Chamber Chat

A monthly publication of the Gettysburg Adams Chamber of Commerce



-INSIDE-



Member News Member headlines



Community News Area happenings



ALSO: PRESIDENT'S MESSAGE, UPDATES & MORE!

Local Environmental Stewards Recognized

Each year, the Gettysburg Adams Chamber of Commerce presents an Environmental Stewardship Award to an entity (or in this case two) whose business practices involve exemplary environmental actions. These actions may involve water or energy conservation, waste reduction and recycling efforts or a host of other environmental stewardship efforts. The 2010 award recipients were recognized at the Chamber's General Membership Breakfast on February 18.

Gettysburg Eddie's was recognized for incorporating environmentally sustainable principles and standards into everyday operations. In March 2009, Gettysburg Eddie's became the fifth restaurant in Pennsylvania and only restaurant in Adams County to become a Certified Green Restaurant by the Green Restaurant Association (GRA). As the industry expert, GRA works closely with the restaurant to provide real and actionable solutions. A few examples of the environmentally sustainable principles that owner Bill Wills and his staff have incorporated include:

- Conservation of gas, electric and water through the use of GRAapproved aerators, bathroom fixtures, lighting motion sensors and programmable thermostats, leading to long-term economic vitality.
- The use of as many sustainable products that are available, including Gettysburg For of LSCdesign and potato-based biodegradable products, thus replacing the products traditionally used by most of the restaurant industry that are harmful to the environment and deplete our natural resource base (primarily through the use of petroleum-based products).



From L to R: Brion FitzGerald of the Gettysburg National Military Park; Joanne Hanley, President of the Gettysburg Foundation; Rob Kinsley of LSCdesign and Bill Wills, owner of Gettysburg Eddie's

 Utilizing Valley Proteins service out of Winchester, Virginia for removal and recycling of the fryer oil, turning it into biodiesel fuel.

The Gettysburg Foundation was also recognized for its extensive environmental programs, as the Foundation was challenged to replace an existing facility at a new location and did so with minimum impact to the environment and view of the battlefield location. The Museum and Visitor Center received a Gold LEED certification, the one and only in Pennsylvania and the fourth museum to achieve such certification in the nation. The LEED certification process is constructed to minimize environmental impact of the construction project from construction through operation. A few examples of the environmentally sustainable principles that have been incorporated include:

- A Geothermal well system for energy conservation and management, which reduces electricity demand and associated pollution emissions.
- Renewable Energy Credits they are an environmental commodity that represents added value, environmental benefits and costs of renewable energy above conventional methods of producing electricity.
- Stormwater management at the project site involved wetlands mitigation and wetlands construction. Parking lot stormwater runoff is initially directed to stormwater storage beneath the parking lot prior to eventual discharge to one of two wetland areas (nearly 2 acres). This dual use of the parking area minimized surface area, and especially surface area clearing requirements.

Congratulations to both of these entities for helping to keep Adams County a beautiful and safe community to live in.

The Gettysburg Adams Chamber of Commerce is a member-focused, not-for-profit community service organization dedicated to providing and promoting business opportunities and connections that promote and enhance county-wide economic and civic well-being.

-2011 BOARD OF DIRECTORS-

***S. Gregory Allen, Board Chair** Graphcom, Inc.

*Stacey Green, Vice Chair Biggerstaff's Catering

***Gregory Livelsberger, Secretary** Schmuck Lumber Company, Inc.

***Steve Rasmussen, Treasurer** Adams Electric Cooperative, Inc.

Mary Bottorf HACC - Gettysburg Campus

***Darlene A. Brown** Adams County Housing Authority/ Pennsylvania Interfaith Community Programs, Inc.

*Emried Cole Lutheran Theological Seminary at Gettysburg

Norris Flowers Gettysburg Convention & Visitors Bureau

Carl E. Frantz Carl E. Frantz, Inc. William G. Hanne Borough of Arendtsville

*John G. Kramb Adams County Winery

Katie Lawhon Gettysburg National Military Park

Pete Martin C.S. Davidson, Inc. Consulting Civil Engineers

Phillip E. Murray, CHA, CHT Gettysburg Hotel est. 1797

Frank Pizzuto Edward Jones-Frank Pizzuto, AAMS

Gary Rappoldt ACNB Bank

Nina Redding Penn State Cooperative Extension of Adams County

Matt Sheads Hockley & O'Donnell Insurance Agency

*Carrie S. Stuart, President Gettysburg Adams Chamber of Commerce

*Denotes Executive Committee member

-CHAMBER STAFF-

Jennifer McCleaf Membership/Events Director jenniferm@gettysburg-chamber.org

LuAnn Dille Operations Assistant/Bookkeeper *luannd@gettysburg-chamber.org* Juli Dougherty Administrative Assistant julid@gettysburg-chamber.org

Edith Waldron Administrative Assistant edithw@gettysburg-chamber.org

Gettysburg Chamber of Commerce 18 Carlisle St., Ste. 203 | Gettysburg, PA 17325 717.334.8151 | FAX 717.334.3368 info@gettysburg-chamber.org www.gettysburg-chamber.org

> **Office Hours** Monday-Friday, 9 a.m.-5 p.m.

New Members

Jane Seagraves Affiliated Power Purchasers Int'l, LLC

224 Phillip Morris Dr., Ste. 402 Salisbury, MD 21801 800.520.6685 FAX 410.749.8769 jseagraves@appienergy.com www.appienergy.com Consultants - Energy

Ronald D. Garis Beyond All Boundaries, LLC

42 Boyds Hollow Rd. Biglerville, PA 17307 717.677.8588 FAX 717.677.8588 garisrd@gmail.com Engineers - Surveyors

Jordan Lehr C.A.R.E. Property Services

434 Peepytown Rd. East Berlin, PA 17316 717.634.3060 jlehr@callcarefirst.com www.callcarefirst.com Energy Auditor, Water Mitigation, Fire Restoration

Ryan Morris Committee to Elect Ryan Morris

19 Misty Ln. Biglerville, PA 17307 717.648.2792 FAX 717.334.6391 ryan@electryanmorris.com www.electryanmorris.com Political/Public Figure

Joseph Riley, Sr. Speedway 94

1724 Hanover St. Hanover, PA 17331 717.632.1040 FAX 717.632.4264 speedway_94@comcast. net www.speedway94.com Entertainment & Amusements/Recreation

President's Message



Last month, I talked about the changes in our committee structure. With another month under our belts working through the implementation of those changes,

I wanted to provide ongoing updates on the progress thus far. Following are the councils, their chairs and general activities for each:

Adams Resource Advisory Council – co-chaired by Nina Redding, Penn State Cooperative Extension of Adams County, and Darlene Brown, Adams County Housing Authority/Pennsylvania Interfaith Community Programs, Inc.

This council will focus on issues such as agriculture, the environment, transportation and legislative activity affecting the business community. It will continue to provide:

• programs such as the one at the February breakfast on how the Chesapeake Bay regulations will affect Adams County;

- access to our elected officials and information on legislation;
- information on environmentally friendly business practices.

Business & Education Council – John Kramb, Adams County Winery

Workforce preparation and development will be key components to this council's activity, as will strengthening the relationship between the business and education community.

Community Events/Fundraising Council – Stacey Green, Biggerstaff's Catering

This is where the planning and implementation of the Gettysburg Wine & Music Festival, Basket Bingo, Holiday Jackpot Raffle and Winter's Palette will take place. These are the events that help sustain the Chamber's programs and maintain a reasonable dues level.

Marketing Council – Phil Murray, Gettysburg Hotel est. 1797

There will be quite a bit of activity in this council throughout the year, from

brief member surveys to the research and development of a new website. This council will be responsible for the membership directory and utilization of social media outlets.

Membership Council – Greg Livelsberger, Schmuck Lumber Company, Inc.

Their obvious focus will be on you, our membership, and making sure we are meeting your needs and expectations through the ongoing evaluation and implementation of benefits and programs.

Executive Council – Greg Allen, Graphcom, Inc.

This is the nitty gritty work of monitoring the finances, policies and procedures that take place, as well as making sure all councils are staying in line with the strategic plan.

I encourage you to consider sharing your expertise in one of these areas. Feel free to contact the council chairs for more information on their respective activities.

Carrie S. Stuart President

Membership Renewals

The Chamber would like to thank the following businesses for continuing their commitment to the Gettysburg Adams Chamber of Commerce and the Gettysburg/Adams County community:

Adams County Physical Therapy Alexanders Plumbing & Pumps, Inc. Alexander's Well Drilling Bear Mountain Orchards Beauchat, Sandra Belco Community Credit Union Bergdale Insurance Agency, Inc. **Butch Eyler Signs** Norma L. Calhoun, CPA **Choice Family Pharmacy Comfort Suites** Commuter Services of South Central PA c/o URS Corporation CraftBuilt Inc.

Dairy Queen Fahringer Small Business Services Gary E. Redding Mason Contractor Gettysburg Area Retail Merchants Association Gettysburg Cancer Center Gettysburg Convention & Visitors Bureau Gettysburg Hotel est. 1797 Gettysburg Internal Medicine Assoc., Inc. Gettysburg Rental Center

gettysburg.com Good Life Cleaning Service Grim, Jake & Jane Hershey Harrisburg Regional Visitors Bureau High Peak Tent Rentals J. Keith Johnson, Ltd. Keystone Fur Dressing, Inc. Kump, Ronald F. Little, Esther G. Manufacturers' Association of South Central Pennsylvania Main Street Gettysburg, Inc. Merchandiser KAPP Advertising Service, Inc. Met-Ed A FirstEnergy Company Misty Meadows Cabinetree Popp Trucking Preferred HealthStaff Inc.

Sapp, J. Frank Martin L. Schroeder DDS Schmitt's Interior Decorations Schmuck Lumber Company Inc. Sherwin-Williams Glenn E. Simpson & Son, Inc. Staub, Riggs & Collins, Inc.

Member News



Mike McCoy, who brings more than 20 years of hospitality management to **Cross Keys Village-The Brethren Home Community**, has been named director of Campus Dining. He will be responsible for dining operations in the Health Care Center and Personal Care, as well as the Campus Inn and Harmony Café. McCoy comes from

Holiday Retirement communities, where he was area general manager. "We look forward to having Mike put his experience to work here," President/CEO Vernon King said.

Schaedler Yesco Distribution, Inc. announced the promotion of two employees. Cliff Hoff was promoted to manager of Inventory Management Solutions Team. He will be responsible for business development and implementation of inventory management for onsite facility programs and jobsite projects. Farrah Mittel was appointed to marketing manager. Her responsibilities include creating Schaedler Yesco's marketing strategy through market analysis, sales, advertising and promotion.



The partners of **Stock and Leader**, **LLC** have elected Ronald L. Herschner as managing partner. Herschner succeeds Ronald W. King, who stepped down to devote more time to the firm's employment law practice. Herschner has been a partner at Stock and Leader since 2002 and welcomes the task of directing the firm's strategic goals and visions.

Goin' Postal Gettysburg, Your One Stop Shipping Shop, is celebrating the start of its 4th year in business with a "Thank You For Your Business Party" on Saturday, March 19 from 10 a.m. to 2 p.m. Come enjoy a slice of Mom's cake and enter your name into numerous drawings for free gifts from area merchants. For more details, call 717.334.6896.



MaryBeth Hockenberry, MBA was promoted from staff associate to senior associate at **Smith Elliot Kearns & Co.** Hockenberry earned a bachelor's degree from Indiana University of Pennsylvania, and a master's degree in business administration from Frostburg State University. She joined SEK&Co's Hanover, Pennsylvania office in October 2009 and

specializes in assisting clients with payroll reporting; multi-state tax issues; business and individual tax consulting, planning and preparation; and financial reporting services.

The financial-services firm Edward Jones ranked No. 11 on FORTUNE magazine's "100 Best Companies to Work For 2011" list in its 12th appearance on the prestigious list, according to **Erik J. Hendricks, financial advisor for Edward Jones** located at 17 East Middle St., Gettysburg. Edward Jones also ranked No. 2 for large-sized companies and No. 9 for work-life balance. The firm was the highest ranking financial services firm on the list.



SERVPRO of Gettysburg/Adams County is pleased to announce the launch of its brand new website, *www.servproofgettysburg.com*, a web portal devoted to educating home and property owners. The site features, such

as "FAQ" and the "System Services" sections, get the visitors acquainted with issues and questions that people are concerned with regarding emergency restoration services. The links to their blog, Twitter and Facebook are provided on the website to make it easy for visitors to retrieve the latest content and information.

Tom Washburn, president and CEO of **Aero Energy**, announced that Richard W. Gechter Jr. (Rick) has joined Aero to head, as director Natural Gas, the company's expansion into the natural gas marketing sector in Pennsylvania, Maryland and Delaware. Washburn commented that, "Aero is excited to have Rick on board. Rick brings nearly 30 years of natural gas marketing experience to the company and his expertise will allow us to move quickly to bring deregulated natural gas supply to our existing and new customers and, most importantly, continue to provide superior customer service."



York Water Company announced the appointment of a new director to its board. Steven R. Rasmussen, CEO and general manager of Adams Electric Cooperative, Inc., is appointed to a class of directors with a term expiring in 2013. Jeffrey R. Hines, president and CEO of York Water Company, stated that "...with York Water's service into

Adams County, Mr. Rasmussen will be able to provide guidance on issues affecting our Adams County customers. His knowledge and experience will be a valuable asset and significantly aid the board's deliberations and strategic planning."

The awards continue to add up for local catering company Chef Exclusive. For the second consecutive year, the Carlisle-based company is proud to announce it has been voted among the nation's top choices for wedding catering. Chef Exclusive has received its second Bride's Choice Awards[™] from WeddingWire. This prestigious annual award, which is determined by reviews and extensive surveys from more than 750,000 newlyweds, recognizes the Top 5 percent of local wedding professionals from the WeddingWire Network. Congratulations to Executive Chef and Owner Daneyon White and his staff!



On February 15, Chamber member and County Auditor Marty Qually announced his campaign for county commissioner. Qually made his announcement amongst supporters at the Adams County Winery in Orrtanna. Qually expressed a desire to see commissioners cease being elected bureaucrats and become elected representatives of the people. "Commissioners should be 24/7 bridges between

citizens and government, not 9 to 5 professionals," he said. Qually pledged to work with citizens and business leaders to improve our community and add revenue without increasing taxes. "I do not have all the answers, but I know that the first step is to learn from our community."



Confederate Woods Veterinary Hospital, Inc. is pleased to announce the addition of a new associate veterinarian, Dr. Daniel Laucks. Laucks is originally from Red Lion, Pennsylvania, where he grew up on a small farm. He graduated from the Pennsylvania State University with a B.S. in animal bioscience, and received his degree in veterinary medicine from the University of Pennsylvania. Following his graduation,

he completed an internship in equine medicine and surgery at Virginia Tech's Marion du Pont Scott Equine Medical Center in Leesburg, Virginia. After completing his internship, he practiced equine medicine for several years in Pennsylvania and Maryland. Dr. Laucks joined Dr. Jody Dickey and Dr. Dale Dickey at Confederate Woods Veterinary Hospital in August 2010, and has proven to be a kind, compassionate and knowledgeable member of the veterinary health care team!



Ryan Morris, a resident of Franklin Township, is running for Magisterial District Judge 51-3-04. The former bomb squad commander for the Penn State Police Department, Ryan is an active police officer with Highspire Police Department and a supervisory explosive specialist with the Department of Homeland Security in Baltimore, Maryland. Ryan is the owner of Tripwire Operations Group, based in Adams County,

which provides explosive products, firearms and training to first responders and military personnel in Pennsylvania and throughout the United States. Ryan's education, business experience and law enforcement experience have prepared him well for the Magistrate position. Ryan is married to Karen (Dixon) Morris, and they have two sons, William and Anthony. More detailed information on Ryan may be found at *www.electryanmorris.com*.

Aero Energy of New Oxford, Pennsylvania, a division of Mid-Atlantic Cooperative Solutions, Inc. is pleased to announce that the Pennsylvania Public Utility Commission has approved Aero Energy's application to be licensed as a natural gas supplier in the central and eastern regions of Pennsylvania. Aero will focus exclusively on serving the commercial and industrial markets on the Columbia Gas of Pa, UGI, PECO and PGW systems. Aero anticipates potentially serving the residential markets in 2012.



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PENNSTATE	

March 16, 12:15-1pm

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Gettysburg Adams

717.334.8151 •Bring your own lunch

J Adams

Parking is available in the Race Horse Alley Garage

Understanding First Friday

A glance at the in's and out's of the monthly celebration in downtown Gettysburg

Hosted by:	WHEN	March 24, 12:15-1pm
	WHERE	GACOC Office 18 Carlisle St., Ste. 203
	RSVP	717.334.8151
Gettysburg Adams		*Bring your own lunch - dessert and beveraaes

will be provided. Parking is available in the Race Horse Alley Garage

Community Partners



Main Street Gettysburg **Seeks Partners to Help Our Youth**, Educators and Community

by Deb Adamik, President & CEO

During this time of a struggling economy, our public education system has not been immune to its consequences. However, this challenge offers a chance for the local business community to become engaged with public education and bridge the gap between the lack of funding and quality educational programs.

The David Wills House has created a new educational program that engages students through hands-on learning about history that encourages students to become active citizens in their own communities. We are currently seeking sponsors to bring this program to fruition. Whether a business is interested in sponsoring a single class or the entire program, there are many different levels of sponsorship from which to choose.

The new educational package is called "Active Citizen." This social studies based program uses President Abraham Lincoln's Gettysburg Address and the David Wills House to create social responsibility in our local community youth. Designed to meet Pennsylvania 8th grade curriculum requirements, it is a unique call to action that engages youth in giving back to their community. This program may also be modified to accommodate 5th graders.

After taking part in the exciting David Wills House program, students can continue the adventure by exploring the town with a

licensed town guide. This walk will include lesser known stories about the citizens of Gettysburg, including the women and children and the black community. These inspiring stories will include the many ways these citizens participated and interacted to create the fascinating town we know and love today.

Now is the time to help the youth of our community become engaged in civil service. Please contact Jennifer Roth, museum manager of the David Wills House, at 717.334.2499 or jroth@davidwillshouse.org, to find out how you can sponsor this wonderful program.



Gettysburg Area Retail Merchants Association

Gettysburg Merchants Ready to March Into Spring

By Walt Tuchalski, GARMA Member

"March into Spring" has been selected as the theme for 1st Friday – Gettysburg Style on Friday, March 4, throughout the Gettysburg retail district. Participating members of the Gettysburg Area Retail Merchants' Association (GARMA) have made special arrangements with fellow member, Reid's Orchard and Winery Tasting Room, to offer courtesy packets of herb and flower seeds in their businesses that evening, between four and seven, while supplies last. Members are also offering extra hospitality, refreshments, specials, sales and events this Friday to help enhance your shopping and dining experience in Gettysburg. Look for the unique, colorful 1st Friday flags and window banners which help identify participating members for this 1st Friday event.

Reid's Orchard and Winery Tasting Room, at the rustic and well preserved Jennie Wade Birthplace, 242 Baltimore St., is well known for offering a variety of its own famous wines, jams, jellies, preserves and butters for tasting and purchase. They hope to help you March into Spring with a varied collection of flower and herb seeds available for you to gather this Friday on your march through Gettysburg. Please note that Freedom Transit is offering a discounted \$1 Day Pass this Friday to help you complete your march across the entire Gettysburg market without tuckering out or moving your car.

That same evening, participating GARMA members will also be registering you for a chance to win a \$100-valued restaurant gift certificate courtesy of Gettysburg Eddie's, 217 Steinwehr Ave., featuring a restaurant and pub within a historical tribute to Gettysburg's Baseball Hall of Famer Eddie Plank, and a perfect reminder to save the date for April 1, when the 1st Friday – Gettysburg Style theme will be "Baseball's Opening Weekend."

Speaking of saving the date, the semiannual Gettysburg Outdoor Antique Show, hosted by GARMA, is scheduled for Saturday, May 21 and Saturday, September 24 this year. Scores of antique dealers from the entire Eastern seaboard will be showing their wares on the four streets of Gettysburg radiating from Lincoln Square. Contact GARMA for details on how you can benefit from exhibiting at these special antique shows.

Visit GARMA at

www.gettysburgretailmerchants.com and click on the "Events" tab for the most current information about member participation and other special events. Follow GARMA on Facebook and Twitter, too.

Program Updates

The Introduction to Business course has begun. Dr. Chris Esgar, adjunct professor at HACC- Gettysburg Campus, reported that despite the delay of the first day due to snow, the class is off to a great start! The students will be studying at HACC until March 14, when they will begin their visits to eight area businesses. They will be given an in-depth, top-to-bottom view of each of the participating businesses. We would like to thank each of the members participating for their willingness to open their doors to business-minded area youth. The businesses this year are: Liberty Mountain Resort; Adams Electric Cooperative, Inc; Graphcom, Inc.; Gettysburg Hotel est. 1797; Temple-Inland; Times & News Publishing Co.; Hilton Garden Inn; and Adams County Housing Authority/Pennsylvania Interfaith Community Programs, Inc. If you would like to sit in on a class or would like to explore the possibility of participation, contact the Chamber office at 717.334.8151.

In order to acknowledge an exceptional individual's professional accomplishments and to encourage ongoing excellence in education, the **Awards Team** has added an "Educator of the Year Award" to our list of current awards. The award is open to any educator in Adams County—elementary, secondary, post-secondary, community or administration level. Eligibility requirements include:

- Ability to inspire love of learning in students of all backgrounds and abilities
- Willingness to work cooperatively with fellow professionals
- Ability to work with a variety of public agencies/businesses in the community
- Play an active role in the community

- Work in an Adams County educational system
- Involvement in education 3 or more years

Nominations must be submitted to the Chamber office by April 1. The award presentation will be made during the Chamber's May 20 Membership Breakfast at The Historic Gettysburg Hotel. For a copy of the application, contact the Chamber office at 717.334.8151.

We are very pleased to announce that Joel L. Naroff, Ph.D. will be the keynote speaker at the Chamber's Economic Breakfast on Friday, April 1. Naroff, a nationally recognized economic forecasting expert, has recently formed an economic advisory partnership between Naroff Economic Advisors and Susquehanna Bank.

He has a unique ability to make economics understandable while adding a touch of humor to his presentation. Plan to attend this very informative program on Friday, April 1 at 7 a.m. at the **Dobbin House**. Tickets are \$12. Contact the Chamber office to reserve your ticket – 717.334.8151 or *info@gettysburgchamber.org*. You can also download a registration form from the Chamber's website – *www.gettysburg-chamber.org*.

The 2011 Small Business Person of Year will also be announced. Use the contact information above if you would like to submit a nomination for consideration by March 25.

Sponsored by:







L to R: Skip Strayer of Sen. Alloway's office, Mike Trout of Tail Chaser's Grooming, Mayor Bill Troxell, Diana Trout of Tail Chaser's Grooming, Holly Sutphin from Congressman Todd Platts' office and Carrie Stuart, President of the Gettysburg Adams Chamber celebrate Tail Chaser's recent expansion to Gettysburg.



Congratulations to Ed & Pat Gotwalt, shown here, as they proudly unveil the newly rebuilt **Mister Ed's**. The store and museum reopened last month after a devastating fire in July 2009.

Community News



"Totaled," an exhibit of abstract watercolors by Gettysburg artist Adrian Sauers, is featured through March 4 in the gallery hallway at the **Gettysburg Campus of HACC, Central Pennsylvania's Community College**. Sauers' works captures the textures and colors in unexpected objects such as rusted metal fence posts, stacks of wooden boards and junked automobiles. A concurrent exhibit in recognition of national Black History Month highlights portraits and stories of African women by Adams County artist Caroline Jones. Older adults and their families don't always prepare for the consequences of aging. They think it won't happen to them, right? Research has revealed that an inability for sibling caregivers to work together leaves the bulk of caregiving to one caregiver in 43 percent of all cases. That's why a new program, the 50-50 Rule, based on original research conducted for the Home Instead Senior Care® network, can help brothers and sisters better prepare. Contact Kevin Mahoney at Home Instead Senior Care, 717.398.2565 or *kevin.mahoney@homeinstead.com* for more information.

The FBI and federal court system have issued nationwide alerts for the following identity theft scam. A caller claims to be a jury duty coordinator. He or she says that you failed to appear for jury duty. When you protest that you never received a summons, the scammer asks for your Social Security number and date of birth so they can verify the information and cancel the warrant for arrest. If you give out this information, your identity has been stolen! For more information, go to www.fbi.gov and look under "Jury scams." Information courtesy of **Stock and Leader, LLC**.

Gettysburg Eddie's is proud to be Adams County's only Certified Green Restaurant® by The Green Restaurant



Associations™

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WHAT DO I GAIN FROM SPONSORING A CHAMBER EVENT?

Be Seen.

Chamber programs give your business recognition with professionals, executives, managers and other influential business decision-makers in the Adams County area.

Be Heard.

Chamber programs allow businesses to develop partnerships with new clients and customers through unique one-on-one marketing opportunities.

Chamber Newsletter

Distributed to over 700 business/community individuals monthly, the *Chamber Chat* is the premier business information publication, featuring pertinent information about fellow members, an introduction of new members and timely community information.

Full Page Ad—\$210.00 | Half Page Ad—\$135.00 | Quarter Page Ad—\$90.00 *discounts available

Golf Outing

Expose your business to CEOs, business leaders and top officers representing companies from across the county. It's a full day of visibility on the course!

Platinum Sponsor-\$950.00 | Gold Sponsor-\$725.00 | Dinner Sponsor-\$425.00 Prize Sponsor-\$325.00 | Beverage Sponsor-\$325.00 | Putting Contest Sponsor-\$250.00 Hole Sponsors-\$100

Legislative Luncheon

As a sponsor, you will gain 2 hours of visibility with area legislators and over 100 business leaders. The program allows members the opportunity to express ideas and suggestions to the Adams County legistlative delegation and thank them for their continued service to the community.

Table Sponsor-\$200 (unlimited)

NEW Membership Orientation

An exclusive opportunity to gain visibility with a targeted group of approximately 30 business representatives as they come together to better understand the programs and benefits of the Gettysburg Adams Chamber of Commerce. New members, new employees of Chamber members or long-term members who would like to reconnect are encouraged to attend.

Presenting Sponsor-\$250.00

REVAMPED Wine Festival

A unique opportunity to gain regional exposure with thousands of wine and food enthusiasts alike. A sponsorship will show your support of both the agriculture and tourism industries.

Showcase Sponsor-\$4,500 (limit 6) | Vintage Level-\$2,500 | Designated Driver Sponsor-\$2,000 Cellar Level-\$1,000 | Barrel Level-\$500 | Bottle Level-\$250 | Cork Level-\$100

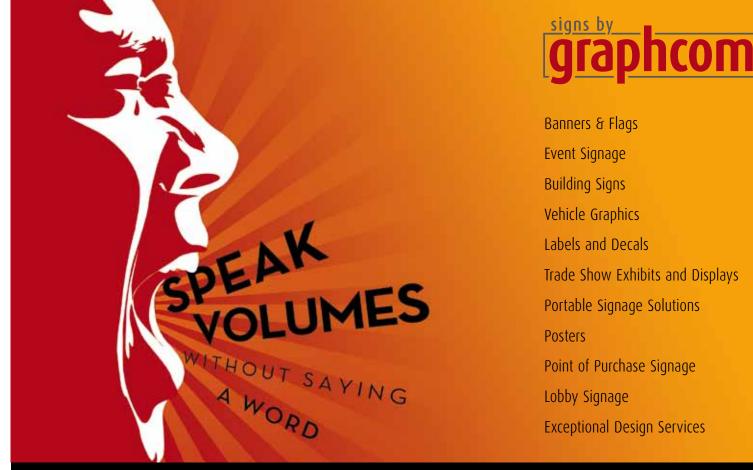
Contact Jennifer McCleaf, 334.8151, for additional details

Community News

HACC-Gettysburg Campus offers Microsoft's My PC Series, which provides a continuing education opportunity for fun, useful computing skills. Based on curriculum provided by Microsoft, the My PC Series takes a jargon-free approach to teaching a variety of "getting started" PC topics. Students are taught in hands-on labs on PCs newly converted to Windows 7. The My PC Series workshops will be offered from 1- 4 p.m. Fridays, April 1-22 and June 3-24. For more information, call 717.338.1010.

The Adams County Arts Council is seeking submissions to its 8th Annual Juried Art Exhibition in Schmucker Art Gallery, Gettysburg College, during the Gettysburg Festival, June 10-June 19. Any person older than 18 who is an Adams County resident or an arts council member is eligible to submit work for consideration. Entry forms are available online at *www.adamsarts.org* or by contacting the arts council office at 717.334.5006. Deadline for submissions is April 1. This year, organizers at the YWCA Gettysburg & Adams County are excited to introduce the first YWCA Runners' Series – Race Against Racism, Spirit of Gettysburg and Encore Breast Cancer Awareness 5K. Participants will have the opportunity and convenience of completing only one application. Online registration is now open for all three races at *www.active.com*.

The United Way of Adams County Volunteer Center invites the general public to nominate an individual, group or business who has taken their "heart in hand" and volunteered to make a difference in the community. The deadline for nominations for the 2011 With Heart in Hand Volunteer Awards is Monday, March 18. Nominees and award recipients will be honored at the United Way of Adams County 63rd Annual Campaign Celebration & Volunteer Reception to be held on Wednesday, April 20. Call Vickie Corbett at 717.334.5809 for further details.



1140 Chambersburg Road, Gettysburg, PA 17325 ::: 800.669.1664 ::: rsanders@signsbygraphcom.com ::: www.graphcom.com

ELECT RYAN MORRIS

Magisterial District Judge 51-3-04

Experienced, Committed to Community, Dedicated to Justice

Ryan Morris firmly believes that each person is to be protected under the law. Ryan is committed to serving the community as a Magisterial District Judge.

- He has a bachelor's degree in criminal justice and a master's degree in education and training.
- Ryan served as a FBI-certified bomb technician and bomb squad commander with the Penn State Police Bomb Squad, where he responded to numerous calls for service in the Gettysburg area.
- He is currently the Supervisory Explosive Specialist with the Department of Homeland Security's Explosive Operations Division.
- The founder of Tripwire Operations Group, Ryan is an Adams County business owner.
- He is a member of the Disaster Mortuary Operational Response Team (DMORT), Region III, and responded to the September 11, 2001, Flight 93 impact site and morgue for 4 weeks.

www.ElectRyanMorris.com

Paid for by the Committee to Elect Ryan Morris

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Coming up in the May/June issue of Susquehanna Style...

featuring...

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April Economic Breakfast

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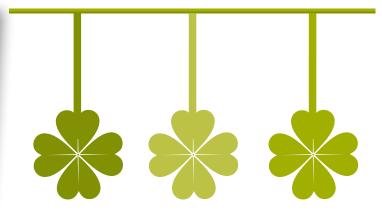
Joel L. Naroff, Ph. D.

Date:	Friday, April 1, 2011
Time:	7:00 am - buffet available
•	7:30 am - program
Location:	Dobbin House
•	89 Steinwehr Ave. in Gettysburg
Cost:	\$12/person

Pre-registration is required. Please RSVP your attendance to the Chamber office, before March 25, by e-mailing jenniferm@gettysburg-chamber.org or by calling 334.8151. No refunds after March 25.

Membership $m_i x_E r$ News

Mark your calendars for the St. Patty's Day Mixer on Thursday, March 17, hosted by **Rotary Club of Gettysburg** and the **Historic Gettysburg Hotel**. The festive event will be held from 5 to 7 p.m. in the atrium of the Historic Gettysburg Hotel. And don't forget to wear your green! Contact the Chamber office before March 10 to RSVP your attendance – *info@gettysburg-chamber.org* or 717.334.8151.



Special thanks to Jay Patel and the staff at **Comfort Suites** Gettysburg for hosting the February mixer.

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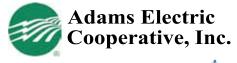
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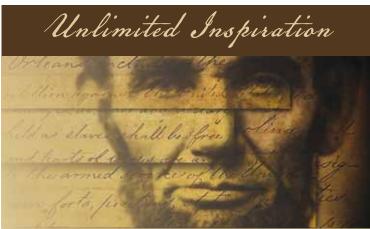


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March 2011 Events

March 3

Lunch & Learn Program Series: We Need to Talk..., 12:15 to 1 p.m., Chamber office

March 5 Winter's Palette, 5:30 p.m., Historic Gettysburg Hotel

March 7 Staff Meeting, 9 a.m., Chamber office

March 8 Environmental Team Meeting, Noon, Chamber office

March 9 Agriculture Team Meeting, 7:30 a.m., Chamber office

Lunch & Learn Program Series: The Technology of Tomorrow...Today, 12:15 to 1 p.m., Chamber office

March 11 Board of Directors Meeting, 7:30 a.m.,

Chamber office

March 14 Staff Meeting, 9 a.m., Chamber office

March 15 Marketing & Public Relations Council Meeting, 12:30 p.m., Chamber office

March 16 BEP Career Fair, 8 a.m., Gettysburg College

Lunch & Learn Program Series: Marcellus Shale, 12:15 to 1 p.m., Chamber office

March 17

Business & Industry Team Meeting, Noon, Inn at Herr Ridge

Membership Mixer, 5 to 7 p.m., Gettysburg Hotel March 18

Legislative Luncheon, 11:30 a.m., Inn at Herr Ridge

March 21 Staff Meeting, 9 a.m., Chamber office

March 22 BEP SSI Cmte. Meeting, 8 a.m., Chamber office

March 23 Executive Council Meeting, Noon, Chamber office

Transportation Team Meeting, 4 p.m., Chamber office

March 24 Lunch & Learn Program Series: 1st Friday, 12:15 to 1 p.m., Chamber office

March 28 Staff Meeting, 9 a.m., Chamber office

Membership Council Meeting, 3:30 p.m., Chamber office

March 30 Membership Orientation, 11:30 a.m., Chamber office



Chamber chat ::: 13





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Office Hours Monday-Friday, 9 a.m.-5 p.m.



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