hoffman Homes for Youth James Gettys Hotel Land Conservancy of Adams County Steve Rice Law

5-9 Years

Alexanders Plumbing & Pumps Inc. **Comfort Suites Confederate Woods Veterinary** Hospital Inc. New Age Associates Inc. St. Joseph's Ministries Stock and Leader Super 8 Susquehanna Style Magazine Tom Knox Used Cars Inc.

1-4 Years

Black and Davison Gettysburg Area Recreation Authority L & H Services Group Inc. Mason Dixon Distillery TrueNorth Wellness Services



The chamber's online community calendar is just that -- for the community. Whether you have an event for your business or organization you belong to, be sure to upload your event through your



member portal. Need help with your username and password? Email info@gettysburg-chamber.org.

GETTYSBURG-CHAMBER.ORG/EVENTS

Business News

The **bolded** businesses in Business News are Chamber members. Submit news (between 50-75 words) to news@gettysburgchamber.org by the second Tuesday of each month for inclusion in the following month's publication.

ACNB Bank held its 10th annual Community Shred event Sept. 24 as part of the United Way of Adams County's Day of Caring, giving people the chance to dispose of old confidential documents safely. More than 8,800 pounds of documents were shredded and \$1,111 was raised for the United Way of Adams County. Participants also brought 226 pounds of nonperishable food to support the 10th annual Bag the Bounty Food Drive.

David S. Campbell has joined **ACNB** Bank as Vice President/Commercial Loan Officer. He is responsible for building commercial customer relationships by providing commercial loans, deposit accounts and other banking services to assist in the operation and growth of businesses. He is based at the bank's North



More than 400 walkers turned out at Lincoln Elementary School on Sunday, Sept. 11 for the Adams County Heart Walk. The walk aims to raise funds and awareness to support the American Heart Association and American Stroke Association's mission to fight heart disease and stroke, the nation's No. 1 and No. 5 killers. The event raised a total of more than \$53,000 toward its \$100,000 goal. Donations are still being accepted at heart.org/adamswalk or by calling 717.422.6468.



Terri Matlock, associate broker at **Berkshire Hathaway Homesale Realty**, has been named Director of Operations of the firm's Gettysburg office. She has more than 26 years of real estate sales experience, including as the owner of a real estate company and teacher, coach and consultant. Berkshire

Hathaway Homesale Realty is the top home seller in Adams and York counties with seven offices.

Cross Keys Village – The **Brethren Home Community**,

welcomes Ann Starr-Loe as the new Health Care Administrator. A highly regarded servant leader who is team and family-oriented, she has 20 years of experience in long-term care administration, most recently as



Executive Director of Frey Village in Dauphin County. With an on-campus resident population of approximately 1,000 and more than 700 employee team members, Cross Keys Village is the ninth largest single campus non-profit senior living organization in the nation and the largest in Pennsylvania.



Institute for Organization Management, the professional development program of the U.S. Chamber of Commerce Foundation, has appointed **Gettysburg** Adams Chamber of Commerce President Carrie S. Stuart to vice chair the Northeast Board of Regents. As vice

chair of the board, Stuart will help implement the policies created by the Institute's National Board of Trustees. Stuart has held numerous leadership positions within the Institute program, graduating from Northeast Institute at the Villanova University in 2012 and serving on Northeast Institute Board of Regents since 2013.

Gettysburg College was one of 61 colleges to receive a grant to combat sexual violence from the Justice Department's Office on Violence Against Women. The college will receive \$299,000 of \$25 million awarded to schools across the country to help students who are victims of sexual violence, including sexual assault, domestic violence and other offenses. The grant will enable the college to enhance existing sexual violence training and coordinate with local services like Survivors Inc., the Gettysburg **Borough** Police Department and the Gettysburg District Attorney's Office, as well as hire a project coordinator to oversee education and prevention efforts.



The Wyndham Gettysburg Hotel has promoted Andrew Ernst to the position of Executive Chef. He has been in the food service industry for more than 20 years, with the last 10 spent at the Wyndham Gettysburg as Executive Sous Chef. In 2012, Chef Andy represented Wyndham Hotels & Resorts at the

International TAPAS competition in Valladolid, Spain. He also played a major culinary role during the Congressional Medal of Honor Convention held in Gettysburg in 2013 and won the inaugural Top Local Celebrity Chef Competition at Taste of the Town.

Melanie Meakin, Wyndham Gettysburg Hotel marketing coordinator, was one of three Wyndham Hotel Group associates awarded the Count on Me Community Service Award at the brand's global conference in Las Vegas. Associates were recognized for going above and beyond to create connections with guests, staff and their communities in unexpected and meaningful ways. Meakin spearheaded a Wounded Warrior Project campaign raising more than \$5,000 and applied her fundraising abilities to support the Brad Baer Memorial Scholarship in honor of a member of the hotel's

The YWCA Gettysburg & Adams **County** recently added Allison Ryan to its personal training staff. Allison is a certified personal trainer and has been training in bodybuilding for six years with experience in nutrition and power lifting. Being an overweight teen herself, she decided to take her health into her own



hands and changed her life completely, losing 40 pounds. Her goal as a personal trainer is to teach her clients proper form, learn to exercise in a way they enjoy, and how to have confidence in and outside of the gym with realistic health goals.



Charles Dickens'

A Christmas Carol

In association with Gettysburg Community Theatre

at Gettysburg College's Majestic Theater



2016 DATES

December 8, 9, 10, 15, 16, 17 at 8:00 p.m.

December 10, 11, 14, 15, 17, 18 at 2:00 p.m.

* * * * *

Tickets Now On Sale
At the Majestic Theater Box office
717-337-8200
Tickets \$30-\$36

\$10 discount for Totem Pole Playhouse season subscribers

* * * * *



Majestic Performing Arts at the Jennifer and David LeVan Performing Arts Center Box Office (717) 337-8200 MajesticTheater@gettysburg.edu

Committee Updates

Adams County Economic Education Foundation

The foundation, a 501(c)3 organization that has been part of the community for 25 years, is seeking funds from local businesses for its work to meet the needs of students who are the emerging workforce, the ever changing business community and the demands placed on the education community. The Annual Career Fair has exposed thousands of tenth grade students to local professionals and possible career paths. The Dwight D. Eisenhower Senior Self Improvement Award recognizes those youth that have chosen to better their lives through hard work and determination. For the past two years the foundation has hosted business education summits that have open up the communication between the area's education providers and the local business community. Each of these programs are designed to support and help Adams County become a community that benefits its students, leaders and businesses. To learn more, contact Edith Waldron at edithw@gettysburg-chamber.org.

Awards Committee

The committee met Oct. 12 to name recipients of awards presented at the Annual Meeting Nov. 3. Honorees include Darlene A. Brown, Adams County Housing Authority/PA Interfaith Community Programs Inc., as Outstanding Citizen of the Year and Larry Plank, L & H Mechanical & Electrical Services Inc., as Chamber Volunteer of the Year.

Board of Directors

The board approved a partnership with Google Street Views to offer chamber members a steep discount of \$199 per year for the Street Views application. The board continues to make progress on strategic planning and is working to find a facilitator.

Environmental Committee

The committee reviewed a beautification award application and a green recognition application. Recipients will be recognized at the next County Connections breakfast. The annual Environmental Stewardship award will again be given out at the May awards breakfast. The application is being reviewed for distribution in early 2017. Adams County may soon be placed on the DEP drought watch list, which would result in a voluntary 5% reduction in water use.

Holiday Jackpot Raffle Committee

Tickets are now on sale for the holiday party of the season, the chamber's Holiday Jackpot Raffle, hosted by the Wyndham Gettysburg Hotel with support from Members 1st Federal Credit Union. The committee set a goal to sell 260 tickets at \$50 each. The event features heavy hors d'oeuvres as well as a nonperishable food drive for the Adams County Food Pantry, a component of South Central Community Action Programs. Get tickets from a board member or by calling 717.334.8151.



Legislative Committee

The committee discussed sweeping changes to the Fair Labor Standards Act that determine who is entitled to overtime pay. The new rules would cover more salaried workers, taking the annual salary of employees who are eligible for overtime from \$23,660 a year to \$47,476 a year. Employers are expected to have a plan in place for handling workers' payments by Dec. 1. Sen. Alloway is looking for a temporary solution to the electronic recycling issue by having the state lift the restrictions on landfills until a permanent

solution can be found. Washington Township in Franklin County will accept electronics, but you must pay by the pound. Neither Rep. Will Tallman nor Rep. Dan Moul voted for the current state budget, as the spending levels were too high and it does not address the pension crisis. County Commissioner Marty Qually reported the county is having a discussion on a new draft of the county's Pillow Tax, including enforcement and collection of delinquent accounts. The Human Services Building is under renovation and is on time and on budget. Finally, Qually said the county's budget reflects a decrease in revenue of \$1 million but a corresponding decrease in expenditures of \$3 million.

Marketing Advisory Committee

Adams County Living, the official publication of the chamber, was delivered with the Gettysburg Times to 8,000 homes and businesses. There are 2,000 copies left that will be distributed from the office and chamber member businesses, particularly those with waiting rooms. A new welcome sign can now be seen as drivers enter Gettysburg from Route 30. The committee will next look at other marketing projects, including creating a new website. The Annual Meeting will focus on the chamber's recent work to tell the story of the chamber, businesses and the community.

Membership & Ambassador Committee

New members include the Beef Jerky Outlet and Getty Pak, bringing the membership total to 528. Staff is accepting applications for Chamber Ambassadors for the upcoming year (jenniferm@gettysburg-chamber.org). Committee volunteers will contact 2016 dropped members for exit interviews. Membership Appreciation Month in May will be recognized with a picnic and brief awards ceremony over lunch, as well as an awards breakfast.

Wine Festival

More than 7,000 attendees enjoyed the annual event, which netted a significant amount over budget. Reviews from vendors were overwhelmingly positive. Merchandise also brought in the biggest profit ever. Chamber staff will work with community groups benefiting from the festival to schedule check presentations.







See a committee you might be interested in joining?
Most of our committees could use additional
members, especially Ambassadors, Taste of the Town
and Holiday Jackpot Raffle. Contact jenniferm@
gettysburg-chamber.org for details.



Attendees enjoy the Gettysburg Wine & Music Festival

Member Spotlight

CRS Insurance Inc. is a firm of proven professionals, all caring and conscientious people - the kind you can depend on. We are committed to maintaining a high standard of excellence in all that we do and establishing a firm relationship of mutual trust and service with each of our clients.

Currently, CRS serves the insurance needs of more than 6,000 individuals, families and businesses in Adams, Franklin and York counties, offering a full line of property and casualty insurance products. In addition, the agency provides a full notary and daily messenger service to the Pennsylvania Department of Transportation. Instant registration renewal and other online services are provided allowing the customer to walk out with a license plate, registration and sticker in hand.

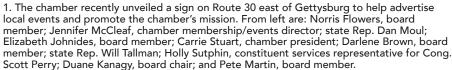
CRSINSURANCE CRSINSURANCE Erie Insurance, as well as Progressive, Hagerty and more. Their team includes longtime employees Vicki, Sherry, Darlene and Jeremy, all of whom have been with the office more than 20 years, and new additions Shannon and Liz, who is bilingual. Doggy mascots Bruiser and Murphy can usually be found strolling around the office providing entertainment.

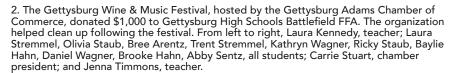
> Erie Insurance has recognized the outstanding work of CRS with the F. W. Hirt Quality Agency Award, the highest honor an Erie Insurance agency can receive. The award recognizes agencies that best demonstrate long-term commitment to exceptional service, performance and profitability across all lines of business. CRS also regularly receives the Pick of the County designation from the readers of the Gettysburg Times.



In the Community







3. The Gettysburg Wine & Music Festival, hosted by the Gettysburg Adams Chamber of Commerce, donated \$1,700 to Gettysburg Rocks Inc. The organization helped book musical entertainment for the annual festival, which was held Sept. 10-11. Gettysburg Rocks raises money for Penn State's Four Diamonds Fund, which supports children with cancer at Penn State's Hershey Medical Center. Pictured are Carrie Stuart, chamber president; Gettysburg Rocks founder Rob Simon; and Jennifer McCleaf, chamber event coordinator.









Partners In Your Financial Journey

We put your interests first and foremost by offering transparent, honest, local advice and fee-only investment management services.

We accept no commissions.

Contact **Ryan Fox** for a complimentary, no-pressure introductory meeting:

113 Carlisle St., Gettysburg, PA 17325 Ryan@HustonFox.com 717.398.2040 | HustonFox.com



PICTURE THIS

PORTRAITS & SPECIAL EVENTS

www.picturethisportraitstudio.com // 717-253-7026

















ADAMS RESCUE MISSION

Spaghetti Dinner & Silent Auction

FRIDAY, NOV. 11 | 5-8 P.M.

Intersection Church, 1980 Baltimore Pike, Gettysburg

VETERANS EAT FREE!

\$15 for Adults | \$5 Ages 4-12 | FREE Ages 3 & Under

Dinner includes pasta, variety of sauces, salad, bread, drinks, dessert. Carryout available.

Tickets available at the door or purchase early to ensure a seat.

SILENT AUCTION FEATURED ITEMS: Brighton Bag, Liberty Mountain Resort Packages, Baby Gift Baskets, Local Artwork, Pet Baskets, Gift Certificates and more! There is something for everyone!

100 % of the proceeds support the vital work of the Adams Rescue Mission, supporting those in need in Adams County.

adamsrescuemission.org

717.334.7502

Community Partners

Destination Gettysburg Wins Statewide Award

The readers of Pennsylvania Meetings + Events – a trade publication targeting meeting, conference and event planners – have voted Destination Gettysburg the top destination marketing organization of cities/towns less than 25,000 people.

The award was presented as part of Pennsylvania Meetings + Events' annual "Best of Pennsylvania" ceremony last week in Philadelphia. Other finalists included the Hershey Harrisburg Regional Visitors Bureau as well as Lackawanna County Convention & Visitors Bureau.

The meetings market – which encompasses conventions, conferences and events – is an important part of Destination Gettysburg's marketing, the organization said. While Gettysburg is largely a leisure travel destination, meetings and conferences provide substantial economic benefits year-round and during the week.

Destination Gettysburg markets heavily to meeting and event planners in the Mid-Atlantic United States, especially to those interested in unique meeting and event venues as well as those looking to participate in the destination's popular leadership development programs – which connect the community's rich history to modernday decisions that are made in today's organizations and corporations.





ROARING 20's

Membership Mixer

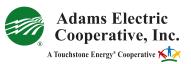
At ACNB Bank's newly renovated office on Lincoln Square.





Thanks to September Hosts:

Huston-Fox Financial Advisory Services







WORK C **9**WISDOM

Bob Doll is Chief Equity Strategist and Senior Portfolio Manager at Nuveen Asset Management and appears regularly on CNBC, Bloomberg TV and Fox Business News discussing the economy and markets

But his larger-than-life career hasn't come easy and without setbacks.

The solution: put the gospel to work at work.

Learn to cultivate and practice biblical wisdom as you navigate your work life from Doll's retelling and lessons learned of one of the hardest professional setbacks he's had.





ADAMS COUNTY COMMUNITY ER BREAKFAS

Wednesday, Nov. 16

7 a.m. Breakfast & Registration | 7:30 a.m. Program Eisenhower Hotel & Conference Center

\$15/person Tables of 10 available







1382 Biglerville Rd. | Gettysburg, PA 17325 717.334.8151 | FAX 717.334.3368 info@gettysburg-chamber.org www.gettysburg-chamber.org

Office Hours

Monday-Friday, 8:30 a.m.-4:30 p.m.





We're not typical electric utility workers. We work for a local not-for-profit cooperative. The 32,000 memberowners in Adams, Cumberland, Franklin, Perry and York counties are our top priority. We do what it takes to keep the lights on and help our members save energy. Adams Electric Cooperative: Owned by Those We Serve. To learn more, visit *adamsec.coop*.

This institution is an equal opportunity provider and employer.



888/232-6732 | adamsec.coop